**Q1: Country or customs territory**

COTE D’IVOIRE

**Q2: About you**

<table>
<thead>
<tr>
<th>Name</th>
<th>Jean-Guy Afrika</th>
</tr>
</thead>
<tbody>
<tr>
<td>Position</td>
<td>Principal Trade Expert</td>
</tr>
<tr>
<td>Ministry or Organization</td>
<td>African Development Bank</td>
</tr>
<tr>
<td>Email Address</td>
<td><a href="mailto:j.afrika@afdb.org">j.afrika@afdb.org</a></td>
</tr>
</tbody>
</table>

**Q3: Do you have an Aid-for-Trade Strategy?**

Yes

**Q4: If no, please indicate if your development policy includes trade priorities.**

Respondent skipped this question

**Q5: Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. If yes, please rank the top 5 priorities areas among the items listed. (1 being the most important)**

<table>
<thead>
<tr>
<th>Priority Area</th>
<th>Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade policy analysis, negotiations and implementation</td>
<td>1</td>
</tr>
<tr>
<td>Trade facilitation</td>
<td>2</td>
</tr>
<tr>
<td>Transport infrastructure (airport, roads, rail, port)</td>
<td>3</td>
</tr>
<tr>
<td>International competitiveness</td>
<td>4</td>
</tr>
<tr>
<td>Export diversification</td>
<td>5</td>
</tr>
</tbody>
</table>
Q6: Has your Aid-for-Trade strategy changed since 2014?  
Yes

PAGE 11: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q7: If yes, what are the top 3 drivers of these changes? (Please choose no more than 3 options)
- New regional development or integration strategy  
  1
- Industrialization objectives  
  1
- Poverty reduction objectives  
  1

Q8: How has your Aid-for-Trade spending changed since 2014?  
Between 0-10% increase

Q9: How do you expect your Aid-for-Trade spending to change in the next 5 years?  
Between 0-10% increase

Q10: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years?  
- Alignment with the Sustainable Development Goals  
- More focus on LDCs  
- More focus on poverty reduction  
- More focus on private sector development  
- More focus on regional integration  
- New priorities of development partners

Q11: Are you engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes?  
Yes

PAGE 12: AID-FOR-TRADE PRIORITIES

Q12: If yes, how are you engaging with the private sector:  
- Project or programme identification  
- Project or programme financing  
- Private sector associations in partner countries  
- Global business associations

PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

PAGE 14: SECTION 1 : AID-FOR-TRADE PRIORITIES
Q13: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda?

Yes

PAGE 15: SECTION 1: AID-FOR-TRADE PRIORITIES

Q14: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve?

Sustainable Development Goals:

1. No poverty,
2. Zero hunger,
8. Decent work and economic growth,
9. Industry, innovation and infrastructure,
10. Reduce inequalities,
12. Responsible consumption and production,
17. Partnership for the goals

PAGE 16: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q15: Are you integrating women’s economic empowerment into your Aid-for-Trade programmes?

Yes

Q16: Have you undertaken an evaluation of your Aid-for-Trade support?

Yes

PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q17: Is trade facilitation reflected as a priority in your Aid-for-Trade programming? (You may tick more than 1 box)

Yes, Aid-for-Trade strategy with a direct link or reference to the TFA,
Yes, Overall Development Strategy with a direct link or reference link to the TFA,
Additional information on how trade facilitation is reflected as a priority in your Aid-for-Trade programming.
We have an in-house facility called the Africa Trade Fund which allocates a significant portion of resources to the implementation of aspects of the TFA.

Q18: Are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than 1 box)

Yes, funding to regional/multilateral TFA implementation mechanism
Q19: If yes, how are you programming Trade Facilitation Agreement implementation support? (You may tick more than 1 box)

- As part of regional aid programming dialogues
- As part of dedicated global thematic programmes

Q20: In which regions are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than one box)

- Sub-Saharan Africa

Q21: For implementation of which disciplines of the Trade Facilitation Agreement are you providing Aid-for-Trade support? (You may tick more that 1 box)

- Art 1: Publication and Availability of Information
- Art 7: Release and Clearance of Goods
- Art 9: Movement of Goods Intended for Import under Customs Control
- Art 12: Customs Cooperation
- Additional information on disciplines of the Trade Facilitation Agreement for which you are providing Aid-for-Trade support, for example with respect to specific measures within articles (e.g. single window, authorized operator, etc.).
  Most of projects in the Africa Trade Fund have a very strong alignment to Art 1, 7, 9 and 12.

