





## Effective Cartel Detection and Prosecution

OECD Workshop for Competition Officials

in co-operation with COFECE

 COFECE, Official Building  
Revolución 725,  
Colonia Santa María Nonoalco,  
Alcaldía Benito Juárez, Mexico City

 26 – 27 June 2019

### Agenda

#### DAY 1 – 26 June 2019

#### 9:30-10:00 WELCOME AND OPENING REMARKS

- Alejandra Palacios, Chairwoman, COFECE, Mexico
- Sabine Zigelski, OECD, Paris

#### Session I – Detection

#### 10:00-11:30 PANEL I –Detection Tools

Chair: Iratxe Gurpegui, OECD

- Basic Building Blocks of a Leniency System (Francisco Téllez, COFECE, Mexico)
- Bid Rigging in Public Procurement (Iratxe Gurpegui, OECD, Mexico)
- The Brazilian Car Wash Investigation (Paulo Burnier da Silveira, CADE, Brazil)
- Successful Detection Tools (Jean-Sébastien Rivard, Competition Bureau, Canada)
- Q&A

#### 11:30-11:45 COFFEE BREAK

#### 11:45-12:45 Presentation on Cartel Screening – CADE's Cerebro project

Diogo Thomson, CADE, Brazil

#### 12:45-13:45 LUNCH

## Session II – Investigation

### 13:45-15:00 **PANEL II – Dawn Raids**

Chair: Sergio López Rodríguez, COFECE

- Dawn Raid Preparation (Francisco Téllez, COFECE, Mexico)
- Direct and Indirect Evidence (Sabine Zigeliski, OECD, Paris)
- Legal Professional Privilege (Juan Correa, FNE, Chile)
- The Role of Forensic IT – (Hemy Marcus, Israel Competition Agency, Israel)
  
- Q&A

### 15:00-15:15 **COFFEE BREAK**

### 15:15-17:00 **EXERCISE – Mock Dawn Raid**

Participants will be divided into groups and receive scenarios that cover different stages of a dawn raid – entry, opening phase, search phase, final phase. We will then simulate each scenario, and evaluate after each.

*Moderator: Sabine Zigeliski, OECD, Paris*

### 19:00 **WELCOME DINNER**

## DAY 2 – 27 June 2019

### 09:00-10:30 **Presentation – Interviews and Interrogations**

Assaf Dahan and Hemy Marcus (Israel Competition Authority, Israel)

### 10:30-10:45 **COFFEE BREAK**

### 10:45-12:15 **EXERCISE – Interviews and Interrogations**

Participants will practise their interview skills in a number of scenarios.

Assaf Dahan and Hemy Marcus (Israel Competition Authority, Israel)

### 12:15-13:45 **LUNCH**

## Session III – Case Resolution

### 13:45-15:15 **PANEL III – Fines, Sanctions & Settlements in Cartel Cases**

Chair: Sabine Zigeliski, OECD

- Fining Practice in Brazil (Paulo Burnier da Silveira, CADE, Brazil)
- Fining Practice in Mexico (Walter Westphal Oberschmidt, COFECE, Mexico)
- The US plea agreement and EU style settlement (Marvin Price, US DoJ and Sabine Zigeliski, OECD)
  
- Q&A

### 15:15-16:00 **SUMMARY AND CLOSING REMARKS: COFECE/OECD**