



Overseas Private Investment Corporation

Financing and Insuring Investment in Emerging Markets

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OPIC

OECD LCCR Investment Policy Framework

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Our Organization

As the U.S. Government's development finance institution, OPIC mobilizes the participation of U. S. private capital to support sustainable economic development in emerging markets.



*Shading denotes
OPIC-eligible countries*

OPIC currently manages a \$13.5B portfolio of projects in over 150 countries and operates on a self-sustaining basis at no net cost to the American taxpayer.

Our Clients and Alliances

OPIC partners with other U.S. government agencies and international partners to provide financing and risk mitigation products to a wide range of clients

Current Clients

Multinationals and Small/Medium Businesses



Nonprofits and Impact Investors



Strategic Alliances

US Gov't

- Departments of State, Commerce, and Treasury
- USAID & USTDA
- Ex-Im Bank and SBA
- Millennium Challenge Corp.

Development Finance Institutions

- IFC and MIGA
- Regional Development Banks (EBRD, IDB, ADB, EBRD)
- Bilaterals (CDC, FMO, DEG, Proparco, DFID)

Other Partners

- Chambers of Commerce
- AmChams
- NGOs
- Financial Institutions



Our Policy Standards

Investors and project proposals must satisfy certain policy criteria to receive OPIC financing

Eligibility Criteria for Investors

To be eligible for OPIC financing, applicants must:

- ✓ Have a **commercially viable business plan** and successful track record
- ✓ Be **U.S. owned**
 - Loans: 25% U.S. ownership
 - Insurance: >50% U.S. ownership
 - Funds: managed by a U.S. manager or involve U.S. equity investment
- ✓ Maintain **private sector control** (<50% government ownership)

Policy Standards for Projects

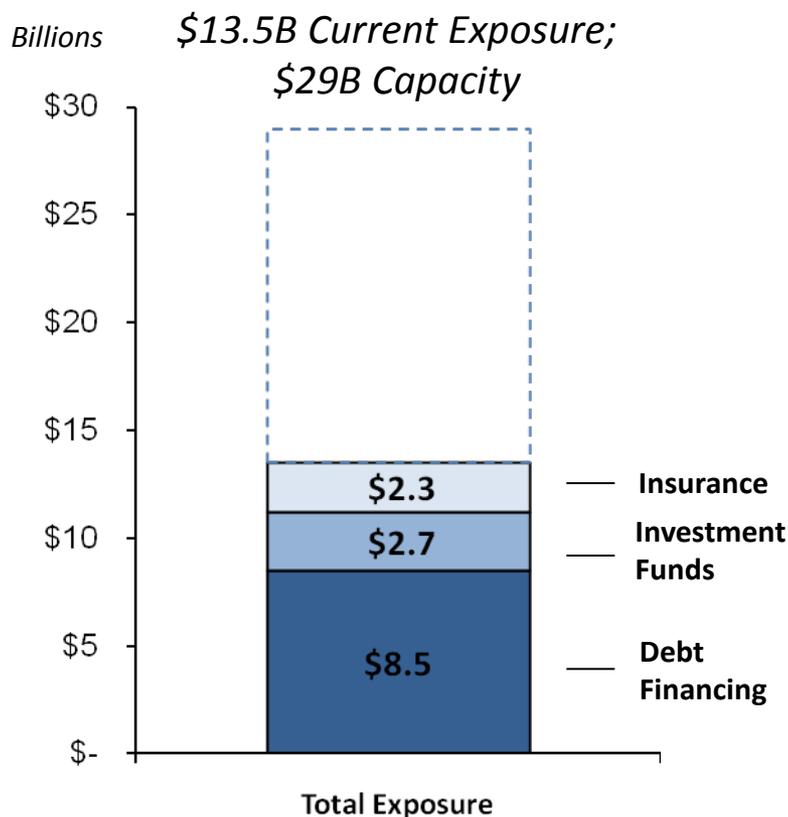
OPIC supported projects must:

