Q1: **Country or customs territory**  
MULITLATERAL BANK

Q2: **About you**
- **Name**: Joaquim Tres
- **Position**: Principal Specialist, Regional Integration Instruments Coordinator
- **Ministry or Organization**: Inter-American Development Bank
- **Email Address**: jtres@iadb.org

Q3: **Do you have an Aid-for-Trade Strategy?**  
Yes

Q4: **If no, please indicate if your development policy includes trade priorities.**  
*Respondent skipped this question*

Q5: **Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. If yes, please rank the top 5 priorities areas among the items listed. (1 being the most important)**

<table>
<thead>
<tr>
<th>Priority Area</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade policy analysis, negotiations and implementation</td>
<td>1</td>
</tr>
<tr>
<td>Trade facilitation</td>
<td>3</td>
</tr>
<tr>
<td>Transport infrastructure (airport, roads, rail, port)</td>
<td>5</td>
</tr>
<tr>
<td>Network and/or transport infrastructure of a cross border nature</td>
<td>4</td>
</tr>
<tr>
<td>Regional integration</td>
<td>2</td>
</tr>
</tbody>
</table>
Q6: Has your Aid-for-Trade strategy changed since 2014?  
No

Q7: If yes, what are the top 3 drivers of these changes?  
(Please choose no more than 3 options)  
Respondent skipped this question

Q8: How has your Aid-for-Trade spending changed since 2014?  
No change  
Q9: How do you expect your Aid-for-Trade spending to change in the next 5 years?  
Between 0-10% increase  
Q10: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years?  
Alignment with the Sustainable Development Goals,  
More focus on regional integration,  
More focus on results,  
More focus on trade facilitation,  
Specific focus on implementation of the WTO Trade Facilitation Agreement

Q11: Are you engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes?  
Yes

Q12: If yes, how are you engaging with the private sector:  
Private sector associations in partner countries,  
Additional information on how you are engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes.  
Through Capacity Building

Q13: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda?  
Yes
Q14: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

1. No poverty, 2. Zero hunger,
8. Decent work and economic growth,
9. Industry, innovation and infrastructure,
10. Reduce inequalities,
16. Peace, justice and strong institutions,
17. Partnership for the goals

Q15: Are you integrating women’s economic empowerment into your Aid-for-Trade programmes?
Yes

Q16: Have you undertaken an evaluation of your Aid-for-Trade support?
Yes

Q17: Is trade facilitation reflected as a priority in your Aid-for-Trade programming? (You may tick more than 1 box)

Yes, Aid-for-Trade strategy with a direct link or reference to the TFA,
Yes, Aid-for-Trade strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

Q18: Are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement?
Yes, direct national programming/project support

Q19: If yes, how are you programming Trade Facilitation Agreement implementation support? (You may tick more than 1 box)

As part of on-going programmes offering national support for Trade Facilitation Agreement implementation,
As part of on-going programmes offering regional support for Trade Facilitation Agreement implementation,
As part of dedicated global thematic programmes
Q20: In which regions are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than one box)

Latin America and the Caribbean

PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q21: For implementation of which disciplines of the Trade Facilitation Agreement are you providing Aid-for-Trade support? (You may tick more than 1 box)

Art 3. Advance Rulings,
Art 7: Release and Clearance of Goods,
Art 8: Border Agency Cooperation,
Art 10: Formalities Connected with Importation, Exportation and Transit,
Art 12: Customs Cooperation,
Other (please specify),
Additional information on disciplines of the Trade Facilitation Agreement for which you are providing Aid-for-Trade support, for example with respect to specific measures within articles (e.g. single window, authorized operator, etc.).
Single Window for Foreign Trade, Authorized Economic Operator, Coordinated Border Management, International Transit of Merchandise

PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q22: What difficulties, if any, are you facing in programming and providing support to partner countries or regional economic communities to implement the Trade Facilitation Agreement? (You may tick more than 1 box)

Differing priorities of partner countries,
National coordination and demonstration of political will for TFA reform

PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q23: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?

Yes

PAGE 24: SECTION 2 : TRADE FACILITATION IMPLEMENTATION SUPPORT
Q24: If yes, how are you engaging with the private sector: (You may tick more than 1 box)

- Project or programme identification,
- Private sector associations in donor country,
- Private sector associations in partner countries,
- Project or programme evaluation,
- Project or programme financing,
- Project or programme implementation

Q25: Does e-commerce (or other digital strategy) feature among the priorities in your national development policy?

Yes

Q26: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- Information and Communication Technology (ICT) development
- Broadband development
- E-commerce development
- E-government
- Telecommunications strategy
- Other digital strategy (please specify e.g. business, e-learning, e-health, etc.)

Q27: Do you have any special policy initiatives that cover the area of e-commerce (or other digital strategy)?

