

Fourth Forum Meeting
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Working Group 5A/5B

The local management of skilled migration



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How can the skills brought by immigrants better be harnessed for local economies?

What is the economic environment where migrants try to make their career successful?

Is it a migrants issue?

The Italian labour market hardly matches high skilled profiles with companies' economic needs

Main causes:

- a. High number of graduates in areas of small interest for the companies
- b. Low level of specialization of graduates
- c. Distance between academics and the entrepreneurial environment
- d. Sme's as main economic actor (95% with less of 10 employees)

Why is it even more difficult for a migrant ?

Formal reasons:

- Recognition of educational levels
- Work, residence permits, legal authorizations

Substantial reasons:

- Balance of competences
- Introduction into a new economic reality
- Networking (academic, business and social environment)

What are the instruments that a public institution can rely on to deal with this issue?

1. International partnerships with local and national institutions
2. Transnational labour market approach
3. Public/ Private Partnership
4. Support to migrants entrepreneurship

International partnerships with local and national institutions

CROATIA- BOSNIA- SERBIA- ALBANIA- ROMANIA- MOLDOVA- UKRAINE

- Framework agreements (soft law tools) on:
 - Cooperation on migration flows management
 - Inter-Regional Labour Market management
 - Information on legal migration
 - Joint programs of technical assistance

Transnational labour market approach

MATCHING ITALIAN LABOUR MARKET NEEDS WITH HUMAN CAPITAL RESOURCES IN SENDING COUNTRIES

- Projects running ex Art. 23 Italian Migration Law, which foresees:
 - Project Initiative by the company who is recruiting
 - Institutional Coverage and Management
 - Training Abroad (countries of origin)
 - Recognition of expertise and qualifications
 - Guarantee of the job when in Italy
 - Legal Path, avoiding “quota” procedures

Public / Private Partnership

- Involvement of the Companies in the definition of the Projects
- Co-funding of the Initiatives
- Involvement of Public and Private Employment Agencies
- Role of the International Private Employment Agencies (training, counseling)

Support to migrants' entrepreneurship

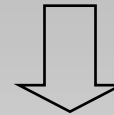
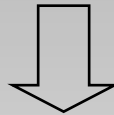
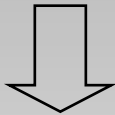
...in Veneto and in the home country

Institutional bodies acting as facilitators in the economic environment through:

- BUSINESS START-UP TRAINING
- TECHNICAL ASSISTANCE, CONSULTING
- FINANCIAL SUPPORT
- DEFINITION OF **FINANCIAL TOOLS** DEDICATED TO MIGRANTS, PUBLIC INSTITUTIONS IN PARTNERSHIP WITH THE BANK SYSTEM

THE GUARANTEE FUND TOOL

- Evidence of a difficult access to credit for investments by migrants



CREATION OF A JOINT GUARANTEE FUND
PARTICIPATED BY PUBLIC INSTITUTIONS, BANKS,
UNION OF INDUSTRIAL ASSOCIATIONS, NGO'S, THE
UNIONS, aimed at:

- » Facilitating migrants economic investments and business start-ups in Veneto and in the home countries.
- » Guaranteeing co-development initiatives run by Italian NGO's and local authorities in sending countries.

MIGRANTS REMITTANCES AS A PIVOTAL ECONOMIC FACTOR

- € 4,35 Billion in remittances from Italy in 2006, mainly to:

ROMANIA, CHINA, PHILIPPINES, MOROCCO, SENEGAL, ALBANIA, MOLDOVA

- Development of Financial Tools to Reduce Remittances Costs
- Model to channel remittances, facilitating their use as a socio-economic development tool in sending countries

Support to Return Paths

- Needs analysis and diversified Return attitudes
- Socio-economic situation in the countries of origin
- Non commercial risks

SUPPORT TO RETURN MIGRANTS ECONOMIC
INITIATIVES  **THE Re.M. EXPERIENCE**

...from Veneto to Senegal and Ghana

Some links with Private Companies

The Role of Diaspora Organizations

- The Regional Migration Committee
- The network of Migrants Associations (Social, Economic, Cultural Actors)
- Spreading of good solutions, diffusion of pilot initiatives, their crucial role on the effective implementation of policies
- First communication channel with the countries of origin