DONOR
AID FOR TRADE
QUESTIONNAIRE

WTO OMC

1. COUNTRY

CANADA

2. INTERNATIONAL ORGANIZATION

No Response

3. ABOUT YOU

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4. Has your Aid-for-Trade strategy changed since 2010?

YES

5. If YES, please rate the importance of each of the following changes.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Budget cuts				X
Budget increases				X
Change in government and priorities		X		
New priorities of development partners		X		
Streamlining of countries receiving support		X		
Streamlining of issues receiving support	X			
More focus on LDCs		X		
More focus on private sector development	X			
More focus on poverty reduction		X		
More focus on climate change and green growth		X		
More focus on gender equality		X		
More focus on regional integration		X		
More focus on results		X		
Other				
Additional comments:				

6. How has your total Aid-for-Trade expenditure changed since the onset of the economic crisis in 2009? (i.e. between 2009-2012).

Significant increase (by more than10%)

7. How do you expect your total Aid-for-Trade spending to change in the next 5 years?

Not sure

Not sure

8. Looking ahead, what changes do you expect to your national Aid-for-Trade strategy in the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts				X
Budget increases				X
Change in government and priorities				X
New priorities of development partners		X		
Streamlining of countries receiving support		X		
Streamlining of issues receiving support	X			
More focus on LDCs		X		
More focus on private sector development	X			
More focus on poverty reduction		X		
More focus on climate change and green growth		X		
More focus on gender equality		X		
More focus on regional integration		X		
More focus on results	X			
Other				

Additional comments: The Government of Canada's Prosperity Agenda is a key driver of Canada's work in economic growth and international trade. Canada is concluding or has already concluded, bilateral Free Trade Agreements (FTAs) and Foreign Investment Protection and Promotion Agreements (FIPAs) with a large number of developing

countries. The Canadian International Development Agency (CIDA) through its work on private sector development, innovation, and trade and development is working on ways to ensure that developing countries may build trade-related institutions and regulatory capacity, as well as benefit from the increased export opportunities that these agreements provide. Building supplier relationships between firms in developing countries and firms in Canada is particularly important in this regard. CIDA's programming efforts in trade are guided by the priority of promoting global prosperity and CIDA supports international trade as a key tool for economic growth and development. Two strategies guide CIDA's approach to Aid for Trade (AFT) – CIDA's Sustainable Economic Growth Strategy, and CIDA's Aid Effectiveness Agenda. CIDA's AFT reached $688.79 million in 2011/2012, an increase of 282.79 million from 2000-2001. In 2011/2012 Africa received $369.83 million in AFT from all channels of disbursement. $242.45 million of total AFT was disbursed through bilateral channels in CIDA's 20 countries of focus. CIDA AFT is heavily focused on building productive capacity in developing countries.

9. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance		X		
Non-concessional financing	X			
Assistance from South-South partners		X		
Foreign direct investment	X			
Domestic private investment	X			
Domestic public investment	X			
Income remitted by migrants				X
Corporate philanthropic foundations				X
Additional comments:				

10. Please answer the same question, but just for least developed countries (LDCs). What sources of financing will be the most important to meet LDCs' trade related-capacity building needs of over the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Assistance from South-South partners		X		
Foreign direct investment	X			
Domestic private investment		X		
Domestic public investment				X
Income remitted by migrants				X
Corporate philanthropic foundations				X
Additional comments:				

11. Was the private sector consulted in the development of your Aid-for-Trade strategy?

YES

12. If YES, please highlight which private sector groups were consulted.

	YES	NO	NOT SURE
Firms or business associations in donor country	X		
Firms or business associations in partner countries	X		
Comments:			

13. Do you engage the private sector in the implementation of your Aid-for-Trade projects and programmes?

YES

14. If YES, please explain how the private sector is engaged.

	ALWAYS	SOMETIMES	NEVER	NOT SURE
Advice and expertise	X			
Counterpart funding		X		
Implementation of projects		X		
Project beneficiaries		X		
Participation in policy dialogues	X			
Participation in evaluation and learning		X		
Other				

