Q1: COUNTRY / CUSTOMS TERRITORY
COTE D'IVOIRE

Q2: INTERNATIONAL ORGANIZATION
African Development Bank

Q3: YOUR CONTACT DETAILS
Name: Jean-Guy Afrika
Position: Senior Trade Expert
Ministry/Organization: Department of Regional Integration
Email Address: j.afrika@afdb.org

Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):
Respondent skipped this question

Q5: Do you have an Aid-for-Trade strategy?
Yes

Q6: Has your strategy changed since 2012?
Yes
**DONOR QUESTIONNAIRE**

<table>
<thead>
<tr>
<th>Q7: Why has your strategy changed? (Please choose no more than 5 options)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Streamlining of issues receiving support, More focus on private sector development, More focus on trade facilitation, More focus on regional integration, Other (please specify) Strategy had expired and was renewed.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q8: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

**PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY**

<table>
<thead>
<tr>
<th>Q9: How has your Aid-for-Trade spending changed since 2012?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Between 0-10% increase</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q10: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Respondent skipped this question</td>
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</table>

<table>
<thead>
<tr>
<th>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</th>
</tr>
</thead>
<tbody>
<tr>
<td>More than 10% increase</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q12: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>We expect significant increase in AfT financing through a number of financing instruments that we are currently developing such the Africa 50 Fund, the Africa Trade Fund, the Africa Growing Together Fund, etc.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending? (You may tick more than 1 box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unsure</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q14: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q15: What information about other donors' Aid-for-Trade would you find helpful in planning your own assistance? (You may tick more than 1 box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaggregated information, Point of contact for each region/country/sector, Links to current sectoral strategy, Links to project list/additional information</td>
</tr>
</tbody>
</table>

**PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY**
<table>
<thead>
<tr>
<th>Q16: How has your Aid for Trade facilitation spending changed since 2012?</th>
<th>Increase (0-10%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q17: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?</td>
<td>Significant increase (10%+&gt;)</td>
</tr>
<tr>
<td>Q19: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

**PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY**

**Q20:** Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)
- More focus on private sector development,
- More focus on trade facilitation,
- Specific focus on implementation of the WTO Trade Facilitation Agreement,
- Alignment with the post-2015 development agenda,
- More focus on regional integration,
- More focus on results,
- Other (please specify)
The key elements of our Aid for Trade Strategy are embedded in various Bank strategies most notably the Bank’s Long Term Strategy and the new Regional Integration Policy & Strategy (2014-2023)

| Q21: Additional information. | Respondent skipped this question |

**PAGE 13: D.1) TRADE COSTS**

**Q22:** How important are trade costs for the economic integration and development of developing countries and LDCs?

- Very important

| Q23: Additional information. | Respondent skipped this question |
**Q24:** For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)

- Tariffs, fees and other charges,
- Non-tariff Measures (including standards),
- Transport infrastructure,
- Other (please specify)
- Organization of the trucking industry, landlockness, NTBs,

**Q25:** Additional information.  
*Respondent skipped this question*

**Q26:** For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)

- Transport infrastructure,
- Poor regulatory environment for services,
- Low skills levels in service sectors,
- Other (please specify)
- Second to transport infrastructure, the regulatory issues affecting the transport service providers is a very important source of high trading costs.

**Q27:** Additional information.  
*Respondent skipped this question*

**Q28:** Does your Aid-for-Trade strategy specifically address the issue of trade costs?  
Yes

**Q29:** Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)

- Specific thematic programming,
- Specific regional initiatives,
- Specific in-country projects

**Q30:** Additional information.  
*Respondent skipped this question*
Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)

- Multi-year country strategies,
- In-country projects and programmes,
- Multi-year regional strategies,
- Regional projects and programmes,
- Specific thematic global programming

Q32: Additional information.

Respondent skipped this question

PAGE 16: D.1) TRADE COSTS

Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)

- North Africa and the Middle East,
- West Africa,
- Central Africa,
- East Africa,
- Southern Africa

Q34: Provide web links to programmes you wish to showcase:

www.africatradefund.org
http://www.nepad-ippf.org/
Programme for Infrastructure Development in Africa (PIDA)

PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

- Lack of information on funding opportunities,
- Differing priorities of donors,
- Problems in formulating requests,
- Integrating Trade Facilitation Agreement implementation into on-going programmes

Q36: Additional information.

Respondent skipped this question
**Q37:** How do you envisage programming Trade Facilitation Agreement implementation support, when adopted? (You may tick more than 1 box)

- Trade Facilitation Agreement Implementation support is already being programmed.
- As part of on-going regional programmes offering support for Trade Facilitation Agreement implementation.
- As part of national aid programming dialogues.
- As part of regional aid programming dialogues.

**Q38:** Additional information.

*Respondent skipped this question*

---

**Q39:** What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)

- Differing priorities of partner countries.
- Lack of prioritization of Trade Facilitation Agreement implementation in national development planning documents.
- Programming cycles.

**Q40:** Additional information.

*Respondent skipped this question*

---

**Q41:** Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)

- Advance rulings.
- Appeal and review procedures.
- Customs cooperation.

**Q42:** Additional information.

*Respondent skipped this question*

---

**Q43:** Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?

*Yes*

---
Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)

- Reducing costs of disaster and humanitarian relief operations
- Reducing delays in disaster and humanitarian relief operations
- Positive spin-offs on governance programmes

Q45: Additional information.

