



Bundesministerium
der Finanzen

Bernhard Müller

Second Annual Meeting on Public-Private Partnerships

OECD Conference Centre, Paris, 5-6 March 2009

Session 1:
PPP units, overviews for Germany





What is PPP?

Agreement on ...

Planning

+ **Building**

+ **Financing**

+ **Operation**

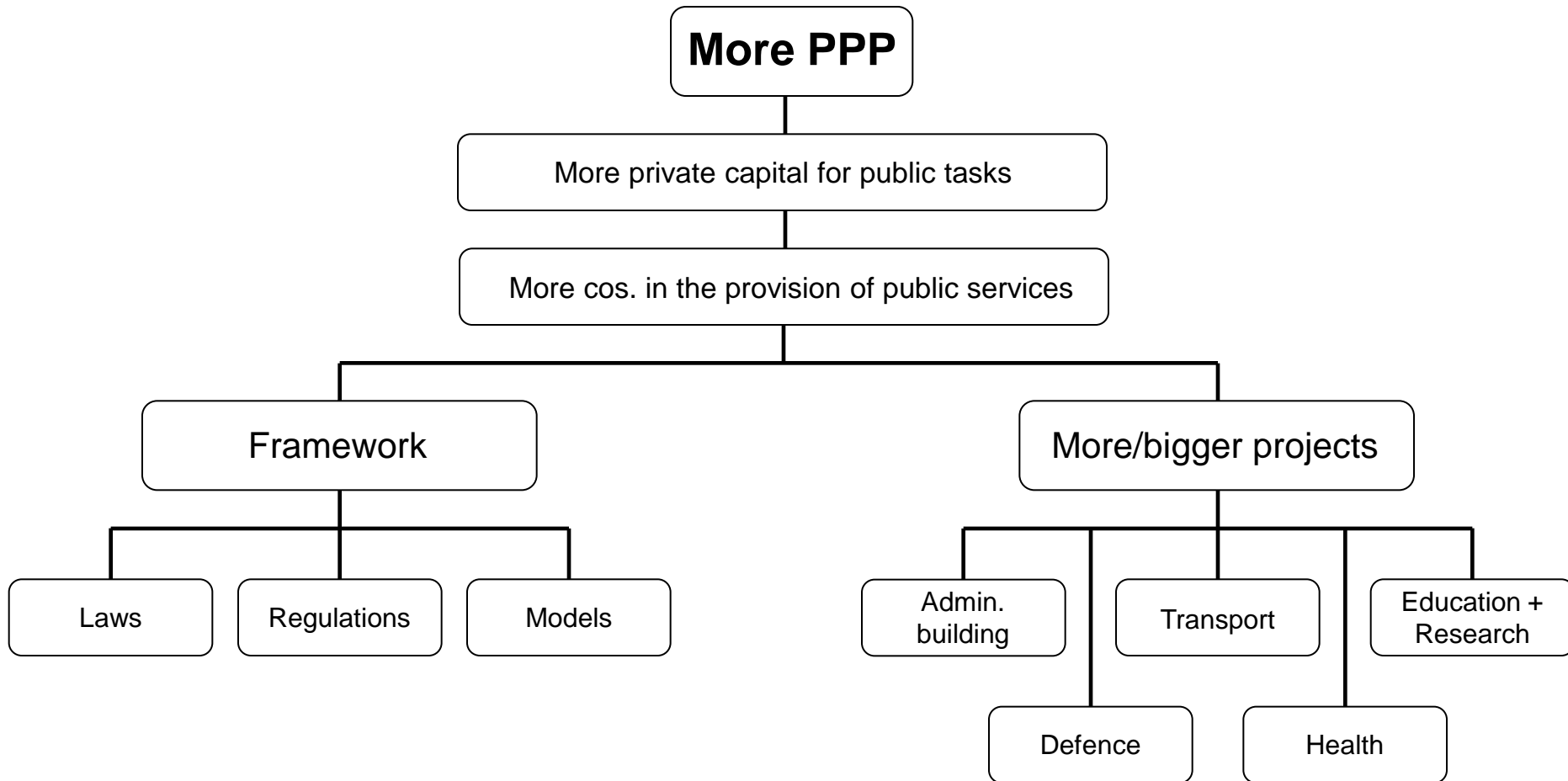
(+ **Post-contract life**)