Additional comments: CIDA's Aid for Trade (AFT) consultations took place under the umbrella of the Sustainable Economic Growth Strategy. These consultations provided the legal framework for programming in AFT. Within developing countries, Country Development Programming Frameworks (CDPFs) are prepared for geographic programs. Each CDPF integrates Paris Declaration principles, including consultations with stakeholders and the private sector. Examples of private sector-focussed activities include the Program for Building African Capacity to Trade (PACT 1 and 2); and the Program for Entrepreneurship Innovation in the Caribbean. CIDA funds a number of Canadian agencies that promote private sector engagement. For example, the Trade Facilitation Office Canada (TFOC) is a non-governmental, not-for-profit organization originally founded by the Canadian International Development Agency (CIDA) in 1980. Its purpose is a) to promote the development of mutually beneficial partnerships between Canadian and developing countries' trade and investment-related institutions and enterprises; and b) to develop the capacity of export-oriented institutions and individual enterprises in developing countries to acquire the skills to take advantage of the opportunities provided by the new international trading rules. TFOC has recently launched an innovative work program on public-private partnerships in international trade. The goal of the research is to establish best practice in the creation of supply chains/relationships between importers in the developed and producers in the developing world. In November 2012, TFOC convened a conference that brought together retailers and suppliers to discuss best practices on donor-private sector trade-related partnerships. Canada is exploring innovative ways to ensure that the government's trade and investment agenda works for the benefit of developing countries and Canada. CIDA is increasing its focus on the private sector in support of the Government of Canada's agenda of job creation, economic growth and long-term prosperity for both Canada and its trade and investment partners. Specifically CIDA is exploring new approaches to leveraging public-private partnerships in order to: • Increase the supply of private as well as public capital available to developing countries to address challenges to sustainable economic growth • Link entrepreneurs in the developing world with Canadian and international purchasers, and into regional and global value chains • Find innovative ways to improve the participation of people living in poverty in regional and domestic markets • Enhance information and innovation by exchanging knowledge between private and public sectors and between developed and developing countries.

15. Please provide details of any public-private partnership(s) which support the implementation of your Aid-for-Trade strategy. Select the appropriate sectoral focus and provide weblinks where available.

Agri-business and food processing

Textiles and apparel

Transport and logistics

Since 1980, the Trade Facilitation Office Canada (TFOC), funded by CIDA has worked with importers to connect with new suppliers from over 100 developing countries around the world. The TFOC provides free online information, advice, and contact services for importers including a searchable database of suppliers and a monthly e-bulletin featuring matched supply offers. The TFOC via specific projects, promotes business linkages between the private sector in Canada and in the developing world. CIDA funds several other institutions such as the International Trade Centre in Geneva to help developing country private sectors export to the international markets. Web link: http://www.tfoc.ca/. Société de coopération pour le développement international. http://www.socodevi.org/en/ Entrepreneurial Development of Cooperative Federations,Guatemala http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/41FF45E2D8E69F77852572F7003712A7 Sustainable Coffee Production ,Honduras http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/17279CDEFB81B7C8852576EA00372163 Strengthening Haitian Artisans Marketing and Export Capacity http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/D4C13EC6618380CF85257AF6003DB58B Promotion of Regional Opportunities for Products through Enterprise and Linkages (PROPEL). Caribbean http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/2791F3B88FE13BD585257995003B40E1 Entrepreneurship program Innovation in the Caribbean http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/2CB19DB8BC41DAC185257AF7003B4E35 Promoting Private Sector Growth - COMPETE Caribbean http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/4B580056E2D10FC385257AF7003E2BCD Road Infrastructure Project I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/733D14F396BB041A8525741000372448 Basic Economic Infrastructure Rehabilitation I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/0D771A86B16BA19E8525727D003C92F7 Les Cayes-Jérémie Road (Haïti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/4D78D8AD30C9A2B5852573E7003C9AE3

