PAGE 5: ABOUT YOU

Q1: About you
Regional Economic Community / Transport Corridor: Walvis Bay Corridor Group
Name: Johny Smith
Position: CEO
Email Address: johny@wbcg.com.na

PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q2: Does your regional development or corridor development strategy include trade priorities? (i.e. Aid-for-Trade priorities)
Yes

Q3: If yes, please indicate your regional/corridor Aid-for-Trade priorities:
Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 14 listed. (1 being the most important)

- Regional integration: 1
- Services development: 2
- Industrialization: 4
- WTO accession: 3

PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: Have your region's or corridor's Aid-for-Trade priorities changed since 2014?
Yes

PAGE 10: SECTION 1 : AID-FOR-TRADE PRIORITIES
Q5: If yes, what are the top 3 drivers of these changes? (Please choose no more than 3 options)

- 2030 Sustainable Development Goals: 2
- New regional development strategy: 1
- New regional development or integration strategy: 1
- New trade capacity needs: 1
- International competitiveness objectives: 1
- Trade Facilitation Agreement implementation: 2
- Industrialization objectives: 2
- Expansion of domestic services sectors and/or trade in services: 1
- Poverty reduction objectives: 3
- Economic diversification: 2
- Green growth objectives: 3
- Gender empowerment objectives: 3

Q6: Have these changes been reflected in your dialogue with development partners? Yes

Q7: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda? Yes

Q8: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

- 2. Zero hunger,
- 3. Good health and well-being,
- 8. Decent work and economic growth,
- 9. Industry, innovation and infrastructure,
- 11. Sustainable cities and communities,
- 17. Partnership for the goals

Q9: In your view, can Aid for Trade make a contribution to women’s economic empowerment? Yes
<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q10: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support that you receive?</td>
<td>No</td>
</tr>
<tr>
<td>Q11: Is trade facilitation reflected as a priority in your regional or corridor development policy? (You may tick more than 1 box)</td>
<td>Yes, with a broader conception of trade facilitation (e.g. trade and transport facilitation)</td>
</tr>
<tr>
<td>Q12: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)</td>
<td>Regional trade agreement, Regional development strategy, Regional infrastructure strategy, Regional corridor strategy</td>
</tr>
<tr>
<td>Q13: If no or unsure, do you expect to include trade facilitation as a priority in future regional or corridor planning document(s)? (You may tick more than one box)</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q14: If yes, in which regional planning document, do you expect to include trade facilitation as a priority in future regional or corridor planning document(s)? (You may tick more than one box)</td>
<td>Respondent skipped this question</td>
</tr>
<tr>
<td>Q15: Are you seeking Aid-for-Trade support to implement disciplines of the Trade Facilitation Agreement at regional or corridor level?</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Q16: If yes, please specify which measures you are looking to implement at regional or corridor level. (You may tick more than 1 box)

- Art 1: Publication and Availability of Information
- Art 2: Opportunity to Comment, Information before Entry into Force and Consultations
- Art 8: Border Agency Cooperation
- Art 10: Formalities Connected with Importation, Exportation and Transit
- Art 11: Freedom of Transit
- Art 12: Customs Cooperation

Q17: Are you engaged in a dialogue with development partners on regional or corridor actions to implement the Trade Facilitation Agreement or to undertake broader trade facilitation actions (e.g. trade and transport facilitation)?

Yes, broader trade facilitation actions (e.g. trade and transport facilitation)

Q18: If yes, please specify with which development partner(s) you are discussing Trade Facilitation Agreement implementation.

- Finland
- Germany
- Japan
- United Kingdom
- United States
- EU Institutions
- African Development Bank
- World Bank Group

Q19: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement regional or actions to implement the Trade Facilitation Agreement? (You may tick more than 1 box)

Respondent skipped this question

Q20: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice?

Yes
Q21: Do you have (a) regional or corridor strategy(ies) for e-commerce or other digital-related regional or corridor strategy(ies)?

No

PAGE 28: SECTION 3 : E-COMMERCE

Q22: If yes, please indicate which of the following : (You may tick more than 1 box)

Respondent skipped this question

Q23: If yes, does this regional or corridor strategy include measures to help micro, small and medium sized enterprises (MSMEs) establish online presence?