... between public and private partners

PPP sectors: construction, infrastructure



PPP market structure in Germany





History of PPP at federal level in Germany

Oct	2003	PPP federal study published
Dec	2003	Steering Committee: recommendations for framework conditions
Sep	2005	PPP Acceleration Act comes into force
Sep	2006	Conference of State Finance Ministers decision: standard guidelines on examining profitability
Sep	2007	Federation/federal states working committee and Federal Ministry of Finance publish recommendations on PPP in the federal budget system
Jan	2009	Operational start of ÖPP Deutschland AG

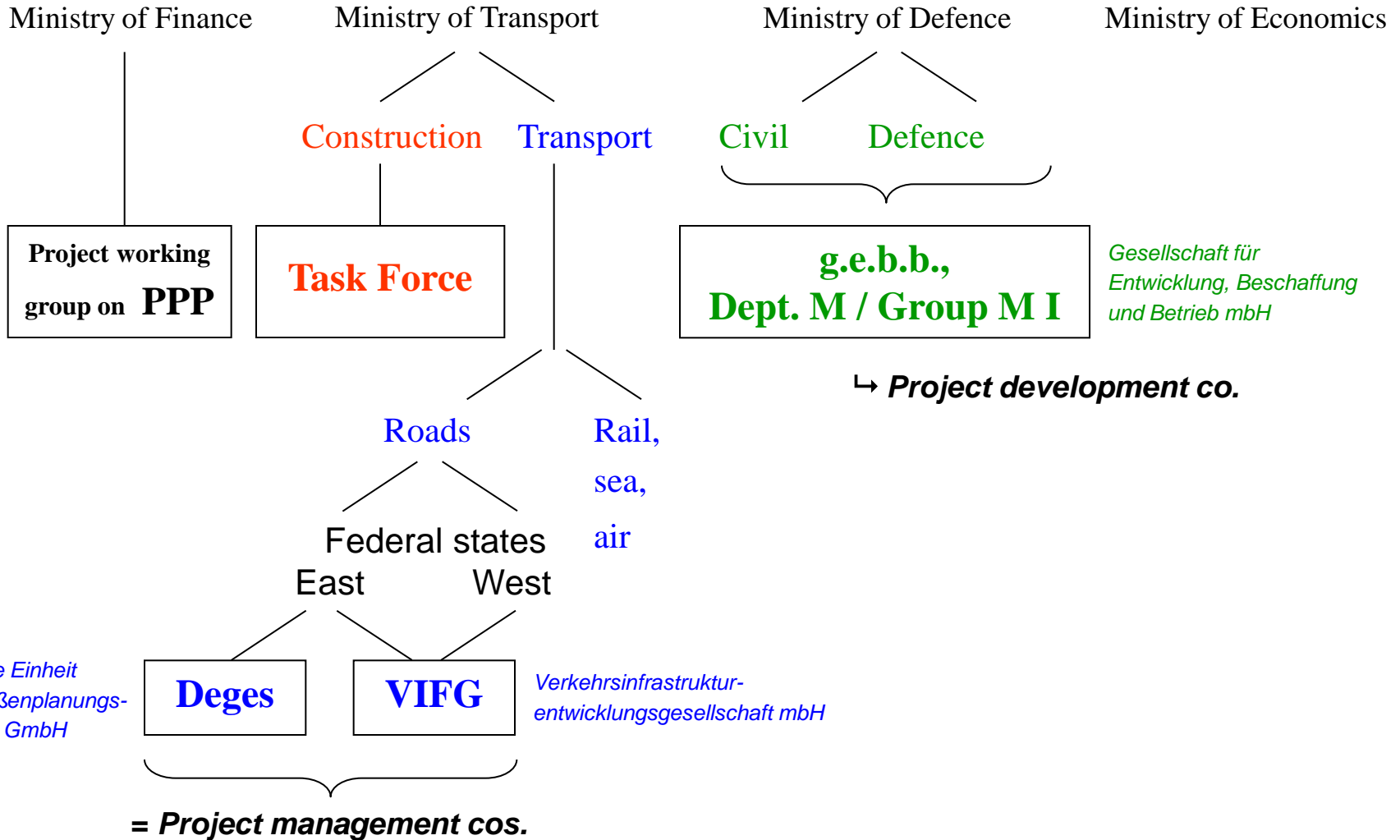


Progress of the framework legislation

		'02	'03	'04	'05	'06	'07	'08	2009		
									BT	BR	Promul-gated
Foreign trade	Foreign Trade Act	O							O		
Private investment	Investment Act							O			
Budget	PPPs Accel. Act				O						
Health											
Social affairs											
Taxes	PPPs Accel. Act				O						
Procurement	PPPs Accel. Act Act against Restraints of Competition				O					O	
Private finance of road-building	PPPs Accel. Act Act on the private construction and financing of federal highways	O			O						
Financial statements	Act to Modernise Accounting Law								O		



