

DONOR QUESTIONNAIRE ON AID FOR TRADE

1 WHAT IS YOUR AID FOR TRADE STRATEGY?

Q1.1 Do you have an operational Aid for Trade strategy? Does it have a “pro-poor” focus? What are its key objectives and delivery/implementation modes? (Please break down by types of aid: "multilateral contributions" / "trust funds" / "budget support" / "other bilateral")

Please describe and exemplify. If applicable, feel free to refer to your 2007 response.

As mentioned in the 2007 response, while many projects supported by EBRD promote trade, the Bank does not have a specific aid-for-trade strategy. This is because the EBRD is a project finance institution with a primary objective to support market-based institutions and the private sector in the formerly centrally planned economies of Central and Eastern Europe, the Commonwealth of Independent States (CIS) and Mongolia (transition economies). However, many EBRD activities contribute to enhancing trade in its countries of operations. The key delivery modes are the following. I. Trade financing: Through a programme called "Trade Facilitation Programme - TFP" designed to overcome counter-party risks in trade credits, the EBRD has supported over 7,88 transactions for a total of €4.8 billion since it was launched in 1999. Currently, 115 issuing banks and factoring companies in the region participate in the programme. In addition, 640 confirming banks in 77 countries in the world are accredited under the programme. II. Investment in trade related infrastructure: The EBRD supports investments in cross-border transport infrastructure, including roads, railways, airlines, ports, logistics companies and associated equipment, as well as in regional power pools and projects to promote regional energy markets. Over the period 1991 – present, EBRD provided €4.8 billion for 147 transactions to support cross-border transport and storage and €775 million for 24 transactions in regional power projects. III. Others: The EBRD also provides both advisory and financing to export-orientated enterprises that improve product quality to internationally accepted standards. It also contributes to policy dialogue on issues that have a bearing on international trade.

Q1.2 If your Aid for Trade Strategy has evolved since 2007, please describe the changes and/or new focuses.

Please describe and exemplify.

In light of the global economic downturn and drying up of financing available in the EBRD region, annual business volume of the EBRD will be increased from €5.1 billion in 2008 to €7 billion in 2009. Accordingly, the EBRD aims to nearly double the annual transaction ceiling of the Trade Facilitation Programme from €800 million to €1.5 billion.

Q1.3 Have you articulated a set of best practices in the design and/or delivery of Aid for Trade?

<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input type="checkbox"/> Not sure/Not applicable
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If yes, what form does this best practice guidance take?

Please describe and exemplify.

2 HOW MUCH AID FOR TRADE DO YOU PROVIDE?

For CRS Reporting Donors

Q2.1 Does the attached CRS profile accurately reflect the volume of your Aid for Trade?

 Yes

 No

If no, please provide further details of your Aid for Trade activities for 2006 and 2007.

Please add any data that are missing in their appropriate CRS categories, including those activities that should be considered as Aid for Trade under the category of "Other Trade-related Needs" and describe, if applicable, the method used to identify trade-related activities in the relevant CRS categories. Please also provide any activities that may fall under the new category of "Trade-related Adjustment" for 2006.

For non-CRS Reporting Donors

Q2.1 How much Aid for Trade did you provide in each of 2006 and 2007? Please also indicate the volume as percentage share of your total ODA.

Please use the WTO Task Force definition and include estimates of the value of in-kind Aid for Trade such as technical cooperation programmes.

A. Trade Facilitation Programme: (a) Financing - € 707 million (2006) and €778 million (2007); (b) Technical cooperation - €0.9 million (2006) and €0.2 million (2007); B. Cross-border transport and storage: (a) Financing - €529.2 million (2006) and €510.2 million (2007); (b) Technical cooperation - €3 million (2006) and €1.9 million (2007); C. Regional energy supply and generation: (a) Financing - €55 million (2006) and €60 million; (b) Technical cooperation - € 0 million (2006); €1.2 million (2007); Support to export orientated enterprises: (a) Financing - €1.43 billion (2006) and €1.55 billion (2007); (b) Technical cooperation - €3.1 million (2006) and €4.4 million (2007)

For All Donor Agencies

Q2.2 Do you have indicative forward spending plans that include estimates on Aid for Trade?

 Yes

 No

 Not sure/Not applicable

If yes, please provide details of your indicative forward Aid for Trade spending plan.

Please delineate the plan per Aid for Trade category.

EBRD does not currently have a "plan" for aid-for-trade, but it has business projections (see above for the projection for 2009). Demand for TFP is market-driven and we expect the demand to rise in 2009 in the tight global liquidity environment and therefore, we plan to increase the ceiling limit for this programme. The pace of investment in cross-border infrastructure and support to export orientated enterprises will depend on emerging market conditions.

