**PAGE 5: ABOUT YOU**

**Q1: Respondent**

GUATEMALA

**Q2: About you**

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Ministry: Ministry of Trade

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**PAGE 7: SECTION 1 : AID-FOR-TRADE PRIORITIES - YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES**

**Q3: Does your national development strategy include trade priorities? (i.e. Aid-for-Trade priorities)**

Yes

**PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES**

**Q4: If yes, please indicate your Aid-for-Trade priorities:** Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below. (1 being the most important)

- Trade facilitation: 1
- International competitiveness: 3
- Export diversification: 5
- Connecting to value chains: 4
- Regional integration: 2

**PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES**

**Q5: Have your Aid-for-Trade priorities changed since 2014?**

Yes

**PAGE 10: SECTION 1 : AID-FOR-TRADE PRIORITIES**
Q6: If yes, please rank the top 3 drivers of these changes :(Please choose no more than 3 options)

New national development strategy 1
International competitiveness objectives 3
Trade Facilitation Agreement implementation 3
Poverty reduction objectives 2

Q7: Have these changes been reflected in your dialogue with development partners?  Yes

Q8: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda?  Yes

Q9: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve?

Sustainable Development Goals:
1. No poverty, 2. Zero hunger,
3. Good health and well-being, 5. Gender equality,
8. Decent work and economic growth,
9. Industry, innovation and infrastructure,
10. Reduce inequalities,
11. Sustainable cities and communities,
17. Partnership for the goals

Q10: In your view, can Aid for Trade make a contribution to women's economic empowerment?  Yes

Q11: Have you participated in any evaluation process that has been undertaken on the Aid-for-Trade support you receive?  No
Q12: Is trade facilitation reflected as a priority in your national or regional development policy? (You may tick more than 1 box)

Yes, National Development Strategy with a direct link or reference to the TFA. Additional information on whether trade facilitation is reflected as a priority in your national or regional development policy. In addition to the national strategy, trade facilitation is included in the regional development strategy with a broader conception of trade facilitation.

Q13: If yes, in which policy document(s) can trade facilitation be found as a priority? (You may tick more than 1 box)

National development strategy,
National trade strategy,
Regional trade agreement(s),
Additional information on the policy document(s) in which trade facilitation can be found as a priority. There is a Central American Strategy for trade facilitation.

Q14: If no, does your government plan to include trade facilitation as a priority in future planning document(s)? (You may tick more than one box)

Respondent skipped this question

Q15: Please outline the current status of work related to the implementation of the Trade Facilitation Agreement (You may tick more than 1 box)

Acceptance of Amendment Protocol (“Trade Facilitation Agreement ratification”) awaiting parliamentary or executive approval

Q16: Are you planning to use the flexibilities set out in section II of the Trade Facilitation Agreement?

Yes

Q17: If yes, please specify: (You may tick more than 1 box)

Category A commitments deposited,
Category B commitments under preparation,
Category C commitments under preparation
Q18: Which disciplines of the Trade Facilitation Agreement are you seeking Aid-for-Trade support to implement? (You may tick more than 1 box)

- Art 2: Opportunity to Comment, Information before Entry into Force and Consultations
- Art 5: Other measures to Enhance Impartiality, Non discrimination and Transparency
- Art 6: Disciplines on Fees and Charges Imposed on or in Connection with Importation and Exportation and Penalties
- Art 8: Border Agency Cooperation
- Art 10: Formalities Connected with Importation, Exportation and Transit
- Art 11: Freedom of Transit
- Art 12: Customs Cooperation

Q19: Are you engaged in a dialogue with development partners on your Trade Facilitation Agreement implementation needs?

Yes

Q20: If yes, please specify with which development partners you are discussing Trade Facilitation Agreement implementation.