PPP organisation of the govt. in Germany 2008





Lessons learned

- It is desirable to have a central consulting service for public-sector clients in all PPP sectors, which serves as a national PPP unit.
- It is essential that individuals from the private and public sectors come together in the consulting process.
- The majority of public-sector clients are more apt to abandon their reticence towards PPP if they have access to individual, neutral and credible project advice. They will not do so simply because of a greater depth of information about PPP in networks.
- An administrative unit at the Finance Ministry must direct the consulting service's work and assess and guide the projects from an economic point of view.
- It is vital that the interested federal states and local authorities take part in the consulting process formally and materially, on a voluntary basis. They should also be informally involved in the checking process.
- The quickest implementation of PPP in all sectors, regions and local authorities will be achieved if all the public-sector stakeholders work together willingly.



Partnerschaften Deutschland (PD)

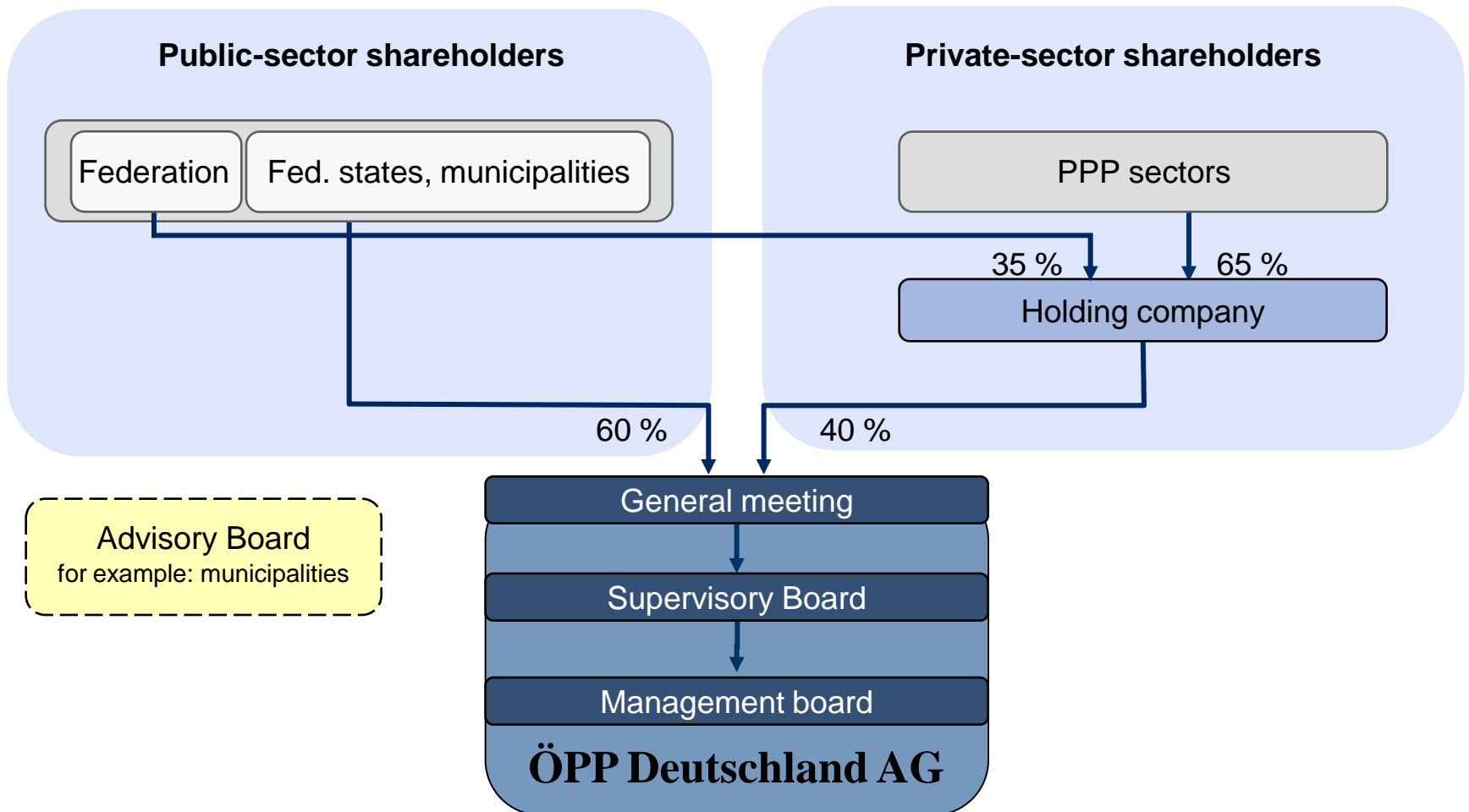
PD is the central institution for the promotion of PPP in Germany.

