



Forum on Procurement for Innovation

Report-back of Session 3b:

**Using Procurement to Combine the Policy Objectives
of Innovation and the Development of Small and Medium-Sized
Enterprises (SMEs)**

Break-out Session 3b: Combining the Policy Objectives of Innovation and the Development of SMEs

Specific observations :

- Growing interest from Canada in mixing demand-side policies rather than supply-side policies
- Good practice made in the Netherlands, United Kingdom and Scandinavian countries on the US-SBIR model
- Latest European Commission reform of Public Procurement Directives (2014) includes a series of good practice to support SME participation in Public Procurement

Break-out Session 3b: Combining the Policy Objectives of Innovation and the Development of SMEs

General recommendations:

- Better access to information and reasonable payment conditions for SMEs
- Usage of the information made available by electronic platforms
- Need for measuring the impact of innovation procurement, in order to fix political objectives
- Need to have an early engagement of public procurers with market players particularly with SMEs
- Need of dividing big procurements into lots
- Need to simplify procurement procedures
- Need to reduce administrative and financial barriers for SMEs to be able to enter into tenders

Break-out Session 3b: Combining the Policy Objectives of Innovation and the Development of SMEs

Please have also a look at some tweets:

- <https://twitter.com/bertrandwert/status/783670969852362757>
- <https://twitter.com/bertrandwert/status/783653108941545473>
- <https://twitter.com/bertrandwert/status/783652475152769024>
- <https://twitter.com/bertrandwert/status/783648106185449472>
- <https://twitter.com/bertrandwert/status/783642365521256448>
- <https://twitter.com/bertrandwert/status/783602887989587968>
- <https://twitter.com/bertrandwert/status/783588581277335552>
- <https://twitter.com/bertrandwert/status/783582299732451328>