Take advantage. Turn to Jordan.

Invest in Jordan
Country Presentation

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Jordan Investment Board
Economic Slowdown
Linked to External Shocks
• New developments such as political crises and surges in global oil and food prices, have affected the outlook for Middle East countries and Jordan.

• However, two new developments have since affected the outlook of the region: the Arab political uprisings and the surge of global oil and food prices.
Regional instability, in combination with weak global economic conditions, led to reduction in tourism, FDI and remittances.

As a result, real GDP growth for 2011 sluggish at 2.6%.

Higher oil prices in 2011 strained the external balance, widening current account deficit to 8.9% of GDP from 5% of GDP in 2010.

With inflation under control, the central bank raised the policy rate to help ease pressure on the currency.
# Macroeconomic Indicators

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Real GDP growth rate</td>
<td>8.2%</td>
<td>7.2%</td>
<td>5.5%</td>
<td>2.3%</td>
<td>2.6%</td>
</tr>
<tr>
<td>GDP per Capita</td>
<td>2,99</td>
<td>3,76</td>
<td>3,98</td>
<td>4,32</td>
<td>4,62</td>
</tr>
<tr>
<td>FDI (US $ billion)</td>
<td>2.62</td>
<td>2.83</td>
<td>2.43</td>
<td>1.7</td>
<td>1.47</td>
</tr>
<tr>
<td>Inflation</td>
<td>4.7%</td>
<td>13.9%</td>
<td>-0.7%</td>
<td>5%</td>
<td>4.4%</td>
</tr>
<tr>
<td>Total Revenues &amp; Grants (US$ billions)</td>
<td>5.6</td>
<td>7.2</td>
<td>6.4</td>
<td>6.6</td>
<td>7.6</td>
</tr>
<tr>
<td>Total Expenditures (US$ billions)</td>
<td>6.5</td>
<td>7.6</td>
<td>8.5</td>
<td>8.05</td>
<td>9.6</td>
</tr>
<tr>
<td>Public Debt % of GDP</td>
<td>67.6%</td>
<td>54.8%</td>
<td>57.1%</td>
<td>61.1%</td>
<td>65.7%</td>
</tr>
<tr>
<td>External Debt % of GDP</td>
<td>43.3%</td>
<td>23.3%</td>
<td>22.9%</td>
<td>24.6%</td>
<td>22.0%</td>
</tr>
</tbody>
</table>
Jordan has an open economy with strong linkages to the Arab world, the U.S. and Europe, making it vulnerable to external shocks originating from the regional chaos, higher oil prices and weaker growth in the West.

However, even though the economic slowdown in Jordan is significant, it is important to maintain perspective.

Jordan’s economy appears to be holding on relatively well, still managing to achieve growth, able to maintain its fixed exchange rate and still on the receiving end of inflows.
Why Invest in Jordan
Jordan presents clear enablers to help your business grow:

- Growing, robust & stable economy
- Political stability, security & rule of law
- Favorable business environment
- Modern & well connected infrastructure
- Skilled & talented human capital
... and is the natural gateway into Iraq and its tremendous reconstruction and growth potential.
Beyond MENA, Jordan is a virtual hub that provides access to a number of international markets through a series of Free Trade Agreements. Jordan’s virtual hub allows free market access to over one billion consumers through its trade and investment agreements:

- Canada FTA
- US FTA
- Qualified Industrial Zones Agreement (QIZ)
- Jordan-EFTA
- EU Association Agreement
- Turkey FTA
- Aghadir Agreement
- Greater Arab Free Trade Agreement (GAFTA)
- Singapore FTA
- US FTA
- EU Association Agreement
- Jordan-EFTA
- Qualified Industrial Zones Agreement (QIZ)
Economic Freedom (2012)
Index of Economic Freedom
Heritage Foundation

“"I do not set the strategies. In Jordan the economy is private sector led so we challenge the private sector to propose the strategy for their sector and we respond to and facilitate their requirements.”

