



PAGE 5: ABOUT YOU

Q1: Respondent	BOTSWANA
Q2: About you	
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PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q3: Does your national development strategy include trade priorities ? (i.e. Aid-for-Trade priorities)	Yes
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PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: If yes, please indicate your Aid-for-Trade priorities :Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)

Trade facilitation	4
Network and/or transport infrastructure of a cross border nature	5
International competitiveness	2
Export diversification	1
Industrialization	3
Please provide a weblink to the relevant strategy.	http://www.miti.gov.bw/sites/default/files/Botswana%20National%20Aid%20for%20Trade.pdf

PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q5: Have your Aid-for-Trade priorities changed since 2014?	No
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PAGE 10: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q6: If yes, please rank the top 3 drivers of these changes : (Please choose no more than 3 options)

Respondent skipped this question

Q7: Have these changes been reflected in your dialogue with development partners?

Respondent skipped this question

PAGE 11: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q8: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 12: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q9: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

1. No poverty , 4. Quality education,
5. Gender equality,
8. Decent work and economic growth ,
9. Industry, innovation and infrastructure ,
10. Reduce inequalities

PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q10: In your view, can Aid for Trade make a contribution to women's economic empowerment?

Yes,

Additional information on how Aid for Trade can make a contribution to women's economic empowerment.

Aid for Trade can be used to improve women's participation in trade, develop capacity of women in trade, hence also contribute towards an increase in women's economic empowerment

Q11: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support you receive?

Yes,

Additional information on your participation in Aid for Trade support evaluations. (Please include information on the review's findings and/or a weblink to the evaluation document)

This was undertaken during the development of the National Aid for Trade Strategy which was launched in September 2016

PAGE 15: SECTION 2 : TRADE FACILITATION AGREEMENT

Q12: Is trade facilitation reflected as a priority in your national or regional development policy? (You may tick more than 1 box)

Yes, National Development Strategy with a direct link or reference to the TFA

Additional information on whether trade facilitation is reflected as a priority in your national or regional development policy.

The Southern African Customs Union is in the process of developing a strategy on how TFA can be implemented at a regional level. Southern African Development Community has also developed a strategy that reflects the broader obligation of the TFA and suggests how members can achieve the implementation of the TFA

PAGE 16: SECTION 2 : TRADE FACILITATION AGREEMENT

Q13: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)

National development strategy,

National trade strategy,

National sectoral strategy(ies),

National infrastructure development strategy,

Regional trade agreement(s),

Regional development strategy,

Regional corridor strategy,

Regional infrastructure strategy,

Additional information on the policy document(s) in which trade facilitation can be found as a priority. Southern African Customs Union has some work on Customs cooperation and the Tripartite has a chapter on Trade Facilitation that mirrors the TFA.

PAGE 17: SECTION 2 : TRADE FACILITATION AGREEMENT

Q14: If no, does your government plan to include trade facilitation as a priority in future planning document(s)? (You may tick more than one box)

Respondent skipped this question

PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT

Q15: Please outline the current status of work related to the implementation of the Trade Facilitation Agreement(You may tick more than 1 box)

Acceptance of Amendment Protocol ("Trade Facilitation Agreement ratification") deposited ,
 Additional information about the current status of work related to the implementation of the Trade Facilitation Agreement
 Southern Africa Customs Union has some work on customs cooperation, the Tripartite FTA has a chapter on TF that mirrors the TFA.

Q16: Are you planning to use the flexibilities set out in section II of the Trade Facilitation Agreement ?

Yes

PAGE 19: SECTION 2 : TRADE FACILITATION AGREEMENT

Q17: If yes, please specify:(You may tick more than 1 box)

Category A commitments deposited ,
 Category B commitments under preparation ,
 Category C commitments under preparation

PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT

Q18: Which disciplines of the Trade Facilitation Agreement are you seeking Aid-for-Trade support to implement?(You may tick more than 1 box)

Art 1: Publication and Availability of Information ,
 Art 7: Release and Clearance of Goods ,
 Art 8: Border Agency Cooperation ,
 Art 9: Movement of Goods Intended for Import under Customs Control
 ,
 Art 12: Customs Cooperation ,
 Additional information on the disciplines of the TFA you are seeking Aid for Trade support to implement particularly with respect to specific measures within articles (e.g. single window, authorized operator, etc.).
 Test procedure Single Window

Q19: Are you engaged in a dialogue with development partners on your Trade Facilitation Agreement implementation needs?