- Inter American Development Bank
- International Trade Centre
- UNDP
- World Bank Group
- World Customs Organization
- Other (please specify)

Additional information on the development partners with which you are discussing TFA implementation:

Other regional donors: Central American Bank for Economic Integration (CABEI)

Q21: If no, what difficulties, if any, are you facing in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement? (You may tick more than 1 box)

Respondent skipped this question
Q22: Is there an Aid-for-Trade facilitation project or programme that you wish to showcase as an example of best practice?  
No

PAGE 25: SECTION 3 : E-COMMERCE

Q23: Does your government have a national strategy for e-commerce (or other national digital-related strategy)?  
No

PAGE 26: SECTION 3 : E-COMMERCE

Q24: If yes, please indicate which of the following: (You may tick more than 1 box)  
Respondent skipped this question

Q25: If yes, is this national strategy reflected in your national development strategy?  
Respondent skipped this question

PAGE 27: SECTION 3 : E-COMMERCE

Q26: If no, does your government plan to develop or update your national development strategy to include e-commerce (or other digital-related) priorities?  
Yes

Q27: Does your government plan to develop a separate e-commerce or (other digital-related) strategy?  
No

PAGE 28: SECTION 3 : E-COMMERCE

Q28: Do you have any mechanism(s) to coordinate your national e-commerce (or other digital strategy) across government?  
Respondent skipped this question

Q29: Does your existing or planned national strategy for e-commerce (or other digital-related) strategy cover issues related to trade in services and/or goods through e-commerce?  
Respondent skipped this question

PAGE 29: SECTION 3 : E-COMMERCE

Q30: If yes, please indicate which issues are covered in your national e-commerce (or other digital related) strategy: (You may tick more than 1 box)  
Respondent skipped this question

PAGE 30: SECTION 3 : E-COMMERCE
Q31: For EXPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

High costs of small parcel shipment, High shipping costs

Q32: For IMPORTS, what challenges do your micro, small and medium sized enterprises (MSMEs) face in relation to cross border e-commerce transactions? (You may tick more than 1 box)

Respondent skipped this question

Q33: Please estimate the percentage of goods and services that your country exports and imports internationally through e-commerce / digital channels and the growth of imports and exports through e-commerce / digital channels over the past 3 years.

- Percentage of goods exported through e-commerce: No capacity to estimate
- Percentage of services exported through e-commerce: No capacity to estimate
- Percentage of goods traded as expedited shipments: No capacity to estimate
- Growth of imports through e-commerce channels in the past 3 years: No capacity to estimate
- Growth of export through e-commerce channels in the past 3 years: No capacity to estimate
- Growth of expedited shipments: No capacity to estimate

Q34: For EXPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

Difficulties in issuing rules of origin determinations, Difficulties issuing sanitary and Phytosanitary certificates, Difficulties to control counterfeit goods, Problems clearing small parcel shipments, Problems collecting export taxes
Q35: For IMPORTS, what challenges does the on-line purchase of merchandise goods through e-commerce present for your customs and other border management authorities? (You may tick more than 1 box)

- Additional costs related to processing small parcel trade
- Rules of origin determination questions

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Q36: Please indicate how consumers and enterprises connect to the internet.

<table>
<thead>
<tr>
<th>Connection Type</th>
<th>Availability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed broadband</td>
<td>No data available</td>
</tr>
<tr>
<td>Wifi</td>
<td>No data available</td>
</tr>
<tr>
<td>Mobile phone</td>
<td>81-90%</td>
</tr>
<tr>
<td>Dial up modem</td>
<td>41-50%</td>
</tr>
<tr>
<td>Other (please specify)</td>
<td>No data available</td>
</tr>
</tbody>
</table>

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Q37: Please indicate the main issues that enterprises and consumers in your countries have in accessing and using internet services. (You may tick more than 1 box)

- Consumer rights
- Cybercrime laws

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Q38: Are electronic payments solutions available in your country? (You may tick more than 1 box)

- Yes, e-banking
- Yes, mobile money
- Yes, e-government transactions
- Yes, credit or debit card transactions

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Q39: If yes, please estimate the percentage of transactions paid electronically in your country (through e-banking, mobile money or e-government):

- No data available

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Q40: If no, please outline what is holding back e-banking, mobile money and e-government transactions. (You may tick more than 1 box)

- Respondent skipped this question

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PAGE 39: SECTION 3 : E-COMMERCE
Q41: Do consumers in your country use mobile phones for domestic and international remittances and fund transfer?
Yes, only international remittances and fund transfer

Q42: Please indicate which e-government services your country provides: (You may tick more than 1 box)
E-government forms and application downloads, On-line submission of forms and applications, Electronic payments

Q43: Are Information and Communication Technology support programmes available to support students, workers and Micro, Small and Medium Sized Enterprises (MSMEs)?
Yes

Q44: Is there an Aid-for-E-commerce project or programme that you wish to showcase as an example of best practice?
Unsure

