

Finnish Experiences on Public Procurement for Innovation (PPI)

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Ministry of Economic Affairs
and Employment of Finland

Most important factors encouraging innovation



Enterprises and public procurers value same things



- Early interaction with potential suppliers/ contracting organisations
- Innovation criteria in the tendering process
- Communicating future needs

Development of PPI



Innovation Strategy
(2008)

Tekes Financing for PPI

(2009)

Motiva help desk

(2008)

Demand and User Driven Innovation Policy (2010-2013)

Gov Decision In Principle to encourage innovation in sustainable procurement
(2013)

Tekes Smart Procurement Programme
(2013-2016),

Other Tekes programmes

Government Strategies
(health, bioeconomy, cleantech, smart transport etc)

Procurement Strategies and Development Projects of Municipalities

Government target of 5% for PPI of all public procurement
(2015-2019)

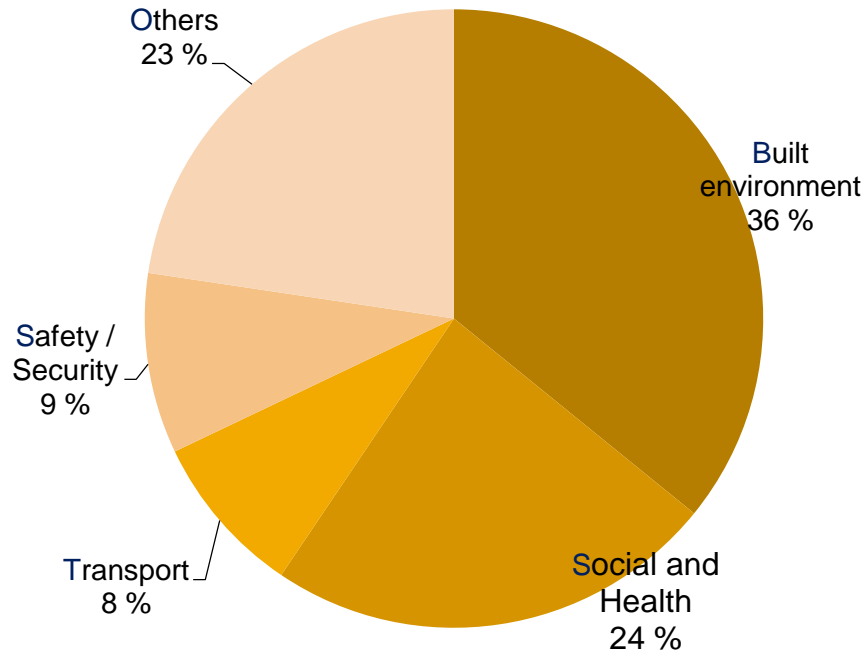
Government 5% target



Teke Smart Procurement

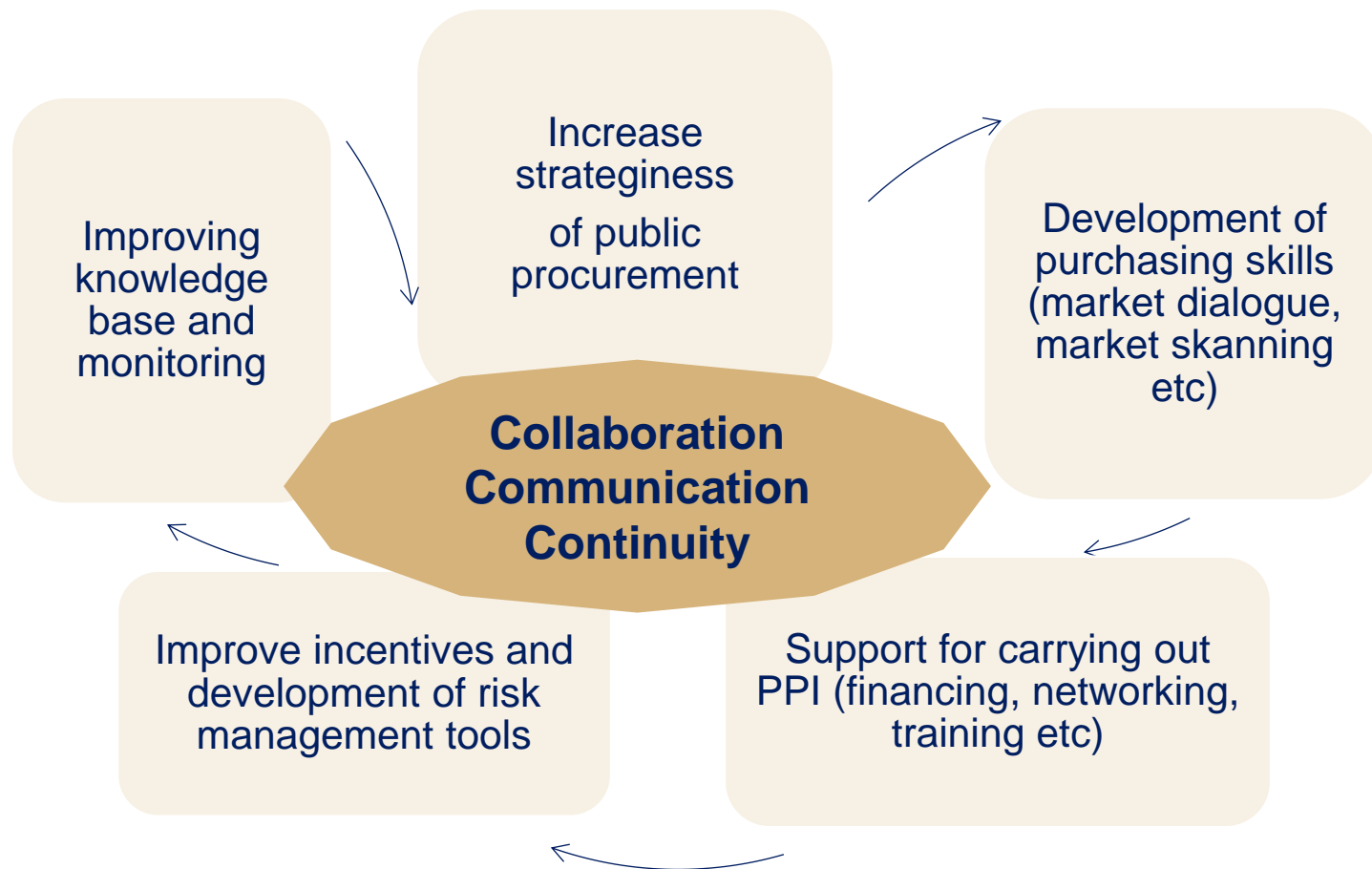


Financed projects by themes



- To create smart demand and speed up market creation
- To bring innovative supply and demand together
- Main focus are areas where public sector is a major player
- Horizontal themes digitalisation, energy efficiency and environment
- Services: financing, awareness raising, networking, training, sharing best practices...
- 2009-2016 financing in total 11 meuro (73 ended projects)

Development areas





Thank You
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