



PAGE 5: ABOUT YOU

Q1: Respondent	GUATEMALA
Q2: About you	
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PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q3: Does your national development strategy include trade priorities ? (i.e. Aid-for-Trade priorities)	Yes
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PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: If yes, please indicate your Aid-for-Trade priorities :Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)

Trade facilitation	1
International competitiveness	3
Export diversification	5
Connecting to value chains	4
Regional integration	2

PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q5: Have your Aid-for-Trade priorities changed since 2014?	Yes
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Q6: If yes, please rank the top 3 drivers of these changes :(Please choose no more than 3 options)

New national development strategy	1
International competitiveness objectives	3
Trade Facilitation Agreement implementation	3
Poverty reduction objectives	2

Q7: Have these changes been reflected in your dialogue with development partners? Yes

PAGE 11: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q8: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ? Yes

PAGE 12: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q9: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

1. No poverty , 2. Zero hunger ,
3. Good health and well-being , 5. Gender equality ,
8. Decent work and economic growth ,
9. Industry, innovation and infrastructure ,
10. Reduce inequalities ,
11. Sustainable cities and communities ,
17. Partnership for the goals

PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q10: In your view, can Aid for Trade make a contribution to women's economic empowerment? Yes

Q11: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support you receive? No

PAGE 15: SECTION 2 : TRADE FACILITATION AGREEMENT

Q12: Is trade facilitation reflected as a priority in your national or regional development policy? (You may tick more than 1 box)

Yes, National Development Strategy with a direct link or reference to the TFA

Additional information on whether trade facilitation is reflected as a priority in your national or regional development policy.
In addition to the national strategy, trade facilitation is included in the regional development strategy with a broader conception of trade facilitation.

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Q13: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)

National development strategy,

National trade strategy,

Regional trade agreement(s),

Additional information on the policy document(s) in which trade facilitation can be found as a priority.
There is a Central American Strategy for trade facilitation.

PAGE 17: SECTION 2 : TRADE FACILITATION AGREEMENT

Q14: If no, does your government plan to include trade facilitation as a priority in future planning document(s)? (You may tick more than one box)

Respondent skipped this question

PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT

Q15: Please outline the current status of work related to the implementation of the Trade Facilitation Agreement(You may tick more than 1 box)

Acceptance of Amendment Protocol ("Trade Facilitation Agreement ratification") awaiting parliamentary or executive approval

Q16: Are you planning to use the flexibilities set out in section II of the Trade Facilitation Agreement ?

Yes

PAGE 19: SECTION 2 : TRADE FACILITATION AGREEMENT

Q17: If yes, please specify:(You may tick more than 1 box)

Category A commitments deposited,

Category B commitments under preparation,

Category C commitments under preparation

PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT

Q18: Which disciplines of the Trade Facilitation Agreement are you seeking Aid-for-Trade support to implement?(You may tick more than 1 box)

Art 2: Opportunity to Comment, Information before Entry into Force and Consultations
,

Art 5: Other measures to Enhance Impartiality, Non discrimination and Transparency
,

Art 6: Disciplines on Fees and Charges Imposed on or in Connection with Importation and Exportation and Penalties
,

Art 8: Border Agency Cooperation ,

Art 10: Formalities Connected with Importation, Exportation and Transit
,

Art 11: Freedom of Transit ,

Art 12: Customs Cooperation

Q19: Are you engaged in a dialogue with development partners on your Trade Facilitation Agreement implementation needs?

Yes

PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT

Q20: If yes, please specify with which development partners you are discussing Trade Facilitation Agreement implementation.

Inter American Development Bank ,
International Trade Centre, UNDP,
World Bank Group , World Customs Organization,
Other (please specify),
Additional information on the development partners with which you are discussing TFA implementation.
Other regional donors: Central American Bank for Economic Integration (CABEI)

PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT

Q21: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement?(You may tick more than 1 box)

Respondent skipped this question

PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT

Q22: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice ? No

PAGE 25: SECTION 3 : E-COMMERCE

Q23: Does your government have a national strategy for e-commerce (or other national digital-related strategy)? No

PAGE 26: SECTION 3 : E-COMMERCE

Q24: If yes, please indicate which of the following : (You may tick more than 1 box) *Respondent skipped this question*

Q25: If yes, is this national strategy reflected in your national development strategy? *Respondent skipped this question*

