



MIDDLE EAST AND NORTH AFRICA INITIATIVE  
ON  
GOVERNANCE AND INVESTMENT  
FOR DEVELOPMENT



**PUBLIC - PRIVATE - PARTNERSHIPS  
FOR  
INFRASTRUCTURE FINANCING  
IN THE MENA REGION**

**AGENDA**

**Date:**

*08 November 2006*

**Venue:**

*Istanbul - Turkey  
Grand Cevahir Hotel and Convention Center*



MIDDLE EAST AND NORTH AFRICA INITIATIVE  
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**PPPs FOR INFRASTRUCTURE FINANCING**  
***DRAFT AGENDA***

<b>9:30 – 10:00</b>	<b><u>Opening</u></b>
	<ul style="list-style-type: none"> <li>○ <i>Mr. Rainer Geiger, Deputy-Director, Directorate for Financial and Enterprise Affairs, OECD Secretariat</i></li> <li>○ <i>Mr. Metin Kilci, President of Privatization Administration, Republic of Turkey</i></li> <li>○ <i>Mr. Halil Ibrahim Akca, Deputy Undersecretary, State Planning Organisation, Republic of Turkey</i></li> <li>○ <i>Dr. Mohammad Abu Hammour, Head of Executive Privatisation Commission, Hashemite Kingdom of Jordan</i></li> </ul>
<b>10:00 – 11:15</b>	<b><u>SESSION 1: Selected PPP Projects in the MENA Region</u></b> <i>Chair: Dr. Selim C. Karatas, Executive Director for Turkey, Islamic Development Bank</i>
	<p>This session is designed to give a general overview of experiences and future plans of governments and business regarding the use of PPPs in infrastructure financing. Selected case studies will serve as a basis for discussions on experiences, lessons learnt, and future plans for PPPs.</p> <ul style="list-style-type: none"> <li>○ <i>Mr. Imad Fakhoury, Chairman Aqaba Development Corporation, Hashemite Kingdom of Jordan</i></li> <li>○ <i>Dr. Bayoumi Attia, Water Resources Planning Consultant, Advisor to the Ministry of Water Resources and Irrigation, Republic of Egypt</i></li> <li>○ <i>Mr. Ibrahim El-Husseini, Vice President of Booz Allen Hamilton</i></li> <li>○ <i>M. Abdou El Azizi, Chef de service Amériques, Ministry of Finance and Privatisation, Morocco</i></li> <li>○ <i>Mr. Oktay Varlier, Executive Board Member, Turkish Confederation of Employer Associations (TISK)</i></li> </ul> <p><b><i>Questions for Discussion</i></b></p> <ul style="list-style-type: none"> <li>• Which are the lessons so far from the experiences of MENA countries with establishing PPPs in infrastructure financing?</li> <li>• Which have been the preconditions for success in the MENA region? In other words, what are the major obstacles for establishing PPPs in infrastructure financing and how are these obstacles being dealt with?</li> </ul>

	<ul style="list-style-type: none"> <li>• Are there specific sectors that appear to be most suitable for PPP development in the MENA region? How do the future plans of MENA government reflect such possible suitability of certain sectors?</li> </ul>
<b>11:15 -11:30</b>	<b>Coffee Break</b>
<b>11:30 – 13:30</b>	<p><b><u>SESSION 2: Framework Conditions for Success: Managing Public and Private Interests</u></b></p> <p><i>Chair: Mr. Imad Fakhoury, Chairman, Aqaba Development Corporation, Hashemite Kingdom of Jordan</i></p> <p>Infusion of private capital and management can ease fiscal constraints on infrastructure investment and increase efficiency. However, it cannot be taken for granted that PPPs are more efficient than public investment and government supply of service. Adequate risk management, performance monitoring, government capacity and institutional arrangements are some of the key requirements needed if PPPs are to deliver high-quality and cost-effective services to consumers and government. This session aims to discuss these issues.</p> <ul style="list-style-type: none"> <li>○ <i>Mr. Hans Christiansen, Senior Economist, Investment Division, Directorate for Financial and Enterprise Affairs, OECD Secretariat</i></li> <li>○ <i>Mr. Charles Kovacs, Representative of BIAC and Chairman of the Supervisory Board of Hid Radio RT, SPB Investment Limited</i></li> <li>○ <i>Ms Nuran Durmaz, Advisory Services, Senior Manager, Price Waterhouse Coopers</i></li> <li>○ <i>Mr. François. Bergère, Secretary General, PPP Task Force, Ministry of Finance, France</i></li> <li>○ <i>Mr. Phillippe Burger, Chairman of the Economics Department, University of the Free State, South Africa</i></li> <li>○ <i>Mr. Jon Blondal, Deputy Head of Division, Budgeting and Public Expenditures Division, Public Governance and Territorial Development Directorate, OECD Secretariat</i></li> </ul> <p><b><i>Questions for Discussion</i></b></p> <ul style="list-style-type: none"> <li>• How does one establish whether PPP -- as opposed to purely public or private service provision -- is the best alternative?</li> <li>• How can government capacity to manage PPPs be assessed and ensured and what institutional setting can be considered conducive to successful PPPs? What are the specific roles, organization and resource requirements for dedicated PPP units?</li> <li>• How can adequate performance be monitored and evaluated? How may governments ensure accountability, and to what extent is this more challenging in the case of PPP projects than traditional procurements?</li> </ul>
<b>13:30 – 14:30</b>	<b>Lunch break</b>

