Financial Strategy to Accelerate Innovation for Green Growth

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Green Finance: Concept and Need

Concept

Green Finance

- Financial activities that enhance the financial industry, improve the environment, and promote economic growth

Financial Industry
- Development of new financial products
- Financing for more industries and technologies
- Advancement of risk management techniques
- Efficient operation of emission trading market

Environmental Improvement
- Better environment through green industries and technologies
- Legislation for a better environment
- Actively-trading carbon market

Economic Growth
- Development of new technologies
- Promotion of Eco-friendly industries
- Design of efficient emission trading scheme

Green Finance
- Financing green enterprises and technologies
- Development of green financial products and green investors
- Consideration of environmental risks in lending decisions
- Efficient operation of emission trading market
Green Finance: Concept and Need

- **Green Growth**
  - An economic growth paradigm that simultaneously pursues growth and improvement of environment by:
    - Driving growth and job creation through R&D in clean energy and green technology
    - Conserving and efficiently using energy and resources
    - Mitigating climate change and environmental degradation

- **Green Technology**
  - Technology to support green growth by conserving energy and resources in various social and economic activities with environmental enhancement
    - i.e. GHG reduction technology that minimizes GHG pollutant emission, energy efficiency technology, clean energy production technology, resource recycling, and eco-friendly technology (including relevant convergence technology)
The Need

Green Industries Based on Green Technology are Promising Growth Sectors, and the Government will be Fully Implementing Green Financial Policies.

- Government supports for Green Finance through enactment of “Basic Act on Low Carbon Green Growth”.
  - Article 28 (Promotion of Green Finance): The government will establish and implement the following measures in order to promote low-carbon green growth.
    - Establish and secure funding to foster and support green growth and green industries
    - Develop new financial products to support low-carbon green growth
    - Boost private investment to build green infrastructure
    - Strengthen corporate disclosure of green management and expand financing for green management businesses
    - Set up carbon market (for trading carbon credits or GHG emission reduction/absorption) and promote active trading

- Active green financing is necessary to develop the financial industry.
Green Finance: Concept and Need

- Corporate Social Responsibility (CSR) is Essential for Long Term Viability of Corporate and a Main Element of CSR is Environmental Enhancement attained through Green Finance.
  - CSR refers to corporate’s political, social, and environmental responsibilities necessary for long term viability.

- UN, ISO, and Other International Bodies Place Great Emphasis on Environment as Part of CSR.
  - Going forward, corporate and financial institutions who fail to address environmental concerns will face unfavorable conditions in international trade and global financial markets.
Overview

Green Finance: Concept and Need

Global Trends in Green Finance

Current Trends and Challenges in Korea

Future Strategies
Global Trends in Green Finance

- Participation of Foreign Organizations in Green Finance-related Global Initiatives

- GF-related Global Standards and Agreements

  Global Standards on Sustainable Management
  - GRI Guidelines
  - ISO26000 (planned for 2009)

  Voluntary Initiatives
  - UNEP/FI
  - UN PRI
  - UN Global Compact
  - UNFCCC (Framework Convention on Climate Change Convention)
  - Equator Principles (EP)
  - Carbon Disclosure Project (CDP)
# Global Trends in Green Finance

## Participation of Foreign Organizations in Global Initiatives

<table>
<thead>
<tr>
<th>Initiative</th>
<th>No. of Signatory Organizations</th>
<th>Major Signatories</th>
</tr>
</thead>
<tbody>
<tr>
<td>GRI Reporting</td>
<td>1,290 organizations</td>
<td>ABN AMRO, HSBC, Citigroup, Barclays, etc.</td>
</tr>
<tr>
<td>UNEP/FI</td>
<td>180 financial institutions</td>
<td>Bank of America, Credit Suisse Group, JPMorgan Chase &amp; Co., etc.</td>
</tr>
<tr>
<td>UN PRI</td>
<td>697 organizations</td>
<td>CalPERS, ABP, Swiss Re, etc.</td>
</tr>
<tr>
<td>UN Global Compact</td>
<td>7,500 organizations</td>
<td>Deutsche Bank, ING Group, Mitsubishi UFJ, etc.</td>
</tr>
<tr>
<td>CDP</td>
<td>534 financial institutions</td>
<td>Goldman Sachs, Merrill Lynch, Morgan Stanley, CalPERS, etc.</td>
</tr>
</tbody>
</table>

(As of 2009)
Global Trends in Green Finance

**CDP Participation**
- CDP (Carbon Disclosure Project): 475 signatory investors as of the end of 2008, with a combined AUM of USD 55 trillion

