Q1: COUNTRY / CUSTOMS TERRITORY

DENMARK

Q2: INTERNATIONAL ORGANIZATION

Respondent skipped this question

Q3: YOUR CONTACT DETAILS

Name: Christian Bundegaard
Position: Attaché
Ministry/Organization: Permanent Mission of Denmark to UN in Geneva
Email Address: chrbun@um.dk

Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):

Danish Foreign Ministry

Q5: Do you have an Aid-for-Trade strategy?

Yes

Q6: Has your strategy changed since 2012?

Yes
Q7: Why has your strategy changed? (Please choose no more than 5 options)

- Streamlining of issues receiving support,
- More focus on LDCs,
- More focus on private sector development,
- More focus on poverty reduction,
- More focus on climate change and green growth

Q8: Additional information.

Respondent skipped this question

Q9: How has your Aid-for-Trade spending changed since 2012?

No change

Q10: Additional information.

Respondent skipped this question

Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?

No change

Q12: Additional information.

Respondent skipped this question

Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending? (You may tick more than 1 box)

Unsure

Q14: Additional information.

Respondent skipped this question

Q15: What information about other donors’ Aid-for-Trade would you find helpful in planning your own assistance? (You may tick more than 1 box)

- Disaggregated information,
- Links to current global strategy,
- Links to current sectoral strategy,
- Links to project list/additional information

Q16: How has your Aid for Trade facilitation spending changed since 2012?

Reduction (0-10%)
Q17: Additional information.  
Respondent skipped this question

Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?  
Increase (0-10%)

Q19: Additional information.  
Respondent skipped this question

PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)  
More focus on LDCs,  
More focus on private sector development,  
More focus on poverty reduction,  
More focus on trade facilitation,  
Alignment with the post-2015 development agenda,  
More focus on climate change and green growth,  
More focus on regional integration,  
More focus on results

Q21: Additional information.  
Respondent skipped this question

PAGE 13: D.1) TRADE COSTS

Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?  
Important

Q23: Additional information.  
Respondent skipped this question

Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)  
Border procedures (trade facilitation),  
Non-tariff Measures (including standards),  
Transport infrastructure
**Q25:** Additional information.  
*Respondent skipped this question*

**Q26:** For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)  
*Network infrastructure (ICT, power, telecoms), Non-recognition of professional qualifications, Low skills levels in service sectors*

**Q27:** Additional information.  
*Respondent skipped this question*

**Q28:** Does your Aid-for-Trade strategy specifically address the issue of trade costs?  
*Yes*

**Q29:** Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)  
*Your national or institutional development policy*

**Q30:** Additional information.  
*Respondent skipped this question*

**Q31:** How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)  
*Specific thematic global programming*

**Q32:** Additional information.  
*Respondent skipped this question*

**Q33:** In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)  
*East Asia, West Africa, Central Africa, East Africa, Southern Africa*

**Q34:** Provide web links to programmes you wish to showcase:  
*Respondent skipped this question*
Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)

- Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents
- Ensuring coherence with past programmes
- Integrating Trade Facilitation Agreement implementation into on-going programmes

Q36: Additional information.  
Respondent skipped this question

Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted? (You may tick more than 1 box)

- As part of dedicated global thematic programmes

Q38: Additional information.  
Respondent skipped this question

Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)

- Lack of prioritization of Trade Facilitation Agreement implementation in national development planning documents
- National coordination and demonstration of political will for Trade Facilitation Agreement reform
- Integrating Trade Facilitation Agreement implementation into on-going programmes
- Knowledge of Trade Facilitation Agreement among staff
- Ability to access necessary expertise

Q40: Additional information.  
Respondent skipped this question

Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused? (You may tick more than 1 box)

- Unsure
**Q42:** Additional information.  
*Respondent skipped this question*

**Q43:** Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?  
*Yes*

---

**PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT**

**Q44:** Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)  
- Reducing costs and delays associated with procurement by in-country programmes  
- Positive spin-offs on governance programmes

**Q45:** Additional information.  
*Respondent skipped this question*

---

**PAGE 22: F.1) REDUCING TRADE COSTS**

**Q46:** Do you track trade costs as part of your Aid-for-Trade programmes?  
*No*

---

**PAGE 23: F.1) REDUCING TRADE COSTS**

**Q47:** How do you track trade costs? (You may tick more than 1 box)  
*Respondent skipped this question*

**Q48:** Additional information.  
*Respondent skipped this question*

**Q49:** What data sources do you use? (You may tick more than 1 box)  
*Respondent skipped this question*

**Q50:** Additional information.  
*Respondent skipped this question*

**Q51:** How do you validate the results? (You may tick more than 1 box)  
*Respondent skipped this question*

**Q52:** Additional information.  
*Respondent skipped this question*
### Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)

