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Education

University College London

Ph.D., Economics, 2005
M.Sc., Economics, 1999 (with Distinction)

University of Siena, Italy

B.Sc., Economics, 1998 (cum Laude and Prize)

Professional experience

London School of Economics, Centre for Economic Performance

Research Fellow, 2006-2009

Organisation for Economic Co-operation and Development

Economist, Young Professional Program, 2005.

Centre for Research into Business Activity (CeRiBA)

Research Fellow, September 2001 – February 2007

Selected publications

Publications in peer reviewed journals

- 'Environmental Policies and Risk Finance in the Green Sector: Cross Country Evidence' (with Carlo Menon), *Energy Policy*, vol. 83(C), pages 38-56, 2015.
- 'Dynemp: A routine for distributed microdata analysis of business dynamics' (with Peter Gal and Carlo Menon), *The Stata Journal*, vol. 15(1), pages 1-28, 2015.
- 'International trade in services: A portrait of importers and exporters' (with Holger Breinlich), *Journal of International Economics*, vol. 84(2), pages 188-206, July 2011.
- 'Offshoring and Wage Inequality: Using Occupational Licensing as a Shifter of Offshoring Costs' (with Luis Garicano), *American Economic Review, papers and proceedings*, 100, pages 439-443, May 2010.
- 'Global engagement and the innovation activities of firms' (with J.E. Haskel and M.J. Slaughter) *International Journal of Industrial Organisation*, vol. 28(2), pages 191-202, March 2010.
- 'Multinationals and the US productivity leadership: evidence from Great Britain', with Ralf Martin, *Review of Economics and Statistics*, vol. 91(2), pages 263-281, October 2009.

- ‘Productivity, exporting and the learning-by-exporting hypothesis: Direct evidence from UK firms’, with Gustavo Crespi and Jonathan E. Haskel, *Canadian Journal of Economics*, vol. 41(2), pages 619-638, May 2008.
- ‘Measuring and understanding productivity in UK market services’, with Gustavo Crespi, Jonathan E. Haskel and Denise Hawkes, *Oxford Review of Economic Policy* 22(4), pages 560-572, Winter, 2006.
- ‘Import competition, productivity, and restructuring in UK manufacturing’, with Jonathan E. Haskel and Ralf Martin, *Oxford Review of Economic Policy*, vol. 20(3), pages 393-408, Autumn, 2004.
- ‘Foreign affiliates in OECD economies: Presence, performance and contribution to host countries’ growth’ *OECD Economic Studies*, vol. 41(2), pages 109-139, 2005.

Chapters in books

- ‘Firm Dynamics and Public Policy: Evidence from OECD Countries’, in *Small Business Conditions and Finance*, Proceedings of a Conference, Reserve Bank of Australia, Sydney, 19-20 March 2015 (with D. Andrews, P. Gal and C. Menon).
- ‘Knowledge-based capital, innovation and resource allocation’ (with Dan Andrews) in *Supporting Investment in Knowledge Capital, Growth and Innovation*, Paris, OECD, 2013.
- ‘Innovation and Productivity: Estimating the Core Model Across 18 Countries’ in *Innovation in Firms: a microeconomic Perspective*, Paris, OECD, 2009.
- ‘Offshoring and productivity: The Case of Ireland, Sweden and the United Kingdom’ (joint with E. Hagsten; A. Hanley, A.; P. Karpaty, and S. Svanberg) in Pilat, Backer (ed.) *Compendium with Studies on Global Value Chains*, Paris, OECD, 2008.
- ‘The contribution of foreign affiliates to productivity growth: evidence from OECD countries’ in *Yearbook on Productivity 2005*, Statistics Sweden.
- ‘Enterprise e-commerce; measurement and impact’ (with T. Clayton, P. Goodridge and K. Waldron) in the OECD proceedings volume on: *The Economic Impacts of ICT– Measurement, evidence and policy implications 2004*.