Q22: What difficulties, if any, are you facing in programming and providing support to partner countries or regional economic communities to implement the Trade Facilitation Agreement? (You may tick more that 1 box)

- Differing priorities of partner countries
- Lack of information on funding opportunities
- National coordination and demonstration of political will for TFA reform

Q23: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?

- Yes

Q24: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?
Q24: If yes, how are you engaging with the private sector: (You may tick more that 1 box)

- Project or programme identification,
- Project or programme financing,
- Global business associations

Q25: Does e-commerce (or other digital strategy) feature among the priorities in your national development policy?

Yes

Q26: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- Information and Communication Technology (ICT) development
- E-commerce development
- Other digital strategy (please specify e.g. business, e-learning, e-health, etc.)

Q27: Do you have any special policy initiatives that cover the area of e-commerce (or other digital strategy)?

No,

Additional information on any special policy initiatives that cover the area of e-commerce (or other digital strategy) and add a weblink to the special policy initiative.

We do not currently have a specific policy dealing with e-Commerce. However, we have partnered with UNCTAD in the e-Commerce initiative. There is a strong likelihood that a policy/strategy to support African countries will be developed in 2017.

Q28: Does e-commerce feature in your in-country dialogues with partner countries?

Yes
Q29: If yes, please indicate which of the following is included: (You may tick more than 1 box)

- Information and Communication Technology (ICT) development
- Broadband development, E-commerce development,
- E-government, Telecommunications strategy

Q30: If yes, please indicate how demand from partner countries for e-commerce support has grown in the past 5 years:

- Some growth in demand for support

---

PAGE 31: SECTION 3: E-COMMERCE

Q31: Does e-commerce feature in your dialogues with regional partners e.g. regional economic communities or transport corridors?

- Yes

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PAGE 32: SECTION 3: E-COMMERCE

Q32: If yes, please indicate which of the following: (You may tick more than 1 box)

- Broadband development, E-commerce development,
- E-government,
- Information and Communication Technology (ICT) development
- Telecommunications strategy

Q33: If yes, please indicate how demand from regional partners for e-commerce support has grown in the past 5 years:

- Some growth in demand for support

---

PAGE 33: SECTION 3: E-COMMERCE
Q34: **What types of support are you offering for e-commerce development?** (You may tick more than 1 box)

- Broadband infrastructure development
- Broadband regulatory policy support
- Broadband skills and training
- Information and Communication Technology (ICT) infrastructure upgrading
- Information and Communication Technology (ICT) regulatory policy support
- Information and Communication Technology (ICT) skills and training
- Information and Communication Technology (ICT) training for business associations
- Information and Communication Technology (ICT) training for micro, small and medium sized enterprises (MSMEs)
- Support for E-government strategies
- Support for regulatory frameworks for E-government
- Telecommunications infrastructure
- Telecommunications regulatory policy support
- Telecommunications skills and training

Q35: **Are you working with the private sector to support growth in e-commerce in partner countries and regions?**

- No,
  Additional information on you are working with the private sector to support growth in e-commerce in partner countries and regions.
  Not yet. But we will soon...
Q36: Based on your experience of e-commerce support programmes, please indicate the main issues that firms and consumers in your partner countries face in accessing and using internet services? (You may tick more than 1 box)

- Access to digital information,
- Access to international payment gateways,
- Access to labour with necessary technical skills,
- Credit card payments, Postal systems,
- Problems registering as vendors on online e-commerce platforms,
- No experience of e-commerce support programmes,
- Additional information on your experience of the main issues that firms and consumers in your partner countries face in accessing and using internet services.
- Digital marketing skills such as Pay Per Click Marketing, e-Mail marketing, data analysis, search engine and conversion funnel optimization, etc.