**UN PRI Participation**
- UN PRI (Principles for Responsible Investment): Over 524 signatories as of April 2009

**CDP signatories and combined AUM**

<table>
<thead>
<tr>
<th>CDP</th>
<th>Signatories</th>
<th>AUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>CDP1</td>
<td>35</td>
<td>USD 4.5 trillion</td>
</tr>
<tr>
<td>CDP2</td>
<td>95</td>
<td>USD 10 trillion</td>
</tr>
<tr>
<td>CDP3</td>
<td>155</td>
<td>USD 21 trillion</td>
</tr>
<tr>
<td>CDP4</td>
<td>211</td>
<td>USD 31 trillion</td>
</tr>
<tr>
<td>CDP5</td>
<td>315</td>
<td>USD 41 trillion</td>
</tr>
<tr>
<td>CDP6 (2007)</td>
<td>385</td>
<td>USD 57 trillion</td>
</tr>
<tr>
<td>CDP6 (2008)</td>
<td>475</td>
<td>USD 55 trillion</td>
</tr>
</tbody>
</table>

**PRI signatories and combined AUM**

- Number of signatories
- AUM
Global Trends in Green Finance

- Green Financial Products in Developed Countries

  Wide Spectrum of Green Financial Products

Retail Finance
- Green Mortgage
- Green Home Equity Loan
- Green Commercial Building Loan
- Green Car Loan, Credit Card

Corporate / Investment Finance
- Green Project Finance
- Green Securitization
- Green Venture Capital & Private Equity
- Technology Leasing
- Carbon Finance

Asset Management
- Fiscal Fund (Treasury Fund)
- Eco Fund, Carbon Fund
- Cat Bond (Natural Disaster Bond)
- Eco ETF

Insurance
- Auto Insurance
- Carbon Insurance
- Catastrophe Insurance
- Green Insurance
Global Trends in Green Finance

- Green Financing and Environmental Risk Management of Global Financial Institutions

- Dramatic Growth of Investment in Clean Energy and Carbon Market

  - Global new investment has been increased in Clean Energy.

Source: World Economic Forum (2009), Green Investing
Global Trends in Green Finance

- After the Kyoto Protocol, rapid growth of carbon market has been driven by developed countries through emission trading, carbon funds and other mechanisms.
  
  • Global emission trading markets is expected to grow to USD 150 billion in 2010 from approximately USD 64 billion in 2007.¹)
  
  • Diverse financial services were developed for the emission trading market - carbon funds, carbon asset management, emission trading insurance, and carbon bank, etc.
    
    – Over 30 carbon funds around the world with a total AUM of USD 2.5 billion²)
    – Climate Change Capital, a UK asset management company (USD 1.5 billion AUM as of January 2009) specializing in carbon assets operates Carbon Finance Funds which invests approximately USD 830 million in carbon reduction projects.

- Numerous financial institutions have stated interest in entering the carbon market.

Global Trends in Green Finance

- Strengthened Environmental Risk Assessment in Financing
  - US CERCLA (Comprehensive Environmental Response, Compensation and Liability Act)
    - The Act imposes lender’s liability on financial institutions that finance firms causing environmental accidents.
  - Environmental Risk Assessment by European Banks
    - Avoiding Default
    - Maintaining Collateral Value
    - Maintaining Good Reputation
    - Complying with Legal Issues on Environment
    - Creating Value
Global Trends in Green Finance

- CO$_2$ considered as a risk item by many financial institutions
  - ABN AMRO conducts analysis and in-depth interview on climate risk that customers will face.
  - National Australia Bank researches and analyzes climate change-related risk of key customers in industries such as auto, aluminum, and mining.
  - Westpac analyzes customers’ GHG emission levels and risk, and structures portfolio accordingly.
Overview

Green Finance: Concept and Need

Global Trends in Green Finance

Current Trends and Challenges in Korea

Future Strategies
Current Trends and Challenges in Korea

Current State of Green Finance

Korean Financial Institutions’ Participation in International Initiatives on Green Finance (As of 2009)

