PAGE 4: B.1) ABOUT YOU

<table>
<thead>
<tr>
<th>Q1: COUNTRY</th>
<th>TUNISIA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q2: ABOUT YOU</td>
<td></td>
</tr>
<tr>
<td>Name:</td>
<td>Saida Hachicha</td>
</tr>
<tr>
<td>Position:</td>
<td>General Director of Economic and Trade Cooperation</td>
</tr>
<tr>
<td>Ministry / Organization:</td>
<td>Trade and Crafts</td>
</tr>
<tr>
<td>Email Address:</td>
<td><a href="mailto:saida.hachicha@ati.tn">saida.hachicha@ati.tn</a></td>
</tr>
<tr>
<td>Phone Number:</td>
<td>0021671903784</td>
</tr>
<tr>
<td>Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply) :</td>
<td>Ministry of Agriculture, Industry Ministry of Energy and Mines, the export promotion center</td>
</tr>
</tbody>
</table>

PAGE 6: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

| Q4: Do you have Aid-for-Trade priorities? | Yes |

PAGE 7: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

| Q5: Please indicate your Aid-for-Trade prioritiesBelow are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed .(1 being the most important) |
|-----------------------------------------------|-----------------------------------------------|
| Trade facilitation                           | 3 |
| Transport infrastructure (airport, roads, rail, port) | 1 |
| Competitiveness                              | 2 |
| Export diversification                        | 4 |
| Regional integration                          | 5 |
Q6: Additional information.

Respondent skipped this question

Q7: Have your Aid-for-Trade priorities changed since 2012?

No

Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)

Respondent skipped this question

Q9: Additional information.

Respondent skipped this question

Q10: Have these changes been reflected in your national development strategy?

Respondent skipped this question

Q11: Have these changes been reflected in your dialogue with development partners?

Respondent skipped this question

Q12: Is trade facilitation reflected as a priority in your national or regional development policy?

Respondent skipped this question

Q13: In which existing policy document(s) can trade facilitation be found as a priority? (You may tick more than one box)

National trade strategy,
Regional trade agreement,
Regional development strategy

Q14: Additional information.

Respondent skipped this question

Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?

Yes
Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:

- National trade strategy,
- National infrastructure development strategy,
- Regional trade agreement

Q17: Additional information. **Respondent skipped this question**

Q18: How important are trade costs for the competitiveness of your exports? **Important**

Q19: Additional information. **Respondent skipped this question**

Q20: Do your national policies address the issue of trade costs for exports? **Yes**

Q21: Which document(s) address(es) the issue of trade costs for exports?

- National trade strategy,
- National infrastructure strategy

Q22: Additional information. **Respondent skipped this question**

Q23: How important are trade costs for access to imports? **Moderately important**

Q24: Additional information. **Respondent skipped this question**
<table>
<thead>
<tr>
<th>Q25: Do national policies address the issue of trade costs for imports?</th>
<th>Yes</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q26: Which document(s) address(es) the issue of trade costs for imports?</th>
<th>National trade strategy, National infrastructure strategy</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q27: Additional information.</th>
<th>Respondent skipped this question</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)</th>
<th>Border procedures (trade facilitation), Tariffs, fees and other charges, Non-Tariff Measures (including standards), Transport infrastructure, Access to trade finance</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q29: Additional information.</th>
<th>Respondent skipped this question</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)</th>
<th>Network infrastructure (ICT, power, telecoms), Non-recognition of professional qualifications, Restrictions on commercial presence, Restrictions on movement of natural persons</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Q31: Additional information.</th>
<th>Respondent skipped this question</th>
</tr>
</thead>
</table>
**Q32:** In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)

- North America
- Western Europe
- Central Africa
- East Africa
- Southern Africa

**Q33:** Indicate your home region.

- Respondent skipped this question

**Q34:** FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)

- Border procedures (trade facilitation)
- Tariffs, fees and other charges
- Non-Tariff Measures (including standards)
- Transport infrastructure
- Network infrastructure (ICT, power, telecoms)
- Access to trade finance

**Q35:** Additional information.

- Respondent skipped this question

**Q36:** FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)

- Poor network infrastructure (ICT, telecoms)
- Poor transport infrastructure (e.g. for tourism)
- Recognition of professional qualifications
- Restrictions on commercial presence
- Restrictions on movement of natural persons

**Q37:** Additional information.

- Respondent skipped this question

**Q38:** How have your trade costs evolved over the past 5 years?

- Unsure

**Q39:** Additional information.

- Respondent skipped this question
**Q40:** Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)  
Research with private sector,  
Research by government,  
Research by donor funded project,  
World Bank Doing Business Index,  
World Bank Logistic Performance Index,  
World Customs Organizations Time Release Study,  
World Economic Forum Global Competitiveness Report

**Q41:** Additional information.  
*Respondent skipped this question*

**Q42:** Do you validate the results? (You may tick more than 1 box)  
Yes, dialogue with private sector,  
Yes, dialogue with government

