



# E-Government Procurement In World Bank Projects

- An operational perspective-



# History

- MDBs have reformed and harmonized their procurement processes: **"E-Bidding Requirements for MDB Loans, Grants and Credits"**
- Since 2002 they share practices and assessments towards borrowers' procurement capacity: **Country Procurement Assessment reports**
- They have introduced e-GP through a common website: **<http://www.mdb-egp.org>**



# MDBs' e-GP

The screenshot shows the homepage of the Multilateral Development Banks e-GP Website. At the top, there is a navigation bar with the MDB e-GP logo and Electronic Government Procurement Portal text on the left. On the right, logos for the Inter-American Development Bank, Nordic Development Fund, African Development Bank, Asian Development Bank, and The World Bank Group are displayed. Below the navigation bar is a menu with links for HOME, e-GP TOOL KIT, FORUM, e-GP Map, DEFINITIONS, LINKS, and CONTACT US. A language selector for ESPAÑOL is located in the top right corner.

The main content area features a heading: **Welcome to the Multilateral Development Banks e-GP Website**. Below this, there are several paragraphs of text:

- Electronic Government Procurement (e-GP) solutions have been proven to produce transparency and significant savings for those countries able to implement them successfully.**
- e-GP is a very effective tool in the fight against corruption, the promotion of integration and the stimulation of greater productivity not only at government level, but also in small and medium enterprises.**
- At the beginning of 2003, an e-GP working group was created under the Multilateral Development Banks (MDBs) Procurement Harmonization Process. Since then, the Asian Development Bank, the Inter-American Development Bank, and the World Bank have achieved a very high degree of harmonization in their approach to providing technical advice and support to their member countries in developing their e-GP strategies and solutions.**
- This website provides a single entry point to all the information developed and all the tools created under the e-GP Working Group.**
- We hope this resources serve you to plan your strategy and achieve the benefits that e-GP puts at hand.**

The text concludes with: **Regards,**  
**The e-GP Working Group.**

A dark grey box at the bottom center of the page contains the text: **26 th to 28 th October 2004**  
**Manila , Philippines**

On the left side, there is a **NEWS** section with two entries:

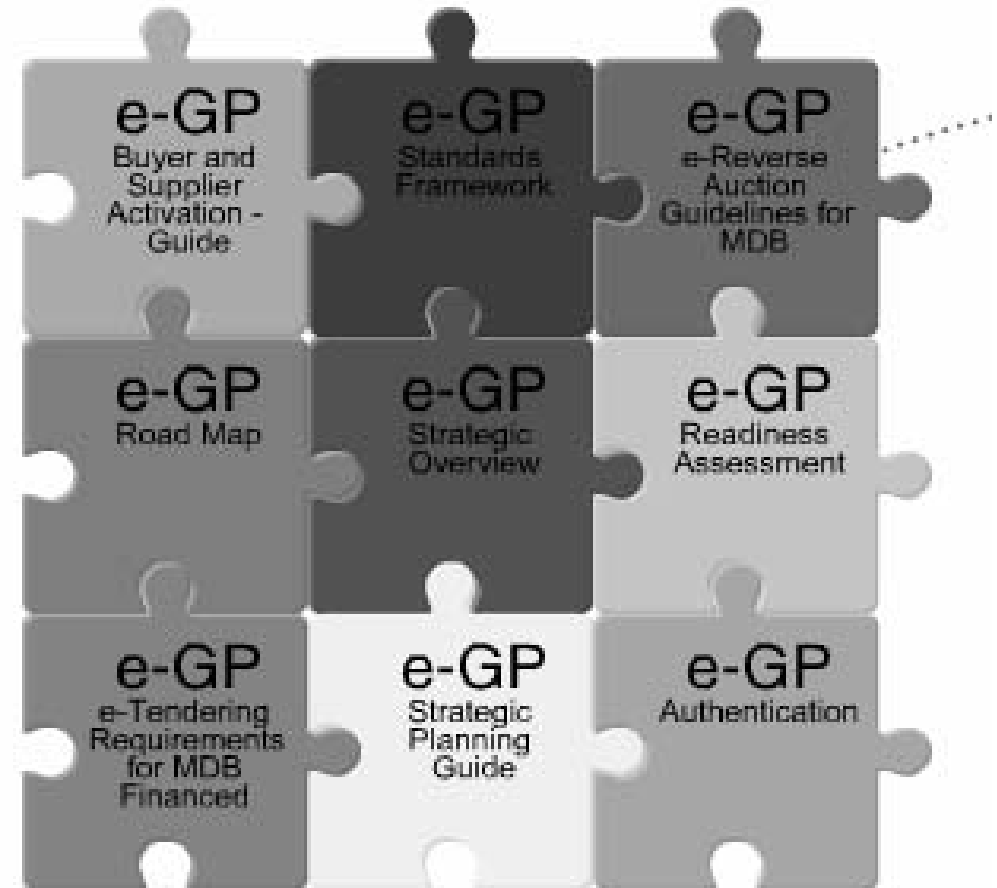
- 25-FEB-05** (with an upward arrow): **The African Development Bank and the Nordic Development Fund have been included in joint website for e-GP.**
- 25-FEB-05** (with a downward arrow): **The draft of the new**

