







GMS Investment Policy Forum

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POLICY FRAMEWORK FOR INVESTMENT IN AGRICULTURE

Host country measures to promote responsible investment

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Investment in agriculture is increasing...

- Driven by increased demand and high food prices;
- Foreign direct investment in agricultural production has tripled from USD 1 to 3 billion a year between 1990 and 2007;
- New wave of investments is characterised by:
 - Large scale investments in land;
 - A focus on staple food;
 - The involvement of new actors.
- ... creating opportunities but also posing risks;
- Attracting more investment necessary to address under-investment;
- ... but the policy framework must also ensure that these new investments generate higher, fair and sustainable growth.



Structure of the Presentation

- 1. Policy Framework for Investment in Agriculture
- 2. PFIA examples: Burkina Faso and Indonesia
- 3. Promoting responsible investment in agricultural supply chains



The Policy Framework for Investment in Agriculture

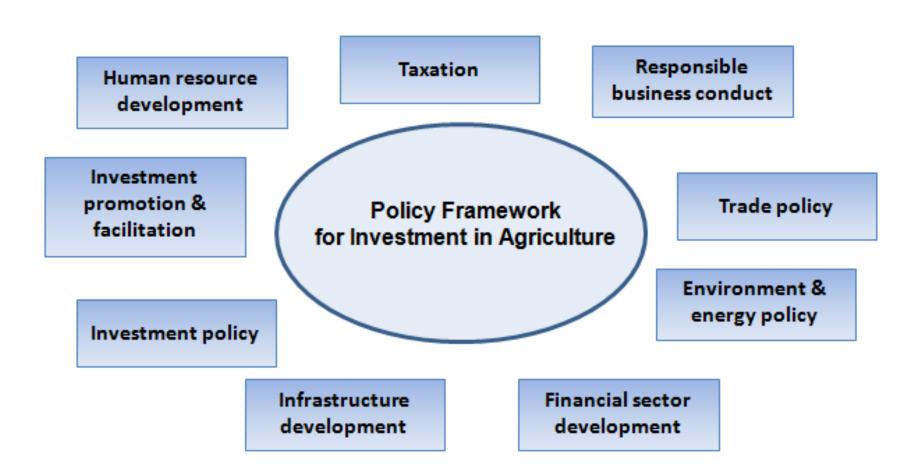
Attracting more and better investment

- Developed by the OECD and international partners, the PFIA proposes guidance in different policy areas;
- Like the PFI, it is flexible and non-binding;
- Complements other international initiatives, including the Principles for Responsible Investment in Agriculture;
- Attracting more and better investment in agriculture calls for well coordinated policies that go beyond strict agricultural policies;
- The PFIA aims to contribute to host governments' capacity to attract and manage the development contribution of investments in the sector, and improve policy coherence and strengthen institutional co-ordination for policy making.



The nine policy areas of the PFIA

...an integrated approach





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Example of PFIA process: Burkina Faso

Launch of the review

- May 2010
- PFIA presentation, scope, methodology, and objectives;
- Set up of the Strategic Orientation Committee (COS).

Meetings

- May-Dec 2010
- PFIA assessment;
- Ministerial validation;
- Review by the private sector;
- Consolidation of the Strategic Orientation Committee.

Final workshop

- March 2011
- Presentation of the PFIA results;
- Validation of the policy recommendations and support to their implementation.

A self-assessment with 17 institutions involved.



Excerpts from PFIA Reviews: Burkina Faso

Burkina Faso

- Landlocked country in West Africa
- The agricultural sector represents 40% of the GDP and 96% of employment;

Challenges linked to agricultural investment:

- Lack of a clear and consensus-based definition of agricultural enterprise;
- Absence of land titles for most farmers;
- Poor knowledge of laws, in particular farmers and local organisations;
- Difficut access to credit.

Some recommendations:

- Adopt an agricultural investment code;
- Clearly define the concept of an agricultural enterprise;
- Continue efforts to improve access to land;
- Continue to simplify laws and procedures.





Excerpts from PFIA Reviews: Indonesia

- Agriculture provides employment for 40% of active population and contribute 15% of GDP;
- The farm structure is mostly based on small family farms.

Challenges:

- The land tenure system is still complex and incoherent;
- Inadequate infrastructure is a major bottleneck discouraging investment in agriculture;
- Extension services have suffered from decentralisation, and research and development funding could be better used;
- Access to credit is a binding constraint for SMEs.

Recommendations:

- Clarify the land tenure system and protect customary land rights;
- Simplify business licensing procedures further;
- Increase public spending in irrigation and set incentives for operations and maintenance;
- Expand the scope of the Credit Bureau;
- Support business partnerships with MSMEs.



Structure of the Presentation

- 1. Policy Framework for Investment in Agriculture
- 2. PFIA examples: Burkina Faso, Indonesia, Tanzania
- 3. Responsible investment in agricultural value chains



Responsible Investment – A Practical Guidance

- International organisations have been promoting responsible investment for several decades (OECD has developed *Guidelines for Multinational Enterprises;* FAO, UNCTAD, the World Bank, and IFAD have developed 'Principles for responsible agricultural investment that respect rights, livelihoods and resources' (PRAI);
- OECD and FAO practical guidance for responsible investment in agricultural value chains;
- The guidance will help companies investing in agricultural value chains contribute to sustainable development;
- A risk-based due diligence framework to identify and prevent risks arising along the whole value chain.



Thank you!

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