

NÉSTOR EDGARDO STANCANELLI

PERSONAL DETAILS

Date of birth: 2nd April, 1945

Place of birth: Buenos Aires, Argentina

Marital status: Married with two sons

Languages: English, French and Italian

EDUCATION

University: Universidad de Buenos Aires
Licenciado en Economía Política
1963 - 1969

The Australian National University
Doctor Honoris Causa of Law
2004

POSITIONS & ASSIGNMENTS

Public Service

2005 – 2008 Deputy Secretary of International Economic Negotiations of the Ministry of Foreign Affairs, International Trade and Worship.

Director of the Centre of International Economy of the Ministry of Foreign Affairs, International Trade and Worship.

2004 - 2005 Dean of the Diplomatic Corps in Australia

1998 - 2005 Ambassador Extraordinary and Plenipotentiary to Australia

1998 - 2005 Ambassador Extraordinary and Plenipotentiary to Fiji (Non-Resident)

1997 Ministry of Foreign Affairs, International Trade & Worship - Buenos Aires, Argentina
Appointed Ambassador Extraordinary and Plenipotentiary

1995 - 1997 Co-Director of the Centre for International Economy, Ministry of Foreign Affairs, International Trade & Worship - Buenos Aires, Argentina

1994 - 1997 Ministry of Foreign Affairs, International Trade & Worship - Buenos Aires, Argentina
Appointed Minister Plenipotentiary (First Class)

1993 - 1995 Ministry of Economy - Buenos Aires, Argentina
National Director for Foreign Trade

1993 - 1994 Ministry of Foreign Affairs, International Trade & Worship - Buenos Aires, Argentina
Appointed Minister Plenipotentiary (Second Class)

1992 - 1993 Negotiator for Argentina in the Uruguay Round of Multilateral Trade Negotiations

1986 - 1993 Minister Counsellor (Economic and Commercial) to the Permanent Mission of Argentina before the International Organizations in Geneva, Switzerland

1979 - 1993 Foreign Economic & Commercial Service - Buenos Aires, Argentina
Appointed Minister Counsellor

1983 - 1985 Ministry of Economy - Buenos Aires, Argentina
Vice-Minister of Foreign Trade

1979 - 1983 Minister Counsellor (Economic and Commercial) to the Embassy of Argentina in Rome, Italy

1971 - 1977 Counsellor (Economic and Commercial) to the Embassy of Argentina in Lima, Peru

1970 - 1975 Foreign Economic & Commercial Service - Buenos Aires, Argentina
Appointed First Secretary (Commercial)

1969 - 1970 Foreign Economic & Commercial Service - Buenos Aires, Argentina
Appointed Third Secretary (Commercial)

1966 - 1969 Argentina
Secretariat of Industry, Commerce & Mining - Buenos Aires,
Appointed Technical Adviser

Universities

2000 - 2005 The Australian National University - Canberra, Australia
Lecturer for the Australian National Internships Program

1997 University of Buenos Aires, Faculty of Commerce - Buenos Aires, Argentina
Professor of the Masters of International Economic Strategy program

1997 University of Buenos Aires, Faculty of Commerce - Buenos Aires, Argentina
Member of the Academic Council

- 1996 - 1997 University of Buenos Aires, Centre for Advanced Studies (CEA) - Buenos Aires, Argentina
Visiting Professor of the Mercosur program
- 1996 University of Business & Social Sciences (UCES) - Buenos Aires, Argentina
Professor of the Masters of Business Management program
- 1992 University of Piacenza, Italy
Visiting Professor to the Postgraduate course in Agricultural Science
- 1980 - 1983 University of Viterbo & University of Pavía - Viterbo & Pavía, Italy
Visiting Professor on Economic Integration
- 1971 - 1976 University of San Marcos - Lima, Peru
Professor of International Economics
- 1970 - 1971 Argentine Business University - Buenos Aires, Argentina
Professor of International Trade
- Argentine Foreign Service Institute - Buenos Aires, Argentina
Visiting Professor

Others

- 1985 - 1986 Banco de la Ciudad de Buenos Aires, Argentina
Director of the Institute of Foreign Trade
- 1985 - 1986 Government of the Province of Misiones - Misiones, Argentina
Advisor
- Education: Consultant
- 1985 - 1986 Pan-American Health Organisation - Buenos Aires, Argentina
Consultant
- Argentinean Representative in Bilateral & Multilateral Economic Integration Negotiations
- Coordinator of Overseas Business Missions & Director of Argentinean Pavilions in International Exhibitions

PROFESSIONAL MEMBERSHIPS

- 1997 - 2005 Argentine Council for International Relations (CARI)
- 1993 - 1997 Honourable Board of Assessment (Junta Calificadora), Ministry of Foreign Affairs, International Trade & Worship.

PUBLICATIONS

Articles & Reports

“Dynamism of the Latin American Integration Process,” *Intal Magazine*, Buenos Aires, October 1985.

