

## Duncan McConchie

### Rural Entrepreneur

Duncan McConchie is a rural entrepreneur from Dumfries and Galloway. Duncan and his wife Vicki run the award-winning business Laggan Outdoor. Four generations of McConchies live and work at Laggan Farm and neighbouring Mossyard Farm. The family have tackled succession head on, with parents Kerr and Caroline handing over the business and splitting the 1,300 acres into three in 2015 to allow Duncan and his two brothers Murray and John to invest in and grow their own respective areas of the business. Murray continues to farm, while Duncan and John concentrate on their tourism businesses including a current multi-million investment in a bespoke wedding venue opening in December 2017. Duncan will talk about what embracing a radical change in the business structure has done for the overall economics of the businesses as well as maintaining positive family relations.

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