

GIMPA Executive Conference Centre, Accra, Ghana

**9-11**  
December 2010



## Regional Capacity-Building Workshop

# Enhancing the Functioning of Cereals Markets in West Africa

*Initiated by UNCTAD*

As part of the All ACP Agricultural Commodities Programme  
(AAACP) financed by the European Union

In partnership with ECOWAS, ROPPA and CILSS, with the support  
of the Sahel West Africa Club of the OECD

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## Provisional Programme

*Enhancing the functioning of cereals market in West Africa*

**DAY 1: 09 DEC 2010 : MORNING SESSIONS****WAREHOUSE RECEIPTS/WARRANTAGE**

<b>Time</b>	<b>SUBJECT</b>	<b>SPEAKERS/PANELLISTS</b>
<b>8:30-9:30</b>	<b>Registration</b>	
<b>10:00</b>	<b>Opening ceremony</b>	<p>Dr Supachai Panitchpakdi, Secretary General of UNCTAD</p> <p>High level representative, ECOWAS Commission</p> <p>Resident Coordinator, European Union</p> <p>Mr. Djibo Bagna, President of ROPPA</p> <p>Minister of Agriculture, Ghana</p>
<b>10:50</b>	<b>Group photo and coffee break</b>	
	<p><b>PLENARY I: 1) Situating the workshop within regional policy initiatives ; 2) Warehouse receipt/warrantage: experience sharing; conditions for feasibility; conditions for replicability.</b></p> <p><b>Facilitator: UNCTAD</b> <b>Rapporteur: ROPPA</b></p>	
<b>11:00</b>	<b>The state of cereals markets in West Africa: regional policies and other ongoing initiatives</b>	<p>Mr. Alain Sy Traoré, Production Chains and Markets, ECOWAS Commission</p>
<b>11:20</b>	<b>Food reserves, regionalism and implications for food security : messages messages from the 2010 Forum of the Sahelian and West Africa Club</b>	<p>Mr. Moussa Cissé, Coordinator, Access to Markets, CILSS</p> <p>Adeline Borot de Batisti, Consultant, OECD Sahelian and West Africa Club</p>
<b>11:35</b>	<b>Results from the review of experiences in warehouse receipt systems and warrantage for the financing of agriculture in West Africa</b>	<p>Mr. Abdou Konlambigue, Consultant, UNCTAD</p>
<b>12:20</b>	<b>Discussions</b>	
<b>12:35</b>	<b>Mali : Use of warrantage and of collateral to facilitate access to finance by farmers organisations</b>	<p>Mr. Abdoulaye Sissouma, Executive Secretary, Faso JIGI</p>

<b>12:50</b>	<b>Lunch</b>	
<b>DAY 1: 09 DEC 2010: AFTERNOON SESSIONS</b>		
<b>WAREHOUSE RECEIPTS/WARRANTAGE (continued)</b>		
<b>PLENARY II: 1) Warehouse receipt/warrantage: experience sharing; conditions for feasibility; conditions for replicability. 2) The legal and regulatory framework. 3) Conclusions and recommendations.</b>		
<b>Facilitator: UNCTAD Rapporteur: ROPPA</b>		
<b>14:15</b>	<b>Togo: Experience of the village development project (PODV)</b>	Mr. Kwami N'Key Amona, Director, INADES - FORMATION
<b>14:30</b>	<b>Niger: FAO's inputs project and the role of microfinance institutions</b>	Mr. Ake Oloffson, FAO Mr. Harouna Mahamadou, formerly with Credit Rural du Niger (CRN)
<b>14:50</b>	<b>Discussions</b>	
<b>15:00</b>	<b>Ghana: Experience of Ghana Grains Council (GGC) and of the Agribusiness and Trade Promotion (ATP) Project of USAID</b>	Mr. Tom Gambah, GGC Mr. Olaf Kula, Regional Director of ACDI/VOCA Mr. Ismaël Ouedraogo, Chief of Party, Agribusiness and Trade Promotion program
		Video followed by commentary by:
<b>15:25</b>	<b>Outlook based on CTA/AFD study tour in South Africa and Tanzania</b>	Mr. Rasmané Ouedraogo, Centre technique de la Microfinance Participative (CTMPB), Burkina Faso Pierre Etoa Abena, Technical Advisor, Office National du Cacao et du Café (ONCC), Cameroon
<b>15:45</b>	<b>Discussions</b>	
<b>16:00</b>	<b>Coffee break</b>	
<b>16:15</b>	<b>Possibilities for expansion of warrantage in West Africa : conclusions from AFD/GRET</b>	Mr. Bruno Vindel, AFD Arlène Alpha, GRET

