1 **IS YOUR TRADE STRATEGY MAINSTREAMED?**

**Q1.1** Does your country have a national development plan or strategy?

- ☒ Yes
- ☐ No

If YES, does this development plan include trade as a lever for growth and poverty reduction? *(please tick the most accurate description below)*

- ☐ Trade is a key priority and the plan includes well developed trade-related priorities and implementation actions *(please attach).*

- ☐ Trade is mentioned but the plan does not include operational objectives and action plans.

- ☒ No.

- ☐ Other, please describe:

If your Government does NOT have an articulated national development plan or strategy, or if trade is not strongly present in it, are there other separate strategies/plans addressing trade-related objectives? *(feel free to tick more than one box)*

- ☐ Government priority areas are not systematically subject to a documented strategy.

- ☒ In the annual government budget.

- ☐ In various sectoral strategies (e.g. one per relevant ministry, or per sector). Please describe and attach:
In one single trade development/competitiveness strategy document encompassing all trade-related priorities across different government departments (please attach).

Other, please describe:

The National Export Strategy covers a five year period and aims to increase exports and enhance competitiveness by addressing production capacity and institutional constraints of the export sector. This strategy has been endorsed by the Cabinet and key stakeholders including the private sector and NGO’s. Outstanding is a detailed budget for implementation.

**For Least-Developed Countries participating in the Enhanced Integrated Framework (EIF), former Integrated Framework (IF):**

Do the Diagnostic Trade Integration Study (DTIS) and Action Matrix reflect your Government trade strategy? (please tick the most accurate description below)

- The DTIS and accompanying action matrix reflect well my country's trade-related needs and my Government's priorities.
- The DTIS and accompanying action matrix partly reflect my Government’s analysis of trade needs and priority areas.
- The DTIS and accompanying action matrix are not (or are no longer) a good indication of my country's trade-related needs and priorities.
- The DTIS and accompanying action matrix are not currently a good indication of my country's trade-related needs/priorities, but they are in the process of being updated.

Other, please describe:

### Q1.2 What are your Government’s priority areas of intervention to improve your country’s capacity to benefit from trade expansion and integration into the world economy?

(Below are listed the most common areas grouped according to broad aid category – please rank the top 3 priority areas among the 12 listed)

<table>
<thead>
<tr>
<th>Trade Policy and Regulations</th>
<th>Economic Infrastructure</th>
<th>Network infrastructure (power, water, telecom)</th>
<th>Other transport</th>
<th>Cross-border Infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade Policy Analysis, Negotiation and Implementation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WTO Accession costs</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Trade Facilitation</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Building Productive Capacity</td>
<td>Other</td>
<td>Adjustment costs</td>
<td></td>
<td></td>
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<td>------------------------------</td>
<td>-------------</td>
<td>------------------</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 Competitiveness</td>
<td>Other</td>
<td>Regional Integration</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Value Chains</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 Export Diversification</td>
<td></td>
<td>Other, please describe:</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Q1.3** Does your Government have an operational strategy (with action plans, timelines and budgets) for its priority areas?

**Priority 1: Export Diversification**

- Yes
- Being formulated
- No

*If Yes or Being formulated, please describe*

The National Export Strategy has an action plan, timelines and proposed budget for the implementation of the components of the Strategy which addresses the areas of export diversification, competencies and development.

A Poverty Reduction Strategy was developed in 2008 and is scheduled to be revised in November 2009. The PRS is incomplete. Action Plan and Budget remains outstanding in the document.

The National Strategic Development Plan has timelines and Action Plan but does not have a budget.

A Nutmeg Sector Strategy is being developed to address the situation in the important Nutmeg sector in Grenada. Over 90% of the Nutmeg trees were destroyed during the passage of two storms in 2004 and 2005. Prior to 2004, Grenada was the second largest producer of Nutmegs and was the main agricultural source of foreign exchange and income to Grenadians.

**Priority 2: Trade Policy Analysis, Negotiation and implementation**

- Yes
- Being formulated
- No

*If Yes or Being formulated, please describe*

The Government of Grenada does not have a defined trade policy, and therefore policy is derived from policy statements in budget speeches etc. The Government is seeking funding/technical assistance to develop a Trade policy which will assist with trade negotiations, commitment under Caricom and EPA and other trade agreements.

**Priority 3: Competitiveness**

- Yes
- Being formulated
- No

*If Yes or Being formulated, please describe*

Technical assistance and funding is being sought to develop a competitiveness Plan/Strategy.

**Q1.4** Are the financing needs of these trade-related priorities included in your national dialogue with donors?

- Yes
- No
- Not sure

*If YES, which structures do you use to discuss the financing needs of your trade-related priorities with your donors? (feel free to tick more than one box)*
Please describe the type of dialogue or alternative method, its level, its frequency, and its specificity to trade matters:

There is need for bilateral dialogue and the Government of Grenada welcomes dialogue with international donors and countries. Most financing of trade related activities are done through regional agencies such as the Caribbean Regional Negotiations Machinery, CARICOM and the Caribbean Export Development Agency.

