



d ii) average export selling price per unit of production

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PLEASE TURN OVER

<b>Estimated development 1<sup>st</sup> Quarter 2004</b>		
--	--	--

10 Compared with the same quarter of a year ago, are current stocks of

Too high	Just sufficient	Too low
----------	-----------------	---------

a) raw materials relative to planned production

--	--	--

b) finished goods relative to expected total demand

--	--	--

11 Are delivery periods of orders received over the past 3 months

Longer	Unchanged	Shorter
--------	-----------	---------

12 Is your present level of output below capacity? (i.e. are you working below a satisfactory full rate of operation)

Yes	No
-----	----

13 How do you find current business conditions?

Satisfactory	Unsatisfactory
--------------	----------------

14 To what extent do the following hamper your current activities

Seriously	Slightly	Not at all
-----------	----------	------------

a) Shortages of

Skilled labour

Semi-skilled labour

Unskilled labour

Raw materials


b) The current level of short-term interest rates

--	--	--

c) Insufficient demand for your products

--	--	--

d) The current political climate

--	--	--

15 In comparison to current levels in your sector, what do you expect the following to be in 12 months' time?

Higher	Same	Lower
--------	------	-------

a) Volume of goods imported

--	--	--

b) Volume of goods exported

--	--	--

c) Real investment in machinery and equipment

--	--	--

d) General business conditions

--	--	--

16 Compared to current levels of total investment spending in your sector, what do you expect the following to be in 12 months' time?

a) Total fixed investment (excluding inventories)

--	--	--

b) Land, building and construction works

--	--	--

c) Inventories

--	--	--

17 What are the investment prospects over the next 12 months regarding

a) Replacements

--	--	--

b) Additions

--	--	--

18 What factors are likely to limit your ability to invest over the next 12 months?

Seriously	Slightly	Not at all
-----------	----------	------------

a) Insufficient demand for products

--	--	--

b) The political climate

--	--	--

c) Cost of credit

--	--	--

d) Tax structure

--	--	--

Thank you for supporting this survey.

Besoek ons webwerf ([www.ber.sun.ac.za/business.asp](http://www.ber.sun.ac.za/business.asp)) of bel ons vir 'n Afrikaanse weergawe van die vraelys.