The effect of the global financial crisis on OECD potential output

by
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Potential output losses from the global financial crisis are estimated by comparing recent OECD published projections with a counter-factual assuming a continuation of pre-crisis productivity trends and a trend employment rate which is sensitive to demographic trends. Among the 19 OECD countries which experienced a banking crisis over the period 2007-11 the median loss in potential output in 2014 is estimated to be about 5½ per cent, compared with a loss in agaregate potential output across all OECD countries of about 3½ per cent. The loss does, however, vary widely across countries, being more than 10% for several smaller European, mainly euro area, countries. The largest adverse effects come from lower trend productivity, which is a combination of both lower total factor productivity and lower capital per worker. Despite large increases in structural unemployment in some countries, the contribution of lower potential employment is limited because the adverse effect on labour force participation is generally much less than might have been expected on the basis of previous severe downturns. This may partly reflect pension reforms and a tightening up of early retirement pathways. Pre-crisis conditions relating to over-heating and financial excesses, including high inflation, high investment, large current account deficits, high total economy indebtedness and more rapid growth in capital-per-worker are all correlated with larger post-crisis potential output losses. This suggests that underlying the potential output losses was a substantial misallocation of resources, especially of capital, in the pre-crisis boom period. On the other hand, more competition-friendly product market regulation is associated with smaller losses of potential output, suggesting that it facilitates a reallocation of resources across firms and sectors in the aftermath of an adverse shock and so helps to mitigate its consequences.

JEL classification: E32; E44.

Keywords: Banking crisis, financial crisis, global financial crisis, potential output.

Ines Gomez Palacio for help with documentation preparation.

The statistical data for Israel are supplied by and under the responsibility of the relevant Israeli authorities. The use of such data by the OECD is without prejudice to the status of the Golan Heights, East Jerusalem and Israeli settlements in the West Bank under the terms of international law.

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1. Introduction and summary

The global financial crisis has been extremely costly in terms of lost output and jobs. A crucial judgement for macroeconomic policy is how much of this loss will persist once cyclical recovery is complete. Specifically, what level of loss in medium-term output will remain relative to the trajectory that might have been expected in the absence of the crisis. The extent of such losses is a particularly important consideration for fiscal policy given the large increase in government deficits and debt experienced by many OECD countries; the greater the loss, the less that fiscal balances will improve with any recovery and so the greater the need for discretionary action to correct remaining fiscal imbalances. The extent of the loss in capacity to produce output without generating unsustainable macroeconomic imbalances is also relevant for monetary policy; the greater the loss, the sooner any recovery will run into capacity constraints and so the sooner the need to normalise policy rates and end unconventional monetary easing. An understanding of which countries have been most severely impacted by the crisis may also cast light on which pre-crisis conditions and policies make economies vulnerable to such shocks and so suggest ways of improving resilience in the future.

Evaluating the effect of the crisis on medium-term output prospects is inherently problematic, given the impossibility of knowing what the counter-factual is and because of the difficulties of disentangling the effect of the crisis from other effects, including policy changes. Moreover, even seven years after the crisis, with many economies judged to be operating well below capacity, any assessment can only be preliminary. The approach in the current paper is based on OECD published estimates of potential output (OECD, 2014a), which is that estimated trend level of output which can be sustained without generating inflationary pressures. Losses related to the crisis are evaluated on a country-by-country basis relative to a counter-factual assuming a continuation of pre-crisis labour productivity trends, but with alternative assumptions regarding the different components of the trend employment rate. There is only one country (Germany) out of 19 OECD countries which experienced a banking crisis over the period 2007-11, which did not incur a loss in potential output on this basis. Nevertheless, this approach suggests (unsurprisingly) that other factors, including policy changes, have had an influence on potential output, particularly where post-crisis developments in some components of potential output for some countries are positive relative to the counter-factual. However, a strength of the approach is that in such cases it allows an explicit adjustment to be made when there are good reasons to suspect other influences on potential output are important.

The main findings of the paper are as follows:

- Among the 19 OECD countries which experienced a banking crisis over the period 2007-11, the median loss in potential output in 2014 is estimated to be about 5½ per cent, which is slightly higher than OECD estimates of previous major banking crises.
- The detail of the analysis, by country and component of potential output, confirms that there are important effects other than just the crisis, including policy effects, acting on

- potential output. Adjusting the estimates, to exclude such effects where they seem most obvious, suggests that the loss to aggregate OECD potential output is about 3½ per cent instead of 2% when not adjusting for such effects. Although there is little effect of these adjustments on the median estimate for countries which experienced a banking crisis, the median loss for other OECD countries is doubled to 4%.
- These effects are smaller than other widely-quoted estimates in the literature relating to
 the medium-term output effects of past financial crises. It is argued that this is because
 other studies tend to over-estimate the pre-crisis trend growth rate as a basis for the
 counter-factual against which output losses are evaluated.
- The estimated effects of the current crisis in this paper do, however, vary widely across countries. The most severely affected are overwhelmingly smaller European, mainly euro area, countries; the reduction in potential output in 2014 being more than 10% for the Czech Republic, Estonia, Greece, Hungary, Iceland, Ireland, Portugal and Slovenia. For Germany and Japan, the crisis is not estimated to have had any adverse effect on potential output.
- The largest adverse effects come from lower productivity, which is a combination of both lower total factor productivity and lower capital per worker. The decline in capital per worker accounts for more than 3 percentage points of the decline in potential output in 2014 for Estonia, Iceland, Hungary, Korea and Portugal, with these countries also being among those in which the pre-crisis growth of capital per worker was most rapid.
- The contribution of lower potential employment to the loss in potential is typically much smaller than from productivity, although this contribution is about 5 percentage points or more for Iceland, Ireland, Greece, Portugal, and Spain, with most of this explained by higher structural unemployment. Adverse effects on labour force participation are modest and generally much less than might have been expected on the basis of previous severe downturns, which may partly reflect pension reforms and a tightening up of early retirement pathways. Within Europe, changes in net migration flows can also explain much of the estimated effect of the crisis on movements in trend participation. Conversely, the United States is one country where there has been a marked decline in trend participation, but this is attributed mostly to demographic effects and not the effect of the crisis.
- In terms of pre-crisis conditions, both higher inflation and positive output gaps (a measure of over-heating), are correlated with subsequent potential output losses. In addition, pre-crisis conditions relating to financial excesses, namely high investment, larger current account deficits and high total economy indebtedness are also correlated with larger potential output losses. This provides support to arguments that macroeconomic policy should be concerned with financial developments over and above their immediate implications for inflation. Additionally, faster growth in the capital-perworker component of potential growth is correlated with post-crisis potential output losses. These results therefore suggest that underlying the potential output losses was a substantial misallocation of resources, especially of capital, in the pre-crisis boom period, with rapid growth in capital contributing to unsustainable pre-crisis productivity growth.
- More competition-friendly product market regulation is associated with smaller crisisrelated losses of potential output. This suggests that more flexible product markets

