

# INFE stocktake on baseline surveys: challenges and main lessons

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# The review

- Undertaken to inform the INFE Financial Literacy Measurement sub-group
- Stage 1: an overview of 24 national and 2 cross-national surveys
  - 12 broad-ranging
  - 7 focussing on knowledge
  - 7 limited in scope
- Majority in high-income countries
  - but some middle-income too



# Definitions and terminology used differ

*The ability to make informed judgements and to take effective decisions regarding the use and management of money*

- Operational definitions differ
  - knowledge alone
  - behaviour and attitudes as well
- Terminology differs
  - financial literacy
  - financial capability/culture/insight



# Five main subject areas covered

- Money management
- Financial planning
- Choosing and buying products
- Keeping informed
- Knowledge



# Coverage differs across surveys

- Broad-ranging surveys (12)
  - money management; financial planning; choosing financial products
  - staying informed; financial knowledge
- Knowledge surveys (7)
  - only New Zealand has broader coverage as above
- Other surveys (7 )
  - some coverage of money management; financial planning; choosing products and financial knowledge



# Other points of importance

- Even similar questions differ in their wording
- The need for income and cultural sensitivity
  - in wording of individual questions
  - in replies that are considered ‘capable’
  - in questions asked
- Pressure to meet other policy concerns
  - impact of economic downturn on behaviour
  - levels of use of different financial products (financial inclusion)



# Survey design varies considerably

- Most survey adults aged over 18
  - but sampling methods vary
  - as do sample sizes
  - and whether minority languages covered
- Wide range of survey methods used
  - interviews (face-to-face and telephone)
  - self-completion (paper and web)
- Average length: broad-based surveys 30-45 mins
  - knowledge-based ones a lot shorter
- Response rates 60-65%



# Analysis and reporting also varies widely

- Results reported using
  - Percentages
  - Scores (calculated in different ways)
    - A single score or more than one?
  - Segmentation (carried out on different characteristics)
- So, there is limited scope for comparing results between countries



# Overview

- A great deal of experience to draw on
- Two distinct approaches
  - knowledge only and broader-based
- Wide variation in survey methods
  - and in ways results analysed and reported
- Can we find a common framework that can
  - be adapted for countries with differing income levels, and
  - accommodate cultural differences between countries?



# Stage 2 Developing a common framework

## Best practice guidelines on survey design

- Who to survey
- Survey method
- Sampling
- Analysis and reporting



# Stage 2 Developing a common framework

## A set of core questions

- Criteria for inclusion
  - Meet best practice generally
  - Included in a number of existing surveys
  - Apply across countries and populations
  - Correlate strongly with concept being measured
- Cover 4 broad areas
  - Day-to-day money management
  - Financial planning
  - Choosing appropriate products
  - Financial knowledge and understanding



# Next steps

- Develop agreed questions
- Test these across a range of countries
  - in surveys of individual adults aged 18 or over
- Discuss them with countries with existing surveys
- Develop methods of scoring and reporting the results
- Finalise guidelines
- Consider the practicalities of a cross national survey



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