

FEDERICO BONAGLIA**PERSONAL INFORMATION**

Born: August 25th, 1972, in Leno, Brescia (Italy)
 Marital status: Married, one daughter; Nationality: Italian.
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EDUCATION

1999 – 2001	EHESS	Paris (France)
	Completed the first two years of the four year Doctoral Program in Economics. Research project: “The Marginalization of Africa in World Trade” (supervisor: Prof. Daniel Cohen). The Doctoral programmes was not completed.	
1998 – 1999	Università Commerciale “L. Bocconi”	Milan (Italy)
	Master in Economics (main subjects Advanced Micro and Macroeconomics, Finance, Applied Econometrics, and Political Economics).	
1991 – 1997	Università Commerciale “L. Bocconi”	Milan (Italy)
	Graduated Summa Cum Laude in Economics and Social Sciences (five-year course, Master level) discussing a thesis on the impact of infrastructure on total factor productivity growth in the Italian Regions (supervisor: Prof. Riccardo Faini).	
Sept. — Dec. 1995	“Erasmus Universiteit”	Rotterdam (The Netherlands)
	Exchange program. Main topics: International Trade, the Economics of European Integration, and Transitional Economics.	

HONOURS AWARDS

1998 – 1999	Awarded as one of the top graduates from Bocconi University
	Awarded Scholarship of Fondazione Invernizzi, Milan.

LANGUAGE PROFICIENCY

Italian	Mother Tongue
English and French	Excellent (working languages)
Spanish	Good understanding

INFORMATION TECHNOLOGY SKILLS

Word processing	MS Word, WordPerfect and Scientific WorkPlace.
Spreadsheets	MS Excel and Access.
Statistical packages	TSP, E-Views, Stata, and SPSS.
Various	PowerPoint, various database.

WORK EXPERIENCE

1999 to present	OECD Development Centre <i>Economist</i>	Paris (France)
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Main duties and responsibilities

2007 – 2008	<p><i>Coordinator– Black Sea and Central Asia Economic Outlook.</i></p> <ul style="list-style-type: none">- Responsible for the publication a new annual outlook on the countries of the Black Sea Region and Central Asia. Main focus is on the implications of economic integration of these countries on their labour markets and employment outcomes. <p><i>Project manager – Business for Development 2007-08</i></p> <ul style="list-style-type: none">- Under the supervision of the head of division, lead the research activities on the <i>Business for Development</i> publication.- Co-author of a study on donor-supported programmes to sustain private sector development in African countries (Ghana, Mali, Senegal, Tanzania and Zambia), with special reference to agriculture. To be published as Development Centre study in 2008. <p><i>Other responsibilities and achievements</i></p> <ul style="list-style-type: none">- Contributing to an OECD-EBRD study on the impact of the economic ascendancy of China on Central Asia- Collaboration to the <i>African Economic Outlook</i> project.
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Main duties and responsibilities

2005 – 2006

Project manager – Research project on private sector development and export diversification.

- The research combines a statistical analysis of the determinants of export diversification in a cross section of countries with a case study approach, to understand under what conditions suppliers in developing countries are able to link up to global value chains and upgrade their products and technologies.

Other responsibilities and achievements:

- Collaboration to the *African Economic Outlook* project: co-author of the Mozambique country note.
 - Participation to the OECD Global Conference on financing SMEs (Brasilia, march 2006). Contributed a review paper on financing SMEs in developing countries with special focus on Africa.
 - Organisation of a Regional Forum on Private Sector Development in the Black Sea Region, jointly with the Hellenic Ministry of Foreign Affairs and the Black Sea Economic Co-operation (BSEC), Thessaloniki, Greece, February 2005 (<http://www.oecd.org/bsec>).
 - Collaboration to the competitiveness chapter of the Territorial Development Review of the Mesoamerica Region, produced by the OECD Governance Division. Focus on policies to promote FDI and private sector development.
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2003 – 2004

Project manager – Research project on trade capacity building and private sector development in Asian developing economies (Bangladesh, Cambodia, Lao PDR, Thailand and Vietnam).

- Within this project, I was responsible for preparing the terms of reference of the country case studies, writing a paper on global value chains and industrial upgrading, directly conducting a case study (Lao PDR) and supervising two others (Bangladesh and Thailand). This research led the OECD policy study on private sector development in the Mekong sub-region. I also contributed to the organisation of the OECD Regional Workshop on Private Sector Development and Trade Capacity Building, held in Phnom Penh in December 2003, jointly with the Cambodian Ministry of Commerce (www.oecd.org/dev/cambodia).