PAGE 36: SECTION 3: E-COMMERCE

Q37: What are the most common trade issues that you encounter in your e-commerce support programmes? (You may tick more than 1 box)

- High costs of small parcel shipment,
- High shipping costs,
- Problems with on-line payment systems,
- Warehousing, storage and packaging difficulties,
- Additional information on the most common trade issues that you encounter in your e-commerce support programmes.
- Absence of payment systems & inability to make cost effective small parcel shipments are a great hindrance to African e-commerce exporters - this could be alleviated by focusing on exports of digital goods...

PAGE 37: E-COMMERCE

Q38: Do you anticipate a growth in future demand from partner countries and regional partners in the area of e-commerce?

Yes
Q39: If yes, please elaborate:

Significant growth in demand for support,
Additional information on how you anticipate growth in future demand from partner countries and regional partners in the area of e-commerce.
Global flows of trade and finance are flattening, while data flows are soaring. As cross-border data flows continues to increase, there is a strong probability that developing will increasingly look for support and advice on ways to capitalize on the potential of e-commerce

PAGE 39: SECTION 3 : E-COMMERCE

Q40: In your view, can growth in e-commerce in partner countries and regions make a contribution to women's economic empowerment? Yes

PAGE 41: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q41: Does your development policy or Aid-for-Trade strategy include trade-related infrastructure development priorities? Yes,
Additional information on how your development policy or Aid-for Trade strategy includes trade-related infrastructure development priorities.
Yes. Trade-related infrastructure is reflected in the majority of our interventions.

PAGE 42: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT

Q42: Do you have any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically? Yes,
Additional information on any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically.
We a have a number of them: 1. Regional Integration Strategy & Policy 2013-2022 2. Regional Integration Strategy Papers (East, West, South) 3. Africa Trade Fund Business Plan; 4. Agriculture Strategy; 6. Industrialization Strategy, etc.

PAGE 43: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT

Q43: Does trade-related infrastructure feature in your in-country dialogues with partner countries? Yes

PAGE 44: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT
Q44: If yes, please indicate which of the following: (You may tick more than 1 box)

TRANSPORT INFRASTRUCTURE,
- Maritime transport infrastructure,
- Internal waterways transport infrastructure,
- Air transport infrastructure,
- Rail transport infrastructure,
- Road transport infrastructure,
- Maritime transport infrastructure,
- Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,

COMMUNICATION INFRASTRUCTURE,
- Telecommunications infrastructure,
- Infrastructure related to audio visual services (radio, television, motion pictures),
- Network cable infrastructure,

ENERGY-RELATED INFRASTRUCTURE,
- Energy distribution infrastructure,
- Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.)

Q45: Does trade-related infrastructure feature in your dialogues with regional partners (e.g. regional economic communities or transport corridors)?

Yes

PAGE 45: SECTION 4 : INFRASTRUCTURE, SERVICES, AND INVESTMENT

PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT
Q46: If yes, please indicate which of the following services trade sectors feature as priority sectors in your national development strategy: (You may tick more than 1 box)

- TRANSPORT INFRASTRUCTURE,
  - Maritime transport infrastructure,
  - Internal waterways transport infrastructure,
  - Air transport infrastructure,
  - Rail transport infrastructure,
  - Road transport infrastructure,
  - Maritime transport infrastructure,
  - Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing,
- COMMUNICATION INFRASTRUCTURE,
  - Telecommunications infrastructure,
  - Infrastructure related to audio visual services (radio, television, motion pictures),
  - Network cable infrastructure,
- ENERGY-RELATED INFRASTRUCTURE,
  - Energy distribution infrastructure,
  - Energy transport infrastructure (pipelines for transportation of petroleum, natural gas, etc.)

