



## **Good Governance for Development in Arab Countries Initiative**

الإدارة الرشيدة لخدمة التنمية في الدول العربية

**High Level Seminar on E-procurement  
(Naples, 30-31 January)**

**Wrap up and final considerations**

Naples, 30-31 2006



## Wrap up session

### Main points

- Planned Objectives
- Structure of the seminar
- Activities
- Resulting considerations



## Wrap up session

### Structure of the seminar

- **Session 1:** The regulatory framework
- **Session 2:** Organizational structures and responsibilities
- **Session 3:** Process reengineering, simplification, and transparency
- **Session 4:** Technical and technological challenges in implementing effective e-Procurement system
- **Session 5:** Building up effective skills and human capacities
- **Session 6:** Cooperation initiatives on e-Procurement: challenges and perspectives



## Wrap up session

### Objectives

- Building operational relations between Governments and International Organizations active in the field of ICT, e-Government, and e-Procurement
- Contributing to the administrative simplification in Arab Countries public sector reform through sharing best practices and implementation models
- Connecting people and networking



## Wrap up session

### Activities (1)

1) Sharing successful experiences in implementation of e-Procurement procedures, tools, and models such as:

- eG4M model
- e-Procurement project of the Ministry of State for Administrative Development of Egypt
- e-Procurement experience of the Government of Lebanon
- Italian case of Consip and the rationalization Program of public spending
- e-Procurement, UAE
- the Development Gateway Foundation e-Procurement projects



## Wrap up session

### Activities (2)

2) Orienting the common effort to move forward towards the correct use of e-Procurement, focusing on:

- The new approach on the law and regulatory framework
- The systematization of the ICT as one aspect of BPR
- The integration of the IS as a success factor of e-Government

3) Using theoretical concept

- The transparency, the efficiency, the saving effects, and the competitiveness of the market
- The total quality management
- The value chain of Porter
- The data quality



## Wrap up session

### Resulting considerations (1)

- e-Procurement has to be considered as an instrument to foster transparency and efficiency and not an output per se of the public reform. Citizens and entrepreneurs should feel that “something has really changed for the better”.
- The implementation of ICT application change in depth the way of being of public administration and can significantly, in the case of e-procurement, influence the market. Focus on the “governance challenge”, be aware of the real total costs and needs, and constantly lead the change management dynamic.
- Political commitment at high level is fundamental in the process of conceiving and implementing any e-government project. Help leaders to keep their determination.



## Wrap up session

### Resulting considerations (2)

- Do not be discouraged by other countries failures but take them into account.
- Use the expert/reformers network we are building for sharing your problems/expertise.
- Do not rely on “codified recipe”. Build your own system by moving from your needs and realities, but don’t forget that in most cases other had to face the same problems and challenges.
- E-procurement is a big opportunity for improving transparency and to fight corruption: focus on the public-private interface.