### 1. Is Your Trade Strategy Mainstreamed?

**Q1.1 Does your country have a national development plan or strategy?**

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>

If YES, does this development plan include trade as a lever for growth and poverty reduction? *(please tick the most accurate description below)*

- ☒ Trade is a key priority and the plan includes well developed trade-related priorities and implementation actions *(please attach)*.
- ☐ Trade is mentioned but the plan does not include operational objectives and action plans.
- ☐ No.
- ☐ Other, please describe:

If your Government does NOT have an articulated national development plan or strategy, or if trade is not strongly present in it, are there other separate strategies/plans addressing trade-related objectives? *(feel free to tick more than one box)*

- ☐ Government priority areas are not systematically subject to a documented strategy.
- ☐ In the annual government budget.
- ☐ In various sectoral strategies (e.g. one per relevant ministry, or per sector). Please describe and attach:
☐ In one single trade development/competitiveness strategy document encompassing all trade-related priorities across different government departments (please attach).

☐ Other, please describe:

For Least-Developed Countries participating in the Enhanced Integrated Framework (EIF), former Integrated Framework (IF):

Do the Diagnostic Trade Integration Study (DTIS) and Action Matrix reflect your Government trade strategy? (please tick the most accurate description below)

☐ The DTIS and accompanying action matrix reflect well my country's trade-related needs and my Government's priorities.

☐ The DTIS and accompanying action matrix partly reflect my Government's analysis of trade needs and priority areas.

☐ The DTIS and accompanying action matrix are not (or are no longer) a good indication of my country's trade-related needs and priorities.

☐ The DTIS and accompanying action matrix are not currently a good indication of my country's trade-related needs/priorities, but they are in the process of being updated.

☐ Other, please describe:

Q1.2 What are your Government’s priority areas of intervention to improve your country’s capacity to benefit from trade expansion and integration into the world economy? (Below are listed the most common areas grouped according to broad aid category – please rank the top 3 priority areas among the 12 listed)

<table>
<thead>
<tr>
<th>Trade Policy and Regulations</th>
<th>Economic Infrastructure</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Trade Policy Analysis, Negotiation and Implementation</td>
<td>Network infrastructure (power, water, telecom)</td>
<td></td>
</tr>
<tr>
<td>WTO Accession costs</td>
<td>Other transport</td>
<td></td>
</tr>
<tr>
<td>2 Trade Facilitation</td>
<td>Cross-border Infrastructure</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Building Productive Capacity</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 Competitiveness</td>
<td>Adjustment costs</td>
</tr>
<tr>
<td>Value Chains</td>
<td>Regional Integration</td>
</tr>
<tr>
<td>Export Diversification</td>
<td>Other, please describe:</td>
</tr>
</tbody>
</table>
Q1.3 Does your Government have an operational strategy (with action plans, timelines and budgets) for its priority areas?

<table>
<thead>
<tr>
<th>Priority 1: Trade Policy Analysis, Negotiation and Implementation</th>
<th>Yes</th>
<th>Being formulated</th>
<th>No</th>
</tr>
</thead>
</table>

If Yes or Being formulated, please describe
Viet Nam recognizes the need to take advantages of its economic integration for trade development, therefore trade policy analysis, international negotiation and implementation are important issues to satisfy international commitments as well as trade development demand. Currently, the government is formulating a strategy for regional integration for long term (2020 and further) in which trade policy analysis and adjustment, trade negotiation are main considerations. Budget for the strategy is from the government.

<table>
<thead>
<tr>
<th>Priority 2: Trade Facilitation</th>
<th>Yes</th>
<th>Being formulated</th>
<th>No</th>
</tr>
</thead>
</table>

If Yes or Being formulated, please describe
Viet Nam is formulating a national demand consolidation for trade facilitation recently after accessing into the WTO. The consolidation was basic for discussion on the aid in this field with donors.

<table>
<thead>
<tr>
<th>Priority 3: Competitiveness</th>
<th>Yes</th>
<th>Being formulated</th>
<th>No</th>
</tr>
</thead>
</table>

If Yes or Being formulated, please describe
Competitiveness of economy, enterprises, goods and services are decisive elements for trade development and economic integration success of Viet Nam. The government has approved a strategy for competitiveness enhancement recently. The implementation of the strategy is by relevant ministries. Budget is identified on specific activities.

Q1.4 Are the financing needs of these trade-related priorities included in your national dialogue with donors?