Other achievements:

- Co-authored a paper on trade and structural adjustment in developing countries, which contributed to the OECD horizontal project on Trade and Structural Adjustment. The paper reviews the experience with structural adjustment and export diversification in five countries: Chile, Kenya, Lesotho, Mauritius, Thailand.
 - Organised an experts' meeting on trade and investment inter-linkages in Caucasus and Central Asia, in February 2003, Istanbul, Turkey (<http://www.oecd.org/dev/ist>).
 - Collaborated to the African Economic Outlook project: co-authored the Zambian country note and provided input to the special topic on financing SMEs in Africa.
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2000 — 2002

Junior economist – Research project on export diversification and trade capacity building in African commodity dependent economies (Ethiopia, Madagascar, Mauritius, Kenya, Tanzania and Uganda).

- This research aimed at understanding the bottlenecks hampering the supply-side response to trade liberalisation programmes in Africa and identifying potential remedies. It reviewed the experience of seven economies with trade liberalisation and the associated changes in their export structure. It also analysed the role of business development services and trade and investment promotion organisations in favouring structural adjustment and raising export competitiveness. To this end I designed and supervised firms surveys in Ethiopia, Kenya and Mauritius. As part of the outreach activities of this project, I co-organised a joint OECD–UNECA Regional Workshop on Trade Capacity Building in Africa, in Mombasa, Kenya, August 2002.

Other achievements:

- Co-authored a paper on the impact of globalisation on domestic governance. The paper employs a large panel dataset to econometrically analyse the impact of trade liberalisation on public governance, measured as perceived corruption.
- Wrote a review paper on the impact of FDI on development, published by the Japanese Bank for International Cooperation.
- Collaborated to the African Economic Outlook project (contribution to the Senegal and Gabon country notes).

September 1999 – 2000

Junior economist (Consultant) – Research project on structural reforms in Africa.

- Reviewed and analysed the experience of a 23 African countries with structural reforms and built an index of reform covering five policy areas countries over the 1985–1997 period. The results were presented at the first joint AfDB-OECD forum on African Perspectives and published in an OECD study.

Other achievements:

- Econometric analysis of the determinants of foreign aid to Africa, which later contributed to a book chapter on the determinants of the EU development cooperation policy.

PREVIOUS WORK EXPERIENCES

December 1998 – July 1999

Bocconi University

Milan (Italy)

Research and teaching assistant (part time)

Research project at the at Innocenzo Gasparini Institute for Economic Research (IGIER) on public capital and productivity growth (*Working Paper* No. 176 <http://www.uni-bocconi.it/download/176.pdf>) and teaching assistant for the undergraduate course in applied econometrics.

January – March 1997

UNESCO

Paris (France)

Interns to the Education Department

Research on technical co-operation projects in the field of education for *Fifty Years of Education*, 1997

PRESENTATIONS, FIELD WORK AND CONFERENCES

Numerous presentations in international conferences and seminars, including at the European Commission, United Nations Economic Commission for Africa, Organisation de la Francophonie, Carnegie Endowment for International Peace, ITC Regional Executive Forum (South Africa), Investment Compact for South-eastern Europe.

Numerous fact-finding missions to Africa (Ethiopia, Gabon, Mauritius, Senegal, South Africa, Tanzania, Zambia), Asia (Cambodia, Lao PDR) and Central and South America (El Salvador, Honduras, Mexico, Brazil).

Regularly invited to give lectures on Foreign Direct Investment and Development at the “Institut bancaire et financier international” of the Central Bank of France (Paris), on policy coherence and Development co-operation at the training programmes at the Centre for Applied Studies in International Negotiations (CASIN, Geneva) and to various university master courses.

Lecturer at the University of Bergamo (Italy) for the Master Course in Development Co-operation (spring 2005).

Contributed to organising major OECD workshops, including regional workshops on aid for trade and private sector development in Mombasa (2002), Phnom Penh (2003), Thessaloniki (2004) and Doha (2006).

TRAINING

2001-2007	OECD training courses in information technology, effective report writing, effective presentations and management.
September 2004	Summer School on “The Microeconomic Effects of Trade and Trade Policy: The Perspective of Developing Countries”, organised by University of Milan, Italy.
June 2000	International Summer School in Economics “Regional Development and Patterns of Trade in Europe”, Università di Roma Tor Vergata, Rome, Italy.

