Q1: COUNTRY
PARAGUAY

Q2: ABOUT YOU
Name: Octavio Ferreira
Position: Director, Multilateral Economic Agencies
Ministry / Organization: Ministry of Foreign Affairs
Email Address: oferreira@mre.gov.py
Phone Number: +595 2 1414 8800

Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):
Ministry of Industry and Trade

Q4: Do you have Aid-for-Trade priorities?
Yes

Q5: Please indicate your Aid-for-Trade priorities
Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed. (1 being the most important)

<table>
<thead>
<tr>
<th>Priority Area</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade facilitation</td>
<td>1</td>
</tr>
<tr>
<td>Network infrastructure (power, water, telecommunications)</td>
<td>2</td>
</tr>
<tr>
<td>Transport infrastructure (airport, roads, rail, port)</td>
<td>3</td>
</tr>
<tr>
<td>Cross-border infrastructure</td>
<td>4</td>
</tr>
<tr>
<td>Connecting to value chains</td>
<td>5</td>
</tr>
</tbody>
</table>
Q6: Additional information.  
*Respondent skipped this question*

**PAGE 8: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES**

Q7: Have your Aid-for-Trade priorities changed since 2012?  
Yes

**PAGE 9: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES**

Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)

- New development priorities,
- Change of government,
- Poverty reduction objectives

Q9: Additional information.  
*Respondent skipped this question*

Q10: Have these changes been reflected in your national development strategy?  
Yes

Q11: Have these changes been reflected in your dialogue with development partners?  
Unsure

Q12: Is trade facilitation reflected as a priority in your national or regional development policy?  
Yes

**PAGE 10: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES**

Q13: In which existing policy document(s) can trade facilitation be found as a priority? (You may tick more than one box)

- National development strategy,
- National infrastructure development strategy,
- Regional infrastructure strategy

Q14: Additional information.  
*Respondent skipped this question*

**PAGE 11: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES**
Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?  
Yes

Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:
- National infrastructure development strategy,
- Regional infrastructure strategy

Q17: Additional information.
Respondent skipped this question

Q18: How important are trade costs for the competitiveness of your exports?  
Very important

Q19: Additional information.
Respondent skipped this question

Q20: Do your national policies address the issue of trade costs for exports?  
Yes

Q21: Which document(s) address(es) the issue of trade costs for exports?  
National development strategy

Q22: Additional information.
Respondent skipped this question

Q23: How important are trade costs for access to imports?  
Important

Q24: Additional information.
Respondent skipped this question
<table>
<thead>
<tr>
<th>Q25: Do national policies address the issue of trade costs for imports?</th>
<th>Yes</th>
</tr>
</thead>
</table>

**PAGE 18: D.1) TRADE COSTS**

<table>
<thead>
<tr>
<th>Q26: Which document(s) address(es) the issue of trade costs for imports?</th>
<th>National development strategy, Other (please specify) National Logistic Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q27: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

**PAGE 19: D.1) TRADE COSTS**

<table>
<thead>
<tr>
<th>Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)</th>
<th>Border procedures (trade facilitation), Non-Tariff Measures (including standards), Transport infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q29: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

**PAGE 20: D.1) TRADE COSTS**

<table>
<thead>
<tr>
<th>Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)</th>
<th>Network infrastructure (ICT, power, telecoms), Transport infrastructure (e.g. for tourism), Restrictions on movement of natural persons, Poor regulatory environment for services, Low levels of skills in service sectors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q31: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

**PAGE 21: D.1) TRADE COSTS**
Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)

- North America
- South America
- Central and Eastern Europe

Q33: Indicate your home region.

- South America

---

Q34: FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)

- Border procedures (trade facilitation)
- Non-Tariff Measures (including standards)
- Transport infrastructure

Q35: Additional information.

- Respondent skipped this question

Q36: FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)

- Poor network infrastructure (ICT, telecoms)
- Poor transport infrastructure (e.g. for tourism)
- Recognition of professional qualifications
- Restrictions on commercial presence
- Restrictions on movement of natural persons
- Inefficient government regulations

Q37: Additional information.

- Respondent skipped this question

---

Q38: How have your trade costs evolved over the past 5 years?

- Unsure

Q39: Additional information.

- There has been a reduction, but precise data are not available.
**Q40:** Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)

- Research by government,
- Research by donor funded project,
- World Bank Doing Business Index,
- World Economic Forum Global Competitiveness Report

**Q41:** Additional information.

*Respondent skipped this question*

**Q42:** Do you validate the results? (You may tick more than 1 box)

- Yes, dialogue with private sector,
- Yes, dialogue with government

**Q43:** Additional information.

*Respondent skipped this question*

**Q44:** Is your government taking national action to reduce trade costs?

Yes

**Q45:** What national action is your government is taking ?(You may tick more than 1 box)

- National government initiatives,
- Joint public-private sector initiatives,
- Initiatives supported by development partners

**Q46:** Additional information.

*Respondent skipped this question*
**Q47:** In which areas have national actions been undertaken or are on-going? (You may tick more than one box)