PD is itself a PPP project.

All parties interested in the development of the PPP market in Germany had opportunity to take stake in PD.



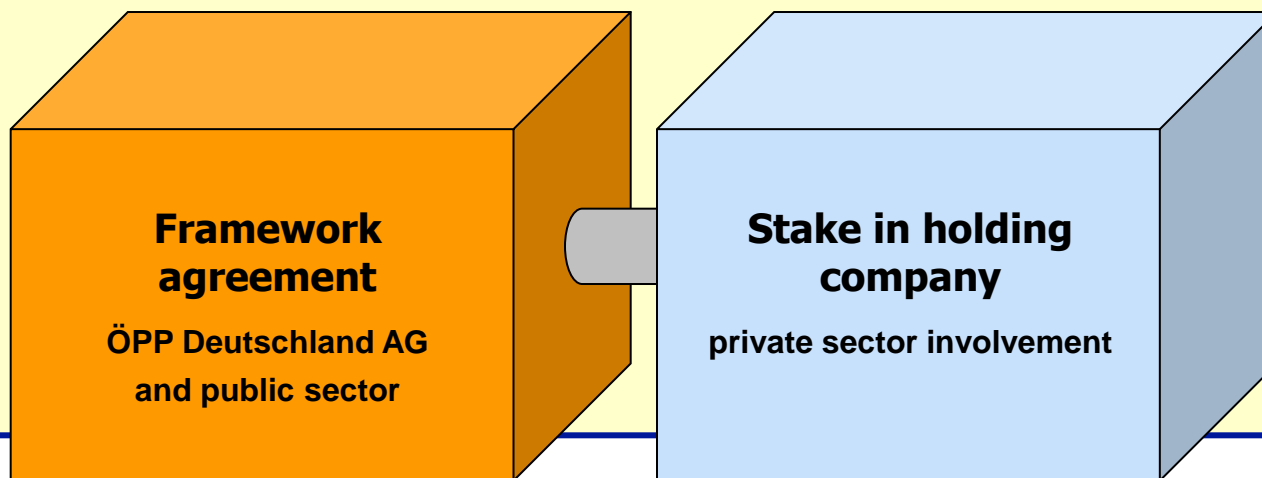
Organisation and ownership structure of ÖPP Deutschland AG





Combined tendering

Tender process



Selection criteria:

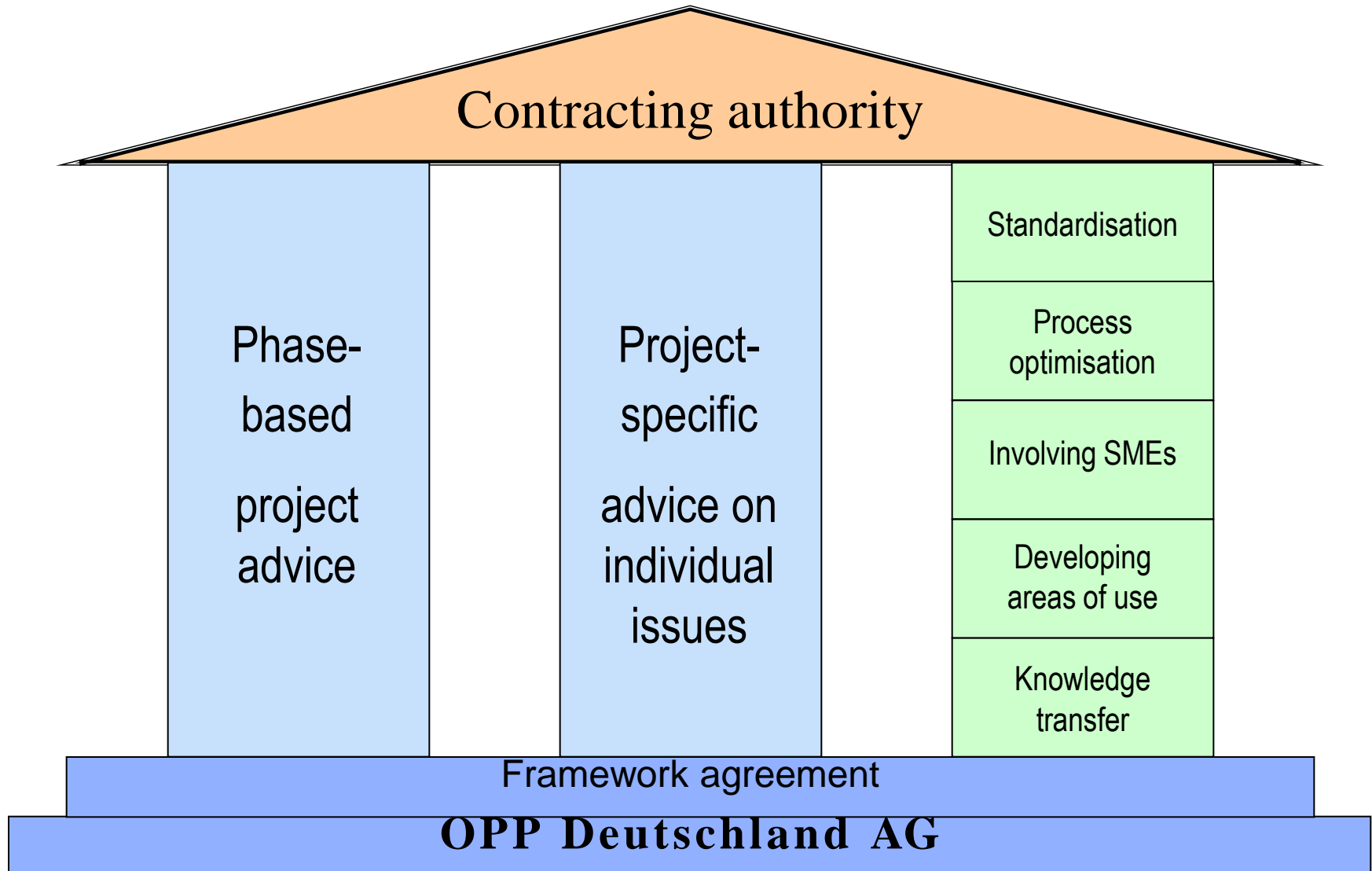
- Performance
- Reliability

Award criteria:


- Price of stake
- Quality of participation in core work



ÖPP Deutschland AG's areas of work

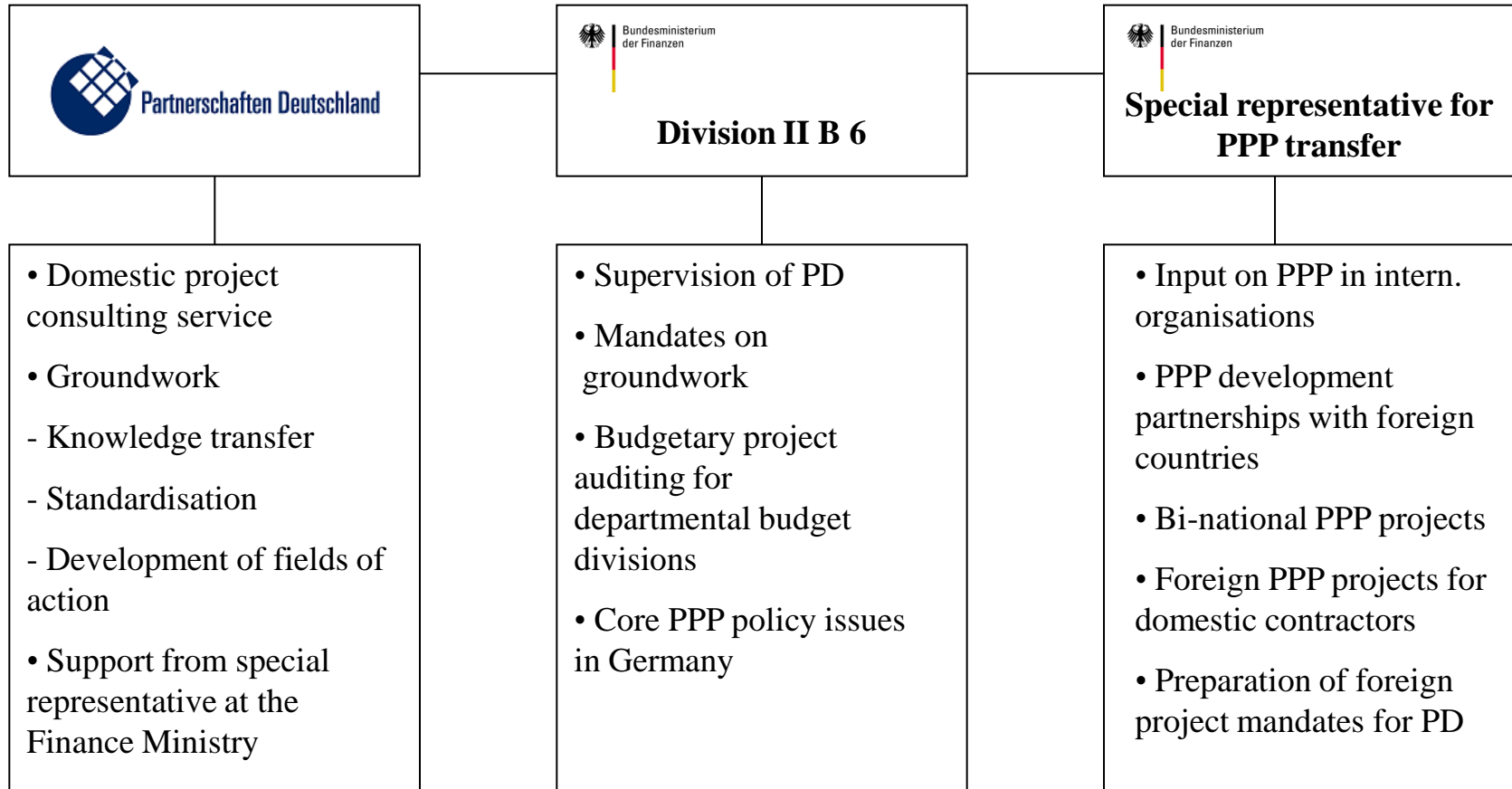


 = Project work

 = Core work



German Finance Ministry's PPP Initiative





Partnerschaften Deutschland (PD)

Structural improvement of public sector:

- **Finance Ministry: Setting tasks for PD groundwork to improve PPP framework conditions.**
- **Systemised PPP audit procedure at national level.**
- **Competition for funds available globally for investments in infrastructure.**
Therefore: Enhance international presence of Germany's PPP initiative.