PUBLICATIONS AND WORKING PAPERS

■ Peer reviewed journals

- “Accelerated Internationalization by Emerging Multinationals: The Case of White Goods,” forthcoming in the *Journal of World Business*, with Andrea Goldstein and John Mathews, 2007.
- “Egypt and the Investment Development Path. Insights from two case studies”, *International Journal of Emerging Markets*, with Andrea Goldstein, Vol. 1, No. 2, 2006.
- “Public capital and economic performance: Evidence from Italy”, with M. Marcellino and E. La Ferrara, *Giornale degli Economisti*, Vol. 60, No. 2, 2001, <http://www.igier.uni-bocconi.it/en/papers/index.htm#5>

■ Books

- *Meeting the Challenge of Private Sector Development. Evidence from the Mekong Sub-Region*, OECD Development Centre Policy Study, November 2006, Paris (available in French too).
- *Farsi Un’Idea: La Cooperazione Internazionale allo Sviluppo* (in Italian, *Development Co-operation*), with Vincenzo De Luca, Il Mulino, Bologna.
- *Farsi Un’Idea: Globalizzazione e sviluppo* (in Italian, *Globalisation and Development: Understanding the links*), with Andrea Goldstein Il Mulino, April 2003, Bologna. Also in Portuguese, *Globalização e Desenvolvimento*, Editorial Presença, Lisbon, 2006.
- *Trading Competitively: Trade Capacity Building in Sub-Saharan Africa*, with K. Fukasaku, OECD Development Centre Study, November 2002, Paris (available in French too).

■ Chapters in Books

- “Export Diversification and Global Value Chains: Lessons from Selected Case Studies,” with Andrea Goldstein, Chapter 2 in *Business for Development 2007. Fostering the Private Sector*, OECD Development Centre Perspectives, Paris (available in French too).
- “Agriculture in Africa: Open for Business?” with Masato Hayasikawa, Chapter 3 in *Business for Development 2007. Fostering the Private Sector*, OECD Development Centre Perspectives, Paris (available in French too).
- “Values in EU Development Co-operation Policy”, with A. Goldstein and F. Petitto, in S. Lucarelli and I. Manners (eds.), *Values In European Foreign Policy*, 2006, Routledge, London.
- “Trade capacity building and export diversification in Africa”, with K. Fukasaku, in *Africa - Escaping the Primary Commodities Dilemma*, Volume 11 of the *African Development Perspectives Yearbook*, 2006, Institute for World Economics and International Management, University of Bremen.
- “The Reform Process in Africa: Towards a Quantification”, with A. Goldstein and C. Richaud, Published in *Reforms and growth in Africa*, OECD Development Centre, May 2000, Paris (available in French too).

■ Working Papers

- “Strengthening Productive Capacities in Emerging Economies through Internationalisation: Evidence from the Appliance Industry,” with Andrea Goldstein, OECD Development Centre Working Paper No. 262, July 2007, Paris (www.oecd.org/dev/wp) .
- “Trade and Structural Adjustment in Selected Developing Countries”, with J. Anderson, K. Fukasaku and C. Lesser, OECD Development Centre Working Paper No. 245, July 2005, Paris (www.oecd.org/dev/wp).