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
<th>Not sure</th>
</tr>
</thead>
</table>

If YES, which structures do you use to discuss the financing needs of your trade-related priorities with your donors? (feel free to tick more than one box)

- PRSP/CAS
- Bilateral dialogues
- Regional-wide dialogues
- Other, please describe: Other: Multi-donor Trust Funds (MDTF). It is a joint-donors mechanism to mobilize many donors to help the implementetion of Viet Nam Government's Post WTO Action Plan

Please describe the type of dialogue or alternative method, its level, its frequency, and its specificity to trade matters:
The dialogue was at government level and ministerial level regularly under various types, including meetings, forums and information exchange... Recently beside bilateral and regional dialogues for ODA, the MDTF was used by the government in some important aid program, such as the Beyond WTO Program to discuss the needs and implement the Post WTO Action Plan of the Government for sustainable pro-poor economic growth. Priorities of the dialogue are aid in the fields of trade development, facilitation, diversification, trade dispute settlement, international negotiation.
If NO, do you have plans to include trade-related priorities in your dialogue with donors in the next two to three years?

☐ Yes  ☐ No  ☐ Not sure

- End of Section 1 -

Please feel free to provide additional information about your trade strategy

2 HOW IS YOUR TRADE STRATEGY FINANCED?

Q2.1 Does the attached CRS\(^1\) profile accurately quantify the Aid for Trade you received in 2006 and 2007?

☐ Yes  ☐ No  ☒ Not sure/ NA

If NO, please provide details of the Aid for Trade you received in 2006 and 2007.

[Please describe with figures, and include any activities that may fall under 'other trade-related needs']

- End of Section 2 -

Please feel free to provide any additional information on aid-for-trade flows

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\(^1\) The CRS profile summarises the commitments and disbursements reported by donors to the OECD Creditor Reporting System on the aid categories most closely associated with Aid for Trade as defined by the WTO Task Force, specifically support for trade policy and regulations, trade development, trade-related infrastructure, building productive capacity and trade-related adjustment (available from 2008 only).
### Ownership

**Q3.1** Who is responsible for overseeing and coordinating the implementation of your trade strategies including activities funded by ODA?

- [ ] A national committee is responsible for coordination and implementation.
- [ ] The Trade Department has a coordinating role but implementation is overseen by each relevant department separately.
- [ ] The national aid agency has the main coordinating role but implementation is overseen by each relevant department separately.
- [ ] There is no central coordination department. Each relevant department is separately responsible for implementation.
- [x] Other, please describe: The Ministry of Industry and Trade (MOIT) is responsible for overseeing and coordinating the implementation of trade strategy.

If you have (or are in the process of establishing) a national committee, please describe its main functions, its membership (e.g. ministries, private sector), frequency of its meetings and to whom the committee reports. *Please describe and exemplify below.*

**Q3.2** Do you engage in dialogue with the private sector and other key domestic stakeholders about the formulation and implementation of your trade strategy?

- [ ] Nearly always
- [x] Regularly
- [ ] Rarely
- [ ] Not sure/ NA

If you do, please describe your main stakeholders and the focus and frequency of your dialogue. *Please describe and exemplify below.*

MOIT regularly organizes meetings and dialogue forums under various types with enterprises of different economic sectors (state-owned, joint-stock, private, and FDI...) to discuss on the formulation and implementation of the trade strategy as well as specific trade issues.

**For Least-Developed Countries participating in the Enhanced Integrated Framework (EIF):**

**Q3.3** Is your EIF focal point and committee responsible for overseeing and coordinating all your trade agenda?

- [ ] Yes
- [ ] No
- [ ] Not sure/ NA
If no, please describe the different arrangements:

Working with external partners: harmonisation and alignment

Q3.4 In your Aid for Trade programs, how often do donors co-ordinate and align through:

<table>
<thead>
<tr>
<th>Regularly</th>
<th>Sometimes</th>
<th>Rarely or Never</th>
<th>Not Sure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joint needs assessments</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Co-financing</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Sector-wide approaches</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Joint Implementation</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Joint Monitoring and Evaluation</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Other, please describe:</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
</tbody>
</table>

Monitoring and evaluation

Q3.5 Do you monitor or evaluate your donor supported trade-related programmes?

[ ] Nearly always  [x] Regularly  [ ] Rarely or Never  [ ] Not Sure

If you monitor and evaluate your donor supported trade-related programmes, do you use:

<table>
<thead>
<tr>
<th>Regularly</th>
<th>Sometimes</th>
<th>Rarely or Never</th>
<th>Not Sure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donors’ monitoring and evaluation results</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Joint monitoring and evaluation arrangements</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Own monitoring and evaluation arrangements</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Own monitoring but joint/donor evaluation</td>
<td>[ ]</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
</tbody>
</table>

If you use nearly always or frequently your own monitoring and/or evaluation arrangements, can you please provide examples of your methodology and results? [Please describe and exemplify below.]