facilitate a reallocation of resources across firms and sectors in the aftermath of an adverse shock and so helps to mitigate its consequences.

The remainder of the paper is organised as follows: Section 2 reviews multi-country studies which have been used to evaluate the medium-term output costs of previous financial crises; Section 3 describes the method used in the current study and presents the results of the analysis; Section 4 examines which pre-crisis macro and structural conditions and policies are correlated with the potential output loss.

2. A selective review of recent studies of the medium-term output losses following financial crises

While a number of studies have examined the immediate consequences of past financial crises, there are fewer that have focused on the medium-term losses to output. The focus here is on three such studies (Cerra and Saxena, 2008; Furceri and Mourougane, 2009; and IMF, 2009), because differences between them are helpful in motivating the approach in the current paper as well as explaining differences in the results. While these studies are all relatively recent, they do not include an assessment of the effect of the current financial crisis. However, a more recent study by Ball (2014) is also considered because it does focus on the recent financial crisis and is also similar to the current paper in using OECD estimates of potential output to evaluate the medium-term output losses from the crisis.

The papers by Cerra and Saxena (2008) and Furceri and Mourougane (2009), hereafter referred to as CS and FM, form a natural comparison pair because both adopt a similar methodology, namely estimating an autoregressive panel model to explain GDP growth rates augmented by crisis dummies. The average effect of a crisis is then evaluated by calculating the impulse response function from the estimated coefficients. There are, however, important differences between the two papers, most notably CS consider a much broader coverage of developing and developed countries and separately distinguish the effect of banking, currency and political crises, whereas FM focus on banking and currency crises and only consider OECD countries. In order to have a better basis for comparison across the two studies and because of the greater relevance to the estimates of the effect of the current crisis, the focus here is only on a comparison of the effects of banking crises in high income countries in CS and the effect of the so-called "Big Five" banking crises (Reinhart and Rogoff, 2008) in FM.² The results from the two studies are strikingly different even for what should be a similar set of crises, with the adverse effects more than 3½ times larger in CS compared with MF; thus after ten years, CS estimate that banking crises in high-income countries reduce output by 15%, 3 whereas FM estimate a reduction of nearly 4% for the "Big Five" crises.4

The large difference in these estimates is mostly due to the different dependent variables used in each of the studies; whereas CS use actual observed GDP growth rates, FM use potential output growth rates. Using actual GDP growth rates is likely to bias upwards implicit estimates of both the pre-crisis growth rate and the pre-crisis level of GDP which is sustainable, and hence lead to an exaggerated estimate of the post-crisis loss in output. This is because prior to a financial crisis, there is typically an extended period of above average growth, usually associated with a number of symptoms of over-heating.

To illustrate the difference which using actual and potential GDP can make in establishing a counter-factual trend and hence to calculations of the medium-term output

loss following a crisis, the example of OECD aggregate GDP over the recent crisis is considered. Assuming the start of the crisis to be 2008 (the bankruptcy of Lehman Brothers), for the purposes of this illustration a pre-crisis OECD trend growth rate is calculated as the average growth rate over the period 2000-07 of alternatively actual or potential OECD GDP per capita (Figure 1). Alternative post-crisis counter-factuals are then calculated by extending either actual or potential OECD GDP per capita from 2007 according to their respective pre-crisis growth rates, where potential output estimates are taken from recent OECD Economic Outlook projections (OECD, 2014a). The counter-factual based on actual GDP per capita is progressively higher than that based on potential output; the difference in 2007 is initially about 3%, and after ten years (the horizon used by both CS and FM) the difference is about 5%. This difference in the counter-factual trend is likely to translate into a corresponding difference in estimates of the medium-term output loss.

Actual GDP per capita Pre-crisis trend GDP per capita, 2000-07 Potential GDP per capita Pre-crisis trend potential GDP per capita, 2000-07

Figure 1. **OECD GDP per capita compared with various pre-crisis trends**In 2010 PPP US dollars

Note: OECD GDP per capita over the period 2014-16 is based on November 2014 OECD Economic Outlook projections. Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database.

The approach used in IMF (2009) is to calculate medium-term output losses relative to a pre-crisis trend calculated using actual GDP, although it is acknowledged that estimating the pre-crisis trend is "tricky" particularly because of the problem of "insulating the analysis from the impact of any immediate pre-crisis boom or slump". The method adopted by the IMF is to estimate a linear trend through the actual GDP series during a seven year pre-crisis period that ends three years before the onset of the crisis. While this approach has the merit of being transparent, it will not necessarily insulate the pre-crisis trend from any immediate pre-crisis boom if there is a protracted run-up prior to the financial crisis as typically seems to be the case (Borio, 2012). For example, applying the IMF methodology to the previous example of OECD GDP over the period of the current crisis (so calculating the pre-crisis trend on actual GDP per capita over the period 1998-2005), leads to an even higher counter-factual trajectory for output (than using the trend in actual GDP per capita over 2000-07) and so an even larger medium-term output loss.

