Q1: Country or customs territory
DENMARK

Q2: About you
Name
Carl Christian Hasselbalch
Position
Minister Counsellor
Ministry or Organization
Danish Ministry of Foreign Affairs, Permanent Mission of Denmark to the UN in Geneva
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Q3: Do you have an Aid-for-Trade Strategy?
Yes

Q4: If no, please indicate if your development policy includes trade priorities.
Respondent skipped this question

Q5: Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. If yes, please rank the top 5 priorities areas among the items listed. (1 being the most important)

Trade facilitation 4
Transport infrastructure (airport, roads, rail, port) 3
International competitiveness 2
Connecting to value chains 1
Regional integration 5
<table>
<thead>
<tr>
<th>Q6: Has your Aid-for-Trade strategy changed since 2014?</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q7: If yes, what are the top 3 drivers of these changes? (Please choose no more than 3 options)</td>
<td>Respondent skipped this question</td>
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<td>-------------------------------------------------------</td>
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<tr>
<td>Q8: How has your Aid-for-Trade spending changed since 2014?</td>
<td>Between 0-10% reduction</td>
</tr>
<tr>
<td>Q9: How do you expect your Aid-for-Trade spending to change in the next 5 years?</td>
<td>No change</td>
</tr>
<tr>
<td>Q10: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years?</td>
<td>Alignment with the Sustainable Development Goals, More focus on climate change and green growth, More focus on private sector development, More focus on trade facilitation</td>
</tr>
<tr>
<td>Q11: Are you engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes?</td>
<td>Yes</td>
</tr>
<tr>
<td>Q12: If yes, how are you engaging with the private sector:</td>
<td>Project or programme identification, Project or programme implementation, Project or programme financing, Private sector associations in partner countries, Private sector associations in donor country, Individual companies</td>
</tr>
<tr>
<td>Q13: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda?</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Q14: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

1. No poverty, 2. Zero hunger, 5. Gender equality,
8. Decent work and economic growth,
9. Industry, innovation and infrastructure,
10. Reduce inequalities,
16. Peace, justice and strong institutions,
17. Partnership for the goals

Q15: Are you integrating women's economic empowerment into your Aid-for-Trade programmes?
Yes

Q16: Have you undertaken an evaluation of your Aid-for-Trade support?
Yes

Q17: Is trade facilitation reflected as a priority in your Aid-for-Trade programming? (You may tick more than 1 box)
Yes, Aid-for-Trade strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation),
Yes, Overall Development Strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

Q18: Are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement?
Yes, funding to regional/multilateral TFA implementation mechanism

Q19: If yes, how are you programming Trade Facilitation Agreement implementation support? (You may tick more than 1 box)
As part of national aid programming dialogues,
As part of regional aid programming dialogues

Q20: In which regions are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than one box)
Asia and the Pacific, Sub-Saharan Africa
Q21: For implementation of which disciplines of the Trade Facilitation Agreement are you providing Aid-for-Trade support? (You may tick more than 1 box)

Other (please specify). Additional information on disciplines of the Trade Facilitation Agreement for which you are providing Aid-for-Trade support, for example with respect to specific measures within articles (e.g. single window, authorized operator, etc.). Contributions are not earmarked to any specific discipline.

Q22: What difficulties, if any, are you facing in programming and providing support to partner countries or regional economic communities to implement the Trade Facilitation Agreement? (You may tick more than 1 box)

Respondent skipped this question.

Q23: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?

Yes.

Q24: If yes, how are you engaging with the private sector? (You may tick more than 1 box)

Project or programme identification.

Q25: Does e-commerce (or other digital strategy) feature among the priorities in your national development policy?

Yes.

Q26: Section 3: E-Commerce
Q26: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- E-commerce development
- E-government
- Telecommunications strategy
- Additional information to elaborate on how e-commerce (or other digital strategy) features in your national development strategy.

Just as is the case with our overall Aid for Trade Strategy, support for e-commerce, for trade facilitation and for infrastructure development will increasingly be aligned with the EU Aid for Trade Strategy over the coming years.

Q27: Do you have any special policy initiatives that cover the area of e-commerce (or other digital strategy)?

No

Q28: Does e-commerce feature in your in-country dialogues with partner countries?

Yes

Q29: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- Information and Communication Technology (ICT) development
- E-government
- Telecommunications strategy

Q30: If yes, please indicate how demand from partner countries for e-commerce support has grown in the past 5 years:

Some growth in demand for support

Q31: Does e-commerce feature in your dialogues with regional partners e.g. regional economic communities or transport corridors?

Yes
Q32: If yes, please indicate which of the following: (You may tick more than 1 box)

- Broadband development,
- Information and Communication Technology (ICT) development,
- Telecommunications strategy

Q33: If yes, please indicate how demand from regional partners for e-commerce support has grown in the past 5 years:

- Some growth in demand for support

Q34: What types of support are you offering for e-commerce development? (You may tick more than 1 box)

- Broadband infrastructure development,
- E-commerce training for micro, small and medium sized enterprises (MSMEs),
- Information and Communication Technology (ICT) infrastructure upgrading,
- Information and Communication Technology (ICT) training for micro, small and medium sized enterprises (MSMEs),
- Support for E-government strategies,
- Telecommunications infrastructure

Q35: Are you working with the private sector to support growth in e-commerce in partner countries and regions?

