Q1: COUNTRY / CUSTOMS TERRITORY
SWITZERLAND

Q2: INTERNATIONAL ORGANIZATION
Respondent skipped this question

Q3: YOUR CONTACT DETAILS
Name: Thierry Buchs
Position: Head of Trade Promotion
Ministry/Organization: State Secretariat for Economic Affairs, SECO
Email Address: thierry.buchs@seco.admin.ch

Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):
Respondent skipped this question

Q5: Do you have an Aid-for-Trade strategy?
Yes

Q6: Has your strategy changed since 2012?
No

Q7: Why has your strategy changed? (Please choose no more than 5 options)
Respondent skipped this question

Q8: Additional information.
Respondent skipped this question
Q9: How has your Aid-for-Trade spending changed since 2012?  
Between 0-10% increase

Q10: Additional information.  
Respondent skipped this question

Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?  
Between 0-10% increase

Q12: Additional information.
It is to be noted that a new framework credit for Switzerland’s development cooperation, including its economic development cooperation, for the period 2017-20 is currently under preparation. Aid for Trade spending tendentially is expected to increase, however, this will only be ascertained once parliament has approved the new framework credit.

Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending? (You may tick more than 1 box)
Past support disaggregated by region,  
Past support disaggregated by country,  
Future support disaggregated by region,  
Future support disaggregated by country

Q14: Additional information.  
Respondent skipped this question

Q15: What information about other donors’ Aid-for-Trade would you find helpful in planning your own assistance? (You may tick more than 1 box)
Point of contact for each region/country/sector,  
Links to current regional strategy,  
Links to current national strategy

Q16: How has your Aid for Trade facilitation spending changed since 2012?  
Increase (0-10%)

Q17: Additional information.  
Respondent skipped this question

Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?  
Increase (0-10%)
Q19: Additional information.

Along with the expected increase of the Aid for Trade spending for the next five years, an increase in the Aid for Trade facilitation spending is likewise to be expected. However, again this will only be ascertained once parliament has approved the new framework credit for Switzerland's development cooperation for the period 2017-20.

PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)

- Budgetary increases,
- New priorities of development partners,
- Streamlining of issues receiving support,
- More focus on private sector development,
- More focus on trade facilitation,
- Specific focus on implementation of the WTO Trade Facilitation Agreement,
- More focus on climate change and green growth,
- More focus on gender equality,
- More focus on regional integration

Q21: Additional information.

Respondent skipped this question

PAGE 13: D.1) TRADE COSTS

Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?

Important

Q23: Additional information.

Respondent skipped this question

Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)

- Border procedures (trade facilitation),
- Non-tariff Measures (including standards),
- Access to trade finance

Q25: Additional information.

Respondent skipped this question
Q26: For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)
   - Non-recognition of professional qualifications
   - Restrictions on commercial presence
   - Poor regulatory environment for services
   - Low skills levels in service sectors

Q27: Additional information.
   Respondent skipped this question

Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?
   No

Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)
   Respondent skipped this question

Q30: Additional information.
   Respondent skipped this question

Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)
   - In-country projects and programmes
   - Regional projects and programmes

Q32: Additional information.
   Respondent skipped this question

Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)
   - South America
   - Central Asia and Eastern Europe
   - North Africa and the Middle East

Q34: Provide web links to programmes you wish to showcase:
   Respondent skipped this question

PAGE 14: D.1) TRADE COSTS

PAGE 15: D.1) TRADE COSTS

PAGE 16: D.1) TRADE COSTS

PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT
<table>
<thead>
<tr>
<th>Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents</td>
</tr>
<tr>
<td>National coordination and demonstration of political will for Trade Facilitation Agreement reform</td>
</tr>
<tr>
<td>Integrating Trade Facilitation Agreement implementation into on-going programmes</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q36: Additional information.</th>
</tr>
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<tbody>
<tr>
<td>Respondent skipped this question</td>
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<table>
<thead>
<tr>
<th>Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted? (You may tick more than 1 box)</th>
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<tbody>
<tr>
<td>Trade Facilitation Agreement Implementation support is already being programmed.</td>
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</table>

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<tr>
<th>Q38: Additional information.</th>
</tr>
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<tbody>
<tr>
<td>Respondent skipped this question</td>
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</table>

<table>
<thead>
<tr>
<th>Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programming of Trade Facilitation Agreement implementation support is already being undertaken as part of your Aid-for-Trade strategy</td>
</tr>
</tbody>
</table>

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<tr>
<th>Q40: Additional information.</th>
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<tr>
<td>Respondent skipped this question</td>
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</table>

<table>
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<tr>
<th>Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unsure</td>
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<table>
<thead>
<tr>
<th>Q42: Additional information.</th>
</tr>
</thead>
<tbody>
<tr>
<td>The challenges in implementing the Trade Facilitation Agreement vary importantly from country to country. Where Aid-for-Trade support should be focused, might, therefore, vary strongly from country to country and should be evaluated on a case by case basis.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
</tr>
</tbody>
</table>
**Q44:** Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)

Positive spin-offs on governance programmes

**Q45:** Additional information.

Respondent skipped this question

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**Q46:** Do you track trade costs as part of your Aid-for-Trade programmes?