The use of actual GDP to establish pre-crisis trends probably explains why the IMF findings of the medium-term output loss, following a financial crisis, are closer to those of

CS than FM and probably over-estimate the hit; for high-income countries the average reduction in GDP after seven years is about 10%. Applying the IMF methodology to the current example of OECD aggregate GDP over the current financial crisis, and treating the most recent OECD projections as being realised, would give a similar result in 2015 (i.e. seven years after the crisis) with a loss in medium-term output of about 10%. However, this estimate is likely to be an exaggeration of the permanent output loss, not only because the pre-crisis trend in output may be overstated, but also because many countries are still currently operating well below capacity. Indeed, while it might be reasonable to assume that seven years after a typical cyclical downturn GDP has returned to its medium-term trend, following a financial crisis the downturn is likely to be more protracted (see, for example, Haugh et al., 2009).

The justification for using potential rather than actual GDP to estimate medium-term output losses in the remainder of the paper is twofold. First, because of the difficulties of establishing a pre-crisis trend and second, because GDP in many OECD countries does not appear to have returned to trend and is not expected to do so in the next year or so. ⁶ In addition, as explained in more detail in the next section, the counter-factual used in the paper is not as crude as a simple extrapolation of the pre-crisis trend in potential output per capita (as used in Figure 1), but rather adopts different assumptions regarding different components of potential output. Using potential output does raise issues about the methodology of constructing potential output (described in Appendix A), but these estimates do have the merit of following the same procedure across all countries and are subject to checking from country specialists.

In this paper, one important change which is made relative to the approach of both CS and FM, is that in common with the approach in IMF (2009), the effect of the crisis is evaluated on GDP per capita rather than just GDP. This is a simple and intuitive improvement in modelling growth given that changes in population growth are likely to imply changes in trend GDP growth of a similar order of magnitude, independently of the incidence of crises. Not taking into account such effects risks attributing the effect of a slowdown in population growth to the effect of a crisis.⁷

An alternative approach to estimate the crisis hit is proposed by Ball (2014) who compares recent estimates of potential output from the OECD and IMF with estimates which were made in 2007 in order to compute the damage the crisis has done to potential output (see Box 4.3 in OECD, 2010a for a similar approach). Ball calculates an average loss, weighted by economy size, across OECD countries of 8.4%. A problem, however, with comparing different vintages of potential output projections, is that both the OECD and IMF have tended to revise down estimates of both the level and growth rate of pre-crisis potential output (so pre-crisis output gaps are now more positive), implicitly recognising that there was more over-heating going on than was recognised at the time. This in turn means that the adverse effects from the crisis on potential output are likely to be exaggerated by comparing different vintages of projections.⁸

3. Analysing the effect of the current crisis on potential output

3.1. Methodology

To derive the counter-factual post-crisis trajectory for potential output per capita, the pre-crisis growth rate in trend productivity is extrapolated, but each of the components of the potential employment rate are treated differently, as explained below.

The current OECD method of estimating potential output, see Appendix 1 and Johansson et al. (2013) for details, assumes a Cobb-Douglas production function, which can be simplified so that potential output (Y^*) is represented in terms of potential employment (N^*) , the capital stock (K) and labour-augmenting technical progress (E^*) , so that:

$$y^* = \alpha (n^* + e^*) + (1 - \alpha) k,$$
 [1]

where lower case letters denote logs and α is the wage share.

Growth in potential output per head of population (P) can be explained in terms of two components: trend labour productivity and a potential employment rate, as follows:

$$\Delta(y^* - p) = \Delta(y^* - n^*) + \Delta(n^* - p).$$
 [2]

For the purposes of the post-crisis counter-factual, the trend labour productivity component is extrapolated at the same average growth rate as over the pre-crisis period 2000-07. This trend productivity component can also be split into two components (each of which are assumed to follow their pre-crisis growth rate), which can be derived from combining [1] and [2], to give an effect from labour efficiency (or equivalently an effect from total factor productivity) and an effect from changes in capital per worker, represented as:

$$\Delta(y^* - n^*) = \alpha \Delta e^* + (1 - \alpha) \Delta(k - n^*).$$
 [3]

A different assumption is adopted for the potential employment component (the second term in [2]), which can itself be split into three parts:

$$\Delta(n^* - p) = \Delta(n^* - lf^*) + \Delta(lf^* - pwa) + \Delta(pwa - p),$$
 [4]

where LF* is the trend labour force and PWA is the population of working age (here taken to be the population aged 15 to 74). Each of the three right-hand-side terms is treated in a different way as follows:

- The first term on the right-hand side of [4] corresponds to the change in the structural unemployment rate. For the purposes of projecting the counter-factual, the structural unemployment rate is assumed to remain at its pre-crisis (2007) level, hence the contribution from this term to the post-crisis counter-factual growth rate is zero.
- The second term corresponds to the change in the trend labour force participation rate. One possibility would be to hold the trend labour force participation rate constant, however this would not allow for the effect of changes in the demographic composition of the working-age population on the aggregate participation rate. One simple way of allowing for this would be to hold age- and gender-specific participation rates constant and then project the aggregate participation rate allowing for the evolving demographic structure of the population of working age. However, a drawback of such an approach is that it does not allow for social trends whereby each generation or cohort may have a different tendency to work than its predecessors. Allowing for such effects is particularly important, for example, to capture the tendency for female participation to increase over time. Such effects are modelled here by holding the probability of entry and exit of the labour force for each age and gender cohort at its pre-crisis (2007) level. ¹⁰ The evolution of the participation rate by age-gender cohort after 2007 is then influenced by what the same cohort did when younger. The counter-factual is then derived by aggregating across age-gender cohorts, although obviously it cannot take into account policy changes implemented after 2007.
- The final term captures an effect on the employment rate as the share of the working age
 population in total population changes. For most OECD countries, ageing populations
 mean that this share is declining and so acting as a drag on the employment rate. For the

purpose of the post-crisis counterfactual, this term is set to its realised values and then extended with the most recent vintage of projections. The essential point is that this demographic effect is the same in the most recent estimate of potential output and in the counter-factual, so that it does not contribute to estimates of the effect of the crisis.¹¹

In the first instance, the effect of the crisis is evaluated as the difference between the counter-factual trend and the latest estimates and projections of potential output consistent with the projections published in the November 2014 OECD Economic Outlook. This deflection of potential output relative to the pre-crisis trend can then be decomposed into an effect on trend labour productivity (which can be sub-divided into effects from total factor productivity and capital per worker) and potential employment (which can be sub-divided into effects from the structural unemployment rate and the trend participation rate). The potential output projections published in the November 2014 OECD Economic Outlook are generated using the framework described in the Appendix, although in some cases these are judgementally modified by country experts. Thus while the counterfactual is estimated from a set of simple mechanical rules, the most recent potential output projections should instead be interpreted as the OECD's current evaluation of potential output underlying recently published macroeconomic projections.