Respondent skipped this question

PAGE 22: F.1) REDUCING TRADE COSTS

Q46: Do you track trade costs as part of your Aid-for-Trade programmes?

Yes

PAGE 23: F.1) REDUCING TRADE COSTS

Q47: How do you track trade costs? (You may tick more than 1 box)

As part of project/programme theory of change/logframes/results-based management approaches

In ex post evaluations

Q48: Additional information.

Respondent skipped this question

Q49: What data sources do you use? (You may tick more than 1 box)

Own data collection,
- World Bank Doing Business Index,
- World Bank Logistic Performance Index

Q50: Additional information.

Respondent skipped this question

Q51: How do you validate the results? (You may tick more than 1 box)

Dialogue with government

Q52: Additional information.

Respondent skipped this question

PAGE 24: F.1) REDUCING TRADE COSTS
Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)

Updated customs legislation,
Updated customs working practices,
New or updated transport infrastructure (roads, bridges, etc.),
Certification and testing capacity (e.g. laboratory facilities),
Creation of one stop border posts,
Creation of electronic single windows,
Creation of dialogue with private sector,
Improved border infrastructure

Q54: Additional information.

Respondent skipped this question

Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Reduction in border clearance times,
Increase in customs revenue,
Reduction in informal payments,
Increase in traffic flows through border posts,
Increase in export volumes

Q56: Additional information.

Respondent skipped this question

Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Diversification in export products,
Higher revenues for exporters,
Rise in employment,
Increase in domestic private sector investment,
Fall in poverty

Q58: Additional information.

Respondent skipped this question
<table>
<thead>
<tr>
<th>Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customs reform, Other border agency reforms, Upgrading transport infrastructure, Upgrading network infrastructure, Improving access to trade finance, Improving the regulatory environment for services, Improving skills levels in service sectors</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q60: Additional information.</th>
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<tbody>
<tr>
<td>Respondent skipped this question</td>
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</table>

<table>
<thead>
<tr>
<th>Q61: What have been the key success factors in reducing trade costs? (Please choose no more than 5 options)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private sector engagement and commitment, Alignment of actions with private sector priorities, Alignment of donor support with national priorities, Sustained political engagement and commitment by national authorities, Commitment of regional partners to goal</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q62: Additional information.</th>
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<tbody>
<tr>
<td>Respondent skipped this question</td>
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</table>

PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<table>
<thead>
<tr>
<th>Q63: Is private sector development an Aid-for-Trade priority of your agency?</th>
</tr>
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<tbody>
<tr>
<td>Yes</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Q64: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Respondent skipped this question</td>
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</tbody>
</table>

PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY
**Q65: What approaches do you use to promote private sector development? (You may tick more than 1 box)**

- Concessional loans and grants,
- Non-concessional lending,
- Lending to non-sovereigns,
- Equity investment,
- Technical assistance,
- Business engagement,
- Incentives to promote business,
- Political risk insurance/guarantees,
- Public-private partnerships

---

**Q66: Additional information.**

*Respondent skipped this question*

---

**Q67: What is the focus of your private sector development programme? (You may tick more than 1 box)**

- Infrastructure,
- Improving access to credit,
- Support for SMEs

---

**Q68: Additional information.**

*Respondent skipped this question*

---

**Q69: Is the private sector in your own country/customs territory involved in your programme?**

Yes

---

**Q70: Additional information.**

*Respondent skipped this question*

---

**Q71: How is your national private sector engaged? (You may tick more than 1 box)**

- Formulation of policies

---

**Q72: Additional information.**

*Respondent skipped this question*

---

**Q73: Do you offer support to your own private sector to invest in developing countries?**

Unsure

---

**Q74: Additional information.**

*Respondent skipped this question*
### PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<table>
<thead>
<tr>
<th>Q75: How do you offer support? (You may tick more than 1 box)</th>
<th>Respondent skipped this question</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q76: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

### PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<table>
<thead>
<tr>
<th>Q77: How do you measure the results of your private sector’s involvement? (You may tick more than 1 box)</th>
<th>Impact assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q78: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>

### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

| Q79: Are there examples of private sector development that you would like to showcase? | Unsure |

### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

| Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire. | Respondent skipped this question |

### PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH
**Q81:** What contribution can reducing trade costs make to inclusive, sustainable growth? (Please choose no more than 7 options)

- Increase in exports
- Rise in employment
- Entry into new value chains
- Diversification in export markets
- Diversification in export products
- Foreign direct investment
- Domestic private sector investment

**Q82:** Additional information.

*Respondent skipped this question*

**Q83:** What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)

- More attention to trade issues in development
- More priority given by national authorities to trade issues in national development planning
- More priority given by regional authorities to trade issues in development planning
- More priority given by donors to trade issues in national development planning
- More priority given by NGOs to trade issues

**Q84:** Additional information.

*Respondent skipped this question*

**Q85:** What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)

- Contribution of financing for development
- Contribution to improving the business and regulatory environment
- Ensuring continued attention to trade issues in development
- Engaging the private sector in development issues

**Q86:** Additional information.

*Respondent skipped this question*
Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)

- Mainstreaming of trade issues in national policy,
- Engaging the private sector in national trade and development policy planning,
- Catalyst for Aid-for-Trade flows,
- Catalyst for foreign direct investment,
- Financing of catalytic actions

Q88: Additional information.

Respondent skipped this question

Q89: How could the Aid-for-Trade Initiative be improved?

By moving beyond the "donor/aid" focused AfT approach and figuring out ways to catalyze private investments in developing countries' tradable sectors.

Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

None.