No

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**Q47:** How do you track trade costs? (You may tick more than 1 box)

Respondent skipped this question

**Q48:** Additional information.

Respondent skipped this question

**Q49:** What data sources do you use? (You may tick more than 1 box)

Respondent skipped this question

**Q50:** Additional information.

Respondent skipped this question

**Q51:** How do you validate the results? (You may tick more than 1 box)

Respondent skipped this question

**Q52:** Additional information.

Respondent skipped this question

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**Q53:** What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)

Updated customs working practices, New conformity assessment procedures and processes
**Q54:** Additional information.  
Respondent skipped this question

**Q55:** What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)  
Respondent skipped this question

**Q56:** Additional information.  
Focusing strongly on capacity and institution building in this area of development cooperation, Switzerland focuses on tracking outcomes linked to capacity and institution building.

**PAGE 25: F.1) REDUCING TRADE COSTS**

**Q57:** What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)  
- Diversification in export markets,  
- Diversification in export products,  
- Entry into new value chain, Fall in poverty

**Q58:** Additional information.  
Respondent skipped this question

**Q59:** Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)  
- Customs reform,  
- Support for compliance with Non-Tariff Measures,  
- Improving access to trade finance

**Q60:** Additional information.  
Respondent skipped this question

**Q61:** What have been the key success factors in reducing trade costs? (Please choose no more than 5 options)  
- Private sector engagement and commitment,  
- Sustained political engagement and commitment by national authorities

**Q62:** Additional information.  
Respondent skipped this question

**PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY**

**Q63:** Is private sector development an Aid-for-Trade priority of your agency?  
Yes
Q64: Additional information. 

Q65: What approaches do you use to promote private sector development? (You may tick more than 1 box) 

Concessional loans and grants, 
Equity investment, Technical assistance, 
Business engagement, 
Political risk insurance/guarantees, 
Public-private partnerships 

Q66: Additional information. 

Q67: What is the focus of your private sector development programme? You may tick more than 1 box.

Vocational training and skills, 
Business or trade support institutions, 
Business environment, 
Improving access to credit, Support for SMEs, 
Market information and business services, 
Private sector development in middle income countries 

Q68: Additional information. 

Q69: Is the private sector in your own country/customs territory involved in your programme? 

Yes 

Q70: Additional information. 

Respondent skipped this question
<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q71: How is your national private sector engaged? (You may tick more than 1 box)</td>
<td>Delivery of programmes</td>
</tr>
<tr>
<td>Q72: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q73: Do you offer support to your own private sector to invest in developing countries?</td>
<td>Yes</td>
</tr>
<tr>
<td>Q74: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q75: How do you offer support? (You may tick more than 1 box)</td>
<td>Official lending, Advisory services and information</td>
</tr>
<tr>
<td>Q76: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q77: How do you measure the results of your private sector’s involvement? (You may tick more than 1 box)</td>
<td>Regular project/programme evaluation, Indicators on business environment, Social and economic indicators</td>
</tr>
<tr>
<td>Q78: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q79: Are there examples of private sector development that you would like to showcase?</td>
<td>No</td>
</tr>
</tbody>
</table>

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**PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY**

**PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY**

**PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY**

**PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY**
Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.

Q81: What contribution can reducing trade costs make to inclusive, sustainable growth? (Please choose no more than 7 options)

- Increase in exports
- Rise in employment
- Entry into new value chains
- Diversification in export markets
- Foreign direct investment
- Domestic private sector investment
- Reduction in poverty

Q82: Additional information.

Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)

- Increase in resources available for trade development
- More attention to trade issues in development
- More priority given by national authorities to trade issues in national development planning
- More priority given by donors to trade issues in national development planning

Q84: Additional information.
**Q85**: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)

- Contribution of financing for development,
- Contribution to improving the business and regulatory environment,
- Ensuring continued attention to trade issues in development,
- Making a contribution to economic growth and poverty eradication,
- Helping to create the conditions for employment,
- Contribution to green growth through the creation of green value chains

**Q86**: Additional information.

*Respondent skipped this question*

**Q87**: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)

- Mainstreaming of trade issues in national policy,
- Engaging the private sector in national trade and development policy planning,
- Coherence in trade and development policy,
- Catalyst for Aid-for-Trade flows,
- Contribution to inclusive, sustainable growth,
- Contribution to green growth through support to green value chains

**Q88**: Additional information.

*Respondent skipped this question*

**Q89**: How could the Aid-for-Trade Initiative be improved?

*Respondent skipped this question*

**Q90**: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

*Respondent skipped this question*