Q1: COUNTRY
VANUATU

Q2: ABOUT YOU
Name: Sumbue Antas
Position: Director
Ministry / Organization: Dept of External Trade, Ministry of Foreign Affairs, International Cooperation and External Trade
Email Address: santas@vanuatu.gov.vu
Phone Number: (678) 22770

Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):
Dept of Foreign Affairs

Q4: Do you have Aid-for-Trade priorities?
Yes

Q5: Please indicate your Aid-for-Trade priorities:
Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed (1 being the most important)

<table>
<thead>
<tr>
<th>Priority Area</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade policy analysis, negotiations and implementation</td>
<td>1</td>
</tr>
<tr>
<td>Trade facilitation</td>
<td>4</td>
</tr>
<tr>
<td>Cross-border infrastructure</td>
<td>2</td>
</tr>
<tr>
<td>Competitiveness</td>
<td>5</td>
</tr>
<tr>
<td>Connecting to value chains</td>
<td>3</td>
</tr>
</tbody>
</table>
Q6: Additional information.  
Respondent skipped this question

PAGE 8: C.2) YOUR GOVERNMENT’S AID FOR TRADE PRIORITIES

Q7: Have your Aid-for-Trade priorities changed since 2012?  
Yes

PAGE 9: C.2) YOUR GOVERNMENT’S AID FOR TRADE PRIORITIES

Q8: What are the top 3 drivers of these changes?  
(Please choose no more than 3 options)  
New development priorities,  
New trade capacity needs,  
Competitiveness objectives

Q9: Additional information.  
Respondent skipped this question

Q10: Have these changes been reflected in your national development strategy?  
Yes

Q11: Have these changes been reflected in your dialogue with development partners?  
Yes

Q12: Is trade facilitation reflected as a priority in your national or regional development policy?  
Yes

PAGE 10: C.2.) YOUR GOVERNMENT’S AID-FOR-TRADE PRIORITIES

Q13: In which existing policy document(s) can trade facilitation be found as a priority?  
(You may tick more than one box)  
National development strategy,  
National trade strategy,  
National sectoral strategy(ies),  
National infrastructure development strategy,  
Regional trade agreement

Q14: Additional information.  
Respondent skipped this question

PAGE 11: C.2.) YOUR GOVERNMENT’S AID-FOR-TRADE PRIORITIES
Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated? Yes

Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:
- National development strategy,
- National trade strategy,
- Regional trade agreement

Q17: Additional information. Respondent skipped this question

Q18: How important are trade costs for the competitiveness of your exports? Very important

Q19: Additional information. Respondent skipped this question

Q20: Do your national policies address the issue of trade costs for exports? No

Q21: Which document(s) address(es) the issue of trade costs for exports? Respondent skipped this question

Q22: Additional information. Respondent skipped this question

Q23: How important are trade costs for access to imports? Very important

Q24: Additional information. Respondent skipped this question
**PAGE 17: B. TRADE COSTS**

| Q25: Do national policies address the issue of trade costs for imports? | Yes |

**PAGE 18: D.1) TRADE COSTS**

| Q26: Which document(s) address(es) the issue of trade costs for imports? | National development strategy, National trade strategy, National infrastructure strategy, Sector specific strategies (e.g. agriculture, etc.) |
| Q27: Additional information. | Respondent skipped this question |

**PAGE 19: D.1) TRADE COSTS**

| Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option) | Border procedures (trade facilitation), Transport infrastructure, Access to trade finance |
| Q29: Additional information. | Respondent skipped this question |

**PAGE 20: D.1) TRADE COSTS**

| Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option) | Transport infrastructure (e.g. for tourism), Non-recognition of professional qualifications, Restrictions on movement of natural persons, Poor regulatory environment for services, Low levels of skills in service sectors |
| Q31: Additional information. | Respondent skipped this question |

**PAGE 21: D.1) TRADE COSTS**
Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)

East Asia, South Asia, Pacific Islands

Q33: Indicate your home region.