Yes

PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT

Q20: If yes, please specify with which development partners you are discussing Trade Facilitation Agreement implementation.

United States, EU Institutions, UNDP,
 World Customs Organization

PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT

Q21: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement?(You may tick more than 1 box)

Respondent skipped this question

PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT

Q22: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice ?

No

PAGE 25: SECTION 3 : E-COMMERCE

Q23: Does your government have a national strategy for e-commerce (or other national digital-related strategy)?

No,

If yes, please provide a weblink to the relevant national e-commerce (or national digital-related strategy).

Botswana would require assistance to develop the National Strategy for e-commerce as well as other related strategies.

PAGE 26: SECTION 3 : E-COMMERCE

Q24: If yes, please indicate which of the following : (You may tick more than 1 box)

Respondent skipped this question

Q25: If yes, is this national strategy reflected in your national development strategy?

Respondent skipped this question

PAGE 27: SECTION 3 : E-COMMERCE

Q26: If no, does your government plan to develop or update your national development strategy to include e-commerce (or other digital-related) priorities?

Yes

Q27: Does your government plan to develop a separate e-commerce or (other digital-related) strategy ?

Yes

PAGE 28: SECTION 3 : E-COMMERCE

Q28: Do you have any mechanism(s) to coordinate your national e-commerce (or other digital strategy) across government ?

National committee,

Additional information on mechanism(s) used to coordinate your national e-commerce (or other digital strategy) across government.

The coordinator at the Ministry of Transport and Communication is working with the Ministry of Investment, Trade and Industry. UNCTAD is developing the Strategy. There is a transformation team within the ministry which the permanent secretary is the champion.

Q29: Does your existing or planned national strategy for e-commerce (or other digital-related) strategy cover issues related to trade in services and/or goods through e-commerce?

No

PAGE 29: SECTION 3 : E-COMMERCE

Q30: If yes, please indicate which issues are covered in your national e-commerce (or other digital related) strategy:(You may tick more than 1 box)

Respondent skipped this question

PAGE 30: SECTION 3 : E-COMMERCE

Q31: For EXPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

Issuance and acceptance of conformity assessment certificates

,

Issuance and acceptance of export certificates ,

Issuance and acceptance of origin certificates ,

Issuance and acceptance of sanitary and phytosanitary certificates

,

On-line fraud,

Problems with intellectual property protection regulations

,

Warehousing, storage and packaging difficulties

PAGE 31: SECTION 3 : E-COMMERCE

Q32: For IMPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

Banking restrictions on foreign exchange transfer ,
 Costs of delivery for small parcel trade ,
 On-line fraud ,
 Problems with determination and payment of customs or other duties
 ,
 Problems with intellectual property protection regulations
 ,
 Problems with on-line payment systems ,
 Warehousing, storage and packaging difficulties

PAGE 32: SECTION 3 : E-COMMERCE

Q33: Please estimate the percentage of goods and services that your country exports and imports internationally through e-commerce / digital channels and the growth of imports and exports through e-commerce / digital channels over the past 3 years.

Respondent skipped this question

PAGE 33: SECTION 3 : E-COMMERCE

Q34: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Banking restrictions on foreign exchange transfer ,
 Difficulties issuing sanitary and Phytosanitary certificates
 ,
 Problems clearing small parcel shipments,
 Problems collecting export taxes

PAGE 34: SECTION 3 : E-COMMERCE

Q35: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Difficulties applying conformity assessment measures
 ,
 Problems in payment of customs duties ,
 Problems in payment of sales tax or other charges

PAGE 35: SECTION 3 : E-COMMERCE

Q36: Please indicate how consumers and enterprises connect to the internet.

Please provide a reference or weblink to the document(s)
on which your answer is based.
No data available

Q37: Please indicate the main issues that enterprises and consumers in your countries have in accessing and using internet services.(You may tick more than 1 box)

Access to digital information ,
Cost of broadband subscription ,
Cost of mobile phone subscription ,
Credit card payments, Cybercrime laws,
Data protection, E-signatures,
Intellectual property registration and policies
addressing IP infringement
,
On-line fraud

PAGE 36: SECTION 3 : E-COMMERCE**Q38: Are electronic payments solutions available in your country?(You may tick more than 1 box)**

Yes, e-banking, Yes, mobile money ,
Yes, e-government transactions ,
Yes, credit or debit card transactions

PAGE 37: SECTION 3 : E-COMMERCE**Q39: If yes, please estimate the percentage of transactions paid electronically in your country (through e-banking, mobile money or e-government):**

Please provide a reference of weblink to the
document(s) on which your answer is based.
no information available

PAGE 38: SECTION 3 : E-COMMERCE**Q40: If no, please outline what is holding back e-banking, mobile money and e-government transactions. (You may tick more than 1 box)**

*Respondent skipped this
question*

PAGE 39: SECTION 3 : E-COMMERCE

Q41: Do consumers in your country use mobile phones for domestic and international remittances and fund transfer?

