



PAGE 5: ABOUT YOU

Q1: Respondent	MALAWI
Q2: About you	
Name	Diamond CHIKHASU
Position	Principal Trade Officer
Ministry	Ministry of Industry, Trade and Tourism
Email Address	dchikhasu@gmail.com

PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q3: Does your national development strategy include trade priorities ? (i.e. Aid-for-Trade priorities)	Yes
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PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: If yes, please indicate your Aid-for-Trade priorities :Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)

Trade facilitation	5
Network infrastructure (power, water, telecommunications)	2
Transport infrastructure (airport, roads, rail, port)	1
Export diversification	4
Industrialization	3

PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q5: Have your Aid-for-Trade priorities changed since 2014?	No
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Q6: If yes, please rank the top 3 drivers of these changes : (Please choose no more than 3 options)

Respondent skipped this question

Q7: Have these changes been reflected in your dialogue with development partners?

Respondent skipped this question

PAGE 11: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q8: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 12: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q9: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

3. Good health and well-being , 5. Gender equality ,
6. Clean water and sanitation ,
7. Affordable and clean energy ,
9. Industry, innovation and infrastructure ,
12. Responsible consumption and production

PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q10: In your view, can Aid for Trade make a contribution to women's economic empowerment?

Yes,

Additional information on how Aid for Trade can make a contribution to women's economic empowerment.
Develop programmes tailor-made for women emancipation and address challenges encountered by women.

Q11: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support you receive?

No

PAGE 15: SECTION 2 : TRADE FACILITATION AGREEMENT

Q12: Is trade facilitation reflected as a priority in your national or regional development policy? (You may tick more than 1 box)

Yes, National Development Strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

,

Additional information on whether trade facilitation is reflected as a priority in your national or regional development policy.

Malawi developed a national trade facilitation action plan (NTF-AP) to guide implementation of trade facilitation programmes at national level. NTF-AP was developed by consolidating and prioritising recommendations from various study reports in the area of trade facilitation.

PAGE 16: SECTION 2 : TRADE FACILITATION AGREEMENT

Q13: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)

National development strategy,
National sectoral strategy(ies),
Regional corridor strategy,
Regional infrastructure strategy

PAGE 17: SECTION 2 : TRADE FACILITATION AGREEMENT

Q14: If no, does your government plan to include trade facilitation as a priority in future planning document(s)? (You may tick more than one box)

Additional information on your government's plans to include trade facilitation as a priority in future planning document(s).
N/A

PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT

Q15: Please outline the current status of work related to the implementation of the Trade Facilitation Agreement(You may tick more than 1 box)

Acceptance of Amendment Protocol ("Trade Facilitation Agreement ratification") awaiting parliamentary or executive approval

Q16: Are you planning to use the flexibilities set out in section II of the Trade Facilitation Agreement ?

Yes

PAGE 19: SECTION 2 : TRADE FACILITATION AGREEMENT

Q17: If yes, please specify:(You may tick more than 1 box)

Category A commitments deposited,
Category B commitments deposited,
Category C commitments deposited

PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT

Q18: Which disciplines of the Trade Facilitation Agreement are you seeking Aid-for-Trade support to implement?(You may tick more than 1 box)

Art 3. Advance Rulings ,
 Art 4: Procedures for Appeal or Review ,
 Art 7: Release and Clearance of Goods ,
 Art 8: Border Agency Cooperation ,
 Art 10: Formalities Connected with Importation, Exportation and Transit

Q19: Are you engaged in a dialogue with development partners on your Trade Facilitation Agreement implementation needs?

Yes

PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT

Q20: If yes, please specify with which development partners you are discussing Trade Facilitation Agreement implementation.

EU Institutions , African Development Bank ,
 World Bank Group , World Customs Organization

PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT

Q21: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement?(You may tick more than 1 box)

Respondent skipped this question

PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT

Q22: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice ?

Yes,
 If yes, please provide further details and a link to the project website or other documentation:
 The Malawi Trade Portal established with assistance from the World Bank Group.
www.malawitradeportal.gov.mw

PAGE 25: SECTION 3 : E-COMMERCE

Q23: Does your government have a national strategy for e-commerce (or other national digital-related strategy)?