- “Export Diversification in Low-Income Countries: An International Challenge after Doha”, with K. Fukasaku, OECD Development Centre Working Paper No. 209, June 2003, Paris (www.oecd.org/dev/wp).
- “The FDI-growth Nexus”, in *FDI and Development: Where do we stand?*, by K. Fukasaku (ed.), *Research Paper No. 15*, Japan Bank for International Cooperation, June 2002, Tokyo.
- “How Globalisation Improves Governance”, with J. Braga de Macedo and M. Bussolo, CEPR Discussion Paper No. 2992, October 2001 (<http://www.cepr.org/pubs/dps/DP2992.asp>), London, and OECD Development Centre Working Paper No. 181, December 2001, Paris (www.oecd.org/dev/wp).
- “Lo Stock di capitale nelle regioni italiane” (Private and Public Capital Stock in Italian Regions), with L. Picci, Working Papers series No. 374, University of Bologna, April 2000, Bologna (www2.dse.unibo.it/wp/374.pdf).
- **Other articles**
- “Africans Need not Miss Out on the Benefits of Globalisation,” with N. Pinaud and L. Wegner, *Policy Insight* No. 46, May 2007, OECD Development Centre, May 2007, Paris (www.oecd.org/dev/insights).
- “Arçelik, Haier e Mabe: Tre Multinazionali Emergenti dell’Elettrodomestico Bianco,” with A. Goldstein, *Imprese & Territorio*, No. 2, March 2007.
- “More than T-shirts: The Integration of Developing Country Producers in Global Value Chains,” with A. Goldstein, *Policy Insight* No. 49, May 2007, OECD Development Centre, Paris (www.oecd.org/dev/insights).
- “Mondialisation: L’Afrique ne doit pas manquer la coche,” with N. Pinaud and L. Wegner, *Actualités du Commerce Extérieur - Accomex*, No. 74, Chambre de Commerce et d’Industrie de Paris, April 2007 (www.lexportateur.ccip.fr).
- “Internacionalización acelerada de multinacionales emergentes: el sector de línea blanca”, with A. Goldstein and J. Mathews, *Comercio Exterior*, Vol. 57, No. 3, March 2007 (<http://revistas.bancomext.gob.mx/rce/sp/index.jsp?idRevista=101>)
- “A internacionalização acelerada das multinacionais emergentes. O caso do setor dos eletrodomésticos da linha branca,” with A. Goldstein and J. Mathews, *Revista Brasileira de Comércio Exterior*, Vol. 20, No. 89, October 2006 (<http://www.funccex.com.br/material/rbce/89-GOLSTAIN.pdf>)
- “2005: l’Anno della Svolta,” with L. Wegner, *Aspenia*, No.29, June 2005 (<http://www.aspeninstitute.it>)
- “L’Italia e la Cooperazione Internazionale allo Sviluppo,” with Andrea Goldstein, *il Mulino*, No. 442, November-December 2005, Bologna (<http://www.mulino.it/ilmulino/index.html>)
- **Book reviews**
- *Free trade today*, by Jagdish Bhagwati, *International Affairs*, Vol. 78, Issue 3, July 2002.
- *Globalization and its discontents*, by Joseph Stiglitz, *International Affairs*, Vol. 79, Issue 1, January 2003
- *World cities beyond the West: globalization, development and inequality*, by Josef Gugler (ed.), *International Affairs*, Vol. 81, Issue 2, March 2005
- *Local enterprises in the global economy: issues of governance and upgrading*, by Hubert Schmitz (ed.), *International Affairs*, Vol. 81, Issue 5, October 2005.
- *Labour in a global world: case studies from the white goods industry in Africa, South America, East Asia and Europe*, by Theo Nichols and Surhan Cam, *International Affairs*, Vol. 82, Issue 1, January 2006.

- *Freakonomics: a rogue economist explores the hidden side of everything*, by Steven D. Levitt and Stephen J. Dubner, *International Affairs*, Vol. 82, Issue 3, May 2006
 - *How we compete: what companies around the world are doing to make it in today's global economy*, by Suzanne Berger, *International Affairs*, Vol. 82, Issue 6, November 2006.
 - *Emergent economies, divergent paths : economic organization and international trade in South Korea and Taiwan*, by R. Feenstra and G.Hamilton, *International Affairs*, Vol. 83, Issue 4, July 2007.
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WORK IN PROGRESS

- *African Economic Outlook*, on-going collaboration to the annual Development Centre's flagship publication on Africa.
- *Black Sea and Central Asian Economic Outlook*, co-ordinating activities and writing parts of the new Development Centre's regional Outlook.
- Assessing donor-supported programmes to promote the development of the agri-business sector in Africa.
- Emerging Multinationals and FDI-supplier oriented upgrading.
- Promoting SME participation and upgrading in Global Value Chains.
- Privatisation in the Mediterranean (MEDA) region, with Andrea Goldstein, Celine Kauffmann Lucia Wegner.
- Italy and Africa: Mapping Economic and Political Relations, research project financed by the Italian Ministry of Foreign Affairs in preparation of the EU-AU meeting in Lisbon. Together with Andrea Goldstein and Lucia Wegner.

FIELDS OF INTEREST

- Development economics (in particular policies for private sector development and internationalisation and the role of domestic institutions in explaining development outcomes)
- Development Co-operation
- Globalisation and Governance
- Foreign direct investment and the role of MNEs in development
- International trade and trade capacity building
- African development
- Regional development (infrastructure and regional development)

REFERENCES (UPON REQUEST)

Prof. Eliana La Ferrara, Università Bocconi, Milano.

Dr. Maurizio Bussolo, Senior Economist, the World Bank

Prof. Daniel Cohen, Ecole National Supérieur / Paris School of Economics, Paris, France.

Mr. Andrea Goldstein, Senior Economist, OECD.

Mr. Vincenzo de Luca, Diplomatic Counsellor to the Minister, Ministry of Economic Development, Italy