Yes, both domestic and international remittances and fund transfer

,

Additional information on how mobile phones can be used for remittances and fund transfer.
Consumers may use e-wallet and other funds transfers such as my zaka and orange money

PAGE 40: SECTION 3 : E-COMMERCE

Q42: Please indicate which e-government services your country provides:(You may tick more than 1 box)

E-government forms and application downloads ,
On-line submission of forms and applications ,
Electronic payments

PAGE 41: SECTION 3 : E-COMMERCE

Q43: Are Information and Communication Technology support programmes available to support students, workers and Micro, Small and Medium Sized Enterprises (MSMEs)?

Yes

Q44: Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?

No

PAGE 42: SECTION 3 : E-COMMERCE

Q45: Do you anticipate a need for future assistance in order to meet your e-commerce strategic objectives?

Yes

PAGE 43: SECTION 3 : E-COMMERCE

Q46: If yes, please indicate who you would like to work with to provide this support:(You may tick more than 1 box)

Bilateral donors, Multilateral and regional donors ,
 Additional information on who you would like to work with to provide future assistance to meet your e-commerce strategic objectives.
 E-commerce is still a new phenomenon to Botswana and other developing countries, hence the need for technical and financial assistance in the area in order to realise its full potential; developing a comprehensive strategy, policy and regulatory environment to guide the development of the sector; setting up infrastructure, access to broadband, drafting of e commerce policies, educating the business community, relevant authorities and the consumers at large will require assistance from partner countries and organisations. Bench marking with the best is also vital.

PAGE 44: SECTION 3 : E-COMMERCE

Q47: In your view, can growth in e-commerce make a contribution to women's economic empowerment?

Yes,

Additional information on how growth in e-commerce can make a contribution to women's economic empowerment.
 Enhanced business and career options for women, earning extra income.

PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q48: Does your national development strategy include trade-related infrastructure development priorities?

Yes

PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q49: If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your national development strategy.(You may tick more than 1 box)

TRANSPORT INFRASTRUCTURE,

Internal waterways transport infrastructure ,

Air transport infrastructure ,

Rail transport infrastructure ,

Road transport infrastructure ,

Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing

,

COMMUNICATION INFRASTRUCTURE,

Telecommunications infrastructure ,

Infrastructure related to audio visual services (radio, television, motion pictures)

,

Network cable infrastructure ,

ENERGY-RELATED INFRASTRUCTURE,

Energy distribution infrastructure

PAGE 48: SECTION 3 : INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q50: Does your national development strategy link trade-related infrastructure to the development of related services sectors?

Yes

PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q51: If yes, please indicate which services trade sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

Architectural services, Engineering services,
Veterinary services,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

RESEARCH AND DEVELOPMENT SERVICES,

Services incidental to mining,

Services incidental to manufacturing services,

Services incidental to energy distribution,

COMMUNICATION SERVICES, Postal services,

Telecommunication services,

CONSTRUCTION AND RELATED ENGINEERING SERVICES

EDUCATIONAL SERVICES,

Primary education services,

Secondary education services,

Higher education services,

Adult education services,

Insurance and insurance-related services,

Hotels and restaurants (including catering),

RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audio visual services)

TRANSPORT SERVICES (passenger and freight transportation)

Air transport services, Road transport services

PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q52: Does your national development strategy (or other national economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports?