For Donors who had made Aid for Trade pledges

Q2.3 Please describe how you are meeting your pledges? And how much progress in delivering your final pledges do you expect to have made in 2008 and 2009?

Please provide details and evidence in accordance with your accountability mechanism.

EBRD has not made specific pledges on aid-for-trade

For Multilateral Donors

Q2.4 Please describe how funding for your Aid for Trade activities is evolving
[e.g. share of activities funded from your agency's core (regular budget) vs. non-core (earmarked) resources, including multi-donor funds; likely trends in these categories].

Please describe.

Majority of EBRD aid-for-trade activities are funded from regular budget. Those funded from non-core sources relate to technical cooperation. The EBRD is increasingly funding activities from core resources to aid-for-trade as there has been increased allocation of core resources for the funding of technical cooperation activities.

Please feel free to provide any other relevant information in relation to the volume of your Aid for Trade.

3 IMPLEMENTATION: HOW ARE YOU DELIVERING AID FOR TRADE?

Mainstreaming and Ownership

Q3.1 What measures have you undertaken to mainstream Aid for Trade in your overall assistance strategy?

Please describe and exemplify.

As indicated in Q1.1 above and elsewhere, the EBRD does not have a specific aid-for-trade strategy. Nonetheless, country strategies that are annually updated spell out indicative project pipelines including TFP and cross-border infrastructure where relevant.

Q3.2 In how many of the partner countries you support, are Aid for Trade concerns an important part of your policy dialogue with them (based on your best estimate)?

- | | | | | |
|--|--|-------------------------------------|------------------------------------|--|
| <input type="checkbox"/> less than 25% | <input checked="" type="checkbox"/> 25% to 50% | <input type="checkbox"/> 50% to 75% | <input type="checkbox"/> above 75% | <input type="checkbox"/> Not sure / Not applicable |
|--|--|-------------------------------------|------------------------------------|--|

Q3.3 How many of your country assistance strategies contain trade or Aid for Trade elements (based on your best estimate)?

<input type="checkbox"/> less than 25%	<input checked="" type="checkbox"/> 25% to 50%	<input type="checkbox"/> 50% to 75%	<input type="checkbox"/> above 75%	<input type="checkbox"/> Not sure / Not applicable
Q3.4 Has demand for Aid for Trade increased from partner countries since 2005?				
<input type="checkbox"/> Significantly increased	<input checked="" type="checkbox"/> Increased	<input type="checkbox"/> Little / no change	<input type="checkbox"/> Declined	<input type="checkbox"/> Not sure / Not applicable

If increased, from which countries / regions, and for which Aid for Trade categories / sectors?

Please describe and exemplify.

The demand for aid-for-trade has increased substantially for TFP across EBRD's countries of operations but particularly in the CIS region.]

If increased, what steps have you taken to strengthen your capacity to respond to increasing demand for Aid for Trade from partner countries? Tick the box of all that apply:

<input checked="" type="checkbox"/>	Increased aid resources
<input type="checkbox"/>	Strengthened in-house trade expertise
<input type="checkbox"/>	Improved training, tool-kits and/or guidelines for Aid for Trade programming
<input checked="" type="checkbox"/>	Increased awareness among policy-makers and practitioners at the HQ and the field
<input type="checkbox"/>	Strengthened political commitment
<input type="checkbox"/>	Increased coordination among donors (e.g. joint assessment, joint delivery, etc.)
<input type="checkbox"/>	<i>Please feel free to add other steps you have taken</i>

Please feel free to provide any other relevant information in relation to mainstreaming and ownership.

Working with Others: Harmonisation and Alignment

Q3.5 In how many of the partner countries you support, have you contributed to the following joint donor initiatives?			
	< 10%	10-30%	> 30%
Joint needs assessment	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Joint Aid for Trade strategy formulation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Joint Aid for Trade programme	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pool funding	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Joint monitoring and evaluation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delegated cooperation	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Q3.6 Do you have a specific approach to South-South and/or trilateral cooperation in Aid for Trade?

Yes No Not sure/Not applicable

If yes, what are its key elements or particular focuses?

Please describe and exemplify.

In the context of TFP, we are increasingly focusing on supporting intra-regional trade. The number of intra-regional trade transactions has increased from 26 in 2001 to 288 transactions in 2008 accounting for 29 per cent of total volume financed by TFP. The programme also actively seeks sharing of risks from bilateral donors through special funds.

Q3.7 How much of your Aid for Trade is aligned with your partners' country systems (based on your best estimate)?

less than 25% 25% to 50% 50% to 75% above 75% Not sure / Not applicable

Please feel free to provide any other relevant information in relation to harmonisation and alignment.

4 MONITORING RESULTS, EVALUATION AND MUTUAL ACCOUNTABILITY

Q4.1 Does your Strategy include specific monitoring and evaluation guidelines for Aid for Trade programmes?