“Situation & Evolution of International Economic Negotiations,” Institute of External Trade Research Ernesto P. Paenza, Buenos Aires, July 1986.

“Possibilities of Increasing & Diversifying Exports for the Province of Misiones,” *Posadas*, Provincial Council for Economic Development of Misiones, September 1986 (Joint authorship).

“Developing Countries & Liberalisation of Agricultural Trade” in *Foreign Trade in the Present & A New International Economic Order*, Progress & Undercurrents in Public International Law (PUPIL), University Press, Fribourg, Switzerland, 1988.

“Developing Countries & Agricultural Liberalisation,” International Law Association, Madrid, October 1989.

“The Uruguay Round & the Negotiation of Access to Markets,” Argentine Council for International Relations (CARI), Buenos Aires, October 1990.

“The Uruguay Round: Commercial Strategies & Position of the Main Participants” in *Argentine Foreign Trade During the 1990s* for the Argentine Council for International Relations (CARI), Buenos Aires, September 1991.

“Mercosur: Situation & Perspectives,” International Diplomatic Academy, Paris, February 1993. *Magazine of the Centre for International Economy*, No. 43, Buenos Aires, May 1993.

“Agriculture in the Uruguay Round” in *The Uruguay Round & the Development of Latin America*, Patricio Leiva Publishing, Santiago de Chile, November 1994.

“The Conclusions of the Uruguay Round: Perspectives for Argentina,” Government of the Province of Córdoba, Córdoba, May 1994. Re-printed in *Magazine of the Centre for International Economy*, No. 65, Buenos Aires, March 1995.

“Environment & Trade,” Organisation of American States (OAS), Washington, D.C., 1995.

“Environment & Trade: The Case of the Agricultural Policies,” Food & Agriculture Organisation (FAO), Santiago de Chile, 1996.

“Mercosur: Situation & Perspectives II,” Centre for International Economy, Buenos Aires, March 1996.

“Multilateral Trade Negotiations: Background & Elements for Designing Negotiating Strategies,” Centre for International Economy, Buenos Aires, October 1996.

“Free Trade Area of the Americas: Preliminary Evaluation of Exchange & the Main Issues for its Implementation,” Centre for International Economy, Buenos Aires, January 1997 (Joint Authorship).

- “Mercosur: Situation & Perspectives,” *Geopolítica Magazine*, Buenos Aires, May 1997.
- “The Negotiation Proposals of the ALCA & Intrahemispheric Trade,” Centre for International Economy, Buenos Aires, November 1997 (Joint authorship).
- “Trade of Services: Main Issues from a Latin-American Perspective,” Centre for International Economy, Buenos Aires, November 1997.
- “Perspectives on the Economy & International Trade After the Uruguay Round” in *Conferences on the Demand & Present Trends of International Negotiations* of the Argentine Council for International Relations (CARI), Buenos Aires, November 1997.
- “The Millennium Round” in *Economic Update*, Ministry of Economy, Buenos Aires, September 1998.
- “Adjustment in the Agricultural Sector: The Argentinean Experience” in *Liberalising World Trade in Agriculture by International Trade Strategies*, Rural Industries Research & Development Corporation, Canberra, November 1998.
- “The Multilateral System of Commerce & the Millennium Round: Its Significance for Argentina,” Magazine of the Rosario Stock Exchange, August 1999.
- “The Argentinean Beef Sector” in the *Five Nations* publications, Rockhampton, March 2000.
- “The WTO & Latin American Integration,” *Encrucijadas*, University of Buenos Aires Magazine, March 2002.
- “Agriculture Reform & Its Impact on Developing Countries,” Australian Bureau of Agriculture Resource Economics (ABARE), Canberra, March 2003.
- “The WTO & Latin American Integration,” Australian National Centre for Latin American Studies, Canberra, November 2003.
- “The Effects of Trade Liberalisation in the Continent: the Impact on Argentina, Brazil and the USA”, Centre for International Economy, Buenos Aires, November 2005. (Joint Authorship)
- “Agricultural Policies: the Impact on Developing Countries and the Need of Reform”, Centre for International Economy, Buenos Aires, November 2005.
- Articles on various aspects of the economy and international trade in *La Nación* and *Clarín* newspapers, Buenos Aires.

Dissertations & Conferences

- Argentine Council for International Relations (CARI)
- The International Diplomatic Academy, Paris
- The General Agreement on Tariffs and Trade
- The Latin-American Integration Association
- The Argentinean Industrial Union
- The Stock-Market of Buenos Aires
- The Professional Council of Commerce
- The National University of Córdoba
- The University of Salvador
- The University of Belgrano
- Other business and academic institutions both in the country and overseas.

CONDECORATIONS

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| 1976 | <i>Orden del Sol</i>
Republic of Peru |
| 1983 | <i>Orden del Mérito</i>
President of the Republic of Italy |