<table>
<thead>
<tr>
<th>Agreements</th>
<th>No. of Signatory Organizations</th>
<th>Major Signatories</th>
</tr>
</thead>
<tbody>
<tr>
<td>GRI Reporting</td>
<td>53</td>
<td>Asiana, Hyundai Motors, KDB, Korea Land Corporation, etc.</td>
</tr>
<tr>
<td>UNEP/FI</td>
<td>8</td>
<td>Woori Bank, KB, Korea EXIM Bank, etc.</td>
</tr>
<tr>
<td>UN PRI</td>
<td>14</td>
<td>Mirae Asset Global Investment, NH-CA Asset Management, Eco-Frontier, etc.</td>
</tr>
<tr>
<td>UN Global Compact</td>
<td>169</td>
<td>IBK, Daewoo Securities, KDB, Woori Bank, etc.</td>
</tr>
<tr>
<td>CDP</td>
<td>16</td>
<td>Mirae Asset Global Investment, KB, KDB Asset, etc.</td>
</tr>
</tbody>
</table>

Note) End of October 2009 data for CDP
## Fund Allocation for Green Finance

<table>
<thead>
<tr>
<th>SRI / Green Funds</th>
<th>SRI Fund</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green Fund</td>
<td>As of April 20, 2009, 6 Green Funds launched, total AUM KRW 6.7 billion&lt;sup&gt;2)&lt;/sup&gt;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Policy Loans</th>
<th>KDB</th>
<th>Plans to invest approximately KRW 1 trillion in environment and related equipment businesses in 2009</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Korea EXIM Bank</th>
<th>Plans to invest KRW 840 billion in the green growth industry in 2009</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>General Loans</th>
<th>KB</th>
<th>Established a KRW 330 billion ‘Renewable Energy Private Equity Fund’ with government</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Allocated KRW 750 billion to invest in low-carbon green growth industry</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Launched green financial products with prime interest rates</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Shinhan Bank</th>
<th>Started to charge prime interest rates to environmentally-friendly companies from April 2009</th>
</tr>
</thead>
</table>

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<thead>
<tr>
<th>Carbon Market</th>
<th>In 2007, KITMC became the first to launch the Korea Carbon Fund and Korea Carbon Credit Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Korea Carbon Fund: investment in domestic and overseas CDM projects, GHG reduction projects - related sectors, aggregate commitments KRW 76 billion.</td>
</tr>
<tr>
<td></td>
<td>Korea Carbon Credit Fund: investment in domestic and overseas carbon credit (CER) - related sectors, aggregate commitments KRW 29 billion</td>
</tr>
</tbody>
</table>

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Note 1) KoSIF, April 2009  
2) www.funddoctor.com
Korea’s Green Competitive Index

- The Samsung Economic Research Institute (SERI) developed a national competitiveness index measuring the ability to reduce carbon emission and to develop green industries.
- Korea’s Index is below the OECD average due to the insufficient renewable energy, low energy efficiency, inconsistency and ineffectiveness of environmental policies, and lack of innovative technologies.
Current Trends and Challenges in Korea

**Challenges Faced by Korea’s Green Finance**

- **Core Issues**
  - Non-profitable environment enhancing business models
  - Financial company’s inability to choose and evaluate green technologies and companies
  - Concern for consistency and continuation of green growth policy

- **Inadequate Financial Support to Meet Needs of Green Companies at Different Development Stages**

- **Inadequate Technical Infrastructure**
  - Lack of comprehensive environmental database and well established system to analyze/assess green businesses

- **Insufficient Human Resources**
  - Lack of experts with the ability to integrate environmental issues with finance

- **Insignificant GF Products and Carbon Market**
Overview

- Green Finance: Concept and Need
- Global Trends in Green Finance
- Current Trends and Challenges in Korea
- Future Strategies
Future Strategies

▶ Resolve Core Issues in Green Finance

▪ Provide Strong Government Assistance such as Sufficient Tax Incentives to Investors for Green Growth

▪ Verify Green Technologies and Green Companies through Government Committee

▪ Build Public Consensus to Develop Green Finance
  – The need for green growth will create green consumers and will drive the development of green finance.
    ▪ Communicate positive economic and environmental effects derived from implementing specific plan for Green Growth
    ▪ Advertise Green Finance as a sustainable long term policy, not a one-off measure
    ▪ Recognize Green Finance as a necessity not a choice
Future Strategies

- **Construct Taylor-Made Financial Support System to Meet Needs of Green Companies at Different Development Stages**
  - Provide Strong Government Support at an Initial Stage
  - Attract Financial Institutions to Take on Active Roles as the Green Company Enters a Mature Stage
Future Strategies

- Establish Infrastructure for Green Finance

- Set up Statutory Infrastructure growth

**Environmental requirements reflected in statutes for investment, lending, credit rating, accounting, etc.**

- Require financial institutions to address environmental concerns: fiduciary and lender’s liability on environment
- Reflect environmental factor into credit rating and accounting procedures