3.2. Empirical results

The method described above is applied to all individual OECD countries, with the results suggesting wide variation in the estimated effect of the crisis on individual countries (Table 1). Among the 19 countries which are identified by Laeven and Valencia (2012) as having experienced a banking crisis over the period 2007-11 (Austria, Belgium, Denmark, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Luxembourg, Netherlands, Portugal, Slovenia, Spain, Sweden, Switzerland, the United Kingdom and the United States), the median loss in potential output in 2014 is about 5½ per cent, with only one country (Germany) not experiencing a loss. By contrast, among OECD countries which did not experience a banking crisis, the median potential output loss is only 2% in 2014, with six countries estimated to have experienced a gain in potential output relative to the counter-factual.

Table 1. **Estimated post-crisis deflection of potential output of OECD countries in 2014**Percentage reduction relative to a pre-crisis counter-factual scenario

		TUR	DEU*	ISR	AUS	CHL	JPN	POL	FRA*	CAN	AUT*	OECD	NZL	USA*	KOR	CHE*	ITA*	BEL*
(1)	Productivity	-4.2	-0.8	-0.6	0.8	-0.9	-0.8	-6.7	-1.1	-0.9	-3.5	-2.4	-0.9	-2.2	-5.0	-4.1	-3.0	-4.2
(1a)	Capital/worker	-1.1	-0.7	0.0	5.0	1.5	-2.2	-0.8	-0.1	1.4	-1.6	-1.2	1.3	-1.5	-3.2	-1.6	-2.4	-0.6
(1b)	Total factor productivity	-2.6	0.1	-0.2	-3.5	-1.6	1.5	-5.5	-0.9	-2.0	-1.8	-1.3	-1.8	-0.5	-1.3	-2.4	-0.7	-3.4
(2)	Employment	9.6	5.5	4.7	0.8	1.8	1.4	7.0	0.5	0.1	2.0	0.6	-1.0	-0.2	1.9	0.9	-0.8	-0.2
(2a)	Labour force participation	9.7	2.9	1.3	1.6	0.9	1.5	4.8	1.6	0.3	2.2	0.7	0.5	-0.5	1.9	1.2	0.6	-0.1
(2b)	Structural unemployment	-0.1	2.7	3.5	-0.8	0.9	-0.1	2.3	-1.1	-0.2	-0.1	-0.1	-1.6	0.3	0.0	-0.2	-1.4	-0.1
(3)	Total	5.5	4.7	4.1	1.6	0.9	0.6	0.3	-0.6	-0.9	-1.5	-1.9	-2.0	-2.4	-3.1	-3.2	-3.8	-4.3
Memo	orandum item:																	
	Output gap	-1.9	-1.2	-0.1	-0.8	-1.2	0.3	-0.4	-2.2	-0.4	-2.8	-2.3	0.0	-3.3	-1.1	-1.1	-6.0	-1.2

Table 1. Estimated post-crisis deflection of potential output of OECD countries in 2014 (cont.)

Percentage reduction relative to a pre-crisis counter-factual scenario

		LUX*	NOR	NLD*	MEX	DNK*	ESP*	SWE*	GBR*	FIN	SVK	IRL*	CZE	PRT*	SVN*	HUN*	ISL*	EST	GRC*
(1)	Productivity	-4.4	-5.2	-3.3	-2.4	-3.3	2.1	-6.8	-7.6	-10.1	-8.3	-5.3	-12.5	-3.1	-8.6	-16.3	-9.1	-14.8	-15.2
(1a)	Capital/worker	-2.1	-0.9	-0.3	-2.0	-1.4	1.3	-1.1	-1.9	0.8	0.8	-1.0	-1.6	-3.9	-2.2	-3.3	-8.6	-8.8	-1.2
(1b)	Total factor productivity	-2.2	-4.0	-2.9	0.0	-1.8	1.0	-5.6	-5.5	-10.8	-8.7	-4.0	-10.9	0.9	-6.3	-13.0	-0.4	-6.0	-14.3
(2)	Employment	-0.3	0.5	-1.4	-2.6	-2.3	-8.4	0.2	0.6	1.5	-1.1	-4.9	1.6	-8.0	-4.6	2.7	-4.9	-1.4	-8.6
(2a)	Labour force participation	1.6	0.6	-0.3	-1.8	-1.4	-2.9	0.8	1.2	1.3	1.5	-2.3	1.0	-4.4	-2.5	4.5	-4.5	-2.7	-2.4
(2b)	Structural unemployment	-1.9	-0.1	-1.1	-0.8	-0.9	-5.6	-0.5	-0.5	0.1	-2.6	-2.6	0.7	-3.5	-2.2	-1.9	-0.3	1.3	-6.2
(3)	Total	-4.7	-4.7	-4.7	-5.0	-5.6	-6.4	-6.6	-6.9	-8.6	-9.4	-10.2	-10.9	-11.1	-13.2	-13.6	-13.9	-16.2	-23.8
Memo	orandum item:																		
	Output gap	-3.1	-0.4	-3.1	-1.2	-2.6	-6.2	-2.2	-0.8	-3.2	-1.2	-5.3	-2.6	-6.0	-4.1	0.3	-2.4	-1.2	-12.9

Notes: An asterisk (*) denotes that the country is judged to have experienced a banking crisis between 2007 and 2011 based on Laeven and Valencia (2012). Estimated effects of the crisis are measured relative to a counter-factual scenario in which trend productivity continues at its pre-crisis (2000-07) trend growth rate, structural unemployment rates remain at their pre-crisis (2007) levels and trend participation rates are projected to allow for evolving demographics by holding labour force entry and exit rates constant at pre-crisis levels.