Yes,
 If yes, please provide a weblink to the relevant national e-commerce (or national digital-related strategy).
 Department of E-Government or/and www.macra.org

PAGE 26: SECTION 3 : E-COMMERCE

Q24: If yes, please indicate which of the following : (You may tick more than 1 box)

Information and Communication Technology (ICT) development

,

Broadband development, E-government, Telecommunications strategy

Q25: If yes, is this national strategy reflected in your national development strategy?

Partially

PAGE 27: SECTION 3 : E-COMMERCE

Q26: If no, does your government plan to develop or update your national development strategy to include e-commerce (or other digital-related) priorities?

Respondent skipped this question

Q27: Does your government plan to develop a separate e-commerce or (other digital-related) strategy ?

Respondent skipped this question

PAGE 28: SECTION 3 : E-COMMERCE

Q28: Do you have any mechanism(s) to coordinate your national e-commerce (or other digital strategy) across government ?

Coordination ensured by ministry responsible for Information and Communication Technologies

,

Additional information on mechanism(s) used to coordinate your national e-commerce (or other digital strategy) across government.

There is an E-Government Department which is responsible for regulatory requirements for implementing e-transaction matters.

Q29: Does your existing or planned national strategy for e-commerce (or other digital-related) strategy cover issues related to trade in services and/or goods through e-commerce?

Yes

PAGE 29: SECTION 3 : E-COMMERCE

Q30: If yes, please indicate which issues are covered in your national e-commerce (or other digital related) strategy:(You may tick more than 1 box)

Access to online platforms, Payment issues, Delivery systems, Point of Sale (POS) systems , Customs automation

PAGE 30: SECTION 3 : E-COMMERCE

Q31: For EXPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

High shipping costs,
 Issuance and acceptance of origin certificates ,
 Issuance and acceptance of sanitary and phytosanitary certificates
 ,
 Problems with on-line payment systems ,
 Warehousing, storage and packaging difficulties

PAGE 31: SECTION 3 : E-COMMERCE

Q32: For IMPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

Costs of delivery for small parcel trade ,
 Difficulties in determination and payment of sales tax or other charges
 ,
 Problems with determination and payment of customs or other duties
 ,
 Warehousing, storage and packaging difficulties

PAGE 32: SECTION 3 : E-COMMERCE

Q33: Please estimate the percentage of goods and services that your country exports and imports internationally through e-commerce / digital channels and the growth of imports and exports through e-commerce / digital channels over the past 3 years.

Percentage of goods exported through e-commerce	No data available
Percentage of services exported through e-commerce	No data available
Percentage of goods traded as expedited shipments	0-10%
Growth of imports through e-commerce channels in the past 3 years	No data available
Growth of export through e-commerce channels in the past 3 years	No data available
Growth of expedited shipments	0-10%

PAGE 33: SECTION 3 : E-COMMERCE

Q34: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Unsure

PAGE 34: SECTION 3 : E-COMMERCE

Q35: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Problems in payment of customs duties ,
Problems in payment of sales tax or other charges

PAGE 35: SECTION 3 : E-COMMERCE

Q36: Please indicate how consumers and enterprises connect to the internet.

Fixed broadband

31-40%

Wifi

No capacity to estimate

Mobile phone

11-20%

Please provide a reference or weblink to the document(s) on which your answer is based.

Response provided by the telecommunication regulator- Malawi Communications Regulatory Authority (MACRA).
www.macra.org

Q37: Please indicate the main issues that enterprises and consumers in your countries have in accessing and using internet services.(You may tick more than 1 box)

Access to digital information ,
Access to international payment gateways ,
Cost of broadband subscription ,
Cost of mobile phone subscription , Postal systems ,
Slow internet connection speeds

PAGE 36: SECTION 3 : E-COMMERCE

Q38: Are electronic payments solutions available in your country?(You may tick more than 1 box)

Yes, e-banking, Yes, mobile money

PAGE 37: SECTION 3 : E-COMMERCE

Q39: If yes, please estimate the percentage of transactions paid electronically in your country (through e-banking, mobile money or e-government):

No data available

PAGE 38: SECTION 3 : E-COMMERCE

Q40: If no, please outline what is holding back e-banking, mobile money and e-government transactions. (You may tick more than 1 box)

Respondent skipped this question

PAGE 39: SECTION 3 : E-COMMERCE

Q41: Do consumers in your country use mobile phones for domestic and international remittances and fund transfer?