**Corporate disclosure of environmental information**

- Put environmental information as a requirement for listing and disclosure
- Shift from voluntary to mandatory disclosure gradually
  - FI’s in developed countries already required to disclose comprehensive environmental information pursuant to voluntary guidelines, e.g. GRI

**Certification of green technology, enterprise, industry to guide investment and lending**

- Introduce Green Business Certification programs, which are specific to industry, technology, business type and size
  - Leading FI’s, such as Goldman Sachs rates environmental performance, e.g. categorization into Green and Non-green businesses
**Future Strategies**

### Develop Technical Infrastructure

**Green Indices**
- Develop ‘Green Enterprise Index’ to promote green investment
- Develop ‘Green (Carbon) Risk Index’ to promote investment in green bonds
  - JPMorgan & Innovest co-developed the JENI Carbon Beta Index, the world’s first bond index that reflects climate change risk of businesses

**System for Green Information Provision**
- Build mechanism to access essential green information
  - Information for FI’s credit and investment decisions: license/approvals by MOE & other authorities, regulatory compliance, green enterprise designation, participation in voluntary agreements, etc.

**Green Enterprise Rating Agency**
- Promote green company rating agencies
  - 3 major rating agencies that specialize in corporate environmental performance: Innovest (US), EIRIS (UK), SAM (Swiss)
Future Strategies

- **Educate Human Resources**

  - **Green Financial Professionals**
    - Train professionals for research, review, and investment to provide green financial services
      - Introduce professional training programs and promote expertise

  - **Green Financial Consumer Education**
    - Initiate public and consumer education to promote awareness of;
      - The need for green growth
      - Green bubble, environmental risk, and other key issues

  - **Conference on Green Finance in Asia**
    - Open annual conference on green finance in Asia
      - “SRI in the Rockies” in North America
Future Strategies

- Develop GF Products and Provide Government Support
  
  **Develop New Products that Integrate Environmental Factors into Existing Products**
  - Bank: Consider environmental technology and risks in lending decisions
  - Investment Bank: Create funds that invest in Green Enterprises
  - Insurance Company: Underwrite Green Risk
  
  **Develop Combined Green Financial Products**
  - Develop new financial instruments that combine banking, insurance, and investment banking features
Future Strategies

- Provide Government Support for the Development of Green Financial Products
  - Provide means to manage the risks inherent in green industry and technology
    - Underwrite ‘green risk’ through a Green Finance Guarantee program
      - Utilize KODIT or KIBO, or allow a private-sector Green Finance Guarantee company
  - Support newly launching green funds
  - Provide tax breaks to green investors
  - Limit government support to the early stages
    - End goal should be a green finance system operating on market principles
Future Strategies

Launch and Develop Carbon Market

Introduce an Emission Trading System

- Set up emission trading scheme
  - Legislate statutes that govern membership, trading, clearance, settlement, and market surveillance for emission trading
- Try Pilot project / scheme for voluntary emission trading
  - Introduce pilot project for voluntary trading
  - Energize the market in early stages by bringing in industries and financial institutions
- Move to mandatory emission trading
  - Address issues identified during the pilot phase
  - Establish legal base to shift to ‘cap and trade’
  - Develop diversified products, e.g. carbon derivatives, carbon index, etc.
Future Strategies

Support and Promote Emission Trading

- Build system to promote active trading
  - Define characteristics of financial products for emission trading
  - Revise rules on corporate disclosure, credit rating, and accounting
- Foster specialized financial institutions and products
  - Support establishment and growth of specialized companies such as carbon asset management companies, emission brokerage companies
  - Facilitate the development of carbon derivatives: carbon index, futures, and options
Future Strategies

Grow to Become Asia’s Green Financial Hub

Review Establishment of an Asian Carbon Exchange and Green Bank

- Link carbon exchanges in key Asian countries and manage a regional-level carbon exchange and green growth
  - In addition to emission trading, provide full range of related services
- Establish a Korean Green Bank, a full-scope one-stop service provider for the carbon market and green growth
  - Service scope: financing business development for carbon credit business, loans, project financing, export financing, guarantee insurance
    - In the US, the Green Bank Act of 2009 was submitted to Congress on March 25, 2009.
  - Service target: carbon credit, carbon credit projects and project developers, GHG abatement technology, green enterprises, etc.
  - Service range: project development financing, equity investment, project financing, lending, guarantee insurance, facility export financing, etc.