Row (3) = Row (1) + Row (2); Row (1) = Row (1a) + Row (1b); Row (2) = Row (2a) + Row (2b).

Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database.

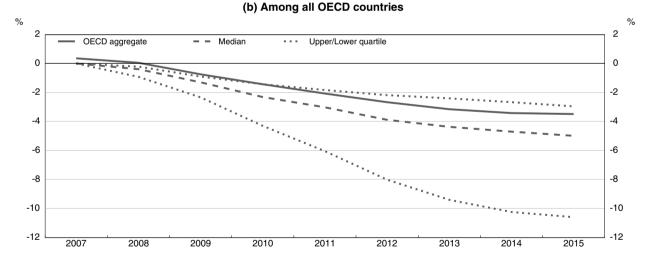
A strength of the current approach to evaluating the effect of the crisis on OECD potential output, is that results for individual countries and components of potential output are readily transparent. In some cases, this might seem to raise awkward questions, particularly when the effect of the crisis is calculated to have had a significant positive effect on some component of potential output. However, such effects serve as a reminder that while the crisis may have had a major impact on potential output, there were other effects (most notably from policy reforms) on potential output over the post-crisis period. This also raises the possibility of adjusting the estimate of the crisis hit to potential to exclude effects which can plausibly be attributed to factors other than the crisis. On this basis, an alternative adjusted estimate of the effect of the crisis on potential output is calculated by excluding the following effects:

- The positive effect on trend productivity due to faster post-crisis growth in capital per worker in Australia, Canada and Chile, which is probably explained by mining-related investment booms.
- Falls in structural unemployment in a number of countries most notably Israel, Poland and Germany which can be attributed to structural reforms rather than the crisis. For Israel, the decline of structural unemployment is partly explained by the lagged effect of policy reforms, notably a cut in social security payments and unemployment benefits (Elkayam and Ilek, 2013). In the case of Germany, this can be attributed to the lagged effects of the Hartz reforms, which pre-dated the crisis.
- The large positive effects on trend labour force participation for Turkey, Poland and Hungary which may be attributed to the effect of structural reforms. In the case of Turkey, a surge in participation can be attributed to the introduction of major job creation incentives in favour of disadvantaged groups (youth and women) which were very successful, particularly in a context where female participation was initially very low (OECD, 2010b). In the case of Poland, the strong rise in participation relative to the counterfactual is mostly explained by a gradual tightening in eligibility criteria for disability benefits and for early-retirement (OECD, 2014c). In the case of Hungary, the improvement in the labour force participation rate is partly explained by new tax/benefit policies aiming to make work pay and by the stepping up of public works schemes (OECD, 2014d).

Excluding these effects gives an estimate of the adverse effect of the crisis on aggregate OECD potential output in 2014 which is revised up to about 3½ per cent, although the median for all OECD countries is unchanged at about 4¾ per cent (Figure 2[b]). For countries having experienced a banking crisis over 2007-11, the median is also unchanged at about 5½ per cent in 2014, while for other OECD countries the median loss is doubled to 4%. The adjusted measures of potential output loss are used in the remainder of the paper because they better reflect the likely effect of the crisis on potential output.

Figure 2. **Estimated effects of the crisis on the potential output of OECD countries**Percentage reduction in potential output relative to a pre-crisis counter-factual scenario

(a) Among OECD countries experiencing a banking crisis over the period 2007-11 % 2 Weighted average Median - - Upper/Lower quartile 0 0 -2 -2 -4 -4 -6 -6 -8 -8 -10 -10 -12 -12 -14 -14 2007 2010 2011 2012 2013 2008 2009 2014 2015

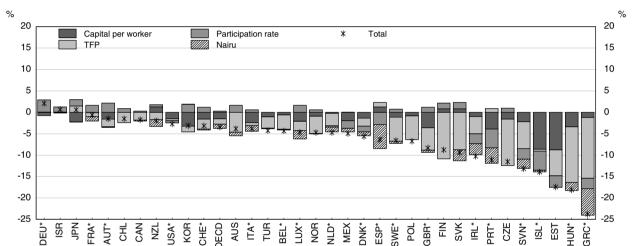


Note: Estimated effects of the crisis are measured relative to a counter-factual scenario in which trend productivity continues at its precrisis (2000-07) trend growth rate, structural unemployment rates remain at their pre-crisis (2007) levels and trend participation rates are projected to allow for evolving demographics by holding labour force entry and exit rates constant at pre-crisis levels. Positive effects on particular components of potential output for particular countries are excluded if these can be linked with policy reforms or other developments not associated with the crisis (see text for details).

Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database.

The estimated impact of the crisis on individual OECD countries is heterogeneous and, especially for those most severely affected, is mostly explained by the loss in labour productivity (Table 1, Figure 3 and Figure 4). For the Czech Republic, Estonia, Greece, Hungary, Iceland, Ireland, Portugal and Slovenia, the estimated negative impact of the crisis is above 10%, mostly reflecting lower trend productivity. Lower productivity is both a result of lower total factor productivity (tfp) and lower capital per worker, with the former typically being more important. Most countries which experienced a banking crisis experienced a substantial reduction in tfp, although important exceptions are France, Germany and the United States. The decline in capital per worker accounts for more than 3 percentage points of the decline in potential output in 2014 for Estonia, Iceland, Hungary, Korea and Portugal, with these countries also being among those in which the pre-crisis growth of capital per worker was most rapid. It

Figure 3. Contributions to the effect of the crisis on potential output for individual OECD countries



Percentage point difference in 2014, relative to the counter-factual

Note: An asterisk (*) next to the country code denotes that the country is judged to have experienced a banking crisis between 2007 and 2011 based on Laeven and Valencia (2012). See also note to Figure 2.

Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database.