- Yes

Q36: Based on your experience of e-commerce support programmes, please indicate the main issues that firms and consumers in your partner countries face in accessing and using internet services? (You may tick more than 1 box)

- No experience of e-commerce support programmes,
- Additional information on your experience of the main issues that firms and consumers in your partner countries face in accessing and using internet services.
- We will return to this issue asap. when acquiring information from our embassies in Kampala and Nairobi on how we support Trade Mark East Africa’s Work on e-commerce (hope to send you some within the next couple of weeks).
Q37: What are the most common trade issues that you encounter in your e-commerce support programmes? (You may tick more than 1 box)
- Unsure
Additional information on the most common trade issues that you encounter in your e-commerce support programmes. See comment to 34.

Q38: Do you anticipate a growth in future demand from partner countries and regional partners in the area of e-commerce?
- Yes

Q39: If yes, please elaborate:
- Some growth in demand for support

Q40: In your view, can growth in e-commerce in partner countries and regions make a contribution to women's economic empowerment?
- Yes

Q41: Does your development policy or Aid-for-Trade strategy include trade-related infrastructure development priorities?
- Yes

Q42: Do you have any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically?
- Yes

Q43: Does trade-related infrastructure feature in your in-country dialogues with partner countries?
- Yes
Q44: If yes, please indicate which of the following: (You may tick more than 1 box)

- TRANSPORT INFRASTRUCTURE,
  - Maritime transport infrastructure,
  - Road transport infrastructure,
  - Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,

- COMMUNICATION INFRASTRUCTURE,
  - Telecommunications infrastructure,
  - Network cable infrastructure,

- ENERGY-RELATED INFRASTRUCTURE,
  - Additional information on how trade-related infrastructure features in your in-country dialogues with partner countries.
  - The dialogue also covers green energy-related infrastructure

Q45: Does trade-related infrastructure feature in your dialogues with regional partners (e.g. regional economic communities or transport corridors)?

Yes

Q46: If yes, please indicate which of the following services trade sectors feature as priority sectors in your national development strategy: (You may tick more than 1 box)

- TRANSPORT INFRASTRUCTURE,
  - Rail transport infrastructure,

- COMMUNICATION INFRASTRUCTURE,

- ENERGY-RELATED INFRASTRUCTURE,
  - Energy distribution infrastructure

Q47: Do your programmes link trade-related infrastructure to the development of related services sectors?

Yes
Q48: If yes, please specify which services sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

- Services incidental to agriculture, hunting and forestry
- COMMUNICATION SERVICES
- DISTRIBUTION SERVICES (including wholesale and retail trade services)
- EDUCATIONAL SERVICES
- ENVIRONMENTAL SERVICES
- FINANCIAL SERVICES
- TRANSPORT SERVICES (passenger and freight transportation)
Q49: Which service sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits in partner countries? (You may tick more than 1 box)

- PROFESSIONAL SERVICES, Legal services, Accounting, auditing and book keeping services,
- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services),
- RESEARCH AND DEVELOPMENT SERVICES, OTHER BUSINESS SERVICES, COMMUNICATION SERVICES,
- Telecommunication services,
- CONSTRUCTION AND RELATED ENGINEERING SERVICES,
- DISTRIBUTION SERVICES (including wholesale and retail trade services),
- EDUCATIONAL SERVICES, ENVIRONMENTAL SERVICES, FINANCIAL SERVICES,
- Insurance and insurance-related services, Banking and other financial services (excluding insurance),
- TRANSPORT SERVICES (passenger and freight transportation), Maritime transport services,
- Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

Q50: Do your development programmes link growth in services capacity and services trade to growth in industrial capacity and manufacturing exports?

Yes

PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT
If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)
  - Advertising services,
  - Market research and public opinion polling services,
  - Technical testing and analysis services,
  - Services incidental to agriculture, hunting and forestry,
- COMMUNICATION SERVICES,
  - Telecommunication services,
- DISTRIBUTION SERVICES (including wholesale and retail trade services)
- EDUCATIONAL SERVICES,
- FINANCIAL SERVICES,
  - Insurance and insurance-related services,
  - Banking and other financial services (excluding insurance),
- TRANSPORT SERVICES (passenger and freight transportation)
  - Maritime transport services,
  - Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)
Q52: What are the main issues constraining growth in national services capacity and trade in your partner countries? 

**Issues constraining growth:** (You may tick more than 1 box)
- Access to finance
- Education and vocational training
- Limited access to export markets
- Low levels of domestic investment
- Low levels of foreign direct investment
- Poor information and communication technology network infrastructure
- Poor transport infrastructure (maritime, inland waterway, air, rail, road)
- Quality of services offered

Q53: Does your Aid-for-Trade programming include actions to improve the investment climate in partner countries?  

Yes

Q54: If yes, please specify how: (You may tick more than 1 box)
- By reducing risk for investors
- By supporting establishment of an investment authority, investment promotion agency (IPA) and/or investment development agency
- By training officials
- By upgrading economic infrastructure to attract foreign direct investment (in the production sector)

Q55: What Aid-for-Trade actions have you taken to support national or regional initiatives to improve the investment climate in partner countries during the past 5 years? (You may tick more than 1 box)
- Establishing an investment authority, investment promotion agency (IPA) and/or investment development agency
- Focusing on public governance and institutions
- Reviewing tax policy
- Training officials
Q56: Are you providing specific assistance and capacity building to help LDCs utilize services waiver opportunities?

No

Q57: If yes, what kind of support are you providing?
(You may tick more than 1 box)

Respondent skipped this question

Q58: In your view, can the development of services trade contribute to women's economic empowerment?

Yes

Q59: If yes, please specify in which services sectors?
Services sectors:(You may tick more than 1 box)

BUSINESS SERVICES AND PROFESSIONAL SERVICES

Additional information on how the development of services trade can contribute to women's economic empowerment.

In principle in all areas, but depending on sufficient capacity building/skills development

Q60: CONSULTATION Please list other ministries/agencies consulted in preparing this questionnaire reply.

Respondent skipped this question