**Q43:** Additional information.  
*Respondent skipped this question*

---

**PAGE 26: E.1) REDUCING TRADE COSTS**

**Q44:** Is your government taking national action to reduce trade costs?  
Yes

---

**PAGE 27: E.1) REDUCING TRADE COSTS**

**Q45:** What national action is your government taking? (You may tick more than 1 box)  
National government initiatives,  
Joint public-private sector initiatives,  
Private sector initiatives,  
Initiatives supported by development partners,  
Initiatives supported by non-governmental organizations

**Q46:** Additional information.  
*Respondent skipped this question*
Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)

- Border procedures (trade facilitation),
- Tariffs, fees and other charges,
- Non-Tariff Measures (including standards),
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure,
- Access to trade finance,
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure (e.g. for tourism),
- Reforms of national regulatory frameworks for services,
- Negotiations with trading partners on access for service suppliers,
- Tariffs on product inputs (e.g. on computers for ICT services)

Q48: Is your government engaged in regional actions to reduce trade costs?

Yes

Q49: Please specify (You may tick more than 1 box)

- Regional economic community,
- Corridor initiatives
Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)

- Border procedures (trade facilitation)
- Tariffs, fees and other charges
- Non-Tariff Measures (including standards)
- Transport infrastructure
- Network infrastructure (ICT, power, telecoms)
- Reforms of national regulatory frameworks for services
- Negotiations with trading partners on access for service suppliers

Q51: Additional information. Respondent skipped this question

Q52: Is external support aligned with your national and regional needs to reduce trade costs?

No

Q53: Additional information. Respondent skipped this question

Q54: How is external support aligned with your needs? (You may tick more than 1 box)

Respondent skipped this question

Q55: Additional information. Respondent skipped this question

Q56: Why is external support not aligned with your needs? (You may tick more than 1 box)

Respondent skipped this question

Q57: Additional information. Respondent skipped this question

Q58: Additional information.
**Q58:** What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?  
No change

**Q59:** Additional information.  
Respondent skipped this question

**Q60:** In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face? (Please choose no more than 5 options)  
No capacity to estimate

**Q61:** Additional information.  
Respondent skipped this question

**Q62:** Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted?  
Yes, support already being sought

**Q63:** Have you undertaken a Trade Facilitation Needs Assessment?  
Yes

**Q64:** Please specify the organization(s) involved in and year(s) of each needs assessment.  
<table>
<thead>
<tr>
<th>Organization</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>WTO</td>
<td>2014</td>
</tr>
<tr>
<td>UNCTAD</td>
<td>2012</td>
</tr>
<tr>
<td>World Bank</td>
<td>2014</td>
</tr>
<tr>
<td>International Trade Centre</td>
<td>2012</td>
</tr>
</tbody>
</table>
Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?

Unsure

Q66: Please specify why.

Respondent skipped this question

Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

To support implementation of specific TFA provisions

Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

Lack of information on funding opportunities,
Problems accessing external funds,
Ensuring TFA implementation is a priority in national development planning documents

Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)

Other (please specify)
It is too early to answer this question accurately

Q70: Additional information.

Respondent skipped this question

Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)

Private sector engagement and commitment,
Funding from development partners,
Sustained political engagement and commitment by national authorities

Q72: Additional information.

Respondent skipped this question
### Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)
- Updated customs legislation,
- Updated customs working practices,
- Tariff reform,
- Creation of one-stop border posts,
- Creation of trade facilitation committees

### Q74: Additional information.
**Respondent skipped this question**

### Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)
- Reduction in border clearance times,
- Reduction in customs revenue,
- Increase in export volumes,
- Increase in import volumes

### Q76: Additional information.
**Respondent skipped this question**

### Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)
- Higher revenues for importers

### Q78: Additional information.
**Respondent skipped this question**

### Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)
- Customs reform,
- Other border agency reforms,
- Improving skills levels in service sectors
Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)

- Increase in exports
- Rise in employment
- Moving up value chains
- Diversification in export products
- Foreign direct investment
- Domestic private sector investment
- Increase in imports

Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?

- No change

Q84: If it has improved, please specify why. (You may tick more than one box)

- Respondent skipped this question

Q85: Why has the alignment declined? (You may tick more than 1 box)

- Respondent skipped this question

Q86: Additional information.

- Respondent skipped this question
**Q87:** What impact has the Aid-for-Trade Initiative had since it was launched in 2005? (You may tick more than 1 box)  
No impact

**Q88:** Additional information.  
Respondent skipped this question

**Q89:** What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)  
Unsure

**Q90:** Additional information.  
Respondent skipped this question

**Q91:** What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)  
Contribution of financing for development

**Q92:** Additional information.  
Respondent skipped this question

**Q93:** How in your view could the Aid-for-Trade Initiative be improved?  
Respondent skipped this question

**Q94:** Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.  
Respondent skipped this question