Yes, both domestic and international remittances and fund transfer

,
Additional information on how mobile phones can be used for remittances and fund transfer. Mobile phone operators are able to transfer funds across borders upon satisfying regulatory arrangements and conditions

PAGE 40: SECTION 3 : E-COMMERCE

Q42: Please indicate which e-government services your country provides:(You may tick more than 1 box)

E-government forms and application downloads ,
Electronic payments

PAGE 41: SECTION 3 : E-COMMERCE

Q43: Are Information and Communication Technology support programmes available to support students, workers and Micro, Small and Medium Sized Enterprises (MSMEs)?

Yes,

Additional information on whether ICT support programmes are available for students, workers and MSMEs.
An online reporting specifically for MSMEs was established in May, 2016 under simplified trade regime framework.

Q44: Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?

No

PAGE 42: SECTION 3 : E-COMMERCE

Q45: Do you anticipate a need for future assistance in order to meet your e-commerce strategic objectives?

Yes

PAGE 43: SECTION 3 : E-COMMERCE

Q46: If yes, please indicate who you would like to work with to provide this support:(You may tick more than 1 box)

Bilateral donors, Multilateral and regional donors ,
Private sector

PAGE 44: SECTION 3 : E-COMMERCE

Q47: In your view, can growth in e-commerce make a contribution to women's economic empowerment?

Yes,

Additional information on how growth in e-commerce can make a contribution to women's economic empowerment.
Women may be able to transact online thereby improve their competitiveness resulting in competitive and successful businesses.

PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q48: Does your national development strategy include trade-related infrastructure development priorities?

Yes

PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q49: If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your national development strategy.(You may tick more than 1 box)

Air transport infrastructure ,
Rail transport infrastructure ,
Road transport infrastructure ,
Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing ,
Telecommunications infrastructure ,
Network cable infrastructure ,
Energy distribution infrastructure

PAGE 48: SECTION 3 : INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q50: Does your national development strategy link trade-related infrastructure to the development of related services sectors?

Yes

PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q51: If yes, please indicate which services trade sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

Technical testing and analysis services ,
 Services incidental to mining ,
 Services incidental to manufacturing services ,
 Services incidental to energy distribution ,
 Postal services ,
 Courier and express delivery services ,
 Telecommunication services ,

DISTRIBUTION SERVICES (including wholesale and retail trade services)

,
 Insurance and insurance-related services ,
 Banking and other financial services (excluding insurance)

,
 Hospital services , Social services ,
 Hotels and restaurants (including catering) ,
 Travel agencies and tour operators services ,

TRANSPORT SERVICES (passenger and freight transportation)

,
 Air transport services, Rail transport services ,
 Road transport services ,
 Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q52: Does your national development strategy (or other national economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports?

Yes

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q53: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

Accounting, auditing and bookkeeping services ,

Engineering services ,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

RESEARCH AND DEVELOPMENT SERVICES,

Technical testing and analysis services ,

Services incidental to manufacturing services ,

Services incidental to energy distribution ,

Courier and express delivery services ,

Telecommunication services ,

CONSTRUCTION AND RELATED ENGINEERING SERVICES

,

DISTRIBUTION SERVICES (including wholesale and retail trade services)

,

ENVIRONMENTAL SERVICES,

Insurance and insurance-related services ,

Banking and other financial services (excluding insurance)

,

Hospital services , Social services ,

Hotels and restaurants (including catering) ,

Travel agencies and tour operators services ,

TRANSPORT SERVICES (passenger and freight transportation)

,

Air transport services, Rail transport services ,

Road transport services ,

Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

Q54: Which services sectors are growing fastest in your country? (You may tick more than 1 box)

Legal services ,
 COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
 ,
 Advertising services ,
 Telecommunication services ,
 CONSTRUCTION AND RELATED ENGINEERING SERVICES
 ,
 DISTRIBUTION SERVICES (including wholesale and retail trade services)
 ,
 Banking and other financial services (excluding insurance)
 ,
 Hotels and restaurants (including catering) ,
 Travel agencies and tour operators services ,
 TRANSPORT SERVICES (passenger and freight transportation)
 ,
 Road transport services

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What are the main issues constraining growth in national services capacity? Issues constraining growth : (You may tick more than 1 box)