Respondent skipped this question

PAGE 29: SECTION 3 : E-COMMERCE

Q24: If no, do you plan to develop or update your regional or corridor development strategy to include e-commerce priorities?

Yes

PAGE 30: SECTION 3 : E-COMMERCE

Q25: Do you have any mechanism(s) to coordinate your regional or corridor e-commerce (or other digital) strategy?

Dedicated regional committee for e-commerce, Regional coordination mechanism of ministries responsible for Information Communication Technology

Q26: Does your regional strategy for e-commerce cover issues related to trade in services and/or goods through e-commerce?

No

PAGE 31: SECTION 3 : E-COMMERCE

Q27: If yes, please indicate which issues are covered in your regional or corridor strategy:(You may tick more than 1 box)

Respondent skipped this question

PAGE 32: SECTION 3 : E-COMMERCE
Q28: For EXPORTS, what challenges do micro, small and medium sized enterprises (MSMEs) in your region face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

- Absence of E-certification capacity
- Absence of, or difficulties in, using electronic single window for customs or border clearance
- Issuance and acceptance of conformity assessment certificates
- Non-acceptance of E-certification
- Problems with on-line payment systems

Q29: For IMPORTS, what challenges do micro, small and medium sized enterprises (MSMEs) in your region or corridor face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

- Banking restrictions on foreign exchange transfer
- Problems in using electronic single window for customs or border clearance

Q30: Please estimate the percentage of goods and services imported and exported by the region through e-commerce/digital channels and the growth of imports and exports through e-commerce/digital channels over the past 3 years.

- Percentage of goods exported through e-commerce: No data available
- Percentage of services exported through e-commerce: No data available
- Percentage of goods traded expedited shipments: No data available
- Growth of imports through e-commerce channels in the past 3 years: No data available
- Growth of export through e-commerce channels in the past 3 years: No data available
- Growth of expedited shipments: No data available

Q31: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for customs and other border management authorities in your region? (You may tick more than 1 box)

- Banking restrictions on foreign exchange transfer
Q32: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for customs and other border management authorities in your region or corridor? (You may tick more than 1 box)

| Challenge | Acceptance of e-certification difficulties, Electronic single window issues |

Q33: Please indicate the main issues that enterprises and consumers in your region or corridor have in accessing internet services. (You may tick more than 1 box)

| Issue | Access to international payment gateways, Cost of broadband subscription, Credit card payments, E-signatures, Problems registering as vendors on online e-commerce platforms, Slow internet connection speeds |

Q34: Can electronic payments be made across borders within your region or corridor?

| Response | No |

Q35: If yes, please indicate how electronic payments can be made across borders within your region or corridor. (You may tick more than 1 box)

| Response | Respondent skipped this question |

Q36: Please estimate the percentage of transactions paid electronically in your region (through e-banking, mobile money or e-government):

| Response | Respondent skipped this question |

Q37: If no, please outline what is holding back e-banking, mobile money and e-government transactions. (You may tick more than 1 box)

| Holding back | Absence of cybercrime laws, Consumer mind-set, Cost of broadband subscription, Fraud, Little diffusion of credit/payment cards, Problems with (e-)signatures |

Q38: Can consumers use mobile phones for remittances and fund transfers across borders in your region or corridor?

| Response | Yes |
### PAGE 41: SECTION 3: E-COMMERCE

**Q39:** Are Information and Communication Technology programmes available to support students, workers and Micro Small and Medium Sized Enterprises (MSMEs)?  
Yes

**Q40:** Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?  
No

**Q41:** Do you anticipate a need for future assistance in order to help your region or corridor meet its e-commerce strategic objectives?  
Yes

**Q42:** If yes, please indicate who you would like to work with to provide this support: (You may tick more than 1 box)  
Multilateral and regional donors

**Q43:** In your view, can growth in e-commerce make a contribution to women's economic empowerment?  
Yes

### PAGE 43: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q44:** Does your regional or corridor development strategy include trade-related infrastructure development priorities?  
Yes

### PAGE 44: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q45:** If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your regional or corridor development strategy. (You may tick more than 1 box)  
TRANSPORT INFRASTRUCTURE,  
Air transport infrastructure,  
Rail transport infrastructure,  
Road transport infrastructure,  
Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,  
COMMUNICATION INFRASTRUCTURE,  
Energy distribution infrastructure

