Institutional investors are generally interested in low-carbon technologies

Investment Portfolio of Allianz
(507.5 bn EUR, 2012¹)

- 42 solar and wind parks
- Carbon project investments (REDD² and energy efficiency)
- Gas grid operator in Czech Republic, gas transmission lines in Norway

Long-term investments fit our long-term obligations, but…

- Worldwide energy demand continues growing
- Within a low-interest environment, RE\(^1\) and infrastructure investments constitute attractive investment opportunities
- Institutional investors (such as insurers and pension funds) have long-term liabilities due to life and pension contracts

- RE\(^1\) and infrastructure assets fit these obligations, since they provide
  
  - Relatively stable and predictable cash flows / revenues
  - Low correlation to capital market ups and downs
  - Diversification of investment portfolio
  - Relatively inelastic demand (energy constitutes as an essential societal good)

\(^1\) RE: Renewable energies

Source: U.S. Energy Information Administration
...we need reliable conditions, to move further in this direction

- Reliable regulatory framework
- Familiar financial instruments, e.g. (covered) bonds or funds
- Sufficient supply and scale of projects, matching our requirements
- Costs of carbon risks reflected within investment portfolio
- Reviving of carbon price
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