Access to finance, Costs of services offered,
 Education and vocational training ,
 Low levels of domestic investment ,
 Low levels of foreign direct investment ,
 Poor information and communication technology network infrastructure
 ,
 Quality of services offered, Regulatory restrictions

PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q56: What are the main issues constraining growth in your services trade? Issues constraining growth : (You may tick more than 1 box)

Access to finance, Costs of services offered,
 Education and vocational training ,
 Low levels of domestic investment ,
 Low levels of foreign direct investment ,
 Poor information and communication technology network infrastructure
 ,
 Poor transport infrastructure (maritime, inland waterway, air, rail, road)
 ,
 Quality of services offered

PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q57: Which services sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits? (You may tick more than 1 box)

Architectural services, Engineering services ,
 COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
 ,
 Telecommunication services,
 CONSTRUCTION AND RELATED ENGINEERING SERVICES
 ,
 DISTRIBUTION SERVICES (including wholesale and retail trade services)
 ,
 Insurance and insurance-related services ,
 Banking and other financial services (excluding insurance)
 ,
 TRANSPORT SERVICES (passenger and freight transportation)
 ,
 Road transport services ,
 Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q58: Is there an Aid-for-Trade project or programme that you wish to highlight as an example of best practice?

Yes,

If yes, please provide further details and a link to the project website or other documentation:
Financial Technical Assistance Programme (FinTAP)
implemented by the Reserve Bank of Malawi
www.rbm.mw

PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q59: Does your national development strategy include actions to improve the investment climate?

Yes

PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q60: If yes, please specify how: (You may tick more than 1 box)

By establishing an investment authority, investment promotion agency (IPA) and/or investment development agency

,

By updating investment policy, regulations and/or strategy

PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q61: What actions have you taken to improve the investment climate in the past 5 years ? (You may tick more than 1 box)

Embedding investment policy in overall development strategy

,

Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency

,

Reviewing tax policy,

Signing investment agreements focusing on investor/investment treatment and protection

,

Updating investment policy, regulations and/or strategy

PAGE 60: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q62: Are development partners supporting investment climate reforms ?

Unsure

Q63: If yes, is there a project or programme that you wish to highlight as an example of best practice?

No

PAGE 61: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q64: Does your national development strategy seek to attract investment in particular services sectors? If so, please identify which ones. (You may tick more than 1 box)

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

Services incidental to mining,

Services incidental to energy distribution,

Telecommunication services,

CONSTRUCTION AND RELATED ENGINEERING SERVICES

,

Primary education services,

Secondary education services,

Higher education services,

Hotels and restaurants (including catering),

Travel agencies and tour operators services,

Tourist guides services,

TRANSPORT SERVICES (passenger and freight transportation)

,

Rail transport services, Road transport services,

Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

PAGE 62: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q65: Can the development of services capacity and trade contribute to women's economic empowerment ?

Yes

PAGE 63: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q66: If yes, please specify which services sectors in your country may have particular impact on women's economic empowerment? Services sectors: (You may tick more than 1 box)

Legal services ,
 Accounting, auditing and bookkeeping services ,
 Medical and dental services ,
 Advertising services ,
 Courier and express delivery services ,
 Telecommunication services ,
 DISTRIBUTION SERVICES (including wholesale and retail trade services)
 ,
 Primary education services ,
 Secondary education services ,
 Higher education services ,
 Adult education services ,
 Banking and other financial services (excluding insurance)
 ,
 Hospital services , Social services ,
 Hotels and restaurants (including catering) ,
 Travel agencies and tour operators services ,
 TRANSPORT SERVICES (passenger and freight transportation)
 ,
 Road transport services ,
 Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

PAGE 64: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q67: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 65: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q68: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help. Sustainable Development Goals: (You may tick more than 1 box)

1. No poverty, 3. Good health and well-being ,
 4. Quality education, 5. Gender equality,
 6. Clean water and sanitation ,
 7. Affordable and clean energy ,
 9. Industry, innovation and infrastructure ,
 10. Reduce inequalities, 13. Climate action,
 16. Peace, justice and strong institutions
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PAGE 66: END OF SURVEY

Q69: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):

Ministry of Industry, Trade and Tourism, Malawi Revenue Authority, Ministry of Transport and Public Works, Malawi Communications and Regulatory Authority, Malawi Confederation of Chambers of Commerce and Industry, Road Transport Operators Association, and Cross Border Traders Association