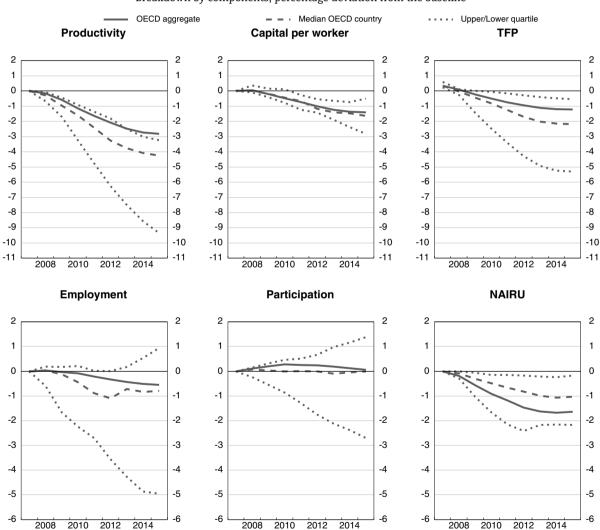
The contribution of lower potential employment to the estimated effect of the crisis is typically much smaller, although this contribution is more than 4 percentage points for Iceland, Ireland, Greece, Portugal, Spain and Slovenia. For Greece, Portugal and Spain most of this effect is explained by a rise in structural unemployment. While the loss related to potential employment is usually less than for trend labour productivity, the adverse fiscal impact of the former may be relatively more important (OECD, 2014a).

For the majority of OECD countries, trend participation rates have held up remarkably well when assessed against the counter-factual; for the median country, trend participation is close to the counter-factual (Figure 4). The absence of strong negative effects on trend participation for many OECD countries contrasts with the effect of previous severe downturns in OECD countries, which have been estimated to typically reduce participation rates by 1½ to 2½ percentage points over the medium term (Duval et al., 2011). The more resilient response from participation in the current crisis reflects policy

reforms which increase incentives to work at older ages, including pension reforms, the phasing out of early retirement schemes and the tightening of eligibility criteria for other social transfer schemes that operated as *de facto* early retirement schemes (OECD, 2013). It is also possible that declines in the value of defined-contribution pensions due to falls in equity prices have encouraged workers to postpone retirement. Nevertheless, there are some countries where the decline in the participation rate has substantially contributed to the negative effect of the crisis on potential output, mostly in countries where the increase in structural unemployment has been greatest. Thus, the adverse effect of the crisis on participation is estimated to have subtracted between 2 and 4½ percentage points from potential output in 2014 for Estonia, Iceland, Ireland, Greece, Portugal, Slovenia and Spain.

Figure 4. Effects of the crisis on potential output components for banking crisis countries

Breakdown by components, percentage deviation from the baseline



Notes: See note to Figure 2.

Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database.

The large fall in labour force participation in the United States since the start of the crisis is worth highlighting because there has been much discussion about the extent to which this is cyclical or explained by demographic or other trend factors. ¹⁵ In terms of the analysis presented here, the fall in the trend participation rate is nearly all explained by demographic factors and so coincides closely with the counter-factual and hence relatively little of the fall in the trend participation rate is attributed to the crisis. ¹⁶

Another factor which helps to explain the cross-country pattern of participation effects attributed to the crisis is the evolution of net migration. ¹⁷ In the aftermath of the crisis, migration flows have changed substantially, particularly inside Europe, in favour of countries in which the effect of the crisis on the labour market has been less severe. For example, Germany experienced a major increase in net inward migration, whereas countries like Spain or Ireland, which were attracting many immigrants before the crisis, are now having large net outward migration rates. This is confirmed by a positive correlation between the estimated effect of the crisis on the participation rate for 23 European countries (row [2a] in Table 1) with the change in net migration rate between 2007 and 2012 (Figure 5).

3 3 DEU -FPR, difference with the counterfactual, 2014 2 2 CZE 0 0 NLD -1 -1 DNK -2 -2 EŞT EŞP -3 -3 -4 -4 ISL -5 ∟ -25 -5 -15 -20 -10 5 Change in net migration per 1000s population, 2012 vs 2007

Figure 5. The crisis hit to participation and the change in net migration

Percentage point difference

Source: OECD calculations based on OECD Economic Outlook, November 2014 long-term database; Eurostat.

4. Relating the crisis hit to potential output with pre-crisis conditions

This section attempts to cast light on the cross-country diversity of the hit to potential output, by examining which pre-crisis conditions are correlated with it. A similar exercise was undertaken by IMF (2009) in explaining medium-term output losses from previous financial crises (but excluding the present one) and thus provides a basis for comparison. For the purpose of the current paper, the country-specific effect of the crisis in 2014 is regressed on a range of variables summarising pre-crisis conditions relating to the macro conjuncture, indebtedness, pre-crisis trend growth and structural settings (Table 2). As the sample is modest (at most 34 OECD countries), each explanatory variable was tested separately with the addition of only a single control variable. The level of the output gap in 2007 is used as a control variable; it is statistically significant in nearly all cases and

negatively signed, implying that those countries which were over-heating more prior to the crisis tended to be those which experienced bigger losses in potential output.

In terms of the pre-crisis macroeconomic conjuncture, larger current account deficits and high inflation are both correlated with larger potential output losses. High levels of pre-crisis investment or housing investment are also correlated with larger potential output losses, but only if the output gap control variable is omitted. However, the pre-crisis fiscal balance is not found to be significant in explaining potential output losses. These results are broadly similar to the findings of IMF (2009), which found that high investment, large current account deficits and high inflation (relative to an historical average) all helped to explain cross-country differences in medium-term output losses from past financial crises. Overall, this provides support to arguments that macroeconomic policy should be concerned with financial developments over and above their immediate implications for inflation and fiscal balances.

The extent of total pre-crisis total economy indebtedness, either in terms of low net worth or high external debt, is correlated with the loss in potential output, as is higher household net worth (although the latter result is less statistically significant), but not government debt. These results confirm the findings of Sutherland and Hoeller (2013) in suggesting that a high level of debt creates weaknesses and vulnerabilities that both amplify shocks and limit countries scope to react during a crisis.