Policy and Working Papers

- ‘Cross-country evidence on start-up dynamics’, (with F. Calvino, and C. Menon) OECD Science, Technology and Industry Working Papers, 2015/06.
- The Future of Productivity (with M. Adalet McGowan, D. Andrews, G. Nicoletti), OECD, Paris. ‘Frontier firms, technology diffusion and public policy: micro evidence from OECD countries’, OECD Mimeo, 2015 (with D. Andrews and P. Gal).
- ‘The Micro-drivers of aggregate productivity (with G. Berlingieri and P. Blanchenay), mimeo, December 2014.
- ‘Do micro start-ups fuel job creation? Cross-country evidence from the “Dynemp Express” database’, (with P. Gal and C. Menon), mimeo, December 2014 (*submitted*).
- ‘Do Resources Flow to Patenting Firms? Cross-Country Evidence from Firm Level Data’, (with D. Andrews and C. Menon) OECD Economics Department Working Papers, No. 1127, OECD, Paris, 2014.
- ‘The Dynamics of Employment Growth: New Evidence from 18 Countries’, (with P. Gal and C. Menon) OECD Science, Technology and Industry Policy Papers, No. 14, OECD, Paris, 2014.
- ‘Renewable Energy Policies and Cross-border Investment: Evidence from Mergers and Acquisitions in Solar and Wind Energy’, (with N. Johnstone, C. Menon and V. Shestalova) OECD

Science, Technology and Industry Working Papers, No. 2014/03, OECD Publishing, Paris, 2014 (*submitted*).

- ‘What drives the dynamics of business growth?’ (with A. Bravo-Biosca and C. Menon) OECD Science, Technology and Industry Policy Papers, No1, OECD, Paris, 2013 (*submitted*).
- Measuring patent quality and radicalness; new indicators for cross-country evidence (with M. Squicciarini and H. Dernis).
- ‘The causal effects of an industrial policy’ (with R. Martin; H.G. Overman and J. Van Reenen), NBER Working paper No. 17842 (*submitted*).
- ‘Information Technology, Organizational Change and Productivity growth: evidence from UK firms’ (with G. Crespi and J.E. Haskel), CEPR Discussion Papers 6105, February 2007
- ‘Productivity Growth; Knowledge Flows and Spillovers’ (with G. Crespi, J.E. Haskel and M. J. Slaughter), NBER Working Paper No.13959, April 2008
- ‘R&D, Innovation and Productivity, and the CIS: Sampling, Specification and Comparability Issues’, (with M. Squicciarini and O. Lehtoranta), VTT working paper, 2008.
- ‘Innovation and Productivity Growth in the UK: Evidence from CIS2 and CIS3’ (with J.E. Haskel) Ceriba Working Paper, 2003
- ‘Employer Size – Wage Effect: a critical review and econometric analysis’ Quaderni del dipartimento di Economia Politica, Università degli Studi di Siena, n.277, January 2000

Other Policy writings

- ‘The trends in services sector development in advanced economies: how does Korea perform?’ , KDI.
- ‘The effect of R&D tax incentives on location of R&D investment’, Expert Group report on “Impacts of R&D Tax Incentives Design and Evaluation of Tax Incentives for Business Research and Development Good practice and future developments” supported by the European Commission
- ‘Sub-Sectoral Productivity in Northern Ireland’ ([joint with Richard Harris](#)), ESRC May 2008
- ‘Does Global Size Matter for productivity of MNEs?’ (with R. Martin and M. Muuls), BERR 2006, available at <http://www.berr.gov.uk/files/file34308.pdf>
- ‘The Lisbon Agenda : The hope - and the realities’, Policy analysis briefing Centre for Economic Performance October 2006 available at http://cep.lse.ac.uk/briefings/pa_lisbon_agenda.pdf
- ‘Building the evidence base for productivity policy using business data linking’ (with J.E. Haskel and R. Martin) *Economic Trends*, November 2003.
- ‘E-commerce and Productivity’ (with K. Waldron) *Economic Trends*, November 2003.
- ‘Electronic Commerce and Business Change’ (with T. Clayton) *Economic Trends*, June 2002.