



Combining the Policy Objectives of Innovation and Sustainable Green Growth

October 5th, 2016



The only central purchasing body generalist in France

EPIC created in 1985, under the dual authority of the minister responsible for the Budget and the minister in charge of national Education



UGAP operates in a competitive context, which it is obliged, with the holders of its markets, to seek excellence, and this, provided that the establishment does not receive any subsidy

UGAP, in the heart of the reforms of the public purchase : sharing, standardization, outsourcing

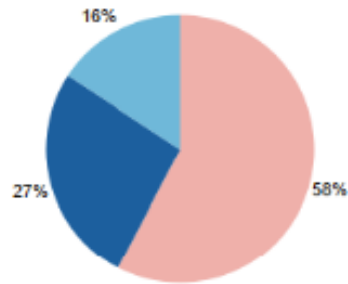
Our customers: the services of the State and the public institutions of the State; the regions, departments, the communes and their public institutions; the bodies of Private statute providing a mission of public service; the hospital centers public and private establishments

UGAP in few words



UGAP, a specific actor of the public purchase

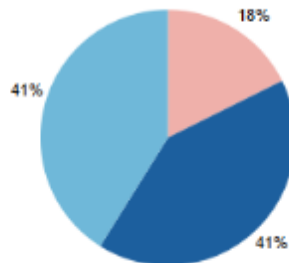
Répartition des entreprises par catégorie (en nombre)



Catégorisation Entreprise

- Petite ou Moyenne Entreprise
- Entreprise de Taille Intermédiaire
- Grande Entreprise

Répartition des entreprises par catégorie (en euros, année N)



SME : 58,2% of suppliers

18,8% of total of purchase (euros)