16. What benefits do you see in public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing	X			

Sustainability after the end of donor support	X
Transfer of private sector expertise	X
Technology transfer	X
Potential for bilateral trade growth	X
Other	

Additional comments: Canada recognizes that a vibrant and growing private sector is critical to sustainable economic growth and poverty reduction. Private initiative, unleashed in a competitive business environment, promotes efficiency and raises productivity. An expanding private sector creates jobs and raises incomes, enabling the poor to shift from dependency to self-reliance. Robust private sector-led economies also generate the substantial revenues governments need to invest in public goods. Public Private Partnerships have the potential to: •Complement financial resources in times of budget constraints, •Contribute innovative approaches to deliver development projects, •Help integrate developing country companies to the value chain, •Increase the sustainability of donor's interventions, and •Leverage expertise. Through its Sustainable Economic Growth Strategy, CIDA endeavours to leverage the expertise and resources of the private sector to help achieve better development results and aid effectiveness.

17. What difficulties have you faced in establishing public-private partnerships?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Institutional resistance to engaging with the private sector				X
Lack of interest among firms				X
Preference of companies to pursue their own projects				X
Unwillingness of private sector to provide counterpart funding				X
Different expectations of public and private sector				X
Different speed of private and public sector implementation activities		X		
Rules on public-private partnerships				X
Other				

Additional comments:

18. Does your Aid-for-Trade strategy address value chain development issues?

YES

19. If YES, please identify which development objective(s) you are seeking to achieve through value chain development.

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Economic growth	X			
Increase exports	X			
Promote export diversification	X			
Promote employment	X			
Poverty alleviation	X			
Women's economic empowerment	X			

Additional comments: Through its Sustainable Economic Growth (SEG) Strategy, which guides Aid for Trade activities, CIDA is actively supporting a number of efforts to strengthen access to global value chains. These efforts have primarily focused on agribusiness value chains such as in Bangladesh, Vietnam and Ukraine, and in the extractive sector value chains, most notably in Peru. Recognizing that each country has its own specific constraints, CIDA targets key challenges faced by developing countries. This includes public economic and environmental management, private sector development, and skills development. CIDA also supports natural resource management in developing countries, including in oil, gas, and minerals extractive sectors. CIDA has recently awarded the financing for creation of the Canadian International Institute for Extractive Industries and Development to the University of British Columbia and Simon Fraser University. The economic empowerment of women is a strategic focus. This includes an emphasis on the challenges women face participating fully and effectively in many economies as employees, employers and entrepreneurs. A growing priority for many donors, CIDA emphasizes the potential to leverage private sector knowledge, resources and innovation to meet development challenges and opportunities. This includes encouraging responsible investment, facilitating connections of local businesses to broader value chains and stimulating public-private dialogue.

20. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).

	1	2	3
Lack of comparative advantage			
Market entry costs			
Inadequate domestic infrastructure			X
Burdensome border procedures in export markets			
Burdensome documentation requirements			
Limited access to trade finance			
Inability to attract foreign direct investment	X		

Lack of labour force skills	
Structure of value chains	
Trade restrictions	X
Standards compliance	
Additional comments:	