Yes

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q53: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

Architectural services , Engineering services ,
 Medical and dental services ,
 Veterinary services ,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

Advertising services ,

COMMUNICATION SERVICES,

EDUCATIONAL SERVICES,

HEALTH RELATED AND SOCIAL SERVICES ,

Hospital services ,

TOURISM AND TRAVEL RELATED SERVICES ,

Hotels and restaurants (including catering) ,

TRANSPORT SERVICES (passenger and freight transportation)

,

Maritime transport services ,

Internal waterways transport services

PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q54: Which services sectors are growing fastest in your country? (You may tick more than 1 box)

PROFESSIONAL SERVICES,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

COMMUNICATION SERVICES,

FINANCIAL SERVICES,

Insurance and insurance-related services ,

TOURISM AND TRAVEL RELATED SERVICES ,

RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audio visual services)

,

Road transport services

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What are the main issues constraining growth in national services capacity? Issues constraining growth : (You may tick more than 1 box)

Absence of national services policy framework ,
 Access to finance, Costs of services offered,
 Domestic sourcing requirements for foreign investors
 ,
 Lack of recognition internationally of professional or vocational qualifications
 ,
 Licensing requirements,
 Low levels of domestic investment ,
 Low levels of foreign direct investment ,
 Poor information and communication technology network infrastructure
 ,
 Poor transport infrastructure (maritime, inland waterway, air, rail, road)
 ,
 Quality of services offered

PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q56: What are the main issues constraining growth in your services trade? Issues constraining growth : (You may tick more than 1 box)

Absence of national services policy framework ,
 Access to finance,
 Lack of recognition internationally of professional or vocational qualifications
 ,
 Low levels of domestic investment ,
 Low levels of foreign direct investment ,
 Poor information and communication technology network infrastructure
 ,
 Poor transport infrastructure (maritime, inland waterway, air, rail, road)
 ,
 Qualification requirements, Regulatory restrictions

PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q57: Which services sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits? (You may tick more than 1 box)

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

RESEARCH AND DEVELOPMENT SERVICES,

Telecommunication services,

DISTRIBUTION SERVICES (including wholesale and retail trade services)

,

EDUCATIONAL SERVICES,

FINANCIAL SERVICES,

Insurance and insurance-related services ,

Banking and other financial services (excluding insurance)

,

TOURISM AND TRAVEL RELATED SERVICES ,

Hotels and restaurants (including catering) ,

Air transport services, Rail transport services ,

Road transport services ,

Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q58: Is there an Aid-for-Trade project or programme that you wish to highlight as an example of best practice? No

PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q59: Does your national development strategy include actions to improve the investment climate? Yes

PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q60: If yes, please specify how: (You may tick more than 1 box) By establishing an investment authority, investment promotion agency (IPA) and/or investment development agency

PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q61: What actions have you taken to improve the investment climate in the past 5 years ? (You may tick more than 1 box)

Focusing on investment policy implementation and enforcement

,

Focusing on public governance and institutions ,

Signing a bilateral investment treaty(ies) or other investment agreements

,

Signing investment agreements focused on investment promotion and facilitation

,

Training officials

PAGE 60: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q62: Are development partners supporting investment climate reforms ?

Yes

Q63: If yes, is there a project or programme that you wish to highlight as an example of best practice?

No

PAGE 61: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q64: Does your national development strategy seek to attract investment in particular services sectors? If so, please identify which ones. (You may tick more than 1 box)

PROFESSIONAL SERVICES,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

RESEARCH AND DEVELOPMENT SERVICES,

COMMUNICATION SERVICES,

FINANCIAL SERVICES,

TOURISM AND TRAVEL RELATED SERVICES ,

RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audio visual services)

PAGE 62: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q65: Can the development of services capacity and trade contribute to women's economic empowerment ?

Yes

PAGE 63: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q66: If yes, please specify which services sectors in your country may have particular impact on women's economic empowerment? Services sectors: (You may tick more than 1 box)

PROFESSIONAL SERVICES,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

COMMUNICATION SERVICES,

Road transport services ,

TRANSPORT SERVICES (passenger and freight transportation)

,

HEALTH RELATED AND SOCIAL SERVICES ,

CONSTRUCTION AND RELATED ENGINEERING SERVICES

PAGE 64: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q67: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 65: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q68: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help. Sustainable Development Goals: (You may tick more than 1 box)

5. Gender equality, 6. Clean water and sanitation ,

10. Reduce inequalities,

9. Industry, innovation and infrastructure ,

8. Decent work and economic growth ,

7. Affordable and clean energy ,

Additional information on growth in services trade that may help meet the SDGs.

other Ministries/agencies consulted in preparing this questionnaire are as follows; Ministry of Transport and Communication, Ministry of Finance and Economic Planning, Botswana Unified Revenue Services.

PAGE 66: END OF SURVEY

Q69: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):

Ministry of Transport and Communication , Ministry of Finance and Economic Planning, Botswana Unified Revenue Services