**437 million euros in 2015
against
352 million euros in 2014**

+ 85 M€

+ 24%

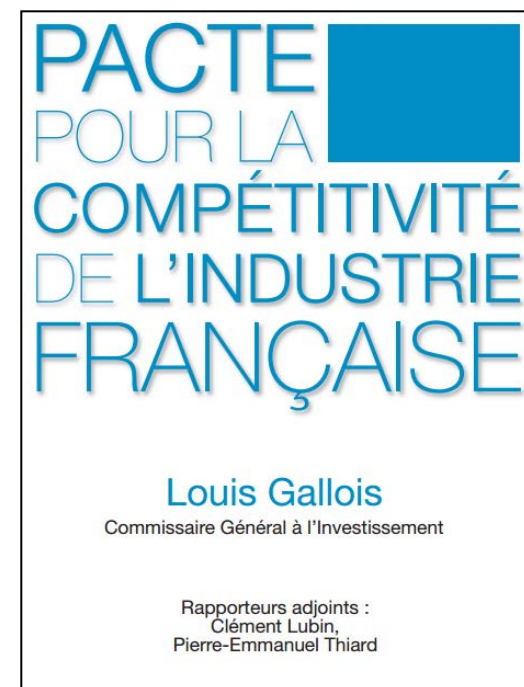
The strategic axes

SME more and more present



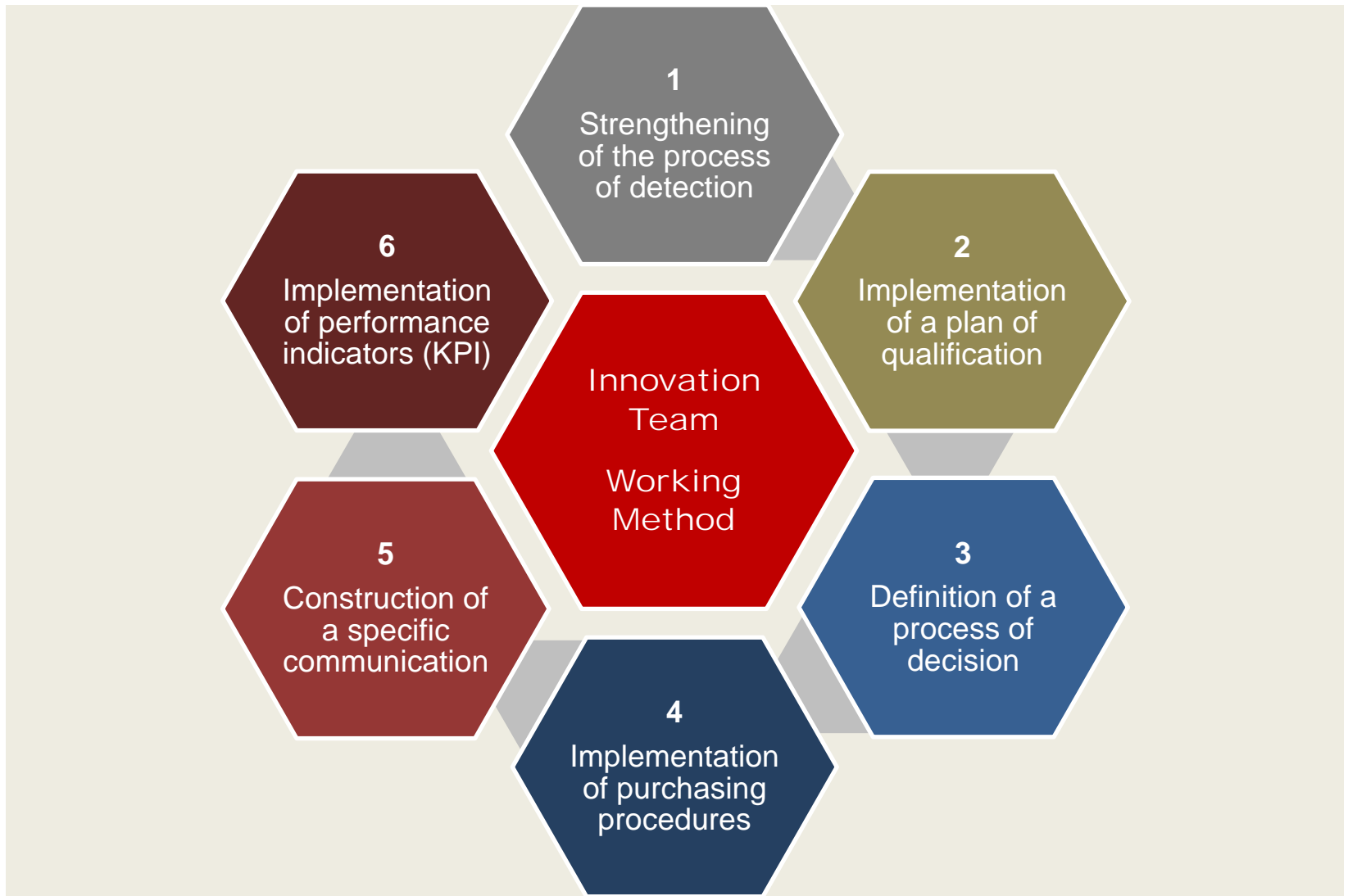
- The « *rapport Gallois* » in 2012 : guide a part of public procurement to innovations
- “National pact for the growth, the competitiveness and the employment “establishes the principle of " the State, exemplary buyer " to stimulate the innovation and accompany the development of the SME

Objective: 2 % of the public procurement dedicated to the innovative purchases with SME before 2020.



Public policy of support for the innovation





The working method for innovation

Partnerships



Network



A range of actors





Ampoule Intelligente Leds

Ampoule standart « Edison »



60 000 heures	Durée de vie	15 000 heures
Non sensible	Sous et Surtension	Sensible
PVC	Résistance	Verre et vide
Ne chauffe pas	Prise en mains	Chauffe
180 watts	Consommation Divisée par 2.5	400 Watts
-40 + 60°C	Thermoregulation	-20°C + 40°C
Tout support sans obligation de changer le mat ni la lanterne	Consommation	Classique



Liquid LED lamps



The « Arbre à vent »
or **biomimetic wind turbine**

The relay of sustainable innovations