21. How does your Aid-for-Trade strategy seek to promote value chain development?

Creating conducive trade policy regime
Creating conducive domestic enabling environment
Addressing infrastructure bottlenecks
Supporting private sector development activities
Addressing supply side constraints
Direct support for value chain development
The Canadian International Development Agency funds global value chain development activities through several institutions and programs e. g. The Trade Facilitation Office Canada (TFOC), the Société de coopération pour le développement international (SOCODEVI), the International Trade Centre, the World Bank, the Inter-American Development Bank, etc. Web links to projects or programmes if available I. Trade Support Organizations 1. The Trade Facilitation Office Canada http://www.tfoc.ca/ 2. International Trade Centre http://www.intracen.org/ 3. World Trade Organization Standards and Trade Development Facility (STDF) and Doha Development Agenda Global Trust Fund (DDAGTF): $7.5 million, 2010-2012. II. Trade Policy and Enabling Environment Projects. 4. The Aid for Trade Initiative - Inter- American Development Bank http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/7CBEFAA7F3037E02852576DB003CAE82 - World Bank: Trade Facilitation Facility http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/E4BD0BE0A4CEE84A8525782A003C93A6 - African Development Bank http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/307CD8BF1366DFD78525784E003CA3AF 5. Canada Americas Trade Related Technical Assistance Program http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByStatusSCEn/8BBDAF2392BE3A2585257AB1003B4038 III. Private Sector and value chain development. 6. Agricultural Sector Supply Chains in Mali http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/6EACBF1CEC24F707852574C10037088A 7. Vietnam Agriculture Sector Competitiveness: http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vLUWebProjEn/E2A30A51DF5EC14685257833003C9BD1?OpenDocument 8. Food and Agriculture Product Quality Vietnam http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/187D8C90CB1E8575852571BE003C86D2 9. Enhancing the Development Impact of Extractive Industries: http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/1E9EAB690559068A852576EE003721DC 10. Canadian Market Access and Trade Capacity Building: http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/71484E3B17AE9F9785257AAB0036F1A9 11. Nile Basin - Trade and Agriculture Production http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/E6D4079722F0C16985257AF7003C70D2 IV. Addressing infrastructure bottlenecks 12. NEPAD http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vLUWebProjEn/B810209EC196DC15852579C80035A2B6?OpenDocument 13. Les Cayes-Jérémie Road (Haïti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/4D78D8AD30C9A2B5852573E7003C9AE3 14. Basic Economic Infrastructure Rehabilitation I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/0D771A86B16BA19E8525727D003C92F7 15. Road Infrastructure Project I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/733D14F396BB041A8525741000372448

22. How long have you been working on value chain development issues?

5-10 years

23. In which sectors do you have experience of your value chain development?

Agricultural products
Food products
Fuels
Ores and other minerals
Textiles
Clothing
Transportation
Construction
Financial
Other
Entrepreneurial Development of Cooperative Federations. SOCODEVI Guatemala http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/41FF45E2D8E69F77852572F7003712A7. Promotion of Regional Opportunities for Products through Enterprise and Linkages (PROPEL). http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/2791F3B88FE13BD585257995003B40E1 Agricultural Sector Supply Chain in Mali http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/6EACBF1CEC24F707852574C10037088A Canadian International Institute for Extractive Industries and Development http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/eng/NAT-112381631-HKW Peru-Canada Mineral Resources Reform Project (Percan) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/EC9BECACB9F82869852572F70037148D From Feathers to Fine Cotton Linen http://www.tfoc.ca/docs.php?page=5_5&chapid=8 Latest Fashion Trends Find Peruvian Connections http://www.tfoc.ca/docs.php?page=5_5&chapid=7 Caribbean Spirits Mean Business. http://www.tfoc.ca/docs.php?page=5_5&chapid=5 Support to the Regional Infrastructure Integration Fund 2012 http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/7B7387D28E191573852579D20035C524 NEPAD Infrastructure Project Preparation Facility – Phase II Advisory Services. Africa Multiple Countries http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/E47A4A5F55DD70A4852579D60035A5AE Les Cayes-Jérémie Road (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/4D78D8AD30C9A2B5852573E7003C9AE3

Basic Economic Infrastructure Rehabilitation I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/0D771A86B16BA19E8525727D003C92F7 Road Infrastructure Project I (Haiti) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/733D14F396BB041A8525741000372448 Canada Investment Fund for Africa http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/D8CE049B743A217585257A480037A9F4 Canada-Americas Business Environment Reform (CANAMBER) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/C71A9A2B6959EE16852579C70035ADD5 West Africa Regional Market Development. http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/89962C6EFFAEDCE685257AE3003DF339 Strengthening Haitian Artisan's Marketing and Export Capacity http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/D4C13EC6618380CF85257AF6003DB58B State Custom Service Capacity Building http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/35D9DC4A3FC2867A8525765E00373B63 Capacity Development for Facilitating Palestinian Trade http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebCSAZEn/B7F4453C03AAE93C85257841003CC026 East African Community Partnership Fund http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByNumEn/BAD4E0B4DB2C91968525757E00371EEA World Bank: Trade Facilitation Facility (Africa and Americas multiple countries) http://www.acdi-cida.gc.ca/CIDAWEB/cpo.nsf/vWebProjByPartnerEn/E4BD0BE0A4CEE84A8525782A003C93A6