PAGE 27: SECTION 3 : E-COMMERCE

Q26: If no, does your government plan to develop or update your national development strategy to include e-commerce (or other digital-related) priorities? Yes

Q27: Does your government plan to develop a separate e-commerce or (other digital-related) strategy ? No

PAGE 28: SECTION 3 : E-COMMERCE

Q28: Do you have any mechanism(s) to coordinate your national e-commerce (or other digital strategy) across government ? *Respondent skipped this question*

Q29: Does your existing or planned national strategy for e-commerce (or other digital-related) strategy cover issues related to trade in services and/or goods through e-commerce? *Respondent skipped this question*

PAGE 29: SECTION 3 : E-COMMERCE

Q30: If yes, please indicate which issues are covered in your national e-commerce (or other digital related) strategy:(You may tick more than 1 box) *Respondent skipped this question*

PAGE 30: SECTION 3 : E-COMMERCE

Q31: For EXPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

High costs of small parcel shipment,
High shipping costs

PAGE 31: SECTION 3 : E-COMMERCE

Q32: For IMPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

Respondent skipped this question

PAGE 32: SECTION 3 : E-COMMERCE

Q33: Please estimate the percentage of goods and services that your country exports and imports internationally through e-commerce / digital channels and the growth of imports and exports through e-commerce / digital channels over the past 3 years.

Percentage of goods exported through e-commerce	No capacity to estimate
Percentage of services exported through e-commerce	No capacity to estimate
Percentage of goods traded as expedited shipments	No capacity to estimate
Growth of imports through e-commerce channels in the past 3 years	No capacity to estimate
Growth of export through e-commerce channels in the past 3 years	No capacity to estimate
Growth of expedited shipments	No capacity to estimate

PAGE 33: SECTION 3 : E-COMMERCE

Q34: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Difficulties in issuing rules of origin determinations,
Difficulties issuing sanitary and Phytosanitary certificates
,
Difficulties to control counterfeit goods ,
Problems clearing small parcel shipments,
Problems collecting export taxes

PAGE 34: SECTION 3 : E-COMMERCE

Q35: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Additional costs related to processing small parcel trade
,
Rules of origin determination questions

PAGE 35: SECTION 3 : E-COMMERCE

Q36: Please indicate how consumers and enterprises connect to the internet.

Fixed broadband	No data available
Wifi	No data available
Mobile phone	81-90%
Dial up modem	41-50%
Other (please specify)	No data available

Q37: Please indicate the main issues that enterprises and consumers in your countries have in accessing and using internet services.(You may tick more than 1 box)

Consumer rights, Cybercrime laws

PAGE 36: SECTION 3 : E-COMMERCE

Q38: Are electronic payments solutions available in your country?(You may tick more than 1 box)

Yes, e-banking, Yes, mobile money,
Yes, e-government transactions,
Yes, credit or debit card transactions

PAGE 37: SECTION 3 : E-COMMERCE

Q39: If yes, please estimate the percentage of transactions paid electronically in your country (through e-banking, mobile money or e-government):

No data available

PAGE 38: SECTION 3 : E-COMMERCE

Q40: If no, please outline what is holding back e-banking, mobile money and e-government transactions. (You may tick more than 1 box)

Respondent skipped this question

PAGE 39: SECTION 3 : E-COMMERCE

Q41: Do consumers in your country use mobile phones for domestic and international remittances and fund transfer?

Yes, only international remittances and fund transfer

PAGE 40: SECTION 3 : E-COMMERCE

Q42: Please indicate which e-government services your country provides:(You may tick more than 1 box)

E-government forms and application downloads ,
On-line submission of forms and applications ,
Electronic payments

PAGE 41: SECTION 3 : E-COMMERCE

Q43: Are Information and Communication Technology support programmes available to support students, workers and Micro, Small and Medium Sized Enterprises (MSMEs)?

Yes

Q44: Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?

Unsure

PAGE 42: SECTION 3 : E-COMMERCE

Q45: Do you anticipate a need for future assistance in order to meet your e-commerce strategic objectives?

Yes

PAGE 43: SECTION 3 : E-COMMERCE

Q46: If yes, please indicate who you would like to work with to provide this support:(You may tick more than 1 box)

Bilateral donors, Multilateral and regional donors ,
South-South partners,
Corporate foundations / corporate social responsibility schemes
,
Private sector

PAGE 44: SECTION 3 : E-COMMERCE

Q47: In your view, can growth in e-commerce make a contribution to women's economic empowerment?