- Border procedures (trade facilitation),
- Non-Tariff Measures (including standards),
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure,
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure (e.g. for tourism),
- Negotiations with trading partners on access for service suppliers

---

**Q48:** Is your government engaged in regional actions to reduce trade costs?

- Yes

---

**Q49:** Please specify (You may tick more than 1 box)

- Regional economic community,
- Corridor initiatives

---

**Q50:** In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)

- Border procedures (trade facilitation),
- Tariffs, fees and other charges,
- Non-Tariff Measures (including standards),
- Transport infrastructure,
- Network infrastructure (ICT, power, telecoms),
- Transport infrastructure (e.g. for tourism),
- Negotiations with trading partners on access for service suppliers

---

**Q51:** Additional information.

- Respondent skipped this question

---

**Q52:** Is external support aligned with your national and regional needs to reduce trade costs?

- Unsure
Q53: Additional information. Respondent skipped this question

PAGE 31: E.1) REDUCING TRADE COSTS

Q54: How is external support aligned with your needs? (You may tick more than 1 box) Respondent skipped this question

Q55: Additional information. Respondent skipped this question

PAGE 32: E.1) REDUCING TRADE COSTS

Q56: Why is external support not aligned with your needs? (You may tick more than 1 box) No opinion

Q57: Additional information. Respondent skipped this question

PAGE 34: F.1) TRADE FACILITATION AGREEMENT

Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs? No capacity to estimate

Q59: Additional information. The OECD has carried out and estimate, but a specific analysis on the TFA impacts in Paraguay is lacking.

PAGE 35: F.1) TRADE FACILITATION AGREEMENT

Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face? (Please choose no more than 5 options) South America, Other (please specify) Importance of transit provisions.

Q61: Additional information. Respondent skipped this question

PAGE 36: F.1) TRADE FACILITATION AGREEMENT
Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted?  
Yes, after TFA adoption

Q63: Have you undertaken a Trade Facilitation Needs Assessment?  
Yes

**PAGE 37: F.1) TRADE FACILITATION AGREEMENT**

Q64: Please specify the organization(s) involved in and year(s) of each needs assessment.
- WTO 2013
- UNCTAD 2011
- International Trade Centre 2014

**PAGE 38: F.1) TRADE FACILITATION AGREEMENT**

Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?  
No

Q66: Please specify why.  
Respondent skipped this question

**PAGE 39: F.1) TRADE FACILITATION AGREEMENT**

Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)
- To develop national implementation plans
- To align commitments with on-going regional programmes

**PAGE 40: F.1) TRADE FACILITATION AGREEMENT**

Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)
- Lack of information on funding opportunities
- Differing priorities of in-country donors
- Accessing regional programmes

**PAGE 41: F.1) TRADE FACILITATION AGREEMENT**
Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)

- Other measures to enhance impartiality, non-discrimination and transparency
- Release and clearance of goods
- Freedom of transit

Q70: Additional information.  
Respondent skipped this question

Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)

- Private sector engagement and commitment
- Sustained political engagement and commitment by national authorities

Q72: Additional information.  
Respondent skipped this question

Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)

- Greater transparency
- Updated customs working practices
- Improved cooperation between border agencies
- New or updated transport infrastructure (roads, bridges, etc.)

Q74: Additional information.  
Respondent skipped this question

Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)

- Increase in customs revenue
- Increase in export volumes
- Increase in import volumes

Q76: Additional information.  
Respondent skipped this question
Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)

- Higher revenues for exporters,
- Higher revenues for importers,
- Entry into new value chain,
- Increase in foreign direct investment,
- Fall in poverty

Q78: Additional information. Respondent skipped this question

Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)

- Support for compliance with Non-Tariff Measures,
- Upgrading transport infrastructure,
- Upgrading network infrastructure

Q80: Additional information. Respondent skipped this question

Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)

- Increase in exports,
- Rise in employment,
- Entry into new value chains,
- Moving up value chains,
- Diversification in export markets,
- Diversification in export products

Q82: Additional information. Respondent skipped this question
Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?  
Improved

Q84: If it has improved, please specify why. (You may tick more than one box)  
Better dialogue with donors

Q85: Why has the alignment declined? (You may tick more than 1 box)  
Respondent skipped this question

Q86: Additional information.  
Respondent skipped this question

Q87: What impact has the Aid-for-Trade Initiative had since it was launched in 2005? (You may tick more than 1 box)  
Increase in resources available for trade development
More attention to trade issues in development

Q88: Additional information.  
Respondent skipped this question

Q89: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)  
Unsure

Q90: Additional information.  
Respondent skipped this question
Q91: **What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)**

- Contribution of financing for development,
- Contribution to improving the business and regulatory environment,
- Ensuring continued attention to trade issues in development,
- Engaging the private sector in development issues,
- Making a contribution to economic growth and poverty eradication through inclusive, sustainable development

Q92: **Additional information.**

*Respondent skipped this question*

Q93: **How in your view could the Aid-for-Trade Initiative be improved?**

*Respondent skipped this question*

---

Q94: **Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*