Yes

Q28: Does e-commerce feature in your in-country dialogues with partner countries?

Yes
Q29: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- Information and Communication Technology (ICT) development
- Broadband development
- E-commerce development
- Telecommunications strategy
- E-government

Q30: If yes, please indicate how demand from partner countries for e-commerce support has grown in the past 5 years:

- Significant growth in demand for support

Q31: Does e-commerce feature in your dialogues with regional partners e.g. regional economic communities or transport corridors?

- Yes

Q32: If yes, please indicate which of the following: (You may tick more than 1 box)

- Broadband development
- E-commerce development
- E-government
- Information and Communication Technology (ICT) development
- Telecommunications strategy

Q33: If yes, please indicate how demand from regional partners for e-commerce support has grown in the past 5 years:

- Significant growth in demand for support
Q34: **What types of support are you offering for e-commerce development? (You may tick more than 1 box)**

- Information and Communication Technology (ICT) training for micro, small and medium sized enterprises (MSMEs)
- Support for E-government strategies
- Support for regulatory frameworks for E-government
- Telecommunications infrastructure
- Telecommunications regulatory policy support
- Telecommunications skills and training
- Information and Communication Technology (ICT) training for business associations
- Information and Communication Technology (ICT) skills and training
- Information and Communication Technology (ICT) regulatory policy support
- Information and Communication Technology (ICT) infrastructure upgrading
- E-commerce training for micro, small and medium sized enterprises (MSMEs)
- E-commerce training for business associations
- E-commerce regulatory policy support
- Broadband skills and training
- Broadband regulatory policy support
- Broadband infrastructure development

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Q35: **Are you working with the private sector to support growth in e-commerce in partner countries and regions?**

Yes

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Q36: Based on your experience of e-commerce support programmes, please indicate the main issues that firms and consumers in your partner countries face in accessing and using internet services? (You may tick more than 1 box)

- No experience of e-commerce support programmes
- Slow internet connection speeds
- Postal systems
- Intellectual property registration and policies addressing IP infringement
- Data protection
- Credit card payments
- Cost of broadband subscription
- Business outsourcing services
- Access to labour with necessary technical skills
- Access to international payment gateways
- Access to digital information
Q37: **What are the most common trade issues that you encounter in your e-commerce support programmes?** (You may tick more than 1 box)

- Absence of E-certification capacity or non-acceptance of E-certification
- Absence of, or difficulties in, using electronic single window for customs or border clearance
- Banking restrictions on foreign exchange transfer
- Dealing with returned goods
- Determination of export taxes
- Determination of import taxes
- Difficulties accessing third-party payment services
- Difficulties in determination and payment of sales tax or other charges
- High costs of small parcel shipment
- High shipping costs
- Issuance and acceptance of conformity assessment certificates
- Issuance and acceptance of export certificates
- Issuance and acceptance of origin certificates
- Issuance and acceptance of sanitary and phytosanitary certificates
- Lack of transparency in customs and other border procedures
- No customs or low de minimis threshold
- Non-acceptance of certification of rules of origin
- Non-acceptance of E-certification
- On-line fraud
- Problems with determination and payment of customs duties or other duties
- Problems with intellectual property protection regulations
- Problems with on-line payment systems
- Warehousing, storage and packaging difficulties
- Other regulatory issues (please specify)
Q38: Do you anticipate a growth in future demand from partner countries and regional partners in the area of e-commerce?  
Yes

Q39: If yes, please elaborate:  
Significant growth in demand for support

Q40: In your view, can growth in e-commerce in partner countries and regions make a contribution to women’s economic empowerment?  
Yes

Q41: Does your development policy or Aid-for-Trade strategy include trade-related infrastructure development priorities?  
Yes

Q42: Do you have any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically?  
Yes

Q43: Does trade-related infrastructure feature in your in-country dialogues with partner countries?  
Yes
Q44: If yes, please indicate which of the following: (You may tick more than 1 box)

TRANSPORT INFRASTRUCTURE,
Maritime transport infrastructure,
Internal waterways transport infrastructure,
Air transport infrastructure,
Rail transport infrastructure,
Road transport infrastructure,
Maritime transport infrastructure,
Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,

COMMUNICATION INFRASTRUCTURE,
Telecommunications infrastructure,
Network cable infrastructure,

ENERGY-RELATED INFRASTRUCTURE,
Energy distribution infrastructure,
Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.)

Q45: Does trade-related infrastructure feature in your dialogues with regional partners (e.g. regional economic communities or transport corridors)?