24. Do you include the informal sector within the scope of your value chain development initiatives?

YES

25. If YES, please explain why.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Important role played by suppliers from the informal sector		X		
Employment importance of the informal sector		X		
Standards compliance issues				
Other				
Additional comments:				

26. Do you target your value chain development activities?

	YES	NO
On specific value chains or sectors		
On specific types of firms (e.g. SMEs)		
On specific countries	X	
On specific regions		
On specific categories of countries		
On women's economic empowerment	X	
On sustainable development	X	
Additional comments: See the comment in question 19 On specific countries: http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/eng/JUD-51895926-JEP On women's economic empowerment. http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/eng/JUD-31192610-JXF On sustainable development: http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/eng/FRA-101515146-QKD		

27. Do you monitor results achieved by your value chain development activities?

YES

28. If YES, are these monitoring mechanisms based on a particular standard or approach?

Other (please specify) - the Canadian International Development Agency Evaluation Directorate evaluates overall programs (Centralized Evaluation), not specific projects, De-centralized evalutions may be conducted by the individual program branches. These evaluations would include information on the items listed above, but they would not be specific to Global Value Chains. Global Value Chain activities range from creating an enabling environment to trade and training and building export capacity of entrepreneurs and companies in developing countries to actually matching sellers and buyers through programs such as the Entrepreneurial Development of Cooperative Federations; Strengthening Haitian Artisans' Marketing and Export Capacity; and Agricultural Supply Chains in Mali. Our evaluation criteria are primarily based on OECD DAC principles and Paris Declaration Principles. These are further tailored to CIDA's specific needs and requirements. CIDA rarely conducts any impact evaluations. However, this might change in the future.

29. Have you evaluated the development impact of your value chain development activities?

YES

30. If YES, did the evaluation(s) report changes in any of the following indicators?

	POSITIVE CHANGE	NO CHANGE	NEGATIVE CHANGE
Economic growth in partner country			

Mobilization of foreign direct investment
Mobilization of domestic private investment
Improvements in the partner country business climate
Increased exports from the partner country
Export diversification in the partner country
More value addition in the partner country
More SMEs in the sector able to export
More employment
Poverty alleviation
Women's economic empowerment
Additional comments and weblinks if available: The Canadian International Development Agency (CIDA) evaluates the economic growth and development results (output and outcome level results) of all sustainable economic growth programs in developing countries. CIDA is currently carrying an exercise to enhance its monitoring activities. This exercise is aimed to improve the actual set of indicators and identify new ones, which will help the Agency to better measure the sustainable economic growth of our programs.

31. Have you evaluated the development impact of your Aid-for-Trade strategy or activities?

YES

32. If YES, did the evaluation(s) report changes in any of the following indicators?

	POSITIVE CHANGE	NO CHANGE	NEGATIVE CHANGE
Economic growth in partner country	X		
Mobilization of foreign private investment	X		
Mobilization of domestic private investment	X		
Improvements in the partner country business climate	X		
Increased exports from the partner country	X		
Export diversification in the partner country	X		
More value addition in the partner country	X		
More SMEs in the sector able to export	X		
More employment	X		
Poverty alleviation	X		
Women's economic empowerment	X		
Additional comments and weblinks if available: See the comments to questions 28 and 30			

33. Can you provide examples of where your Aid-for-Trade support and/or value chain has had any of the aforementioned impacts?

Improved understanding of trade
More focus on trade in the national development plan
Labour skills development
Private sector investment
Increased exports
Increased trade
Diversified export
Increased economic growth
Employment
Poverty alleviation
Women's economic empowerment
See the projects on comments to questions 15 and 26