Q45: Do you anticipate a need for future assistance in order to meet your e-commerce strategic objectives?
Yes

Q46: If yes, please indicate who you would like to work with to provide this support: (You may tick more than 1 box)
Bilateral donors, Multilateral and regional donors, South-South partners, Corporate foundations / corporate social responsibility schemes, Private sector

Q47: In your view, can growth in e-commerce make a contribution to women’s economic empowerment?
Yes
Q48: Does your national development strategy include trade-related infrastructure development priorities?  Yes

Q49: If yes, please indicate which trade-related infrastructure sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

- TRANSPORT INFRASTRUCTURE,
  - Maritime transport infrastructure,
  - Internal waterways transport infrastructure,
  - Air transport infrastructure,
  - Rail transport infrastructure,
  - Road transport infrastructure,
  - Maritime transport infrastructure,
  - Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,
- ENERGY-RELATED INFRASTRUCTURE,
  - Energy distribution infrastructure,
  - Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.)

Q50: Does your national development strategy link trade-related infrastructure to the development of related services sectors?  Unsure

Q51: If yes, please indicate which services trade sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)  Respondent skipped this question
Q52: Does your national development strategy (or other national economic policy documents) link growth in services capacity and trade to growth in industrial capacity and manufacturing exports? 

Unsure

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q53: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box) 

Respondent skipped this question

PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q54: Which services sectors are growing fastest in your country? (You may tick more than 1 box)

PROFESSIONAL SERVICES,  
COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services) 
,  
Services incidental to manufacturing services, 
COMMUNICATION SERVICES,  
Telecommunication services, 
CONSTRUCTION AND RELATED ENGINEERING SERVICES, 
FINANCIAL SERVICES,  
Insurance and insurance-related services, 
Banking and other financial services (excluding insurance),  
TOURISM AND TRAVEL RELATED SERVICES,  
Hotels and restaurants (including catering),  
Travel agencies and tour operators services, 
Tourist guides services

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What are the main issues constraining growth in national services capacity? Issues constraining growth: (You may tick more than 1 box) 

Unsure
Q56: What are the main issues constraining growth in your services trade? Issues constraining growth: (You may tick more than 1 box)

- Unsure

Q57: Which services sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits? (You may tick more than 1 box)

- Professional services
- Legal services
- Communication services
- Financial services
- Transport services (passenger and freight transportation)

Q58: Is there an Aid-for-Trade project or programme that you wish to highlight as an example of best practice?

- Unsure

Q59: Does your national development strategy include actions to improve the investment climate?

- Yes

Q60: If yes, please specify how: (You may tick more than 1 box)

- By updating investment policy, regulations and/or strategy

Q61: What actions have you taken to improve the investment climate in the past 5 years? (You may tick more than 1 box)

- Reviewing tax policy
- Signing a bilateral investment treaty(ies) or other investment agreements
- Updating investment policy, regulations and/or strategy
Q62: Are development partners supporting investment climate reforms?  
Yes

Q63: If yes, is there a project or programme that you wish to highlight as an example of best practice?  
Unsure

Q64: Does your national development strategy seek to attract investment in particular services sectors? If so, please identify which ones. (You may tick more than 1 box)

- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

Q65: Can the development of services capacity and trade contribute to women’s economic empowerment?  
Yes
Q66: If yes, please specify which services sectors in your country may have particular impact on women's economic empowerment? Services sectors: (You may tick more than 1 box)

- PROFESSIONAL SERVICES,
- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services),
- RESEARCH AND DEVELOPMENT SERVICES,
- COMMUNICATION SERVICES,
- CONSTRUCTION AND RELATED ENGINEERING SERVICES,
- DISTRIBUTION SERVICES (including wholesale and retail trade services),
- EDUCATIONAL SERVICES,
- ENVIRONMENTAL SERVICES,
- FINANCIAL SERVICES,
- HEALTH RELATED AND SOCIAL SERVICES,
- TOURISM AND TRAVEL RELATED SERVICES,
- RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audio visual services),
- TRANSPORT SERVICES (passenger and freight transportation).

Q67: In your view, can services trade make a contribution to the achievement of the 2030 Sustainable Development Agenda? Yes

Q68: If yes, please specify which Sustainable Development Goals (SDGs) you think that growth in services trade may help. Sustainable Development Goals: (You may tick more than 1 box)