His Majesty King Abdullah II
Dublin, March 1, 2004

Scored **69.9** on Economic Freedom World Av. 59.5

**32**\(^{th}\) Most Free Economy in the World

Scored **70.0** on Investment Freedom World Av. 50.7

**3**\(^{th}\) Most Free Economy in the MENA Region

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**Freedom Trend**

**Country Comparisons**

- **Country**: 69.9
- **World Average**: 59.5
- **Regional Average**: 59.9
- **Free Economies**: 84.7
• Growing number of FTAs since 1997
• Member of WTO since 2000
• 117 nationalities in industrial and service sectors own companies in Jordan
• 48.83% of shares of publicly listed companies on Amman Stock Exchange are owned by non-Jordanians*
• Equal treatment between Jordanians and non-Jordanians
• 100% Foreign Ownership
• Legal Framework that Encourages Investments
• No restrictions on capital transfers and repatriation of profits
• 54 Bilateral Investment Treaties
• 27 Double Taxation Agreements
• Visa upon entry at the Airport**

** with the exception of a few nationalities, view list on www.visitjordan.com
Jordan – Home of many of the region’s leading companies

One of the world’s leading banks

Two of the region’s best international pharmaceutical companies with over $1 billion in turnover

Two of the top global companies with major regional acquisitions in ICT

Three of the leading telecom operators in the world & the region

The leading home-grown regional FMCG company with a superbrand award

All of them have chosen to operate in Jordan
Jordan’s strategic investment focus is on key business sectors, with innovation at their heart. These sectors for future success are built on four cornerstones: a strong business environment; a world-class skills base; modern infrastructure meeting the needs of businesses; and an economy embracing the opportunities arising from transition to renewable energy.

Take advantage. Go Jordan.
Jordan presents many investment opportunities in priority sectors

- Tourism
- EWE & Clean Energy
- Healthcare & Pharmaceutical
- ICT
- Mega Projects

www.jordaninvestment.com
<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Cost (M USD)</th>
<th>Opportunity</th>
<th>Cost (M USD)</th>
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<tbody>
<tr>
<td>Polysilicon Production</td>
<td>340</td>
<td>Cardiac Surgical Hospital</td>
<td>40</td>
</tr>
<tr>
<td>Insulin Non-Injectables Production Plant</td>
<td>140</td>
<td>Concentrated Solar Power Generation</td>
<td>40</td>
</tr>
<tr>
<td>Automated Solar PV Cell Production</td>
<td>125</td>
<td>Intravenous Fluid Manufacturing</td>
<td>28</td>
</tr>
<tr>
<td>Silicon Metal</td>
<td>125</td>
<td>Intravenous and Urine Bag Producer</td>
<td>14</td>
</tr>
<tr>
<td>Medical College and Teaching Hospital</td>
<td>125</td>
<td>Orthopedic Hospital</td>
<td>14</td>
</tr>
<tr>
<td>Mountain/Forest Resort Complex in Ajloun</td>
<td>100</td>
<td>Plastic Surgery Center</td>
<td>14</td>
</tr>
<tr>
<td>Giant Observation Wheel in the Dead Sea</td>
<td>100</td>
<td>Rehabilitation Center</td>
<td>14</td>
</tr>
<tr>
<td>Wadi Araba Wind Farm</td>
<td>85</td>
<td>Health Care Spa</td>
<td>14</td>
</tr>
<tr>
<td>Advanced Surgery and Transplant Center</td>
<td>75</td>
<td>Biotechnology Components (Antibodies) Producer</td>
<td>14</td>
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</table>
Established since 1995, JIB provides investment related information, highlights valuable investment opportunities in vibrant sectors and also offers pre-feasibility studies. JIB acts as a liaison between investors and public and private sectors to match make potential partnerships.

The One Stop Shop provides an array of registration and licensing services within 14 days.

Moreover, JIB grants financial exemptions stipulated in the Investment Promotion Law (1995) mainly exemptions from customs fee and sales taxes.

JIB already has four representative offices outside Jordan: UAE, Qatar, Kuwait and China. Representation in the United States is also available through JOIN -US
In 2009, an Internal Strategy funded by EU has been prepared and designed to define main directions, strategic and operational objectives and key initiatives.

The initiative called for establishing several main organizational functions: Aftercare, Policy Advocacy, and Communication departments.
• Early this year, the Government stressed the need to unite the efforts of institutions concerned with attracting and encouraging investments and unify them under one and clear body.

• The objective is to improve the quality of services and facilities provided to investors, and work to remove all obstacles and bureaucracy in order to facilitate and develop the business environment.
Rethink market access and invest in new opportunities.

Take advantage. Turn to Jordan.

Thank You

www.jordaninvestment.com