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Virginia Brown is Director of the Office of Trade and Regulatory Reforms at USAID. Prior to coming to USAID, she was the Director for Customs Affairs at the US Trade Representative's Office (USTR) in the Executive Office of the President. At USTR, she was in the Office of WTO and Multilateral Affairs. She was a US negotiator for the WTO Trade Facilitation Agreement as well as the WTO Harmonised Rules of Origin. She also was the lead negotiator for the Customs and Origin Chapters of the Transpacific Partnership Agreement.

Prior to joining USTR, Ms. Brown served on the staff of the House Ways and Means Trade Subcommittee. For several years prior to that, Ms. Brown was a lawyer at U.S. Customs and Border Protection, where she specialised in customs valuation, intellectual property rights, penalties and cabotage issues. She also served as the Deputy Assistant Commissioner for International Affairs after 9/11 to assist in setting up new cargo security programs after the formation of the Department of Homeland Security.

Ms. Brown received her JD from The George Washington University and her undergraduate degree from the University of Northern Iowa.