If NO, do you have plans to include trade-related priorities in your dialogue with donors in the next two to three years?

☑ Yes ☐ No ☐ Not sure

- End of Section 1 -

Please feel free to provide additional information about your trade strategy

Dialogue will be useful to secure funding for the finalisation and implementation of policies such as the Poverty Reduction Strategy, the National Export Strategy and a Trade Policy.
2 HOW IS YOUR TRADE STRATEGY FINANCED?

Q2.1 Does the attached CRS\(^1\) profile accurately quantify the Aid for Trade you received in 2006 and 2007?

- [ ] Yes
- [ ] No
- [x] Not sure/ NA

If NO, please provide details of the Aid for Trade you received in 2006 and 2007.

[Please describe with figures, and include any activities that may fall under 'other trade-related needs']

- End of Section 2 -

Please feel free to provide any additional information on aid-for-trade flows

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\(^1\) The CRS profile summarises the commitments and disbursements reported by donors to the OECD Creditor Reporting System on the aid categories most closely associated with Aid for Trade as defined by the WTO Task Force, specifically support for trade policy and regulations, trade development, trade-related infrastructure, building productive capacity and trade-related adjustment (available from 2008 only).
### 3. **HOW DO YOU IMPLEMENT YOUR TRADE STRATEGY?**

#### Ownership

**Q3.1** Who is responsible for overseeing and coordinating the implementation of your trade strategies including activities funded by ODA?

- [ ] A national committee is responsible for coordination and implementation.
- [x] The Trade Department has a coordinating role but implementation is overseen by each relevant department separately.
- [ ] The national aid agency has the main coordinating role but implementation is overseen by each relevant department separately.
- [ ] There is no central coordination department. Each relevant department is separately responsible for implementation.
- [ ] Other, please describe:
  - Legislation is needed to establish a National Export Council. The services of a legal Draftsman in unavailable to prepare the legal document.

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If you have (or are in the process of establishing) a national committee, please describe its main functions, its membership (e.g. ministries, private sector), frequency of its meetings and to whom the committee reports. *Please describe and exemplify below.*

A National Export Council which is a partnership of public sector, private sector and NGO’s is being established to monitor the implementation and manage the National Export Strategy and reports to Cabinet. A National task Force on Trade Facilitation which will comprise of public sector and private sector is being established and will report to Cabinet.

**Q3.2** Do you engage in dialogue with the private sector and other key domestic stakeholders about the formulation and implementation of your trade strategy?

- [ ] Nearly always
- [x] Regularly
- [ ] Rarely
- [ ] Not sure/ NA

If you do, please describe your main stakeholders and the focus and frequency of your dialogue. *Please describe and exemplify below.*

- Chamber of Commerce - focus on trade agreements, policies and strategies, engage in dialogue once per month or whenever necessary
- Port Authority - focus on trade facilitation, engage in dialogue twice per year or whenever necessary
- Customs and Excise - focus on trade facilitation, engage in dialogue twice per month or whenever necessary
- Exporters - focus on trade agreements, trade facilitation, policies and strategies, engage in dialogue formally twice per year
NGO's - focus on trade agreements, policies and strategies, engage in dialogue formally twice per year.
Ministries - focus on trade agreements, policies and strategies, engage in dialogue twice per month or whenever necessary.
Bureau of Standards - Trade Agreements and standards, engage in dialogue twice per month or whenever necessary.
Other trade support services organisations.

For Least-Developed Countries participating in the Enhanced Integrated Framework (EIF):

<table>
<thead>
<tr>
<th>Q3.3</th>
<th>Is your EIF focal point and committee responsible for overseeing and coordinating all your trade agenda?</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
<tr>
<td>☐ Not sure/ NA</td>
<td></td>
</tr>
</tbody>
</table>

If no, please describe the different arrangements:

Working with external partners: harmonisation and alignment

<table>
<thead>
<tr>
<th>Q3.4</th>
<th>In your Aid for Trade programs, how often do donors co-ordinate and align through:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Regularly</td>
</tr>
<tr>
<td>Joint needs assessments</td>
<td>☐</td>
</tr>
<tr>
<td>Co-financing</td>
<td>☐</td>
</tr>
<tr>
<td>Sector-wide approaches</td>
<td>☐</td>
</tr>
<tr>
<td>Joint Implementation</td>
<td>☐</td>
</tr>
<tr>
<td>Joint Monitoring and Evaluation</td>
<td>☐</td>
</tr>
<tr>
<td>Other, please describe:</td>
<td>☐</td>
</tr>
</tbody>
</table>

Monitoring and evaluation

<table>
<thead>
<tr>
<th>Q3.5</th>
<th>Do you monitor or evaluate your donor supported trade-related programmes?</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐ Nearly always</td>
<td>☒ Regularly</td>
</tr>
</tbody>
</table>

If you monitor and evaluate your donor supported trade-related programmes, do you use:

<table>
<thead>
<tr>
<th>Donors' monitoring and evaluation results</th>
<th>Regularly</th>
<th>Sometimes</th>
<th>Rarely or Never</th>
<th>Not Sure</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td>☒</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Joint monitoring and evaluation arrangements  ☐  ☐  ☒  ☐  
Own monitoring and evaluation arrangements  ☐  ☐  ☒  ☐  
Own monitoring but joint/donor evaluation  ☐  ☒  ☐  ☐  

If you use nearly always or frequently your own monitoring and/or evaluation arrangements, can you please provide examples of your methodology and results? [Please describe and exemplify below.]

