



Funded by the Training of National Judges Programme of the European Commission

**Seminar Series on European Competition Law Fundamentals  
for National Judges**

**Seminar II: Abuse of Dominance  
Basic Economic and Legal Concepts**

**14-15 February 2014  
Budapest, Hungary**

The seminar will focus on abuse of dominance cases. We will build on topics that were discussed during the first seminar, such as market power, consumer welfare, and foreclosure effects in order to discuss basic economic and legal concepts that are particularly relevant in Article 102 cases. Topics will include the assessment of substantial market power (dominance), barriers to entry and expansion, “excessive” prices, refusals to deal with rivals, and low price strategies that might foreclose competitors. The seminar will rely heavily on European cases and case hypotheticals to illustrate key concepts and to discuss how economic and legal questions can be resolved in actual cases before courts.

Speakers:

João Azevedo, European Commission

Alex Hiendl, Referendaire, CAT, UK

Andreas Reindl, Leuphana University, Lueneburg

Gábor Szabó, Hungarian Competition Authority

Sabine Zigelski, OECD

The seminar is held in the Aquincum Hotel Budapest (Hungary, 1036 Budapest, Árpád fejedelem útja 94). The plenary sessions are held in the Hadrianus B meeting room.

## Agenda

### Friday, 14 February

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09.00 - 09.15      Registration

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09.15 - 09.45      Refresher: Basic Economic Concepts - Consumer welfare, market power and efficiencies  
*Andreas Reindl*

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09.45 - 10.30      Breakout groups: hypothetical on single firm conduct

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Coffee break

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11.00 - 12.30      Analysis of Dominance, and the important role of entry barriers  
Sabine Zigelski, João Azevedo

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Lunch

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13.30 - 15.00      Refusals to deal: economic and legal concepts  
João Azevedo, Andreas Reindl  
  
Case presentations  
Alex Hiendl, Gábor Szabó

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Coffee break

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15.30 - 17.00      High prices, excessive prices: problems and approaches  
Andreas Reindl  
  
Case presentations  
  
Breakout groups: hypothetical on excessive prices/refusal to deal  
Alex Hiendl, Gábor Szabó

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18.15                  Meeting at the reception, transfer to the welcome dinner

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### Saturday, 15 February

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09.00 - 10.00      Predation: Economic concepts and case law  
João Azevedo, Andreas Reindl

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10.00 - 11.00      Breakout groups: Predation hypothetical

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Coffee break

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11.30 - 12.00      Other low price strategies: the example of rebates and discounts – concepts and case law  
Andreas Reindl

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Lunch

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13.00 - 15.00      Price discrimination: competitive concerns and competitive analysis;  
Discussion of a case hypothetical  
Sabine Zigelski, Andreas Reindl, Gábor Szabó

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