Yes
Q46: If yes, please indicate which of the following services trade sectors feature as priority sectors in your national development strategy: (You may tick more than 1 box)

- TRANSPORT INFRASTRUCTURE,
  - Maritime transport infrastructure,
  - Internal waterways transport infrastructure,
- ENERGY-RELATED INFRASTRUCTURE,
  - Energy distribution infrastructure,
  - Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.),
  - Network cable infrastructure,
  - Telecommunications infrastructure,
- COMMUNICATION INFRASTRUCTURE,
  - Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,
  - Maritime transport infrastructure,
  - Road transport infrastructure,
  - Rail transport infrastructure,
  - Air transport infrastructure

Q47: Do your programmes link trade-related infrastructure to the development of related services sectors?

Yes
Q48: If yes, please specify which services sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
- Services incidental to manufacturing services,
- COMMUNICATION SERVICES, Postal services,
- Telecommunication services,
- CONSTRUCTION AND RELATED ENGINEERING SERVICES,
- TRANSPORT SERVICES (passenger and freight transportation),
- Maritime transport services,
- Internal waterways transport services,
- Air transport services, Rail transport services,
- Road transport services,
- Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)
Q49: Which service sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits in partner countries? (You may tick more than 1 box)

- Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)
- Road transport services
- Rail transport services
- Air transport services
- Internal waterways transport services
- Maritime transport services
- TRANSPORT SERVICES (passenger and freight transportation)
- CONSTRUCTION AND RELATED ENGINEERING SERVICES
- Telecommunication services
- Postal services
- COMMUNICATION SERVICES
- Services incidental to manufacturing services
- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

Q50: Do your development programmes link growth in services capacity and services trade to growth in industrial capacity and manufacturing exports?

Yes
Q51: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

- Telecommunication services,
- CONSTRUCTION AND RELATED ENGINEERING SERVICES,
- TRANSPORT SERVICES (passenger and freight transportation),
  - Maritime transport services,
  - Internal waterways transport services,
  - Air transport services,
  - Rail transport services,
  - Road transport services,
  - Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.),
- Postal services,
- COMMUNICATION SERVICES,
- Services incidental to manufacturing services,
- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services).

Q52: What are the main issues constraining growth in national services capacity and trade in your partner countries? (You may tick more than 1 box)

- Access to finance,
- Limited access to export markets,
- Poor information and communication technology network infrastructure,
- Poor transport infrastructure (maritime, inland waterway, air, rail, road),
- Other (please specify),
- Additional information about the main issues constraining growth in national services capacity and trade in your partner countries.
- Lack of regulatory harmonization.

Q53: Does your Aid-for-Trade programming include actions to improve the investment climate in partner countries? Yes
Q54: If yes, please specify how: (You may tick more than 1 box)
By providing assistance to update investment policy, regulations and/or strategy,
By supporting establishment of an investment authority, investment promotion agency (IPA) and/or investment development agency,
By training officials,
By upgrading economic infrastructure to attract foreign direct investment (in the production sector).

Q55: What Aid-for-Trade actions have you taken to support national or regional initiatives to improve the investment climate in partner countries during the past 5 years? (You may tick more than 1 box)
Embedding investment policy in overall development strategy,
Establishing an investment authority, investment promotion agency (IPA) and/or investment development agency,
Focusing on investment policy implementation and enforcement,
Focusing on public governance and institutions,
Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency,
Reviewing tax policy, Training officials,
Updating investment policy, regulations and/or strategy.

Q56: Are you providing specific assistance and capacity building to help LDCs utilize services waiver opportunities? Yes
**Q57**: If yes, what kind of support are you providing?  
(You may tick more than 1 box)

- Broader Aid-for-Trade programmes,
- Cross-cutting supply-side capacity building to help utilize preference (i.e. infrastructure),
- Sector specific supply-side capacity building to help utilize preference

**Q58**: In your view, can the development of services trade contribute to women’s economic empowerment?  
Yes

**Q59**: If yes, please specify in which services sectors?  
Services sectors: (You may tick more than 1 box)

- BUSINESS SERVICES AND PROFESSIONAL SERVICES,
  - Accountancy services,
  - Advertising services,
  - Architectural and engineering services,
  - Computer and related services,
  - Legal services,
- COMMUNICATION SERVICES,
  - Audio visual services,
  - Postal and courier, express mail services,
  - Telecommunications,
- EDUCATION SERVICES,
- CONSTRUCTION AND RELATED SERVICES,
- DISTRIBUTION SERVICES,
- TRANSPORT SERVICES,
  - Air transport services,
  - Land transport services,
  - Maritime transport services,
  - Services auxiliary to all modes of transport,
- ENERGY SERVICES,
- ENVIRONMENTAL SERVICES,
- FINANCIAL SERVICES,
- HEALTH AND SOCIAL SERVICES,
- TOURISM AND TRAVEL RELATED SERVICES
Q60: CONSULTATION
Please list other ministries/agencies consulted in preparing this questionnaire reply.

Respondent skipped this question