- ✓ Contribute to **sustainable development** goals
- ✓ Be located in one of our **~150 eligible countries**
- ✓ Comply with international **environmental standards**
- ✓ Support international **human rights** and **worker rights** regulations
- ✓ Cause **no loss of U.S. jobs** or adverse impact on the U.S. economy

OPIC's Current Portfolio

OPIC offers innovative financial solutions to support private investors, including debt financing, insurance, and investment funds

Current Portfolio*



Products

■ Debt financing

- Large structured finance to small business loans
- Up to \$250M, fixed rate terms, up to 20 years

■ Insurance

- Coverage for expropriation, political violence, and currency inconvertibility
- Other insurance including regulatory risk, carbon credits

■ Investment funds

- Debt that is matched by privately raised equity to support funds investing in emerging markets

■ Other financial products

- Designs hybrid financial products to help private investors mitigate risk

Recent OPIC Transactions and Initiatives



OPIC has executed recent transactions in a range of sizes and countries

- **Egypt /MENA:** Up to \$3B for investment in the Middle East and North Africa, aimed at enhancing opportunity and prosperity
- **Egypt:** \$250M for SME lending and \$300M in insurance for oil and gas project
- **MENA:** Up to \$675M re: approval of eight Funds that will invest in technology innovation and access involving local entrepreneurs
- **Costa Rica:** \$55M in financing for airport operations and expansion
- **India:** \$40.1M loan to build independent solar power plants in Punjab
- **Liberia:** \$ 90+M financing for biomass project for rubber trees
- **Africa/Eastern Europe:** \$250M finance facility – as well as insurance - to support clean energy/energy efficiency bottling projects, in Nigeria, Romania, Mali



Global Renewable Resources Call for Proposals

OPIC to Mobilize \$1 Billion to Assist Developing Nations in Combating Climate Change

- **At least \$300 million of financing for new private equity investment funds** that could ultimately invest **more than \$1 billion in renewable resources** projects in **emerging markets**
 - Announced at the [UN Climate Change Conference](#) in Cancun by OPIC CEO
- November 2010, OPIC issued a **“Global Renewable Resources Call for Proposals”** for **Private fund managers** investing in a wide variety of businesses promoting **renewable energy** and the **sustainable utilization of natural resources** such as energy, water, and land. Specifically,
 - *Renewable energy, e.g., solar, wind, hydro, tidal, geothermal power, waste and biomass*
 - *Investments in agriculture, land, and water, including efficient irrigation, cold storage, transportation, water treatment, sustainable forestry, natural resource preservation, and forest rehabilitation*
 - *Utilization of natural resources via investments in energy efficiency products, systems and equipment, emissions control, and waste management*
- Received fifty seven (57) proposals from broad range of fund managers and regions
- June 2011, OPIC Board approved five (5) new investment funds that could ultimately invest more than \$1.5 billion in renewable resources (including ag sectors) of Africa and Asia

Investments in Solar Power - India

Financing for Grid Connected Solar IPPs in Several Indian States



❖ OPIC's portfolio includes energy projects generating a cumulative total of more than 2,200 MW of clean power, including solar, hydro, wind, geothermal, biomass, and waste-to-energy.

❖ In 2007, OPIC supported the construction and operation of the first MW-scale, grid-connected solar IPP in India.

OPIC can be a unique partner to private investors and with other development finance institutions

- **Catalyzing investment flows to developing countries, particularly focus on MENA, Sub-Saharan Africa and Asia**
 - **Strong record mobilizing investment capital -- FDI and domestic – and supporting USG foreign and development policy**
 - **Enhanced cooperation with other DFIs, USG agencies, host country officials, and the private sector to assist OPIC in identifying opportunities and addressing challenges**
 - **Improve information flow and strengthen OPIC's impact with host country, international community and private sector**
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