16:30	<b>Importance of the legal and regulatory frameworks in the development of warehouse receipts and warrantage in West Africa</b>	BCEAO*
16:45	<b>Discussions</b>	
17:00	<b>Summary of discussions and introduction to working groups</b>	Ms Yan Zhang, UNCTAD
<b>DAY 1: 09 DEC 2010 : AFTERNOON SESSIONS (continued)</b>		
<b>WAREHOUSE RECEIPT SYSTEMS/WARRANTAGE (continued)</b>		
<b>PARALLEL SESSIONS: WORKING GROUPS</b>		
17:10	<b>Group 1:</b>  <b>Warehouse receipt systems/warrantage and the development of an appropriate legal and regulatory framework: the role of governments, private institutions and regional organizations</b>	<b>Facilitator:</b> BCEAO* <b>Rapporteur :</b> Mr.Sani Mahmadou, Independent microfinance consultant
	<b>Group 2:</b> <b>Implementation of warehouse receipt systems/warrantage: role of practitioners (financial institutions, warehouse managers, farmers organizations etc.)</b>	<b>Facilitator:</b> Mr.Ake Oloffson, FAO <b>Rapporteur :</b> Mr.Ousseini Ouedraogo, ROPPA
	<b>Groupe 3:</b> <b>Identification of synergies between different actors: promotion of warehouse receipt systems, warrantage and implications for food security in West Africa.</b>	<b>Facilitator:</b> Mr. Moussa Cissé, CILSS <b>Rapporteur :</b> Mr. Alain Sy Traoré, ECOWAS
18:30	<b>End of the first day Cocktail</b>	

**DAY 2: 10 DEC 2010 : MORNING SESSIONS**

**WAREHOUSE RECEIPT SYSTEMS/WARRANTAGE (continued)  
COMMODITY EXCHANGES**

**PLENARY III: 1) Presentations of conclusions from group discussions on warehouse receipt systems/warrantage and synthesis.**

**2) Experience sharing on commodity exchanges: conditions for initial set-up and for development.**

**Facilitator: ROPPA**

**Rapporteur: CNUCED**

<b>09:00</b>	<b>Presentation of the conclusions of the three working groups</b>	Group rapporteurs
<b>09:45</b>	<b>Discussions</b>	
<b>10:00</b>	<b>Development of warrantage: a few concluding remarks</b>	Mr. Abdou Konlambigue, Consultant, UNCTAD/AAACP
<b>10:10</b>	<b>Coffee break</b>	
<b>10:30</b>	<b>Experience in the creation and in the management of national commodity exchanges in West Africa and links with warehouse receipts systems and warrantage: case studies of Nigeria and Ghana</b>	Mr. Giddeon Onumah, Consultant, UNCTAD/AAACP
<b>11:00</b>	<b>Nigeria : Lessons learnt from the creation of Abuja Commodities Stock Exchange (ACSE)</b>	Mrs. Zaheera Baba-Ari, Abuja Commodities Stock Exchange (ACSE), Abuja
<b>11:15</b>	<b>Sénégal: Lessons learnt from the experience of the commodity exchange for staple crops</b>	Mr. Diop Sarr Mbaye, Managing Director, Bourse Régionale des Produits Vivriers (BRPV), Dakar
<b>11:30</b>	<b>Ghana: Timeline for the creation of a commodity exchange in Ghana</b>	Securities & Exchange Commission (SEC), Accra
<b>11:45</b>	<b>Discussions</b>	
<b>12:00</b>	<b>Creation of a regional exchange for staple crops in the UEMOA zone</b>	UEMOA*
	<b>Situating efforts within ECOWAP and its Action Plan</b>	ECOWAS
<b>12:30</b>	<b>Discussions</b>	
<b>12:45</b>	<b>Lunch</b>	