Pacific Islands

Q34: FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)

Border procedures (trade facilitation), Non-Tariff Measures (including standards), Transport infrastructure

Q35: Additional information.

Respondent skipped this question

Q36: FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)

Poor transport infrastructure (e.g. for tourism), Recognition of professional qualifications, Inefficient government regulations

Q37: Additional information.

Respondent skipped this question

Q38: How have your trade costs evolved over the past 5 years?

Between 0-10% reduction

Q39: Additional information.

Respondent skipped this question

Q40: Additional information.

Respondent skipped this question
Q40: Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)

- Research by donor funded project,
- World Bank Doing Business Index,
- World Customs Organizations Time Release Study,
- World Economic Forum Global Competitiveness Report

Q41: Additional information.

Respondent skipped this question

Q42: Do you validate the results? (You may tick more than 1 box)

No

Q43: Additional information.

Respondent skipped this question

PAGE 26: E.1) REDUCING TRADE COSTS

Q44: Is your government taking national action to reduce trade costs?

Yes

PAGE 27: E.1) REDUCING TRADE COSTS

Q45: What national action is your government is taking ?(You may tick more than 1 box)

- National government initiatives,
- Joint public-private sector initiatives,
- Initiatives supported by development partners

Q46: Additional information.

Respondent skipped this question
Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)

- Border procedures (trade facilitation),
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure,
- Access to trade finance,
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure (e.g. for tourism),
- Reforms of national regulatory frameworks for services,
- Negotiations with trading partners on access for service suppliers,
- Tariffs on product inputs (e.g. on computers for ICT services)

Q48: Is your government engaged in regional actions to reduce trade costs?

Yes

Q49: Please specify (You may tick more than 1 box)

- Regional economic community,
- Free trade agreements,
- Initiatives supported by development partners

Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)

- Border procedures (trade facilitation),
- Tariffs, fees and other charges,
- Transport infrastructure (e.g. for tourism),
- Reforms of national regulatory frameworks for services

Q51: Additional information.

Respondent skipped this question
### Q52: Is external support aligned with your national and regional needs to reduce trade costs?

**Yes**

### Q53: Additional information.

*Respondent skipped this question*

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#### PAGE 31: E.1) REDUCING TRADE COSTS

### Q54: How is external support aligned with your needs? (You may tick more than 1 box)

External support is aligned with national priorities to reduce trade costs.

Dialogue with donors has resulted in attention to the issue of trade costs.

Dialogue with South-South partners has resulted in attention to the issue of trade costs.

Improved dialogue with the private sector has resulted in this being prioritized.

Improved dialogue with regional partners has resulted in this being prioritized.

### Q55: Additional information.

*Respondent skipped this question*

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#### PAGE 32: E.1) REDUCING TRADE COSTS

### Q56: Why is external support not aligned with your needs? (You may tick more than 1 box)

**No opinion**

### Q57: Additional information.

*Respondent skipped this question*

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#### PAGE 34: F.1) TRADE FACILITATION AGREEMENT

### Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?

**Unsure**
Q59: Additional information.  
Respondent skipped this question

Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face? (Please choose no more than 5 options) 
North America, Developed Asia, East Asia, South Asia, Pacific Islands

Q61: Additional information.  
Respondent skipped this question

Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted? 
Yes, support already being sought

Q63: Have you undertaken a Trade Facilitation Needs Assessment? 
Yes

Q64: Please specify the organization(s) involved in and year(s) of each needs assessment. 
WTO 2013  
UNCTAD 2014  
World Bank 2014  
Other 2014

Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?  
Yes

Q66: Please specify why.  
As developments are made, priorities will have to be re-assessed. Changes might take place then.
Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

- To prepare category A, B, C notifications,
- To develop national implementation plans,
- To support scheduling of commitments,
- To support national ratification,
- To support implementation of specific TFA provisions,
- To align support with on-going national reform programmes,
- To align commitments with on-going regional programmes.

Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

- Lack of information on funding opportunities,
- Differing priorities of in-country donors,
- Problems accessing external funds,
- Ensuring TFA implementation is a priority in national development planning documents,
- National coordination and demonstration of political will for TFA reform,
- Programming cycles,
- Problems in formulating requests,
- Problems to quantify TFA implementation needs,
- Ensuring coherence with past programmes,
- Integrating TFA implementation into on-going programmes,
- Accessing regional programmes,
- Accessing global programmes.
Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)  

Release and clearance of goods

Q70: Additional information.  

Single windows concept - although in the TFA has best endeavour language, Vanuatu believes that addressing this will naturally cause a positive reaction to the other elements of the TFA. The physical infrastructure must also be able to accommodate trade.

Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)  

Private sector engagement and commitment,  
Funding from development partners,  
Sustained engagement of development partners,  
Sustained political engagement and commitment by national authorities

Q72: Additional information.  

Respondent skipped this question

Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)  

Updated customs legislation,  
Updated customs working practices,  
Improved cooperation between border agencies,  
New network infrastructure (e.g. ICT, power),  
Tariff reform

Q74: Additional information.  

Respondent skipped this question

Q75: Additional information.  

Respondent skipped this question
<table>
<thead>
<tr>
<th>Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)</th>
<th>Reduction in border clearance times, Increase in customs revenue, Reduction in informal payments, Increase in export volumes, Increase in import volumes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q76: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

### PAGE 46: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

<table>
<thead>
<tr>
<th>Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)</th>
<th>Higher revenues for exporters, Higher revenues for importers, Entry into new value chain, Rise in employment, Increase in foreign direct investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q78: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

### PAGE 47: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

<table>
<thead>
<tr>
<th>Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)</th>
<th>Customs reform, Tariff reforms, Upgrading transport infrastructure, Upgrading network infrastructure, Working with trade partners to remove restrictions on movement of natural persons, Improving the regulatory environment for services, Improving skills levels in service sectors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q80: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

### PAGE 48: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH
Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)

Rise in employment,
Entry into new value chains,
Moving up value chains,
Diversification in export products,
Foreign direct investment,
Domestic private sector investment

Q82: Additional information.  

Respondent skipped this question

Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?  

Improved

Q84: If it has improved, please specify why. (You may tick more than one box)

Better dialogue with donors,
Better dialogue with South-South partners,
Better dialogue with the private sector,
Better dialogue with regional partners

Q85: Why has the alignment declined? (You may tick more than 1 box)

No opinion

Q86: Additional information.  

Respondent skipped this question
Q87: **What impact has the Aid-for-Trade Initiative had since it was launched in 2005?** (You may tick more than 1 box)

- Increase in resources available for trade development
- More attention to trade issues in development
- More priority given by national authorities to trade issues in national development planning
- More priority given by regional authorities to trade issues in development planning
- More priority given by donors to trade issues in national development planning
- More priority given by private sector to trade issues
- More priority given by NGOs to trade issues

Q88: **Additional information.**

*Respondent skipped this question*

PAGE 54: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q89: **What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?** (Please choose no more than 5 options)

- Mainstreaming of trade issues in national policy
- Engaging the private sector in national trade and development policy planning
- Coherence in trade and development policy
- Catalyst for Aid-for-Trade flows
- Contribution to inclusive, sustainable growth

Q90: **Additional information.**

*Respondent skipped this question*
**Q91:** What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)

- Contribution to improving the business and regulatory environment
- Ensuring continued attention to trade issues in development
- Making a contribution to economic growth and poverty eradication through inclusive, sustainable development
- Helping to create the conditions for employment
- Contribution to green growth through the creation of green value chains

**Q92:** Additional information.

_Respondent skipped this question_

**Q93:** How in your view could the Aid-for-Trade Initiative be improved?

Improvement in trade mainstreaming and promoting trade and business.

**Q94:** Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

_Respondent skipped this question_