Q47: Do your programmes link trade-related infrastructure to the development of related services sectors?
Yes

Q48: If yes, please specify which services sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

- PROFESSIONAL SERVICES,
  - Architectural services,
  - Engineering services,
- COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services),
- RESEARCH AND DEVELOPMENT SERVICES,
- OTHER BUSINESS SERVICES,
  - Services incidental to agriculture, hunting and forestry
Services incidental to fishing,
Services incidental to mining,
Services incidental to manufacturing services,
Services incidental to energy distribution,
Telecommunication services,
DISTRIBUTION SERVICES (including wholesale and retail trade services),
Primary education services,
Secondary education services,
Higher education services,
ENVIRONMENTAL SERVICES,
FINANCIAL SERVICES,
Insurance and insurance-related services,
Banking and other financial services (excluding insurance),
HEALTH RELATED AND SOCIAL SERVICES,
Hospital services, Other human health services,
Tele medicine, Social services,
Hotels and restaurants (including catering),
TRANSANSPORT SERVICES (passenger and freight transportation),
Maritime transport services,
Internal waterways transport services,
Air transport services, Rail transport services,
Road transport services
Q49: Which service sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits in partner countries? (You may tick more than 1 box)

- RESEARCH AND DEVELOPMENT SERVICES,
- OTHER BUSINESS SERVICES,
  - Technical testing and analysis services,
  - Services incidental to agriculture, hunting and forestry,
  - Services incidental to fishing,
  - Services incidental to mining,
  - Services incidental to manufacturing services,
  - Services incidental to energy distribution,
- COMMUNICATION SERVICES,
- DISTRIBUTION SERVICES (including wholesale and retail trade services),
- EDUCATIONAL SERVICES,
  - Primary education services,
  - Secondary education services,
  - Higher education services,
- FINANCIAL SERVICES,
  - Insurance and insurance-related services,
  - Banking and other financial services (excluding insurance),
- TRANSPORT SERVICES (passenger and freight transportation),
  - Maritime transport services,
  - Internal waterways transport services,
  - Air transport services, Space transport services,
  - Rail transport services, Road transport services,
  - Pipeline transport services,
  - Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)
Q50: Do your development programmes link growth in services capacity and services trade to growth in industrial capacity and manufacturing exports?  No

Q51: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)
   Respondent skipped this question

Q52: What are the main issues constraining growth in national services capacity and trade in your partner countries? Issues constraining growth: (You may tick more than 1 box)
   - Absence of national services policy framework
   - Access to finance
   - Costs of services offered
   - Education and vocational training
   - Lack of recognition internationally of professional or vocational qualifications
   - Limitations on natural persons
   - Limited access to export markets
   - Low levels of domestic investment
   - Poor information and communication technology network infrastructure
   - Qualification requirements
   - Quality of services offered
   - Regulatory restrictions

Q53: Does your Aid-for-Trade programming include actions to improve the investment climate in partner countries?  Yes
Q54: If yes, please specify how: (You may tick more than 1 box)

- By providing assistance to update investment policy, regulations and/or strategy
- By reducing risk for investors
- By training officials
- By upgrading economic infrastructure to attract foreign direct investment (in the production sector)

PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What Aid-for-Trade actions have you taken to support national or regional initiatives to improve the investment climate in partner countries during the past 5 years? (You may tick more than 1 box)

- Embedding investment policy in overall development strategy
- Facilitating entry and operations of foreign investors
- Focusing on investment policy implementation and enforcement
- Focusing on public governance and institutions
- Reviewing tax policy
- Training officials
- Updating investment policy, regulations and/or strategy

PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q56: Are you providing specific assistance and capacity building to help LDCs utilize services waiver opportunities?

No

PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q57: If yes, what kind of support are you providing? (You may tick more than 1 box)

Respondent skipped this question

PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q58: In your view, can the development of services trade contribute to women's economic empowerment?

Yes

PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT
Q59: If yes, please specify in which services sectors? (You may tick more than 1 box)

- BUSINESS SERVICES AND PROFESSIONAL SERVICES
- COMMUNICATION SERVICES,
- EDUCATION SERVICES,
- CONSTRUCTION AND RELATED SERVICES,
- ENERGY SERVICES,
- HEALTH AND SOCIAL SERVICES,
- TOURISM AND TRAVEL RELATED SERVICES

Q60: CONSULTATION Please list other ministries/agencies consulted in preparing this questionnaire reply.

Filled primarily through internal consultations.