Specific to Aid for Trade Generic guidelines

If you do have specific guidelines, please provide the details of your Aid for Trade M&E framework. How often do you review progress towards your strategy objectives? Who do you report to?

Please describe and exemplify.

Q4.2 Do you regularly monitor the potential trade impact of your aid projects / programmes?

Yes No Not sure/Not applicable

If yes, please describe how.

Please describe and exemplify.

The EBRD has a monitoring system that regularly monitors project-specific contribution in enhancing markets and market-based institutions and the strengthening of the private sector. In the absence of a specific aid-for-trade strategy, monitoring and evaluation are conducted in accordance with the EBRD's general procedures and the monitoring system does not capture the trade impact specifically.]

Q4.3 Do you have plans to improve the evaluation of your Aid for Trade programmes?

Please describe and exemplify.

See response to Q4.2]

Q4.4 Have you carried out or do you plan to carry out an impact assessment of your Aid for Trade programmes?

Yes: *please indicate when:* [MM/YYYY] No Not sure/Not applicable

Q4.5 Do you involve partner country stakeholders in developing measurable objectives/indicators to assess the quality of your Aid for Trade programmes?

Yes No Not sure/Not applicable

If yes, please describe the indicators used.

Please describe and exemplify.

Q4.6 Have you undertaken joint evaluations of your Aid for Trade with your partner country stakeholders?

Yes No Not sure/Not applicable

If yes, please describe when and the results of the evaluation.

Please describe and exemplify.

Please feel free to provide any other relevant information in relation to monitoring, evaluation and mutual accountability.

5 REGIONAL DIMENSION

Q5.1 How important is the regional dimension in your Aid for Trade strategy?

<input type="checkbox"/> Essential element	<input checked="" type="checkbox"/> Important element	<input type="checkbox"/> Minor element	<input type="checkbox"/> Not present	<input type="checkbox"/> Not sure / Not applicable
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If essential or important, please describe how your Aid for Trade strategy addresses regional challenges.

Please describe and exemplify.

As mentioned earlier, there is increasing demand for support to intra-regional trade, and for many countries cross-border infrastructure development is critical not only for trade but also for private sector development. These aspects are highlighted in the context of country strategies.

Q5.2 Which of the following factors are important for determining whether or not to support particular regions or regional programmes? Please list in the order of importance.

<input type="checkbox"/>	Relevance to ongoing regional trade agreements / negotiations
<input type="checkbox"/>	Regional proximity / support to neighbouring regional economic integration processes
<input type="checkbox"/>	Cultural, linguistic or historical ties with the region
<input checked="" type="checkbox"/>	Existence of a viable counterpart at regional level
<input checked="" type="checkbox"/>	Request for assistance from a regional body
<input checked="" type="checkbox"/>	Availability of a clearly defined regional development strategy
<input type="checkbox"/>	Geographical concentration of donor activities
<input type="checkbox"/>	<i>Other, please describe</i>

Q5.3 By how much has the volume of your regional Aid for Trade increased since 2005?

<input type="checkbox"/> Declined	<input type="checkbox"/> By less than 5%	<input checked="" type="checkbox"/> By 5 to 15%	<input type="checkbox"/> By 15 to 30%	<input type="checkbox"/> More than 30%
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Q5.4 In which assistance categories are you particularly active at regional level?

	Frequently	Occasionally	Rarely	Not sure / Not applicable
Training (trade negotiations/WTO rules)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Trade facilitation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Development of cross-border infrastructure	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Capacity building of regional organisations	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other, please describe and exemplify

Q5.5 What are the most important challenges in implementing regional Aid for Trade? Please list in the order of importance.

<input checked="" type="checkbox"/>	Lack of (or weak) articulated demands for regional Aid for Trade
<input checked="" type="checkbox"/>	Lack of coherence between national and regional priorities
<input type="checkbox"/>	Lack of credible lending authorities at regional level

<input checked="" type="checkbox"/>	Lack of effective coordination at regional level
<input type="checkbox"/>	Difficulties of monitoring and evaluating results at regional level
<input type="checkbox"/>	Lack of credible mutual accountability mechanisms at regional level
<input type="checkbox"/>	<i>Other, please describe and exemplify</i>

Q5.6 Has the demand for regional Aid for Trade increased since 2005?

<input type="checkbox"/> Significantly increased	<input checked="" type="checkbox"/> Increased	<input type="checkbox"/> Little / no change	<input type="checkbox"/> Declined	<input type="checkbox"/> Not sure / Not applicable
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If yes, in which regions and for which activities has it increased the most?

Please describe and exemplify.

See response to Q3.6.]

Please feel free to provide any other relevant information in relation to regional Aid for Trade.