Yes

PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q48: Does your national development strategy include trade-related infrastructure development priorities? Yes

PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q49: If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

TRANSPORT INFRASTRUCTURE,
 Maritime transport infrastructure,
 Internal waterways transport infrastructure,
 Air transport infrastructure,
 Rail transport infrastructure,
 Road transport infrastructure,
 Maritime transport infrastructure,
 Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing
 ,
 ENERGY-RELATED INFRASTRUCTURE,
 Energy distribution infrastructure ,
 Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.)

PAGE 48: SECTION 3 : INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q50: Does your national development strategy link trade-related infrastructure to the development of related services sectors? Unsure

PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q51: If yes, please indicate which services trade sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box) *Respondent skipped this question*

PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q52: Does your national development strategy (or other national economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports? Unsure

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q53: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box) *Respondent skipped this question*

PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q54: Which services sectors are growing fastest in your country? (You may tick more than 1 box)

PROFESSIONAL SERVICES,
 COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
 ,
 Services incidental to manufacturing services ,
 COMMUNICATION SERVICES,
 Telecommunication services ,
 CONSTRUCTION AND RELATED ENGINEERING SERVICES
 ,
 FINANCIAL SERVICES,
 Insurance and insurance-related services ,
 Banking and other financial services (excluding insurance)
 ,
 TOURISM AND TRAVEL RELATED SERVICES ,
 Hotels and restaurants (including catering) ,
 Travel agencies and tour operators services ,
 Tourist guides services

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What are the main issues constraining growth in national services capacity? Issues constraining growth : (You may tick more than 1 box) Unsure

PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q56: What are the main issues constraining growth in your services trade? Issues constraining growth : (You may tick more than 1 box)

Unsure

PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q57: Which services sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits? (You may tick more than 1 box)

PROFESSIONAL SERVICES, Legal services,
COMMUNICATION SERVICES,
FINANCIAL SERVICES,
TRANSPORT SERVICES (passenger and freight transportation)

PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q58: Is there an Aid-for-Trade project or programme that you wish to highlight as an example of best practice?

Unsure

PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q59: Does your national development strategy include actions to improve the investment climate?

Yes

PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q60: If yes, please specify how: (You may tick more than 1 box)

By updating investment policy, regulations and/or strategy

PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q61: What actions have you taken to improve the investment climate in the past 5 years ? (You may tick more than 1 box)

Reviewing tax policy,
Signing a bilateral investment treaty(ies) or other investment agreements
,
Updating investment policy, regulations and/or strategy

PAGE 60: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q62: Are development partners supporting investment climate reforms ? Yes

Q63: If yes, is there a project or programme that you wish to highlight as an example of best practice? Unsure

PAGE 61: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q64: Does your national development strategy seek to attract investment in particular services sectors? If so, please identify which ones. (You may tick more than 1 box) COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

PAGE 62: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q65: Can the development of services capacity and trade contribute to women's economic empowerment ? Yes

PAGE 63: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q66: If yes, please specify which services sectors in your country may have particular impact on women's economic empowerment? Services sectors: (You may tick more than 1 box)

PROFESSIONAL SERVICES,
 COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
 ,
 RESEARCH AND DEVELOPMENT SERVICES,
 COMMUNICATION SERVICES,
 CONSTRUCTION AND RELATED ENGINEERING SERVICES
 ,
 DISTRIBUTION SERVICES (including wholesale and retail trade services)
 ,
 EDUCATIONAL SERVICES,
 ENVIRONMENTAL SERVICES,
 FINANCIAL SERVICES,
 HEALTH RELATED AND SOCIAL SERVICES ,
 TOURISM AND TRAVEL RELATED SERVICES ,
 RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audio visual services)
 ,
 TRANSPORT SERVICES (passenger and freight transportation)

PAGE 64: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q67: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 65: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q68: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help. Sustainable Development Goals: (You may tick more than 1 box)

1. No poverty , 3. Good health and well-being ,
 4. Quality education, 5. Gender equality,
 8. Decent work and economic growth ,
 9. Industry, innovation and infrastructure ,
 12. Responsible consumption and production

PAGE 66: END OF SURVEY

Q69: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):

Respondent skipped this question
