

OECD - Chinese Taipei FTC International Co-Operation Program on Competition Policy

Regional Seminar

on

Competition Issues in Retailing

**Arnoma Hotel, Bangkok, Thailand,
10-11 July 2008**

Seminar Overview

This seminar will explore competition issues related to buyer power, selling below cost and supermarkets within the retailing context. Within these broad topics, experts and participants will examine in detail issues relating to market definition, the analysis of economic evidence, and determining when selling below cost is a sign of vigorous competition and when it is not. Experts from a variety of established competition authorities will give presentations and will also motivate the ideas within the broad topics through the use of mini hypothetical case studies.

Attending Experts and Participants

Australia, Cambodia, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Mongolia, OECD, Pakistan, Philippines, Singapore, Chinese Taipei, Thailand, the United Kingdom, and Vietnam

Seminar Agenda

Thursday, July 10th

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| 9:15-9:35 | Welcome and opening remarks: <i>Mr. Yanyong PHUANGRACH, Director General of Department of Internal Trade, Ministry of Commerce, Commissioner Yihong HSIEH, CTFTC and Dr. Kenneth DANGER, OECD</i> |
| 9:35-9:45 | Photo Session |
| 9:45-11:00 | <u>Buyer Power in Retailing</u> : <i>Commissioner Yihong HSIEH</i> |
| 11:00-11:15 | <i>Break</i> |
| 11:15-12:30 | Breakout Session: Hypothetical Case Study on Buyer Power Issues: <i>Mr. Nick HEYS, ACCC</i> |
| 12:30-13:00 | Discussion of Breakout groups' Conclusions: <i>Commissioner Yihong HSIEH and Dr. Kenneth DANGER, OECD</i> |

- 13:00-14:30 *Lunch*
- 14:30-16:00 Competition Issues and Supermarkets: *TBD, Mr. Andrew TAYLOR, United Kingdom Competition Commission*
- 16:00-16:15 *Break*
- 16:15-17:30 Regulating Large Scale Retailers: *Mr. Takuro IKEDA, JFTC*

Friday, July 11th

- 9:30-10:45 Roundtable Discussion of Country Experiences with Buyer Power in Retailing
- 10:45-11:00 *Break*
- 11:00-12:30 Competition and Below Cost Retailing: *Dr. Kenneth DANGER, OECD*
- 12:30-14:00 *Lunch*
- 14:00-15:15 Breakout Session: Hypothetical Case Study on Selling-side Issues in Retailing:
Director Sung Ha KIM , KFTC
- 15:15-15:30 *Break*
- 15:30-16:00 Discussion of Breakout groups' Conclusions: *Commissioner Yihong HSIEH and Dr. Kenneth DANGER, OECD*
- 16:00-17:00 Roundtable Discussion of Country Experiences on Below Cost Retailing or Other Selling Issues
- 17:00-17:30 Closing Remarks