PAGE 4: B.1) ABOUT YOU

**Q1: COUNTRY / CUSTOMS TERRITORY**  
JAPAN

**Q2: INTERNATIONAL ORGANIZATION**  
World Trade Organization

**Q3: YOUR CONTACT DETAILS**
- **Name:** Shinsuke SUYAMA
- **Position:** Special Assistant for Trade Negotiations
- **Ministry/Organization:** Ministry of Foreign Affairs
- **Email Address:** shinsuke.suyama@mofa.go.jp

**Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):**  
Ministry of Finance, JICA

PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

**Q5: Do you have an Aid-for-Trade strategy?**  
Yes

PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

**Q6: Has your strategy changed since 2012?**  
No

PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

**Q7: Why has your strategy changed? (Please choose no more than 5 options)**  
Respondent skipped this question

**Q8: Additional information.**  
Respondent skipped this question
<table>
<thead>
<tr>
<th>Q9: How has your Aid-for-Trade spending changed since 2012?</th>
<th>More than 10% increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q10: Additional information.</td>
<td></td>
</tr>
<tr>
<td>Aid-for-Trade</td>
<td></td>
</tr>
<tr>
<td>(Commitment basis)</td>
<td></td>
</tr>
<tr>
<td>The base of our aid strategy has been stated in Japan’s Official Development Assistance Charter and it states “in order to invigorate developing countries' trade and investment, as well as people-to-people exchanges, and to support sustainable growth, Japan will place importance on providing assistance for the development of the socioeconomic infrastructure -a key factor for economic activity, and also for policy- making, the development of institutions, and human resource development” as one of the priority issues Japan has to tackle with.</td>
<td></td>
</tr>
<tr>
<td>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</td>
<td>Unsure</td>
</tr>
<tr>
<td>Q12: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending?(You may tick more than 1 box)</td>
<td>Past support disaggregated by region, Past support disaggregated by country, Past support disaggregated by sector</td>
</tr>
<tr>
<td>Q14: Additional information.</td>
<td></td>
</tr>
<tr>
<td>The past spending can be extracted from Creditor Reporting System (CRS) of OECD DAC.</td>
<td></td>
</tr>
<tr>
<td>Q15: What information about other donors’ Aid-for-Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)</td>
<td>Point of contact for each region/country/sector, Links to current global strategy, Links to project list/additional information</td>
</tr>
</tbody>
</table>

| Q16: How has your Aid for Trade facilitation spending changed since 2012? | Significant reduction (<-10%) |
Q17: Additional information.
Aid for Trade facilitation (CRS Sector code : 33120)
2012 : US$ 49.17 mil.
2013 : US$ 25.16 mil.
(Commitment basis)

Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?
Unsure

Q19: Additional information.
Respondent skipped this question

PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years?
(You may tick more than 1 box)
Respondent skipped this question

Q21: Additional information.
Respondent skipped this question

PAGE 13: D.1) TRADE COSTS

Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?
Important

Q23: Additional information.
Respondent skipped this question

Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)
Border procedures (trade facilitation),
Transport infrastructure,
Network infrastructure (ICT, power, telecoms),
Access to trade finance

Q25: Additional information.
Respondent skipped this question

Q26: For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than one box)
Low skills levels in service sectors
Q27: Additional information.  Respondent skipped this question

Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?  Unsure

Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)  Respondent skipped this question

Q30: Additional information.  Respondent skipped this question

Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)  Unsure

Q32: Additional information.  Respondent skipped this question

Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)  Developed Asia, East Asia, West Africa, East Africa, Southern Africa

Q34: Provide web links to programmes you wish to showcase:

- Capacity Building for the Customs Administrations of the Eastern African Region (Phase 2)
- Project for Promoting E-customs in Vietnam

Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)  Other (please specify) Unsure
<table>
<thead>
<tr>
<th>Question</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q36: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted? (You may tick more than 1 box)</td>
<td>As part of on-going national programmes offering support for Trade Facilitation Agreement implementation, As part of dedicated global thematic programmes</td>
</tr>
<tr>
<td>Q38: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)</td>
<td>Differing priorities of partner countries</td>
</tr>
<tr>
<td>Q40: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)</td>
<td>Unsure</td>
</tr>
<tr>
<td>Q42: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?</td>
<td>Yes</td>
</tr>
</tbody>
</table>

**PAGE 19: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT**

<table>
<thead>
<tr>
<th>Question</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)</td>
<td>Reducing costs and delays associated with procurement by in-country programmes</td>
</tr>
<tr>
<td>Q45: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>
**Q46:** Do you track trade costs as part of your Aid-for-Trade programmes?

**Yes**

**Q47:** How do you track trade costs? (You may tick more than 1 box)

- As part of: (please specify)
  - JICA conducts time measurement survey in 2 borders (NAMANGA, RUSUMO).