The Government and ministries mobilize authorize specific agencies to monitor and bear responsibility for its results. Regular reports of these agencies were submitted to the Prime Minister or Ministers depend on the level of the project. With the donors that do not involve in monitoring the implementation and evaluation, a report also sent to them. It is important that the responsible agency does not directly involve the implementation of any project and has enough mandates for the task.
Mutual Accountability

Q3.6 Have you established mechanisms/procedures to discuss with the relevant donors the outcome and impact of your trade-related programmes?

☐ Yes  ☐ No  ☐ Not sure/ NA

If yes, please can you describe and exemplify them?

The mechanism / procedures to discuss with relevant donors the outcome and impact of trade-related program follows regulations for receiving ODA of the Government. At governmental level, Viet Nam organizes annual meetings and semi-annual meetings with Consultant Group of Donors. At these meeting, the government discussed with donors and their consultants on proposals, including aid for trade. Following the general direction on demand for ODA of the government, the Ministry of Industry and Trade regularly works with donors at official conferences, working meetings or by other types to discuss and implement projects on aid for trade.

Based on proposals either make by Vietnamese agencies or donors, the two sides/ or group (in case of joint donor) regulate in the project document the specific requirements and evaluation methods for the outcome and impact of the project.

An example in the document of the Beyond WTO Program, the Vietnamese side commits to exchange situation, information and results of the project regularly to donors.

Priorities for improvement

Q3.7 What are your government’s priorities to improve the implementation and effectiveness of the aid for trade it receives? Please rank the top three in order of importance.

Greater say in the design of aid for trade interventions: ☒

Stronger donor focus on capacity development: ☒

Better predictability of aid for trade funding: ☐

More extensive use of Budget Support (or Trade Sectoral Wide Approaches) ☐

More regular joint-donor implementation actions ☒

More harmonised reporting requirements ☐

More frequent joint donor-partner implementation efforts ☐

More systematic use of joint donor-partner monitoring and evaluation ☐

Other, please describe: ☐
Please, describe in detail the improvements needed in your top priority area

The improvements needed in these priorities is to concentrate ODA on suitable fields of trade, support further the implementation of government and ministerial/provincial action plan in the context of the country’s increasingly economic integration, and improvement in the managing abilities of aid implementing agencies.

Sharing Knowledge

Q3.8 Please identify and rank three areas of interventions (see Question 1.2 for a list of examples) where aid for trade has been most effective at raising trade capacity in your country. (Please explain your choice)

Area 1  Trade policy analysis, Negotiation and Implementation
Area 2  Trade Facilitation
Area 3  Competitiveness of Goods and Services

For further explanation on these 3 areas, please refer to answers to Q1.3

Q3.9 Are there any particular examples of your aid-for-trade processes, programmes or projects that have obtained good results that you think could contribute to the development of good practices? [If so, please describe them below and attach any relevant documents.]

The MUTRAP Project and the Beyond WTO Program have good results so far, contribute to both trade policy making and trade practices at national level, provincial level and enterprise level.

Please feel free to provide additional information on the implementation of your donor supported trade-related programmes and projects, i.e. aid for trade.

- End of Section 3 -
## 4 ADDRESSING TRADE CAPACITY CONSTRAINTS AT THE REGIONAL LEVEL

### Q4.1 Do your trade strategies specifically address regional trade capacity challenges?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
<th>Not sure/NA</th>
</tr>
</thead>
</table>

**If YES, please describe them:**
- Information on regional market
- Improvement of goods’ competitiveness
- Trade diversification
- Knowledge improvement for trading enterprise
- Direction for trade development on regional markets

### Q4.2 Do you participate in regional dialogues, programmes or activities aimed at promoting regional integration?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
<th>Not sure/NA</th>
</tr>
</thead>
</table>

**If YES, can you tell us in how many of these you participate in and describe the most important ones to you? [Please describe below.]**
- ASEAN, ASEAN and partners
- APEC
- ASEM
- Mekong Sub-region and other ADB programmes

### Q4.3 Do you know if these regional dialogues, programs, and/or institutions receive aid for trade?

<table>
<thead>
<tr>
<th></th>
<th>Yes, they do</th>
<th>No, they don’t</th>
<th>I don’t know/NA</th>
</tr>
</thead>
</table>

**If YES, are you an active participant in the regional dialogues, programs and/or institutions?**

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
<th>Not sure/NA</th>
</tr>
</thead>
</table>

### Q4.4 Do you participate in or benefit from aid-for-trade programmes implemented at the regional level?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
<th>Not sure/NA</th>
</tr>
</thead>
</table>

**If YES, please describe the main benefits. [Please describe and quantify whenever possible.]**
- Capacity building
- Expert training
- Other areas
Please feel free to provide any additional information concerning the regional dimension of your trade strategies:

-- Thank you --