A higher pre-crisis trend growth is a predictor of larger subsequent output losses, although the only component which is significantly correlated with larger post-crisis potential output losses is the capital-per-worker component. These results, together with those that link the scale of output losses to indebtedness and other variables associated with financial excesses, suggest that underlying the potential output losses is a substantial misallocation of resources in the pre-crisis boom, especially capital but also labour, as well as the adverse effect of debt and capital overhangs during the bust (see Borio (2013) for a discussion of typical balance sheet recessions). By the same token, the pre-crisis potential growth rate is likely to have been exaggerated by the boost to productivity from rapid capital accumulation, which was unlikely to be sustained.

More flexible product markets are associated with smaller crisis-related losses in potential output, which may be because this allows for an easier reallocation of resources across firms and sectors in the aftermath of an adverse shock. Thus, countries with more competition-friendly product market regulation experienced smaller losses in potential output; a difference in the OECD PMR indicator by one standard deviation being associated with a difference in output losses of $2\frac{1}{2}$ percentage points. On the other hand, while trade openness and financial openness may be related to the international transmission of shocks, they do not appear to be correlated with medium-term output losses. ¹⁸

Table 2. The relationship between the loss in potential output and pre-crisis conditions

	Standard deviation of explanatory variable	Coefficient	Output gap, 2007	Adj. R2	Observations
Pre-crisis macro conjuncture					
Fiscal balance, 2007, % of GDP	4.3	0.210 0.167	-1.322 ***	0.49 -0.02	32
Current account balance, 2007, % of GDP	7.1	0.293 *** 0.467 ***	-0.944 ***	0.53 0.33	34
Real interest rate, average 2003-07	1.6	-0.320 1.057	-1.405 ***	0.43 0.05	30
Housing investment, % of GDP ¹	1.7	-0.077 -0.823 **	-1.287 **	0.47 0.13	21
Total investment, % of GDP ¹	2.6	-0.206 -0.668 **	-1.057 ***	0.41 0.18	24
CPI inflation, 2003-07, % points	1.1	-1.757 *** -2.595 ***	-1.121 ***	0.56 0.25	32
Pre-crisis indebtedness (2007, % of GDP)					
Gross government debt	34	-0.008 0.032	-1.336 ***	0.44 0.00	31
Net government debt	49	0.000 0.021	-1.332 ***	0.45 0.00	31
Net foreign debt	58	-0.035 *** -0.051 ***	-1.047 ***	0.54 0.26	34
Net worth, total economy	55	0.044 *** 0.066 ***	-1.004 ***	0.60 0.37	30
Net worth, household	66	0.027 ** 0.048 ***	-1.065 ***	0.53 0.28	30
Pre-crisis structural conditions					
Product Market Regulation, 2008 ²	0.3	-8.265 *** -8.499 **	-1.274 ***	0.58 0.12	29
Trade openness, 2007 ³	56	-0.005 -0.024	-1.222 ***	0.41 0.03	34
Financial openness, 2007 ⁴	487	0.001 -0.001	-1.265 ***	0.40 -0.03	31
Pre-crisis potential output growth rate, (ave	rage 2000-07, % pa)				
Potential output per capita growth rate	1.2	-1.253 * -2.506 ***	-1.007 ***	0.47 0.26	34
Trend labour efficiency growth rate	1.3	-0.603 -1.212	-1.193 ***	0.43 0.05	34
Potential employment growth rate	0.9	1.319 1.462	-1.238 ***	0.45 0.02	34
Capital per worker growth rate	1.7	-1.019 ** -1.932 ***	-0.912 ***	0.47 0.32	33

Notes: The table reports regression results where the dependent variable is the estimated percentage point effect of the crisis on potential output in 2014, so for most countries it has a negative sign. For each of the explanatory variables, listed in the first column, two regressions are run: the first (in the upper row) also includes the pre-crisis output gap as a control variable; the second regression (in the lower row) excludes the output gap variable. Statistical significance at the 1, 5 and 10% level is denoted by ***, **, and *, respectively.

Source: Authors' calculations based on OECD Economic Outlook, November 2014 long-term database.

^{1.} Nominal housing and total investment as a percentage of GDP are measured as the difference between their averages over 2003-07 compared with 1980-2007.

^{2.} A lower value of the Product Market Regulation indicator implies more competition-friendly regulation (see OECD, 2014b for details).

^{3.} Trade openness is defined as the sum in 2007 of exports and imports divided by GDP.

^{4.} Financial openness is defined as the sum in 2007 of liabilities and assets divided by GDP.