**DAY 2: 10 DEC 2010 : AFTERNOON SESSIONS**

**COMMODITY EXCHANGES (continued)**

**PLENARY IV: 1) Experience sharing on commodity exchanges: conditions for take off.**

**Facilitator: ROPPA**  
**Rapporteur: UNCTAD**

<b>14:15</b>	<b>Lessons learnt from the creation of Bourse Africa: the role of different actors</b>	Adam Gross, Bourse Africa
<b>14:30</b>	<b>Zambia: Challenges and solutions in the development of the grain market in Zambia</b>	Mr. Brian Tembo, Executive Director Zamace Limited
<b>14:45</b>	<b>Uganda: Uganda Commodity Exchanges: Conditions for sustainability</b>	Mr. Alia Valery, Chief Warehouse Examiner, Uganda Commodity Exchange
<b>15:00</b>	<b>Discussions</b>	
<b>15:20</b>	<b>Summary of discussions and proposals for recommendations for the development of commodity exchanges in West Africa</b>	Mr Gideon Onumah, Consultant, UNCTAD/AAACP
<b>15:40</b>	<b>Coffee break</b>	
<b>DAY 2: 10 DEC 2010 : AFTERNOON SESSIONS (continued)</b> <b>COMMODITY EXCHANGES (continued)</b> <b>PARALLEL SESSIONS :</b> <b>WORKING GROUPS</b>		
<b>16:10</b>	<b>Group 1: Commodity exchanges: Role of a legal framework at the national and regional levels</b>	<b>Facilitator:</b> Mr Alain Sy Traoré, ECOWAS <b>Rapporteur:</b> Mr. Nouhou Bassirou, Afrique Verte Niger
	<b>Group 2: Role of warehouses and quality standards in the creation of commodity exchanges</b>	<b>Facilitator:</b> UEMOA* <b>Rapporteur:</b> Fédération Nationale des Groupements Naam (FNGN)
	<b>Group 3: Role of different actors in targeting smallholders</b>	<b>Facilitator:</b> Ms Milasoia Chere- Robson, UNCTAD <b>Rapporteur:</b> ROPPA
<b>18:00</b>	<b>End of Day 2</b>	

**DAY 3: 11 DEC 2010 : MORNING SESSIONS**

**COMMODITY EXCHANGES (continued)  
CONCLUSIONS AND RECOMMENDATIONS FROM THE WORKSHOP**

**PLENARY V 1) Presentation of conclusions from group discussions on commodity exchanges and synthesis. 2) Round table of development partners. 3) Final recommendations and closing ceremony.**

**Facilitator: ECOWAS  
Rapporteur: ROPPA**

<b>09:00</b>	<b>Presentation of conclusions from working groups</b>	Group rapporteurs
	<b>General synthesis on commodity exchanges</b>	Ms Leonela Santana-Boado, Coordinator Commodity Exchanges, UNCTAD
<b>10:00</b>	<b>Discussions</b>	
<b>10:30</b>	<b>Coffee break</b>	
<b>10:50</b>	<b>Reactions and round table of development partners on warehouse receipt systems/warrantage and commodity exchanges</b>	AFD, USAID EATP, FAO, ITC, UE*, UNCTAD
<b>11:30</b>	<b>Discussions</b>	
<b>11:45</b>	<b>Proposal for the final declaration of the workshop: synthesis of the role of different actors</b>	ROPPA
<b>12:00</b>	<b>Discussions and adoption of the final declaration</b>	
<b>12:30</b>	<b>Closing ceremony</b>	Ambassador Kwabenah Baah-Duodu, Senior Advisor to the Secretary General and Officer-In-Charge of the Special Unit on Commodities, UNCTAD  High level representative, ECOWAS Mr. Djibo Bagna, President, ROPPA  High level representative, Government of Ghana
<b>13:00</b>	<b>LUNCH AND END OF THE WORKSHOP</b>	