



## High Level Seminar on E-procurement (Naples, 30-31 January 2006)

### Resulting considerations (1)

- e-Procurement has to be considered as an instrument to foster transparency and efficiency and not an output per se of the public reform. Citizens and entrepreneurs should feel that “something has really changed for the better”.
- The implementation of ICT application change in depth the way of being of public administration and can significantly, in the case of e-procurement, influence the market. Focus on the “governance challenge”, be aware of the real total costs and needs, and constantly lead the change management dynamic.
- Political commitment at high level is fundamental in the process of conceiving and implementing any e-government project. Help leaders to keep their determination.



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### Resulting considerations (2)

- Do not be discouraged by other countries failures but take them into account.
- Use the expert/reformers network we are building for sharing your problems/expertise.
- Do not rely on “codified recipe”. Build your own system by moving from your needs and realities, but don’t forget that in most cases other had to face the same problems and challenges.
- E-procurement is a big opportunity for improving transparency and to fight corruption: focus on the public-private interface.