

CENTRAL STATISTICAL OFFICE 00-925 Warsaw, Al. Niepodległości 208

Because of the adjustment of the questionnaire to the optical reading CSO asks the respondents to obey the following rules in fulfilling the questionnaire:

Please fulfil it carefully and clearly only with black pen, write only one sign in the box, it should be included all in the white space of that box, do not cross anything, in case of mistake remove totally the error with correction fluid and write the correct response in that place, do not write on the margin and especially not in the corners of the questionnaire, make sure that the questionnaire during the fulfilling does not get dirty or damaged, send the original of the questionnaire, not the copy, to the Regional Office, do not bend it.

Name and address of the enterprise	<p style="text-align: center;">AK-P/k</p> <p style="text-align: center;">Business Tendency Survey</p> <p style="text-align: center;">Questionnaire</p> <p style="text-align: center;">INDUSTRY</p> <p style="text-align: center;">quarter.....2004 r.</p>	Regional Statistical Office
		in Please return/send before 9 th January, 9 th April 9 th July, 11 th October

Identification number - REGON (in case of 14-digit REGON number please write first 9 digits)	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
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Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data

Answers to all questions should be given by abstracting from seasonal variations

In each question 1, 4, 6, 7, 8 please put a sign X in window close to the proper answer (only one), in question 5 more than one answer is possible.

1	Overall order books over the past three months:	<ul style="list-style-type: none"> • increased.....1 <input type="checkbox"/> • remained unchanged.....2 <input type="checkbox"/> • decreased.....3 <input type="checkbox"/>
2	Current production capacity of the enterprise considering a given order books and expected change in demand over the coming months amounts to:	<ul style="list-style-type: none"> • more then sufficient1 <input type="checkbox"/> • sufficient2 <input type="checkbox"/> • not sufficient3 <input type="checkbox"/>
3	Capacity utilization of the enterprise (in percentage):	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
4	Duration of assured production of the enterprise considering a given overall order-books (in months) :	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
4	Employment compared with the level of production is:	<ul style="list-style-type: none"> • too high1 <input type="checkbox"/> • sufficient2 <input type="checkbox"/> • too low3 <input type="checkbox"/>

5	Limits to the enterprise's activity:	<ul style="list-style-type: none"> • none01 <input type="checkbox"/> • insufficient domestic demand02 <input type="checkbox"/> • insufficient foreign demand03 <input type="checkbox"/> • competitive imports04 <input type="checkbox"/> • shortage of labour05 <input type="checkbox"/> • shortage of skilled labour06 <input type="checkbox"/> • shortage of raw materials, materials and semi-finished products (not related to financial causes).....07 <input type="checkbox"/> • shortage of energy08 <input type="checkbox"/> • financial problems (i.e. insolvency, difficulties in obtaining credits).....09 <input type="checkbox"/> • high payments to state revenue10 <input type="checkbox"/> • lack of appropriate equipment11 <input type="checkbox"/> • unclear economic laws12 <input type="checkbox"/> • uncertainty of the economic environment13 <input type="checkbox"/> • other14 <input type="checkbox"/>
6	Competitive position on the domestic market in the last three months:	<ul style="list-style-type: none"> • improved.....1 <input type="checkbox"/> • remained unchanged2 <input type="checkbox"/> • deteriorated.....3 <input type="checkbox"/>
7	Competitive position on the foreign market inside the EU in the last three months:	<ul style="list-style-type: none"> • improved.....1 <input type="checkbox"/> • remained unchanged2 <input type="checkbox"/> • deteriorated.....3 <input type="checkbox"/>
8	Competitive position outside the EU in the last three months:	<ul style="list-style-type: none"> • improved.....1 <input type="checkbox"/> • remained unchanged2 <input type="checkbox"/> • deteriorated.....3 <input type="checkbox"/>

Name, telephone number and post of the person filling up the questionnaire