### PAGE 45: SECTION 3: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q46:** Does your regional or corridor development strategy link trade-related infrastructure to the development of related services sectors?  
Yes
Q47: If yes, please indicate which services trade sectors feature as priority sectors in your regional or corridor development strategy. (You may tick more than 1 box)

- Engineering services,
- COMMUNICATION SERVICES,
- DISTRIBUTION SERVICES (including wholesale and retail trade services),
- Social services,
- TRANSPORT SERVICES (passenger and freight transportation)

Q48: Does your regional development strategy (or other regional economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports? Yes

Q49: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

- TRANSPORT SERVICES (passenger and freight transportation)

Q50: Which services sectors are growing fastest in your region or corridor? (You may tick more than 1 box)

- COMMUNICATION SERVICES,
- DISTRIBUTION SERVICES (including wholesale and retail trade services),
- TOURISM AND TRAVEL RELATED SERVICES,
- TRANSPORT SERVICES (passenger and freight transportation)

Q51: What are the main issues constraining growth in regional or corridor services trade? Issues constraining growth: (You may tick more than 1 box)

- Access to finance,
- Domestic sourcing requirements for foreign investors,
- Limited access to export markets,
- Low levels of domestic investment,
- Low levels of foreign direct investment
**Q52**: Which services sectors do you expect will support implementation the Trade Facilitation Agreement and will help realize associated economic benefits of TFA implementation? (You may tick more than 1 box)

- TRANSPORT SERVICES (passenger and freight transportation)
- COMMUNICATION SERVICES
- RESEARCH AND DEVELOPMENT SERVICES
- PROFESSIONAL SERVICES

**Q53**: Are development partners providing support for the development of regional services capacity and trade as part of their trade-related infrastructure support?

Yes

**Q54**: If yes, is there a project or programme that you wish to highlight as an example of best practice?

Yes,

If yes, please provide further details and a link to the project website or other documentation:
We currently have the Port of Walvis Bay container terminal as an example of such a project and trade related support that is provided by the African Development Bank

**Q55**: Does your regional or corridor development strategy include actions to improve the investment climate?

Yes

**Q56**: If yes, please specify how: (You may tick more than 1 box)

- By reforming an existing regional investment authority, investment promotion agency (IPA) and/or investment development agency
- By updating regional investment policy, regulations and/or strategy
Q57: What actions have you taken to improve the investment climate in the past 5 years? (You may tick more than 1 box)

- Embedding investment policy in overall regional development strategy
- Facilitating entry and operations of foreign investors
- Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency
- Updating regional investment policy, regulations and/or strategy

Q58: Are development partners supporting regional or corridor investment climate reforms?

Yes

Q59: If yes, is there a project or programme that you wish to highlight as an example of best practice?

Yes,

Additional information and a weblink to the project website or other documentation. The Walvis Bay Ndola-Lubumbashi Development Corridor is being supported by the African Development Bank and has improved trade facilitation between Namibia, Zambia and DRC.

Q60: Does the regional or corridor development strategy seek to attract investment in particular service sectors?

Yes

Q61: If yes, please identify the sectors for which the regional or corridor development strategy seeks to attract investment. (You may tick more than 1 box)

TRANSPORT SERVICES (passenger and freight transportation)

Q62: Can the development of services capacity and trade contribute to women’s economic empowerment?

Yes
Q63: If yes, please specify which service sectors in your region or corridor may have particular impact on women's economic empowerment? Services sectors: (You may tick more than 1 box)

PROFESSIONAL SERVICES,
TOURISM AND TRAVEL RELATED SERVICES,
TRANSPORT SERVICES (passenger and freight transportation)

Q64: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda?
Yes

Q65: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help. Sustainable Development Goals: (You may tick more than 1 box)

2. Zero hunger, 6. Clean water and sanitation,
8. Decent work and economic growth,
9. Industry, innovation and infrastructure,
10. Reduce inequalities,
11. Sustainable cities and communities,
12. Responsible consumption and production,
16. Peace, justice and strong institutions,
17. Partnership for the goals

Q66: CONSULTATION (Other departments or organisations consulted in preparing this questionnaire reply):

Respondent skipped this question