A world map graphic is visible on the right side of the main content area.



# E-GP Toolkit

- Strategic guidelines
- Designed for governments to:
  - develop the institutional base
  - make a diagnosis,
  - elaborate a strategic plan,
  - select the right standards
  - elaborate an implementation roadmap
- Identifies best practices
- Provides e-GP tools to enhance Gov's effectiveness



# E-GP in WB Projects

- Project preparation assesses the "agency" procurement capacities
- The project's "loan agreement" mandates governments to abide by the Bank's procurement policies
- Extranet page provides useful information to government agency staff:
  - training opportunities,
  - "agency" assessment details
  - quick links to policies and manuals.

The screenshot shows the World Bank's procurement website. The header includes navigation links for About, Countries, Data & Research, Learning, News, Projects & Operations, Publications, and Topics. A search bar is present with the word 'Procurement' entered. The main content area is titled 'Procurement Policies and Procedures' and includes a summary of policies, a last update date of June 1, 2005, and several sections of links: Core Procurement Policies and Procedures (with links to Procurement Guidelines, Consultant Guidelines, and E-Bidding Requirements), Specific Guidance on Selection of Consultants (with links to Consultants Manual and Ceiling for Shortlists), Specific Guidance on Procurement of Goods or Works (with links to Procurement Manual and Guidance on Shopping), and Procurement Planning and Special Arrangements (with links to Procurement Plan Template, Assessment of Agency's Capacity, and Harmonization requirement).



[Www.worldbank.org](http://www.worldbank.org) ->

**projects -> procurement**

- Bidding/Consulting Opportunities Portal: business opportunities from WB-financed projects.
- Public Procurement - knowledge and information on public procurement systems, including Country Procurement Assessment Reports
- WB Policies and Procedures - most frequently requested procurement documents and pages.



# e-GP in WB activities (1)

1. IDF Grants fund preliminary work:
  - e-GP readiness survey
  - e-GP strategy devpnm./ implementation
  - Strengthening/promoting e-GP
  - Improving governance and reducing corruption
  - Local governance
  - Procurement reform

## **E-GP Readiness Survey: 9 components**

- 1) Government leadership and planning
- 2) Direct and supporting legislation
- 3) Regulation
- 4) Infrastructure and technology
- 5) Industry and business development
- 6) Procurement management
- 7) Environmental influences
- 8) Current e-procurement initiatives
- 9) Other relevant issues



# e-GP in WB activities (2)

## 2. e-GP as a Project component:

- e-Government or e-Country (ICT development ) project
  - Always accompanied or preceded by legal and regulatory framework
  - Preferred model is PPP
  - Statistical data gathering, M&E and data flow enhancement
- Box/Timeline of Countries where e- GP projects are/ have taken place
  - Different starting points of our work in the client countries
    - some operate already e-GP systems (e.g. Mexico, Brazil, Chile, Romania, India, Philippines),
    - others plan to do so (e.g. Armenia, Kazakhstan, Vietnam, China),
    - others haven't really thought about it so far (e.g. Cambodia).



# *Implementation Stages*

## **Information**

- *Procurement policies*
- *Procurement law*
- *Procurement regulations*
- *Procurement notices*
- *Awarded contracts*
- *Etc.*

## **Transaction**

- *Download of documents*
- *Online clarification*
- *Electronic bid submission*
- *Online bid opening*
- *Online request for quotation*
- *Electronic catalogues*
- *e-Reverse Auctions*

## **Integration**

- *Online qualification*
- *Contract Management*
- *Supply Chain Management*
- *Systems integration*

- *Vietnam*
- *Armenia*
- *Guatemala*

- *Mexico, Chile*
- *Romania, Croatia*
- *Philippines,*

- *Western Australia*
- *Korea*
- *India (AP)*