Notes

- 1. Note that the paper here is concerned with estimating the permanent medium-term loss to the level of output once any cyclical recovery is complete. However, even if this loss turns out to be small, the cyclical loss in output (measured by a cumulative output gap) until output returns to a sustainable trend is, for many OECD countries, likely to be larger than for any other downturn experienced in the post-war period.
- 2. The "Big Five" banking crises are Spain (1977), Norway (1987), Finland (1991), Sweden (1991) and Japan (1992). Judging from the source CS use to identify banking crises, namely Caprio and Klingebiel (2003), this corresponds with the "high-income" banking crises identified by CS.
- 3. For upper-middle income countries, CS estimate that banking crises reduce GDP after ten years by about 12%.
- 4. CS do conduct further sensitivity analysis, including attempting to allow for the endogeneity of crises, which allows for the effect of previous growth affecting the probability of a crisis, although they consider that this additional analysis implies that their main results concerning output losses are likely underestimated.
- 5. For IMF (2009), the 90% confidence interval around the output loss after seven years for high-income countries is roughly between 5% and 15%. The average output losses after ten years for both low-income and middle-income countries are similar to the 10% estimate for high-income countries.
- 6. A further illustration of the problem of using actual GDP to generate pre-crisis trends is that it can generate estimates of large output losses even when no crisis has occurred, because strong cyclical upswings are confused with strong pre-crisis trends. For example, applying the IMF (2009) methodology to Canada, France and the United Kingdom, but treating every single year over the period 1965-2000 as a potential "crisis", gives 27 years in which output losses exceed 10%. However, according to the various sources used by all the studies referenced in this paper, none of these countries experienced a financial crisis over this period. While a majority of these large output losses occurred in the 1970s following the first oil shock, six episodes occurred during the 1990s.
- 7. Moreover, changes in population growth can have quantitatively important effects on GDP growth over the medium term horizons considered in this paper. For example in the case of Japan, the difference between the annual average population growth in the decade following the 1992 banking crisis compared with the decade preceding it, was about -0.2% per annum, which if cumulated over a decade would imply a difference in the level of GDP of 2%.
- 8. Another problem with comparing different vintages of potential output estimates is that there are often substantial revisions to the underlying GDP data between different vintages, especially when there has been a change to the system of national accounts. Such differences are likely to be more important the further apart the vintage of projections which are compared. Ball attempts to allow for such revisions by re-normalising estimates of different vintages of potential output on 2007 levels. However data revisions, especially when they involve a switch to a new system of national accounts, can also involve significant revisions to historical GDP and potential GDP growth rates.
- 9. Assuming a constant trend productivity growth rate implicitly ignores the possibility of a secular decline in productivity growth of the form described by Gordon (2014), except to the extent that it is already a feature of the period 2000-07. However, the larger decline in productivity growth experienced by countries that suffered a banking crisis compared with those that did not, suggests that this is unlikely to be the main explanation over the horizon of interest in this paper.
- 10. See Annex 3 of Burniaux et al. (2004) for a more detailed explanation of this approach to projecting labour force participation.
- 11. Not omitting this term would risk wrongly attributing population ageing effects on the employment rate to the crisis, which in the case of some countries (including Estonia, Spain, Greece, Slovenia and Japan) could exaggerate the crisis hit to potential by between 2 and 3½ percentage points by 2014.
- 12. The positive productivity effect for Spain may seem surprising, but this probably reflects the consequence of a shift of production away from construction where productivity is low.
- 13. The absence of any significant effect of the crisis on US tfp is consistent with the findings of Fernald (2014).
- 14. There is a surprising positive post-crisis effect from capital-per-worker on potential output for Spain. This occurs because the substantial fall in the capital stock did not match the even larger

- fall in potential employment of 8½ per cent, which is larger for Spain than for any other country and partly reflects the collapse of the labour-intensive construction sector.
- 15. See, for example, Erceg and Levin (2013) and Van Zandweghe (2012) for alternative views on the relative importance of demographic/trend and cyclical factors explaining the fall in US participation.
- 16. If, instead, all of the fall in the trend participation rate since 2007 was attributed to the crisis then the estimated negative effect of the crisis on US potential output would rise from 2½ to 5 percentage points in 2014.
- 17. For a more detailed analysis of the links between migration and the labour market situation in OECD countries, see OECD (2014e).
- 18. IMF (2009) has a contrary finding that greater financial openness is associated with smaller output losses, although the evidence is described as "weak".

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APPENDIX A

The OECD methodology for generating potential output

Potential output (Y*) for the whole-economy is assumed to be determined by a Cobb-Douglas production function with constant returns to scale and factor inputs of physical capital (K), human capital (H) and potential employment (N*), with technical progress of the Harrod-neutral labour-augmenting form, hereafter referred to as 'trend labour efficiency' (E*):

$$y^* = \alpha (h + n^* + e^*) + (1 - \alpha) k,$$
 [A.1]

where lower case letters denote logarithm and α is the wage share.

Each component is estimated and projected separately using different techniques.

The physical capital stock is defined in terms of the non-housing productive capital stock. It corresponds to the accumulation of past non-housing investment flows, taking into account that the efficiency of assets typically falls as its life expectancy diminishes (Schreyer, 2003) and can be expressed as:

$$K_t = K_{t-1}(1 - r_t) + I_{t,}$$
 [A.2]

where r is the implicit rate of loss of productive capacity, and I is the non-housing investment flow. When available, historical data are extracted from the OECD Productivity Database. Otherwise a starting point for the capital output ratio is estimated based on average investment rate over the previous ten years and a loss rate at 4%. The projected capital stock is built up from short-term projections of investment consistent with the *Economic Outlook* projections.

Human capital is derived from empirical estimates of the return to average years of schooling with falling marginal returns at higher levels of education as in Morrison and Murtin (2010). The resulting human capital series is smoothed using a Hodrick-Prescott filter to better reflect the trend evolution of the variable.

Potential employment is computed as the combination of the structural unemployment rate (NAIRU), the working-age population (PWA) and the trend participation rate (LFPR*):

$$N^* = LFPR^*PWA(1 - NAIRU)$$
 [A.3]

The NAIRU is estimated using a reduced form Philips-curve by means of a Kalman filter (see Guichard and Rusticelli, 2011). Beyond the estimation period the NAIRU is usually held constant, except where there is evidence that policy reforms may have an influence or where projections imply large changes in long-term unemployment, in which case rules-of-thumb and judgement are used to revise the projection.

The working-age population is defined as the population aged between 15 and 74. The data are sourced from either Eurostat (for EU countries) or United Nations (for other countries).

The trend participation rate for the population age 15 to 74 is computed in a two-step stage. First a reduced-form equation for the actual participation rate is estimated for each country using the unemployment gap and time trends, and the predicted values from this equation when the unemployment gap is closed are used to remove economic cycles from the actual participation rate. The resulting participation rate is then smoothed with a Hodrick-Prescott filter to obtain the trend participation rate. The trend participation rate is projected using a cohort model described in Johansson et al. (2013).

Labour efficiency is defined as the residual of the production function. Hence an initial (unsmoothed) estimate of labour efficiency is calculated using the Cobb-Douglas production function in [1] but using actual GDP in place of Y* and actual employment in place of potential employment. Then a Hodrick-Prescott filter is applied to this unsmoothed labour efficiency to provide an estimate of the trend labour efficiency. To project labour efficiency as well as to reduce end-point problems associated with using an HP-filter, data on GDP and factor-inputs are extended with short-term forecasts of these variables. Beyond a two year horizon, labour efficiency is projected using a conditional convergence model described in Johansson et al. (2013).

One simplification which is made in the main paper is to combine the human capital and trend labour efficiency components into a single components which is referred to as labour efficiency.