<p><b>14:30 – 15:45</b></p>	<p><b>SESSION 3: Different PPP Designs in the MENA Region: Establishing an Effective Legal and Contractual Framework</b></p> <p><i>Chair: Dr. Mohammad Abu Hammour, Chairman of the Jordan Executive Privatization Commission, Hashemite Kingdom of Jordan</i></p>
	<p>This session is designed to discuss the merits of special PPP laws as well as the specific contractual instruments and forms utilised in the interaction with the private sector.</p> <ul style="list-style-type: none"> <li>○ <i>Mr. Nabil Ajroud, Legal Adviser of the Government Services, Prime Ministry, Tunisia</i></li> <li>○ <i>Mr. Peter Stein, Consultant, Stein Brothers AB, Sweden</i></li> <li>○ <i>Mr. Frank Kehlenbach, BIAC Representative and Director of European International Contractors</i></li> <li>○ <i>Mrs. Mary Bonar, Senior Lawyer, Stephenson Harwood, UK</i></li> <li>○ <i>Ms. Delia Rodrigo, Policy Analyst, Regulatory Policy Division, Public Governance and Territorial Development Directorate, OECD Secretariat</i></li> </ul> <p><b>Questions for Discussion</b></p> <ul style="list-style-type: none"> <li>• What are general issues and challenges to be considered when establishing the legal environment for PPPs and concessions? What are the benefits and drawbacks of addressing these concerns by specific legislation?</li> <li>• What are the alternatives to specific legislation? Could, for instance, PPPs be implemented without having to change the general legal structure?</li> <li>• What are main preconditions for long and sustainable contractual relationships? What different forms of ex-ante assessments can be applied and what are their advantages and disadvantages?</li> </ul>
<p><b>15:45 – 16:00</b></p>	<p><b>Coffee Break</b></p>
<p><b>16:00 – 17:30</b></p>	<p><b>SESSION 4: PPP Financing Arrangements: Structuring Finance Successfully</b></p> <p><i>Chair: Mr. Murat Kudat, Ex-Director General of Treasury and Head of Turkish Office, DZ Bank</i></p>
	<p>This session is designed to discuss current trends in innovative funding structures, concentrating on ways to involve international financial institutions and donor funding successfully.</p> <ul style="list-style-type: none"> <li>○ <i>Mr. Imtiaz Hizkil, Senior Project Officer, Country Operations Department, Islamic Development Bank</i></li> <li>○ <i>Mr. Alan Straus, Partner Skadden, Arps, Slate, Meagher &amp; Flom LLP</i></li> <li>○ <i>Mr. Alessandro Merlo, SanpaoloIMI Group, International Public and Infrastructure Finance</i></li> <li>○ <i>Mr. Thorsten Dueser, Head of Corporate Financ, Credit Suisse Solution Partners</i></li> <li>○ <i>Mr. Peter Stanton-Ife, Senior Director, Ernst Young, UK</i></li> </ul>

	<p><b><i>Questions for Discussion</i></b></p> <ul style="list-style-type: none"> <li>• What are the various forms of financing arrangements used? What are their respective advantages and disadvantages from the public sector's point of view?</li> <li>• What are key criteria for the attracting sufficient project financing, and minimising its cost?</li> <li>• What are the roles of international, regional and local institutions as providers of finance? What is the role of Islamic finance?</li> </ul>
<p><b>17:30 - 18:00</b></p>	<p><b><u>CONCLUDING SESSION: Implication for the Country Action Plans for Public Sector Modernisation and the National Investment Reform Agendas</u></b></p>
	<p><b>Concluding remarks</b></p> <ul style="list-style-type: none"> <li>○ <i>Mr. Rainer Geiger, Deputy-Director, Directorate for Financial and Enterprise Affairs, OECD Secretariat</i></li> <li>○ <i>Mr. Jon Blondal, Deputy Head of Division, Budgeting and Public Expenditures Division, Public Governance and Territorial Development Directorate, OECD Secretariat</i></li> </ul>