

## **Definition of variables in the questionnaire:**

### **TOTAL TURNOVER**

Sales value of all products, goods, materials and services, including price subsidies, consumption tax and excise duties, excluding value added tax. Purchase value of goods resold, as well as indirect services are included too.

### **PURCHASE OF GOODS AND SERVICES RESOLD**

Purchase value of goods (incl. materials) resold in the same condition as received, without value added tax. Purchase value of electricity, gas, steam and water resold (redistributed) is included too.

### **PRODUCTS AND SERVICES SUPPLIED WITHIN THE ENTERPRISE (INTERNAL TRANSFER)**

Value of goods produced and services performed by the kind-of-activity unit and transferred to other kind-of-activity units within the enterprise, for further processing, own consumption or investment. Data are accounted at production cost.

### **INDIRECT SERVICES**

Indirect service: service purchased by the respondent and partly or as a whole resold (re invoiced), in the same condition as received, on the base of a contract concluded with third party. Items being not yet re invoiced are to be considered as stocks purchased. Value added tax is excluded.

### **OWN-ACCOUNT CAPITALISED PRODUCTION**

Value of own-account capitalised production of tangible assets (incl. animals for breeding and draught animals) and intangible goods, retained by their producers for own use, recorded at production cost. The data include expenditures of own-account works for establishments, additions, alteration, improvements and renovations of tangible goods as well. Only goods produced can be taken into consideration, assets acquired through by foundation and reorganisation are excluded (contrary to the Law on Accounts).

### **STOCK OF FINISHED PRODUCTS AND WORK IN PROGRESS (FROM OWN PRODUCTION)**

Stock of finished products and work in progress (incl. semi-finished products, animals for slaughtering and plantation of forests for logging) at the beginning and at the end of reference quarter, recorded at production cost. Stock of goods (incl. materials) purchased for resale in the same condition as received are excluded. Value of animals for breeding and draught animals, reported as gross investment in new tangible assets is not to be accounted.

### **TOTAL GROSS OUTPUT**

Total Gross Output = Total Turnover - Purchase of Goods and Services Resold - Indirect Services + Own-account Capitalised Production - Stocks from Own Production at the beginning of quarter + Stocks from Own Production at the end of quarter

### **STOCK PURCHASED**

Stocks of purchased materials, goods and services at the beginning and at the end of reference quarter, recorded at purchase price, without value added tax. Items invoiced for the respondent, but being not yet re invoiced are to be considered as stocks purchased. Purchase of forests for logging is to be accounted here. Advances paid for stocks are excluded.

## CONSUMED MATERIALS, ENERGY AND SERVICES

Total costs of material and energy consumption, purchases of industrial, transport, telecommunication, postage, computer and other services, amounts paid for other organisations for repairs, maintenance and installation of machinery and buildings and other costs, such as bank charges, insurance fees, legal costs etc., without value added tax.

### **Additional information:**

GROSS VALUE ADDED is calculated from the available variables:

Gross Value Added = Total Gross Output - Stocks Purchased at the beginning of quarter +  
Stocks Purchased at the end of quarter - Consumed Materials, Energy and Services