Our own monitoring and/or evaluation arrangements are rarely used. When monitoring and evaluations are done donor evaluation is nearly always or frequently used.

Mutual Accountability

Q3.6  Have you established mechanisms/procedures to discuss with the relevant donors the outcome and impact of your trade-related programmes?

☐  Yes  ☒  No  ☐  Not sure/ NA

If yes, please can you describe and exemplify them?
The outcome and impact of trade related programmes is mandatory by agencies. Theses can be verified by individual commendations from the private sector to Ministries and also clients response to surveys, questionnaires or evaluation forms

Priorities for improvement

Q3.7  What are your government’s priorities to improve the implementation and effectiveness of the aid for trade it receives? Please rank the top three in order of importance.

Greater say in the design of aid for trade interventions:  ☒  
Stronger donor focus on capacity development:  ☒  
Better predictability of aid for trade funding:  ☐  
More extensive use of Budget Support (or Trade Sectoral Wide Approaches)  ☒  
More regular joint-donor implementation actions  ☐  
More harmonised reporting requirements  ☐  
More frequent joint donor-partner implementation efforts  ☐  
More systematic use of joint donor-partner monitoring and evaluation  ☐  
Other, please describe:  ☐  

- 8 -
Please, describe in detail the improvements needed in your top priority area

Sharing Knowledge

Q3.8 Please identify and rank three areas of interventions (see Question 1.2 for a list of examples) where aid for trade has been most effective at raising trade capacity in your country.

(Please explain your choice)

Area 1 Export Diversification - The Development of the National Export Strategy

Area 2 Trade Facilitation - Trade Facilitation Needs Assessments and the Customs reforms and Modernisation Project

Area 3 Trade Policy Analysis, Negotiation and Implementation - Training in Trade negotiations and Trade Policy..

Q3.9 Are there any particular examples of your aid-for-trade processes, programmes or projects that have obtained good results that you think could contribute to the development of good practices? [If so, please describe them below and attach any relevant documents.]

The development of the National Export Strategy which brought together the public sector, private sector and NGO’s to develop a sound strategy for Grenada with an action plan, timelines, and proposed budget, identifying priority areas which aimed at increasing and diversifying exports.

- End of Section 3 -

Please feel free to provide additional information on the implementation of your donor supported trade-related programmes and projects, i.e. aid for trade.
### ADDRESSING TRADE CAPACITY CONSTRAINTS AT THE REGIONAL LEVEL

**Q4.1** Do your trade strategies specifically address regional trade capacity challenges?

- Yes
- No
- Not sure/ NA

If YES, please describe them:

Through CARICOM regional trade capacity challenges are addressed in areas such as customs harmonisation, port and airport handling (Shipping) and transportation capacity with the region, standards through the CROSQ.

**Q4.2** Do you participate in regional dialogues, programmes or activities aimed at promoting regional integration?

- Yes
- No
- Not sure/ NA

If YES, can you tell us in how many of these you participate in and describe the most important ones to you? *Please describe below.*

Caribbean Regional Negotiating Machinery (CRNM) - Negotiates on Behalf of Grenada at the Regional Level in different fora, where a regional approach is needed.

CARICOM Single Market and Economy (CSME)- It is a single economic system that is designed to facilitate the pooling of the region’s financial, human and natural resources in order to build the economic capacity required to effectively respond to globalisation.

OECS Economic Union - The economic union serves to lessen the development challenges the micro- states of the OECS face as a result of globalisation and trade liberalization which is done through the creation of a single economic space which facilitates the free movement of people, goods, services and capital.

**Q4.3** Do you know if these regional dialogues, programs, and/or institutions receive aid for trade?

- Yes, they do
- No, they don’t
- I don’t know/ NA

If YES, are you an active participant in the regional dialogues, programs and/or institutions?

- Yes
- No
- Not sure/ NA

**Q4.4** Do you participate in or benefit from aid-for-trade programmes implemented at the regional level?

- Yes
- No
- Not sure/ NA

If YES, please describe the main benefits. *Please describe and quantify whenever possible.*
The benefits of Aid for Trade programmes at the regional level includes but are not limited to the harmonization of policies at the CARICOM level which results in increase competiveness, improve trade facilitation, improved standards and adherence to international standards, technical assistance which aims to develop human resource capacity for trade negotiations and implementation of trade agreements.

- End of Section 4 -

Please feel free to provide any additional information concerning the regional dimension of your trade strategies:

-- Thank you --