Unsure

### Q54: Additional information.

Respondent skipped this question

### Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Unsure

### Q56: Additional information.

Respondent skipped this question

### Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Unsure

### Q58: Additional information.

Respondent skipped this question

### Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)

- Support for compliance with Non-Tariff Measures
- Upgrading transport infrastructure
- Upgrading network infrastructure
- Removing domestic restrictions on commercial presence
- Improving skills levels in service sectors

### Q60: Additional information.

Respondent skipped this question

### Q61: What have been the key success factors in reducing trade costs? (Please choose no more than 5 options)

- Private sector engagement and commitment
- Alignment of actions with private sector priorities
- Sustained political engagement and commitment by national authorities
### Page 27: G.1) Private Sector Development and Your Aid for Trade Strategy

**Q63:** Is private sector development an Aid-for-Trade priority of your agency?  
Yes

**Q64:** Additional information.  
Respondent skipped this question

**Q65:** What approaches do you use to promote private sector development? (You may tick more than 1 box)  
- Technical assistance,
- Incentives to promote business,
- Public-private partnerships

**Q66:** Additional information.  
Respondent skipped this question

**Q67:** What is the focus of your private sector development programme? (You may tick more than 1 box)  
- Vocational training and skills,
- Business environment, Support for SMEs,
- Market information and business services,
- Private sector development in least developed countries

**Q68:** Additional information.  
Respondent skipped this question

### Page 28: G.1) Private Sector Development and Your Aid for Trade Strategy

**Q69:** Is the private sector in your own country/customs territory involved in your programme?  
Yes

**Q70:** Additional information.  
Respondent skipped this question

### Page 29: G.1) Private Sector Development and Your Aid for Trade Strategy

**Q69:** Is the private sector in your own country/customs territory involved in your programme?  
Yes

**Q70:** Additional information.  
Respondent skipped this question

### Page 30: G.1) Private Sector Development and Your Aid for Trade Strategy

8 / 12
### DONOR QUESTIONNAIRE

| Q71: How is your national private sector engaged? (You may tick more than 1 box) | Identifying binding constraints |
| Q72: Additional information. | Respondent skipped this question |
| Q73: Do you offer support to your own private sector to invest in developing countries? | Yes |
| Q74: Additional information. | Respondent skipped this question |

#### PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

| Q75: How do you offer support? (You may tick more than 1 box) | Advisory services and information, Embassy resources and support |
| Q76: Additional information. | Respondent skipped this question |

#### PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

| Q77: How do you measure the results of your private sector’s involvement? (You may tick more than 1 box) | Regular project/programme evaluation, Impact assessment, Social and economic indicators |
| Q78: Additional information. | Respondent skipped this question |

#### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

| Q79: Are there examples of private sector development that you would like to showcase? | No |

#### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY
Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.

**Respondent skipped this question**

---

**Q81: What contribution can reducing trade costs make to inclusive, sustainable growth? (Please choose no more than 7 options)**

- Increase in exports
- Rise in employment
- Rise in female employment
- Moving up value chains
- Diversification in export products
- Increase in imports

---

**Q82: Additional information.**

**Respondent skipped this question**

---

**Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)**

- Increase in resources available for trade development
- More attention to trade issues in development
- More priority given by national authorities to trade issues in national development planning
- More priority given by regional authorities to trade issues in development planning
- More priority given by donors to trade issues in national development planning

---

**Q84: Additional information.**

**Respondent skipped this question**
Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)

- Contribution of financing for development,
- Contribution to improving the business and regulatory environment
- Ensuring continued attention to trade issues in development
- Engaging the private sector in development issues
- Making a contribution to economic growth and poverty eradication
- Helping to create the conditions for employment,
- Positive impacts on women’s economic empowerment
- Contribution to green growth through the creation of green value chains

Q86: Additional information.

Respondent skipped this question

Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)

- Mainstreaming of trade issues in national policy,
- Coherence in trade and development policy,
- Catalyst for Aid-for-Trade flows,
- Contribution to green growth through support to green value chains
- Women's economic empowerment

Q88: Additional information.

Respondent skipped this question

Q89: How could the Aid-for-Trade Initiative be improved?

More concrete outreach in terms of narratives, presence on social media, cultural aspects, interaction with private sector and academia.
Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

Respondent skipped this question