Securing Skilled Workers – Promoting Prosperity

Approaches to the sustainable migration of skilled workers
Introductory Remarks

- Demographic change in Germany: Potential labour force will decline by 6.5 million people until 2025
- Focus on skilled labour migration as a new business segment
- Established cooperation with the International Placement Services (ZAV) of German Federal Employment Agency (BA)
  - Agreement on pilot cooperation in attracting experts from developing and emerging countries to the German labour market
Development Oriented Approach

Triple Win

Skills, income, new perspectives...

Remittances, know-how transfer, preventing brain drain...

Trained and well-prepared skilled workers, cultural diversity...

Migrants

Country of origin

Destination country

Challenge: Establish coherence between different policy fields
GIZ Services - Process Overview

- Build partnerships with countries of origin
- Recruiting and selecting applicants
- Linguistic and professional preparation
- Tailored placement proposals
- Departure assistance
- Integration support in Germany
- Support in case of return
- Process monitoring
Partner Countries of Pilot Programmes

- India
- Tunisia
- Albania, Serbia, Bosnia-Herzegovina
- Viet Nam
- Indonesia
Projects in Health Care Sector

- Triple Win pilot project – 2000 nurses for Germany
  - Establishing a business model
  - Professional and language preparation, support with integration of skilled workers
  - Countries: Serbia, Bosnia-Herzegovina, the Philippines and possibly Tunisia

- Training geriatric nurses - Viet Nam
  - Commissioned by Ministry of Economics and Technology (BMWi)
  - 100 trainees from Viet Nam undergo an accelerated training course in Germany in geriatric nursing
Dialogue Series and Welcome Portal

Welcome Portal: Joint initiative to attract qualified professionals of Federal Ministries BMWi, BMAS and the BA

• Provides information on living and working in Germany; conveys a ‘new German culture of welcome’

Dialogue series ‘Maximising the development-policy benefit of migration by skilled workers’ on behalf of the Federal Ministry for Economic Cooperation and Development (BMZ)

➢ To capture the opinions and perspectives of partner countries
➢ Partner countries: Colombia, Morocco, Tunisia, Georgia, Armenia, India and Viet Nam
Tunisia Pilot Project- Overview

• **Title:** Promotion of the legal mobility of highly skilled labour from Tunisia, duration: July 2012- December 2013

• **Commissioned by the German Federal Foreign Office (AA) as part of the German-Tunisian Transformation Partnership**

• **Background Tunisia:** Unemployment rate in Tunisia amongst qualified youth especially high (34%), mismatch between qualifications and demand

• **Background Germany:** Increasing lack of skilled labour especially in MINT professions
Tunisia Pilot Project- Project Set-Up

8-12/2012: Recruitment of project participants

1-6/2013: First qualifying phase in Tunisia and Germany

6-12/2013: Internships in German companies

- Since January 2013: Placement of 101 Tunisian engineers within German companies
- After end of project: Possibility to stay if participants are offered a work contract (Blue Card) or to return with new skills and competences
Thank you

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