**Q48:** Additional information.

**Respondent skipped this question**

**Q49:** What data sources do you use? (You may tick more than 1 box)

- Own data collection

**Q50:** Additional information.

**Respondent skipped this question**

**Q51:** How do you validate the results? (You may tick more than 1 box)

- Other (please specify)
  - It is an on-going survey and is not yet validated.

**Q52:** Additional information.

**Respondent skipped this question**

**Q53:** What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)

- Updated customs legislation,
- Updated customs working practices,
- Creation of one stop border posts,
- Creation of dialogue with private sector,
- Improved border infrastructure

**Q54:** Additional information.

**Respondent skipped this question**

**Q55:** What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

- Other (please specify)
  - We will evaluate the outcomes of JICA projects after completion of our key projects in this domain.
Q56: Additional information.

Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Unsure

Q58: Additional information.

Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)

Respondent skipped this question

Q60: Additional information.

Q61: What have been the key success factors in reducing trade costs? (Please choose no more than 5 options)

Sustained political engagement and commitment by national authorities

Q62: Additional information.

PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q63: Is private sector development an Aid-for-Trade priority of your agency?

Yes

Q64: Additional information.

PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q65: What approaches do you use to promote private sector development? (You may tick more than 1 box)

Concessional loans and grants,
Lending to non-sovereigns, Equity investment,
Technical assistance,
Public-private partnerships
Q66: Additional information.  
Respondent skipped this question

Q67: What is the focus of your private sector development programme? You may tick more than 1 box.

- Health and education of workers,
- Vocational training and skills,
- Business or trade support institutions,
- Infrastructure, Business environment,
- Improving access to credit, Support for SMEs,
- Market information and business services,
- Private sector development in least developed countries,
- Private sector development in fragile states,
- Private sector development in middle income countries

Q68: Additional information.  
Respondent skipped this question

Q69: Is the private sector in your own country/customs territory involved in your programme?

Yes

Q70: Additional information.

JICA invites Japanese private entities to take such measures as conducting feasibility studies and dispatching staff to developing countries.

Q71: How is your national private sector engaged? (You may tick more than 1 box)

- Delivery of programmes,
- Other (please specify) Survay. Delivery of services

Q72: Additional information.  
Respondent skipped this question
**Q73**: Do you offer support to your own private sector to invest in developing countries?

**Yes**

**Q74**: Additional information.

Ministry of Foreign Affairs and JICA provide a variety of schemes to support the Private Sector to invest in developing countries. Results from preparatory surveys conducted through JICA schemes based on private sector proposals, encourage private entities to resolve the development issues of developing countries. Investment in infrastructure projects such as construction and operation and maintenance of power plants, railways, airports, industrial parks, water and sanitation, hospitals, etc., are being considered based on the results of the above feasibility studies. If feasible, JICA may support the proposals of the PPP infrastructure projects through the Private Sector Investment Fund (equity/debt) and/or ODA loans.

**Q75**: How do you offer support? (You may tick more than 1 box)

- Official lending,
- Advisory services and information,
- Embassy resources and support

**Q76**: Additional information.

JICA offers support to Japanese private entities to take such measures as conducting feasibility studies and dispatching staffs to developing countries. JICA also offers support through providing the Private Sector Investment Fund (equity/debt) and/or ODA loans.

**Q77**: How do you measure the results of your private sector’s involvement? (You may tick more than 1 box)

- Regular project/programme evaluation

**Q78**: Additional information.

JICA understands the importance of measuring/assessing the impact of the business as it considers local development in developing countries as one of the key factors for JICA’s Public Private Partnership.

**Q79**: Are there examples of private sector development that you would like to showcase?

**Yes**
**Q80:** Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.

Project on Small and Medium Industry (SMI) Development Based on Improved Service Delivery (Indonesia)

### PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

<table>
<thead>
<tr>
<th>Q81: What contribution can reducing trade costs make to inclusive, sustainable growth? (Please choose no more than 7 options)</th>
<th>Increase in exports, Entry into new value chains, Increase in imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q82: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)</td>
<td>More attention to trade issues in development</td>
</tr>
<tr>
<td>Q84: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)</td>
<td>Contribution to improving the business and regulatory environment, Ensuring continued attention to trade issues in development, Engaging the private sector in development issues, Making a contribution to economic growth and poverty eradication, Helping to create the conditions for employment, Positive impacts on women's economic empowerment</td>
</tr>
<tr>
<td>Q86: Additional information.</td>
<td>Respondent skipped this question</td>
</tr>
</tbody>
</table>
**Q87:** What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)

- Catalyst for Aid-for-Trade flows,
- Catalyst for foreign direct investment,
- Financing of catalytic actions,
- Contribution to inclusive, sustainable growth,
- Women's economic empowerment

**Q88:** Additional information.

*Respondent skipped this question*

**Q89:** How could the Aid-for-Trade Initiative be improved?

*Respondent skipped this question*

**Q90:** Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

*Respondent skipped this question*